

John Butters, Senior Earnings Analyst

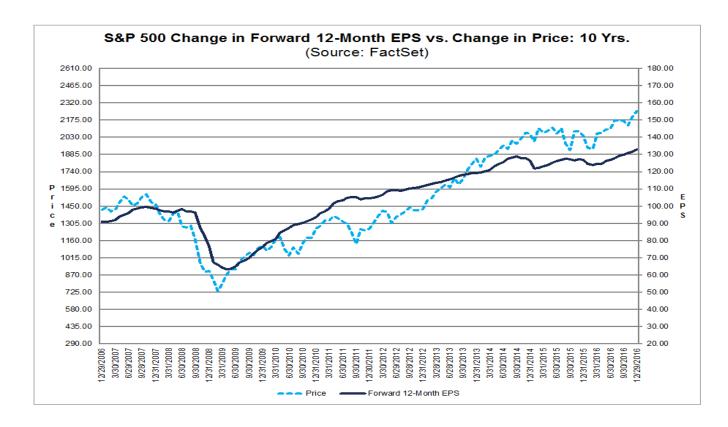
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December 30, 2016

#### **Key Metrics**

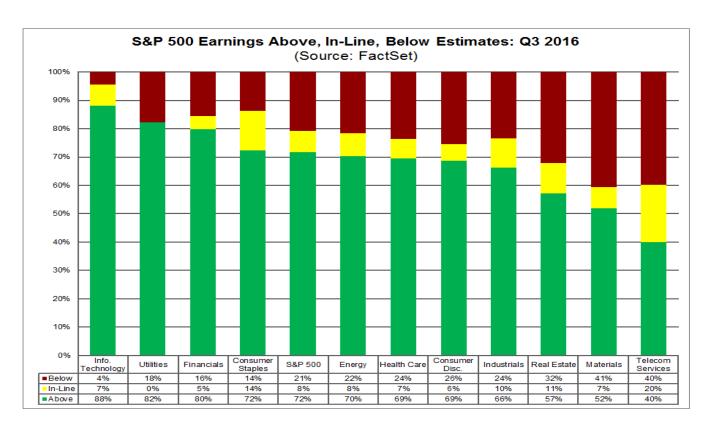
- Earnings Growth: For Q4 2016, the estimated earnings growth rate for the S&P 500 is 3.2%. If the index reports earnings growth for Q4, it will mark the first time the index has seen year-over-year growth in earnings for two consecutive quarters since Q4 2014 and Q1 2015.
- Earnings Revisions: On September 30, the estimated earnings growth rate for Q4 2016 was 5.2%. Eight of the eleven sectors have lower growth rates today (compared to September 30) due to downward revisions to earnings estimates, led by the Materials sector.
- Earnings Guidance: For Q4 2016, 77 S&P 500 companies have issued negative EPS guidance and 34 S&P 500 companies have issued positive EPS guidance.
- Valuation: The forward 12-month P/E ratio for the S&P 500 is 16.9. This P/E ratio is based on Thursday's closing price (2249.26) and forward 12-month EPS estimate (\$132.79).
- Earnings Scorecard: As of today (with 4% of the companies in the S&P 500 reporting actual results for Q4 2016), 68% of S&P 500 companies have beat the mean EPS estimate and 37% of S&P 500 companies have beat the mean sales estimate.

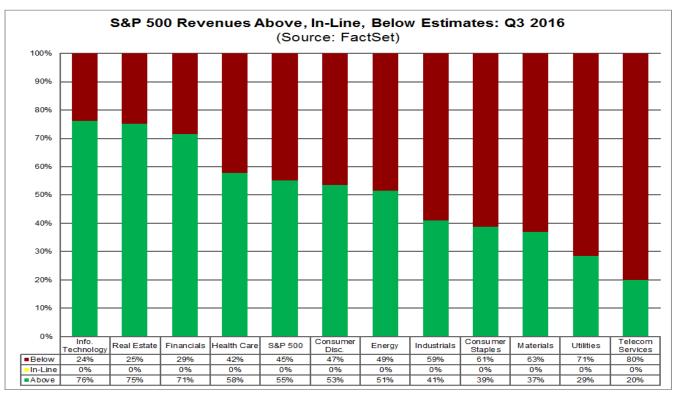


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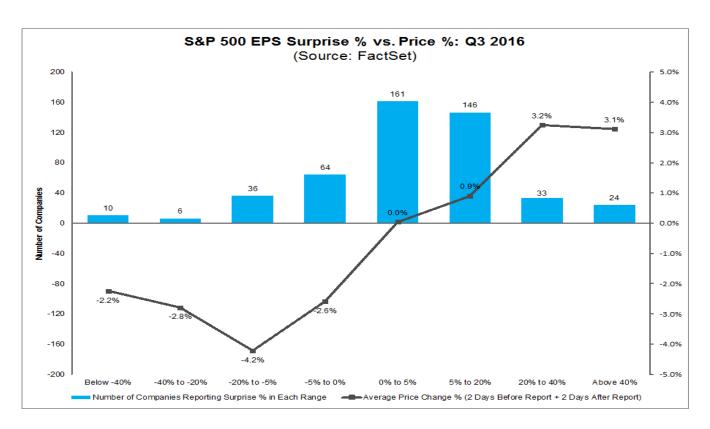
# Q3 2016: Scorecard

