Drive maximum value from every supplier contract

Contract Management

proactis

Gain control and visibility of contracts

With Proactis Contract Management you can increase the proportion of spend under management and on-contract by providing improved visibility and control of contracts throughout the contract lifecycle, and by ensuring that the organisation consistently utilises them when buying goods and services.

We understand your challenges

- Contracts are often filed in different places, making it difficult to know where to find a particular contract.

- Distributed contract management leads to duplicate agreements and missed opportunities for volume-based savings.

- Contract review dates are often missed, resulting in unexpected lapses and unwanted automatic renewals.

- Buyers have no visibility of contracts leading to purchases being made off-contract.

- It is difficult to measure contract compliance and risk.

"
Now everything is under control – across the entire contract lifecycle. We're saving hours of admin time which we're now using to focus fully on negotiations and even greater savings.
"

Procurement Director

We have the solution

Proactis Contract Management provides a central electronic repository for all types of supplier contracts, with links to purchasing systems that make them fully visible to buyers.

It automatically collects purchase and delivery activity for analysis of supplier performance and buyer commitments. And it continually monitors contract dates and other criteria, alerting the appropriate people when reviews or actions are needed.

What you can do

See everything, instantly

Electronic contract repository

Managing hundreds or thousands of contracts just got easier, thanks to the electronic contract repository. It monitors contract dates and other important details, alerting your team whenever action is needed. It automatically gathers all purchase activity so you can analyse supplier performance and buyer commitments easily.

Schedule key events – and never miss them

Scheduled event and timeline monitoring

Avoid missing contract renewal dates, compliance checks and other important events. The system remembers and alerts you automatically, so every event is addressed at the proper time.

Keep everyone working in harmony

Performance analysis

We've made it easy to perform regular contract reviews to ensure everything is working as expected. Your team can easily monitor and analyse contract usage and performance – to ensure compliance from suppliers and from within your own organisation.

Make all goods and services 'buyable', then bring back the data

Purchasing integration

Two-way integration between your supplier contract repository and your Purchase-to-Pay system makes contracts visible and available, so your buyers can requisition goods and services without switching systems mid-process. What's more, all purchasing activity against each contract is collected automatically for reporting and analysis.

With Proactis Contract Management you can achieve:

Hard savings

- Increased savings from lower prices due to:
  - Greater on-contract spend.
  - Timely re-negotiation before renewal.
  - Better information for contract negotiation and consolidation.

- Reduced cost of unwanted contract renewals.

- Reduced cost of admin support in Procurement and Accounts Payable.

Strategic benefits

- Increased contract commitment visibility.

- Reduced risk of supplier non-performance with contract provisions.

If you want to become a **faster, leaner, smarter** organisation, then contact Eclipse today.

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