

**Streamline and
standardise all aspects
of your sourcing process
to achieve greater value**

Sourcing



proactis



Gain greater control, savings and compliance

With Proactis Sourcing you can obtain best value for your organisation by improving the effectiveness and transparency of both strategic and tactical sourcing processes, while dramatically reducing administrative time and effort.

We understand your challenges

- ④ It is difficult to collect requirements from end users and organise them.
- ④ Evaluating supplier responses can be paper intensive and time consuming.
- ④ Preparing for and running fair, effective events is critical.
- ④ Rules that govern the sourcing process are constantly changing and complex.
- ④ It is difficult to define and track sourcing processes.

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Bringing sourcing under control has suddenly put us on the front foot in achieving best value.

Procurement Director

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We have the solution

Proactis Sourcing provides a series of flexible, collaborative and efficient methods for performing effective sourcing events of all types, including complex tender projects, auctions and routine quote-based purchases.

It enables a structured, transparent and easily tracked process from expression of need through to final contract award.

What you can do

Manage sourcing events with ease and professionalism

Event project manager

Easily define and manage each sourcing event as a project with a sequence of one-time and iterative stages. It's easy to see who 'owns' each activity, where things stand, and when the event will be completed. That way, you can establish consistent, compliant processes for every event.

Get exactly what you need, every time

RFx document manager

Collaboratively specify questions and score responses automatically. You can create documents with questions that express precisely what you need to know. The system then streamlines the process of publishing them as RFI, RFP and/or RFQs. Finally, it structures and automates the process of scoring responses so you can confidently select the right option.

Get multiple quotes easily for one-off purchases

Quick quote manager

The Proactis Quick Quote Manager offers a fast-track process for well-defined goods and services. It's a fast and easy way to obtain multiple competitive bids from current and prospective suppliers for routine purchases. Our seamless Purchase-to-Pay integration enables easy initiation of the quick quote process via requests from anywhere in your organisation.

Create a level playing field for competitive bidding

Auction manager

Set the stage – then sit back and watch suppliers compete for your business. You can run an openly-competitive bidding process within a time-constrained online sourcing event. Participants know that the supplier with the best value and/or lowest bid at the end of the process will be awarded the contract.

With Proactis Sourcing you can achieve:

Hard savings

- 🕒 Savings from more and better agreements.
- 🕒 Reduced cost of supplier non-performance and non-compliance.
- 🕒 Reduced administrative cost per agreement.

Strategic benefits

- 🕒 Freed-up time to perform more sourcing events.
- 🕒 Improved organisational productivity, agility and morale.
- 🕒 Improved process compliance and transparency.

A hand is holding a tablet computer. The background is blurred, showing what appears to be a desk with a laptop and other office equipment. A large, thick, orange scribble is drawn over the entire image, framing the text in the center.

If you want to become a **faster, leaner, smarter** organisation, then contact Eclipse today.

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Visit eclgrp.com