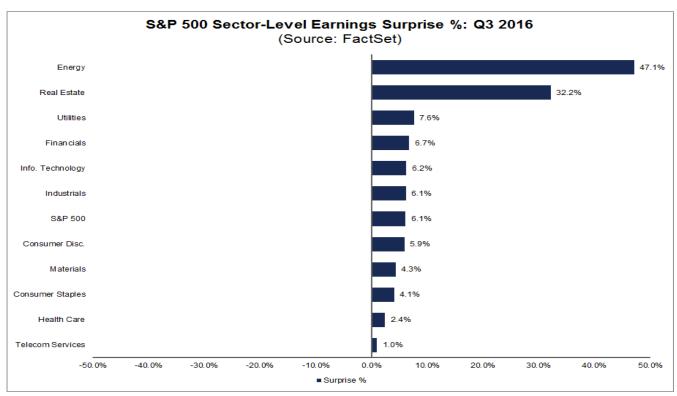






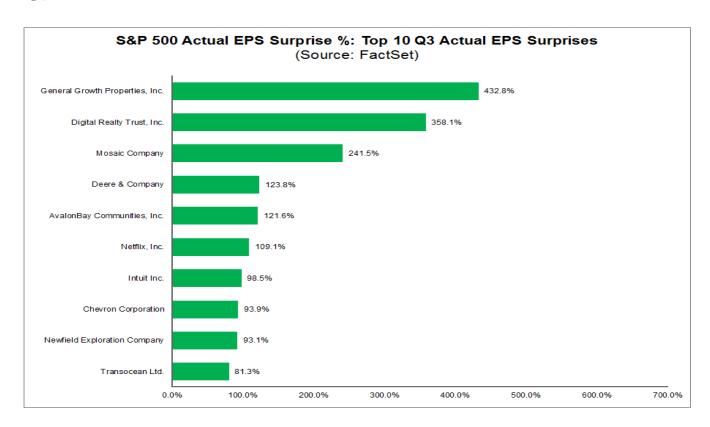
# Q3 2016: Scorecard

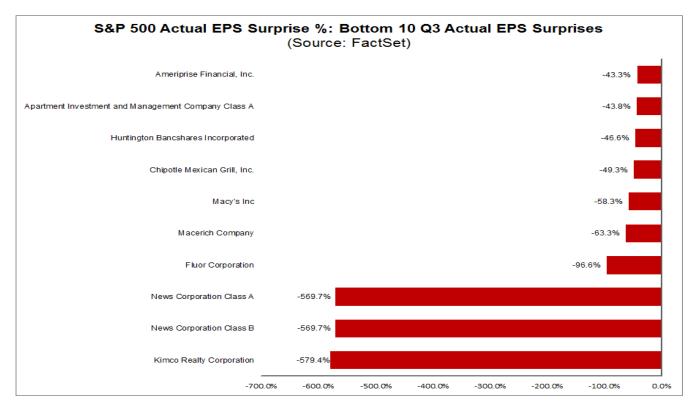




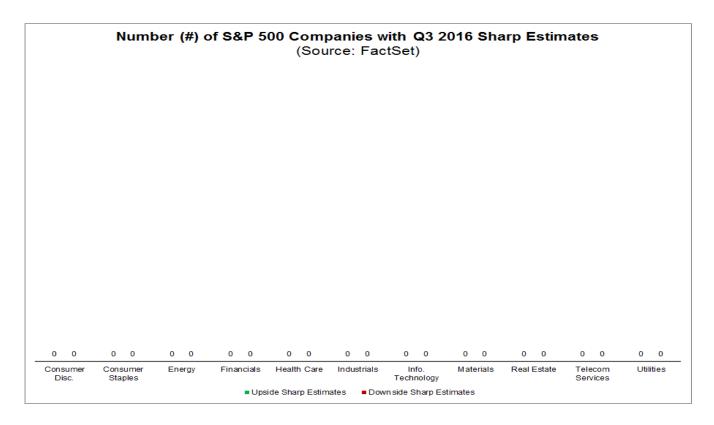


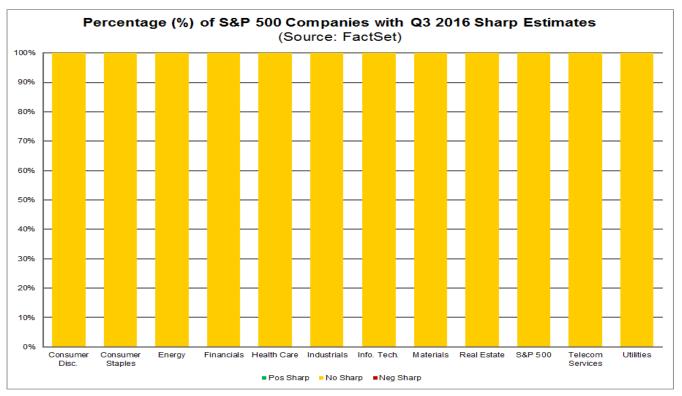
### Q3 2016: Scorecard





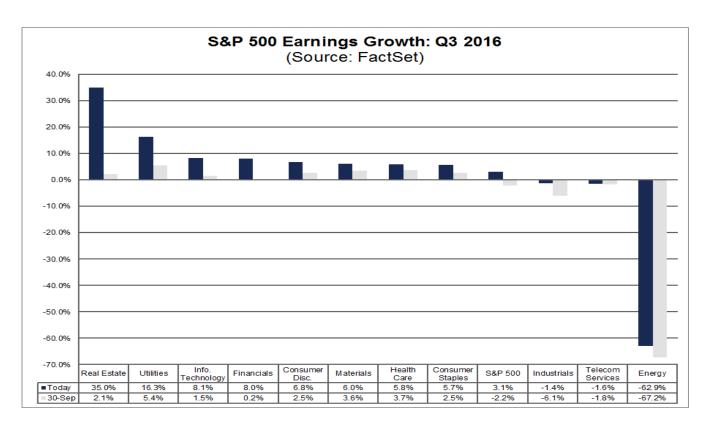
# Q3 2016: Projected EPS Surprises (Sharp Estimates)

