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SYDNEY MELBOURNE BRISBANE

Tenant Representative

- Sydney focus
- Make your mark in this competitive arena
- Work with a multi discipline team

Accelerate your success in a dynamic environment that provides you with the challenge, support and rewards you need to perform at your best. Project Control Group (PCG) is a leader in the provision of independent corporate real estate and project services and a great Australian success story. Ours is a culture of enterprise and collaboration providing our people with the ideal platform to engage clients, develop skills and accelerate careers.

We are seeking a driven **Tenant Representative**, responsible for increasing our success in the corporate real estate sector, by positioning the depth of the company's services within the 'C suite level' of corporate Australia. You will sell and execute Tenant Representation services to Corporate Clients with focus on the Sydney market place.

Reporting to the Directors, you will have a mandate and autonomy to build your own profile and that of the company's profile within the CRE services sector.

To succeed, you will possess:

- Proven track record in the required discipline and achievement of a strong market profile
- Understanding of the national property market and current trends
- Experience in sales at board level to the corporate sector.
- Excellent negotiation and numeracy/writing skills
- Excellent presentation skills, high attention to detail, ensuring production of consistent, quality reports and submissions.

With a dynamic team environment offering excellent long-term career opportunities, you will be supported in your role and respected for your talents. You will be rewarded with a generous, incentivised salary package commensurate with your level of experience and achievement of results.

Interested parties are requested to send expressions of interest along with their CV's to kwalsh@pcg.com.au

To learn more about our organisation, this position, and other opportunities available at PCG we suggest you visit www.pcg.com.au