

The background image shows two men in a professional office environment. The man on the left, wearing glasses and a tan blazer, is looking down at his hands. The man on the right, in a grey blazer, is looking at him with his hand on his chin in a thoughtful pose. In the foreground, several laptop screens are visible, and the background features a brick wall and large windows with bright light.

**Increase on-contract
spend and ensure use
of approved suppliers**

Content Management



proactis



**Ensure the easiest
way to buy is the
right way**

With Proactis Content Management you obtain an easily-managed framework for providing employees with access to authorised supplier catalogues, websites and marketplaces within the controls of your Purchase-to-Pay (P2P) system. It ensures the easiest way to find and buy something, is in fact, the right way.

We understand your challenges

- ❶ Paper-based catalogues are inefficient and lead to out-of-date, incorrect information.
- ❷ Online or telephone purchases lead to maverick, off-contract buying.
- ❸ No centralised approach to managing supplier content leads to duplicate suppliers and multiple item entries.
- ❹ It can be difficult to keep up with suppliers continuously adding and changing their offerings.
- ❺ Inadequate item information means uninformed purchases.

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At last, we were able to make rich supplier content available easily.

Procurement Director

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We have the solution

Proactis Content Management includes all the tools you need to manage supplier and in-house catalogues, to provide access to authorised supplier websites, to utilise external marketplaces and even to provide visibility to existing inventory.

It then makes all this information available throughout the organisation through intuitive search capabilities.

What you can do

Put all your supplier catalogues in one place

Central electronic catalogue

The items offered to your buyers all come through from a central repository of authorised goods and services from approved suppliers, who can keep their own catalogues up to date. Key information is displayed with every item, while your Purchase-to-Pay system ensures proper approvals and picks up the financial coding you need for account posting and spend analysis.

Get the best of the web – from within your eProcurement system

Website punch-out connections

Website punch-out connections enable your employees to access external eCommerce websites. Your users simply browse the website and select items. Their shopping cart is then pulled into your P2P system. It's run through the normal authorisation process, and then the order is placed with the website or via a PO sent to the supplier.

Widen your choice, while keeping it simple

Marketplace

Proactis Content Management offers a single entry point to numerous suppliers and products – via a growing eCommerce website managed by us. It provides you with a single point of access to many shared catalogues, contracts and punch-out connections from industry-focused suppliers and buying consortiums.

Avoid unnecessary purchases – by watching your inventory

Stores management

The optional Proactis Stores Management solution provides a streamlined multi-location inventory system that lets you see what's already available within your organisation, meaning you could get goods faster and avoid spending unnecessarily.

With Proactis Content Management you can achieve:

Hard savings

- ④ Increased savings from lower prices due to:
 - Greater compliance and on-contract spend.
 - Less maverick buying, employee expensing etc.
- ④ Reduced cost of admin support in Procurement.
- ④ Simplified maintenance including supplier self-service.

Strategic benefits

- ④ Increased spend under management.
- ④ Reduced risk of supplier non-compliance and non-performance due to greater use of certified suppliers.
- ④ Greater employee productivity and satisfaction.

A hand is holding a tablet computer. The background is blurred, showing what appears to be a desk with a laptop and other office equipment. A large, thick, orange scribble is drawn over the entire image, framing the text in the center.

If you want to become a **faster, leaner, smarter** organisation, then contact Eclipse today.

Email enquiries@eclgrp.com

Phone +44 (0)203 866 8800

Visit eclgrp.com