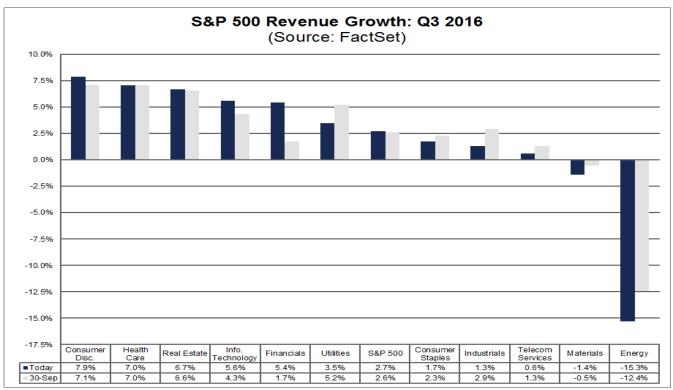




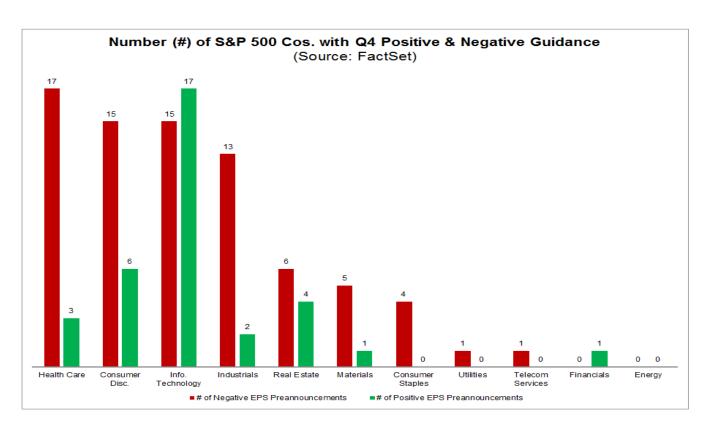


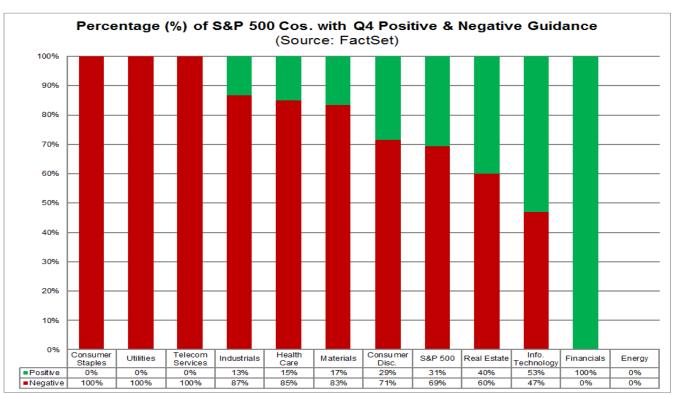
### Q3 2016: Growth





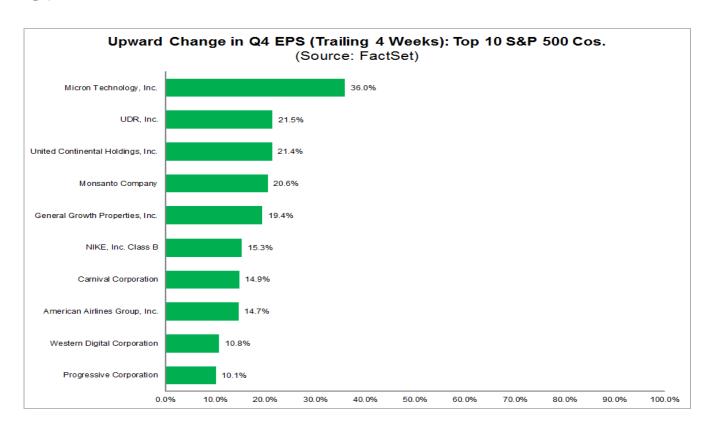
# Q4 2016: Guidance

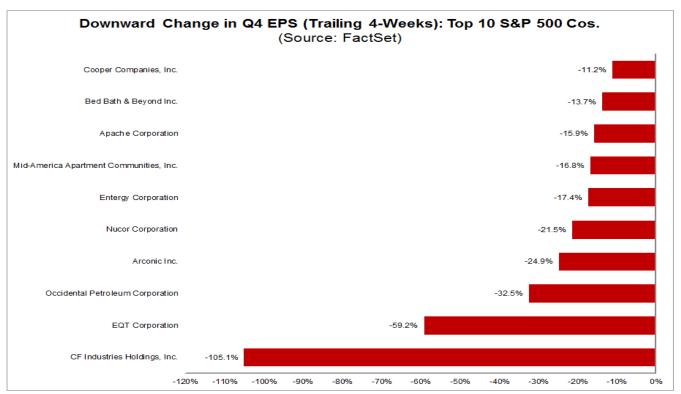






