

Borrower Profile



Amount: €25,000

Purpose: To help fund expansion of new dental clinic

Monread Dental

Business loans that make dentists smile...

When dentist, Dr. Patrick O'Brien, wanted to fit out his new practice, he decided that a business loan from Linked Finance was the best way to fund this important project.

Patrick established his first dental practice in Athy back in 1997. From fillings and extractions to dentures and cosmetic dentistry, the practice provides a wide range of services to the people of Kildare, Carlow and Laois.

Over the years, Athy Dental Practice experienced steady growth. The practice's commitment to great dental care and providing a modern surgery with state-of-the-art facilities helped to attract a broad and loyal client base. Demand for Patrick's services grew steadily.

With customers becoming better educated about dental care, Patrick was seeing a high demand for new cosmetic dentistry and other cutting edge services.

In 2013, Patrick came across the opportunity to open up an additional practice in Philip Aherne's four doctor medical practice on a two year...



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...lease. There was an offer to expand on this lease in the same block with his own dedicated space for 2015.

The ability to expand his service offering and to satisfy increasing demand was an opportunity Patrick couldn't turn down.

With plans afoot for the new space, Patrick set about securing the finance needed to fit out his new practice to the highest standards.

Patrick wanted to install the very best equipment and some cutting-edge technology. In order to support the fit out, he set about looking for a suitable source of business finance.

The practice wanted to raise a business loan of €25,000. Having evaluated the various options, Patrick decided that Linked Finance was the best way to go.

He liked the fact that Linked Finance offered a quick, hassle-free application process. There was no mountain of forms to fill in and Linked Finance could offer a credit decision within 8 hours. The rates were competitive too and the fact that there were no restrictive collateral requirements or early repayment penalties really appealed. A few days after contacting Linked Finance, Patrick's loan request went 'Live' on the Linked Finance platform.

It was the first time a dental practice had used the lending platform and the loan proved really popular with lenders. Patrick was delighted with the outcome, not only did he get his desired loan amount but more importantly, they were able to quickly proceed with their plans for growth.

Patrick now has a state of the art 2000 sq. foot practice in the medical block at the 'Monread Leisure and Business Complex' in Naas, Co Kildare, and is always looking to bring in complementary health disciplines. Give him a call if this interests you.

"It was great to deal with a financial institution that understands the needs of a business. We got the type of loan we wanted with minimal fuss. Linked Finance do away with any needless red tape and made the whole process a rather enjoyable one."

**Dr. Patrick O'Brien
Monread Dental**

I was delighted with the process and support we received, not just from Linked Finance who were great and helped us every step of the way, but from the lenders as well.

**Dr. Patrick O'Brien
Monread Dental**

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