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SYDNEY MELBOURNE BRISBANE

TENANT REPRESENTATIVE

- **Sydney and Melbourne Focus**
- **Be part of our growth and success**
- **Work with leading corporate organizations**

Accelerate your success in a dynamic environment that provides you with the challenge, support and rewards you need to perform at your best.

Project Control Group (PCG) is a leader in the provision of independent corporate real estate and project services and a great Australian success story. Ours is a culture of enterprise and collaboration providing our people with the ideal platform to engage clients, develop skills and accelerate careers.

We are seeking a driven **Tenant Representative**, responsible for increasing our success in the corporate real estate sector, by positioning the depth of the company's services within the 'C suite level' of corporate Australia. You will sell and execute Tenant Representation services to Corporate Clients with particular focus on the Sydney and Melbourne market places.

Reporting to the Principal of CRE, you will have responsibility for the management and development of the Tenant Representation team nationally, and plan and execute client engagement plans with key decision makers of target clients nationally.

In order to succeed, you will possess:

- Proven track record in the required discipline and achievement of a strong market profile
- Understanding of the national property market and current trends
- Extensive experience in sales at board level to the corporate sector.
- Excellent negotiation skills with regard to clients, local, national and international employees
- Excellent presentation skills, high attention to detail, ensuring production of consistent, quality reports and submissions.

With a dynamic team environment offering excellent long-term career opportunities, you will be supported in your role and respected for your talents. You will be rewarded with a generous, incentivised salary package commensurate with your level of experience and achievement of results.

Email your application to our Principal of Corporate Real Estate, Adam Puddy at careers@pcg.com.au.

To learn more about our organisation, this position and other significant opportunities available at PCG visit www.pcg.com.au.