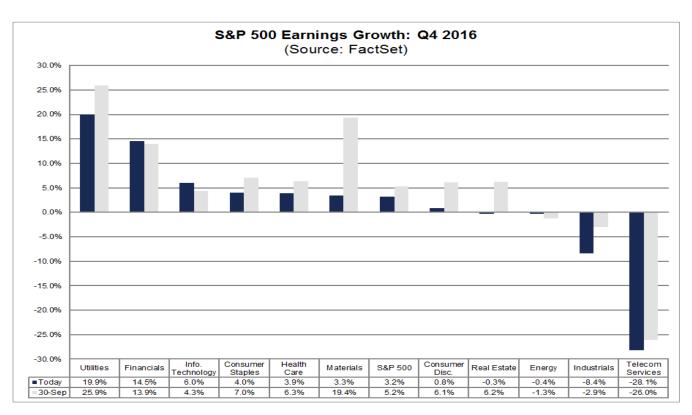
# Q4 2016: EPS Revisions

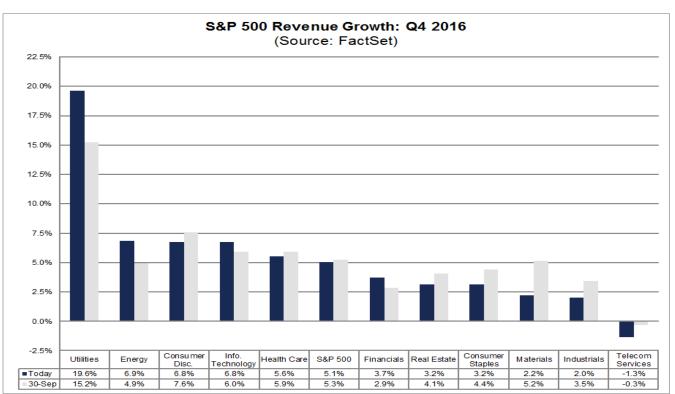






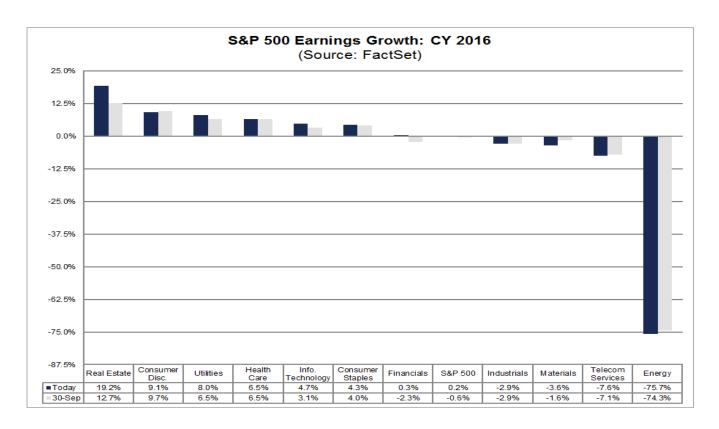
### Q4 2016: Growth

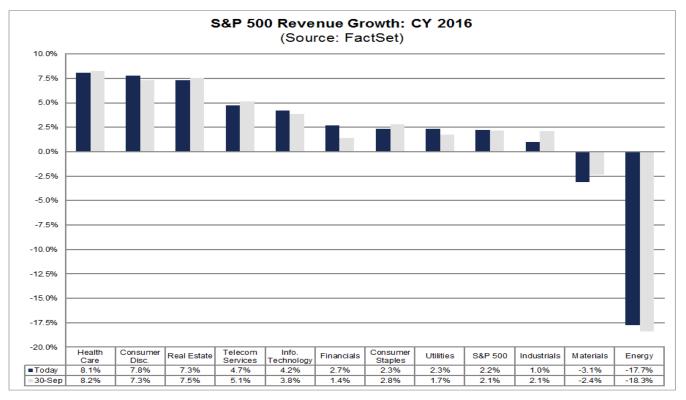






