

OUR SERVICES

HighPoint's Provider Solutions practice offers strategic advisory and IT-related services around the key areas that are keeping healthcare providers up at night in today's rapidly evolving healthcare environment. Our leaders bring best practices, thought leadership, and world-class consulting acumen to all areas of focus for healthcare providers.

Not only are our consultants seasoned executives with decades of experience, but they have truly "walked a mile in your shoes" as leaders in a diverse array of healthcare settings. HighPoint's Provider Solutions practice integrates seamlessly with our dedicated state-of-the-art technology practices in Business Intelligence, Master Data Management, Collaboration, and Care Management to produce the best possible outcomes.

OUR OFFERINGS

HEALTHCARE TRANSFORMATION CONSULTING

The healthcare industry is changing as we look for new models of care and delivery. Health systems have to adapt to new ways of business and engage their customers in new ways. This is driving consolidation in the marketplace as well as scarce resources. Our Healthcare Transformation offering focuses on increasing agility by partnering with you to transform to value-based contracting and becoming more customer focused while delivering operational efficiencies. Our deliverables support your organization's goals to grow attributed lives, achieve system performance, and enhance physician engagement through strategic planning, market growth and portfolio management.

POPULATION HEALTH MANAGEMENT

With the evolving healthcare landscape shifting healthcare providers to move from fee for service to value based reimbursement, health system is having to better understand the populations that they treat and take more ownership in their patient populations overall health. Our Population Health Management offering focuses on helping your organization leverage data to see an accurate picture of new care models and have insights into the forces affecting revised care delivery models and coordinate care through interoperability and risk management tools. The goal is to support consumer-driven healthcare. We leverage health IT and technology innovations to be efficient and effective.

HEALTHCARE DATA & ANALYTICS

The world of data presents enormous challenges for healthcare providers. But data also presents incredible opportunities through analytic insights. Our Healthcare Data & Analytics offering focuses on harnessing the power of data for clinical decision-making across patient population, leveraging MDM, BI, and data management.

DIGITAL HEALTH

Patients have firm beliefs about who should have access to their data. Our digital health offering is focused on enabling health systems to improve patient engagement and customer satisfaction, thereby helping healthcare organizations close the gap between what patients demand and what providers deliver by investing in digital tools and strategies. This is achieved by empowering patients to achieve a real time user experience around CRM, self-service, telehealth and patient portals.

REVENUE CYCLE OPTIMIZATION

The reimbursement models for health systems is in a constant state of flux. Our Revenue Cycle Optimization solution focuses on improving client revenue by assisting clients with the change in payment models and reimbursement. We conduct methodical analysis and assessments of clients' current revenue cycle to ensure maximized cash flows at reduced cost to support value-based contracting.

CLOUD-BASED SOLUTIONS FOR IT MANAGED SERVICES

Providers are seeing an accelerated migration to cloud services to reduce operational costs and complexity. Our offering helps enterprises to accelerate innovation, deliver business agility, and reduce costs to ensure they align with regulatory timeframes.

IT SECURITY & PRIVACY

With the increasingly complex and active threat-scape, healthcare providers need to focus a considerable effort on IT security and "cyber hygiene" through the deployment of more sophisticated and defensive IT security infrastructure tools. Our offering focuses on IT security assessments, intrusion detection, and investigation.

ANY QUESTIONS? LET'S START THE CONVERSATION.

Please feel free to reach out to Chris McShanag, Vice President of Provider Solutions, at Chris.McShanag@highpointsolutions.com with any questions.