

**Gain full control of the
supplier lifecycle and
enrich procurement**

Supplier Management



proactis



Improve supplier performance and lower costs

With Proactis Supplier Management you can build and maintain a strong supplier base by structuring and streamlining the entire supplier lifecycle – from initial identification through adoption, approval, transaction and analysis. It helps reduce supplier risk and improve supplier relationships while dramatically reducing administrative effort.

We understand your challenges

- ⌚ Supplier on-boarding is time consuming for both parties.
- ⌚ Supplier qualification is often subjective, providing little visibility of risks.
- ⌚ Consistent measurement and evaluation of supplier performance is difficult.
- ⌚ Keeping suppliers' profiles and catalogues up to date is an enormous task.
- ⌚ Accounts Payable personnel spend too much time answering supplier questions about invoices and payments.

“

For the first time, we've been able to reduce risks and costs, while driving up quality and compliance continually. ”

Procurement Director

We have the solution

Proactis Supplier Management makes it easy to build and maintain a comprehensive supplier directory and manage the supplier lifecycle by providing web-based tools to support supplier recruitment, qualification, adoption and appraisal.

It also simplifies supplier information management and communications by providing a business network for self-service maintenance of company information and catalogues, as well as self-service account enquiries.

What you can do

**See
everything
in one place**

Supplier directory

View every supplier and their goods, services, certifications, specialties, locations and contacts. Suppliers can be made available to all your key systems automatically, thanks to Finance and Purchase-to-Pay synchronisation.

Say goodbye to endless paperwork and reduce risk

Supplier on-boarding

Simplify and accelerate how you recruit, qualify and adopt new suppliers. It's a collaborative, online process that's fast for you and your suppliers. Intuitive tools let you tailor questionnaires, auto-score responses and prioritise suppliers.

Build relationships without draining your resources

Supplier interaction and commerce

Interact easily and instantly with suppliers using The Business Network from Proactis, which serves as a platform for a range of procurement applications. Self-service web tools enable suppliers to manage their profiles. They can also quote for jobs, receive purchase orders, upload invoices and check their payment status.

Keep on top and raise standards

Supplier appraisal

Proactis provides your team with an easy way to monitor supplier performance and risk, using easily customisable electronic questionnaires with automated response summaries.

With Proactis Supplier Management you can achieve:

Hard savings

- 🔗 Increased savings from greater capacity for sourcing.
- 🔗 Reduced cost of disruptions caused by non-performance.
- 🔗 Reduced cost of liabilities caused by non-compliance.
- 🔗 Increased savings from lower prices negotiated due to good supplier relationships.
- 🔗 Reduced cost of admin support in your Accounts Payable and Procurement teams.

Strategic benefits

- 🔗 Broader, better rationalised supplier base.
- 🔗 Improved supplier management policy compliance and transparency.

A hand is holding a tablet computer. A large, thick, orange scribble is drawn over the entire image, partially obscuring the tablet and the background. The background is a blurred office setting with a laptop and other equipment.

If you want to become a **faster, leaner, smarter** organisation, then contact Eclipse today.

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