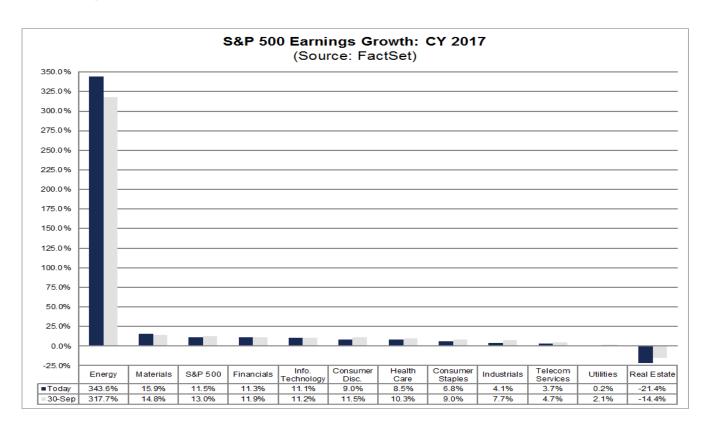
#### CY 2016: Growth

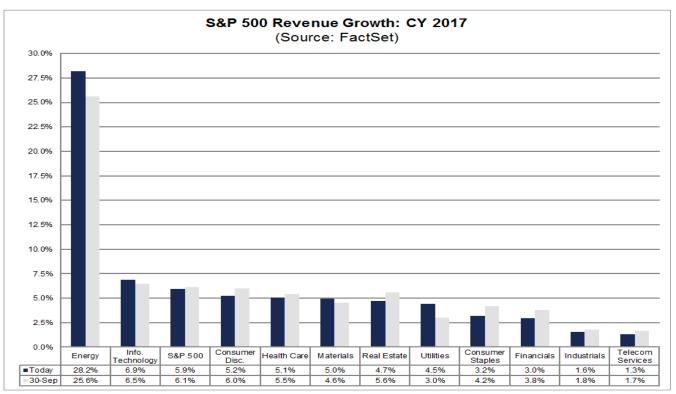




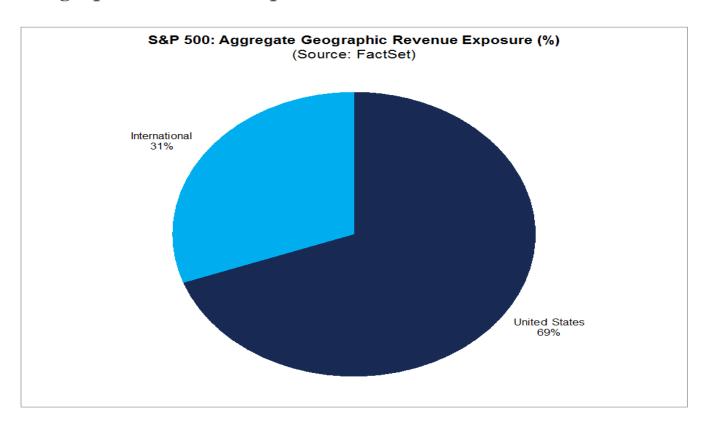


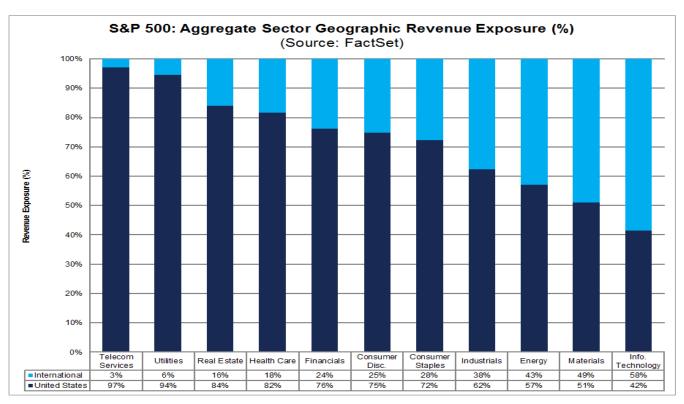
#### CY 2017: Growth





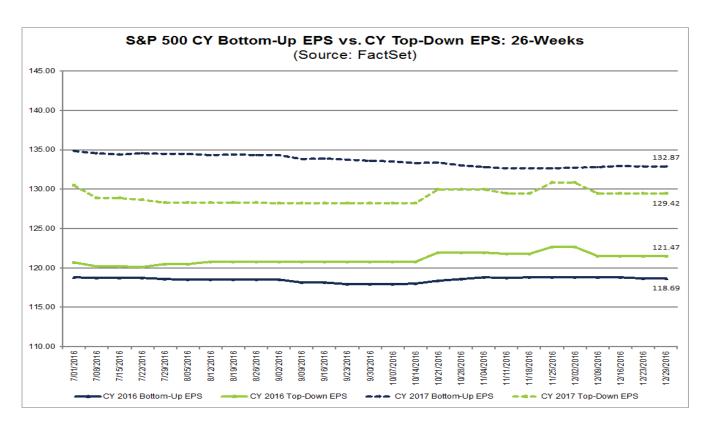
