
Welcome to *MediGold!*
Idaho 2020 Launch Party



Idaho Service Area



Available in 7 Idaho Counties!



2020 HMO Products

2020 First Look – Boise, ID



	MediGold Essential Care (HMO) Greater Boise Idaho H6910-001-000	MediGold True Advantage (HMO) Greater Boise Idaho H6910-002-000
Service Area	Ada, Canyon, Elmore, Gem, Owyhee, Payette and Washington	Ada, Canyon, Elmore, Gem, Owyhee, Payette and Washington
Monthly Premium	\$0	\$29
PCP	\$0	\$0
Specialist	\$40	\$40
IP	\$325 per day, days 1-4	\$295 per day, days 1-4
RX Deductible	\$0	\$0
Fitness	\$0 SilverSneakers Membership	\$0 SilverSneakers Membership
Visitor Travel	Yes	Yes

Information is confidential. MediGold's 2020 benefits are pending CMS approval. Agents may not market 2020 plans prior to October 1, 2019. Agents are required to be licensed, contracted, and ready to sell prior to marketing. Agents will receive their "ready to sell" notice from MediGold.

2020 First Look – Boise, ID



	MediGold Classic Preferred (HMO) Greater Boise Idaho H6910-003-000	MediGold Medical Only (HMO) Greater Boise Idaho H6910-004-000
Service Area	Ada, Canyon, Elmore, Gem, Owyhee, Payette and Washington	Ada, Canyon, Elmore, Gem, Owyhee, Payette and Washington
Monthly Premium	\$45	\$0
PCP	\$0	\$0
Specialist	\$30	\$30
IP	\$250 per day, days 1-4	\$250 per day, days 1-4
RX Deductible	\$0	NA
Fitness	\$0 SilverSneakers Membership	\$0 SilverSneakers Membership
Visitor Travel	Yes	Yes

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Top reasons to contract with us



A large aspect of what makes MediGold successful is in the way we operate differently than any other competitor.

MediGold major differentiators

- ❖ Gold Standard of Medicare (Highly rated member service – our member retention rates are very strong and our member referrals are impressive.) Our members tend to stay with us.
- ❖ True Medicare experts – we only do Medicare and have been providing Medicare plans since 1997.
- ❖ Dedicated Broker Account Executive and support from our local office – we are dedicated to your success with MediGold.
- ❖ MediGold is easy to do business with. Our goal is to support you and your clients. Local staffing provides you with on the ground support.
- ❖ Lead incentive program. You sell our plan, leads may be provided.
- ❖ We pay brokers full market value – highest allowable commissions as per CMS rules and we pay lifetime renewals.
- ❖ Our materials are easy to understand, easy to use, and easy to enroll with.
- ❖ MediGold allows you to enroll your clients in many different ways. These include online applications, paper applications or submitting applications through our iPad app.
- ❖ Our annual certification process is quick and easy to complete.
- ❖ The Broker Portal will be open this summer and will provide you with a single point of contact for your MediGold business – including a link to enroll your clients online.



Questions?

For further inquiries, please reach out to Debbie Davis,
Broker Account Executive
208-697-0684
Debbie.Davis001@mchs.com