# Geographic Revenue Exposure

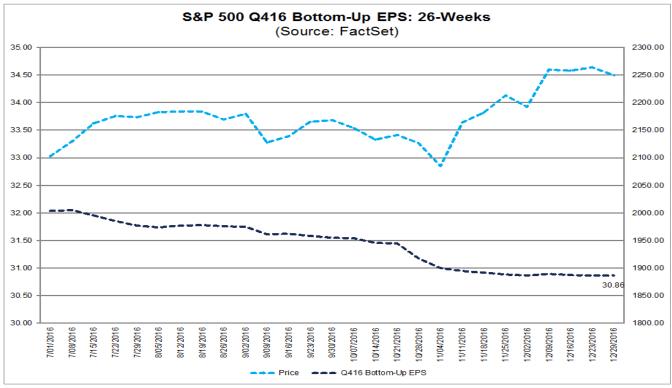




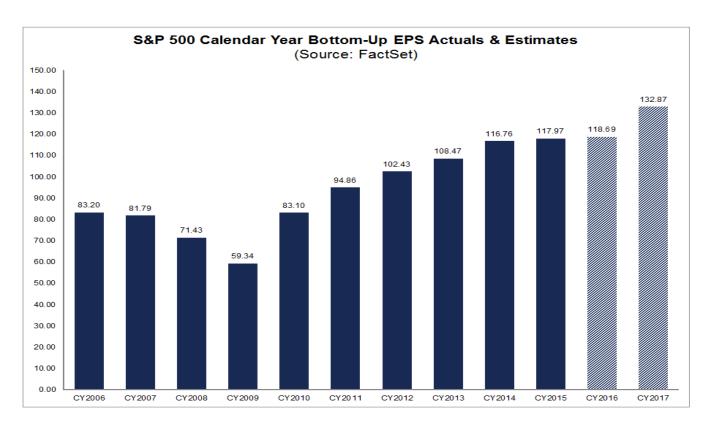


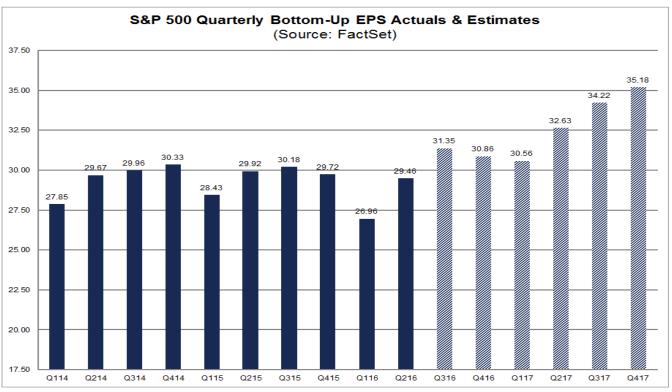
# Bottom-up EPS Estimates: Revisions



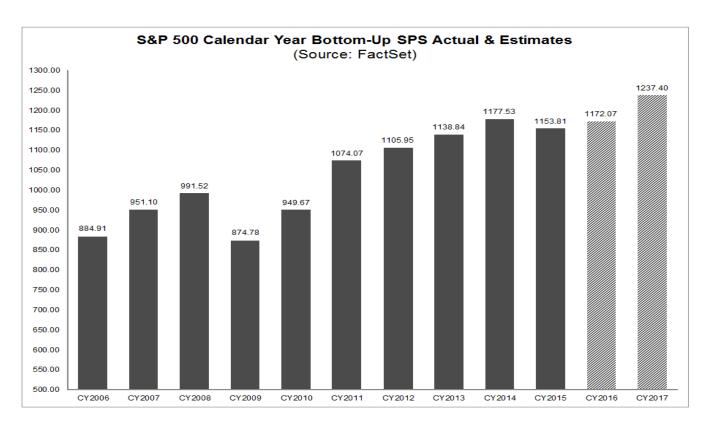


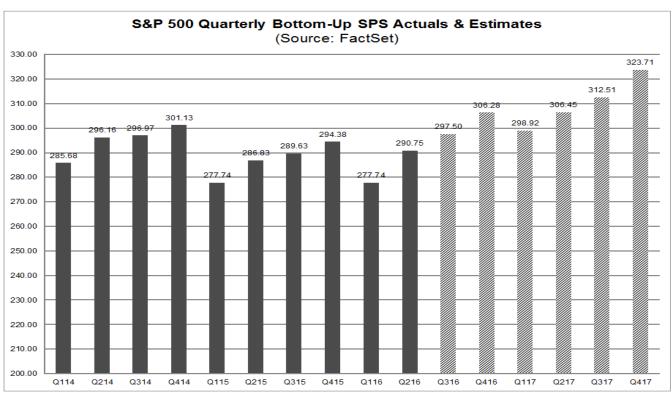
# Bottom-up EPS Estimates: Current & Historical



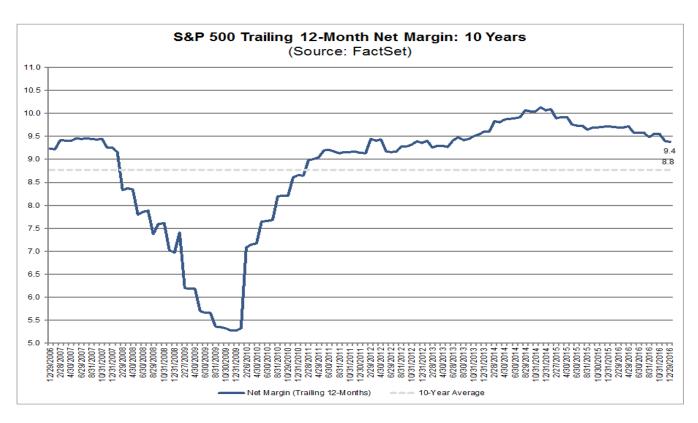


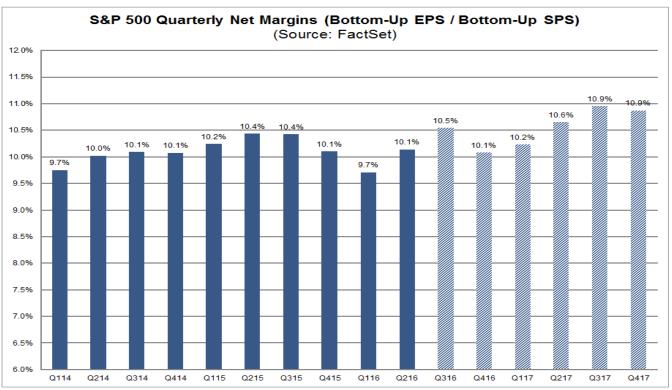
# Bottom-up SPS Estimates: Current & Historical



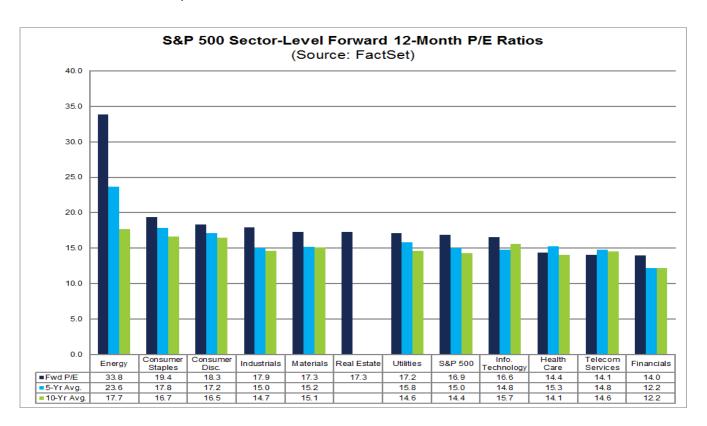


# Net Margins: Current & Historical

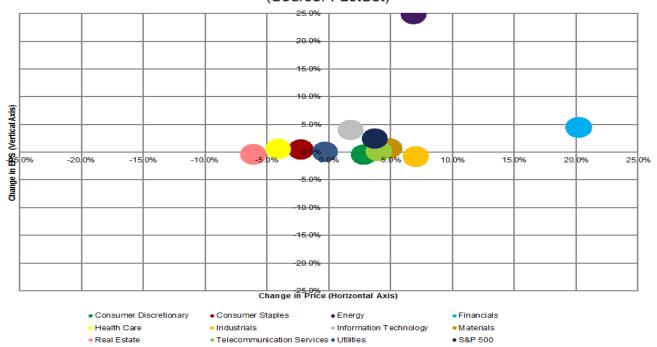




# Forward 12M P/E Ratio: Sector Level

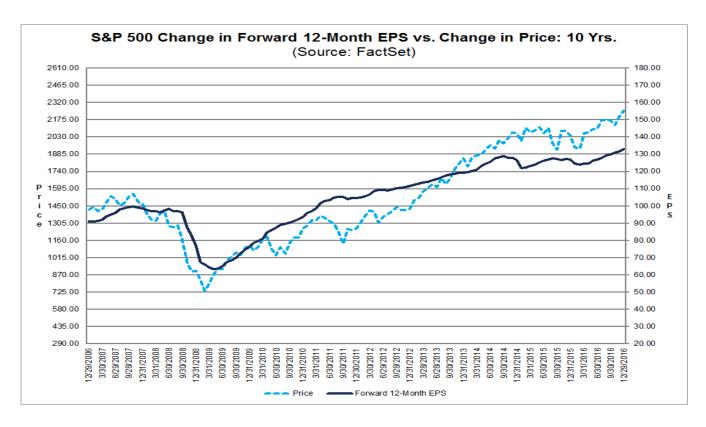


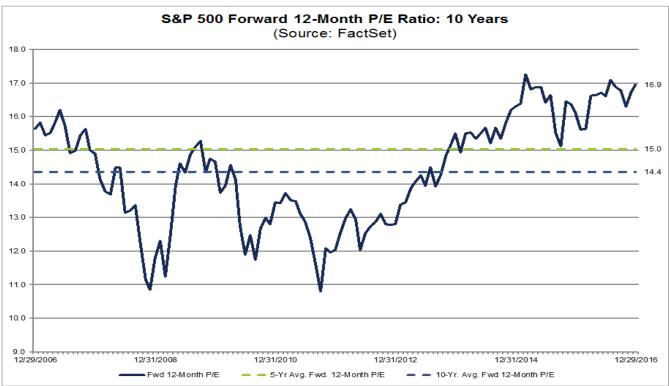
# Sector-Level Change in Fwd. 12-Month EPS vs. Price: Since Sep. 30 (Source: FactSet)





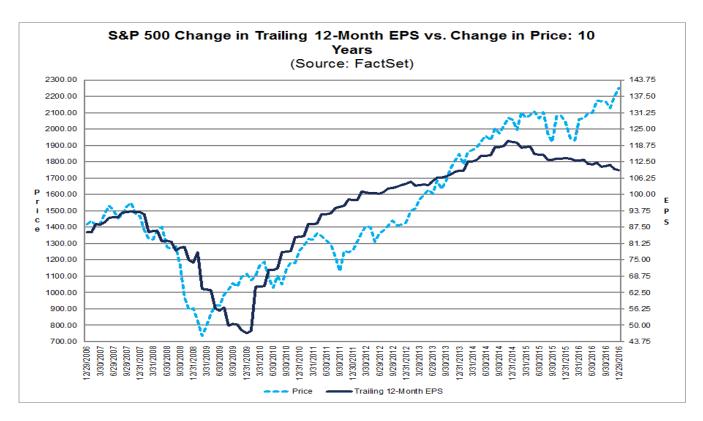
### Forward 12M P/E Ratio: Long-Term Averages

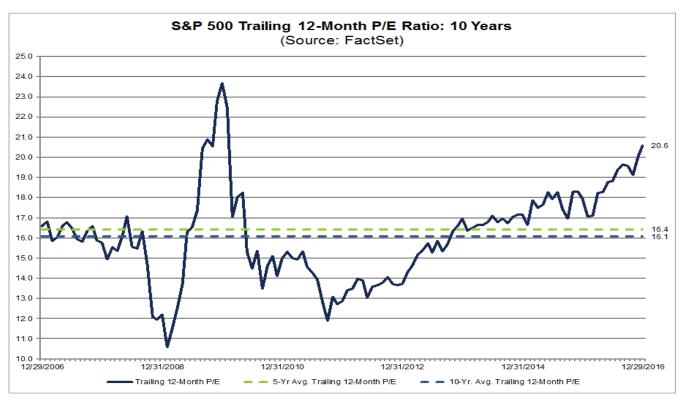






# Trailing 12M P/E Ratio: Long-Term Averages





Earnings Insight



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