



Microsoft Surface Hub | © Microsoft

Microsoft Surface Hub is a **powerful team collaboration device** designed to advance the way people work together naturally.

Surface Hub **integrates Microsoft hardware, software, and productivity** services into a **simple and intuitive** device that anyone can walk up and use.

Red Thread Try and Buy Program

About the Program

We have made it easy for qualifying organizations to experience the Microsoft Surface Hub live in action.

- Red Thread will deliver onsite a Microsoft Surface Hub on a mobile cart.
- We will work with your internal IT personnel to set up and configure the system as well as demonstrate and train your staff how to use it effectively.
- Over the next 30 days, you and your team will immerse yourself in all of the functionality the Surface Hub has to offer so that you can evaluate how this tool can impact collaboration and productivity.

Your Commitment

To ensure that you receive the maximum benefit of the Try and Buy Program, we ask that you make the following commitments:

1. Identify a champion to take responsibility for overseeing the Surface Hub utilization during the program period.
2. Have a weekly meeting with the Red Thread team to review how others have begun to utilize the system and discuss additional ways to gain greater adoption during the trial period.
3. Cover the cost of the delivery and set up (\$1,500 for 55" model and \$3,000 for 84" model)
4. Approve of having your company name listed on our website as an organization taking advantage of the Try and Buy program.
5. Meet with the Red Thread team at the conclusion of the 30 day period to discuss your evaluation of the Surface Hub and next steps for implementation.

RED THREAD

617.439.4900 | www.red-thread.com

Red Thread Try and Buy Agreement

By signing this agreement, I agree to the following terms: (1) The champion listed below will take responsibility for overseeing the Surface Hub utilization during the program period. (2) I agree to have a weekly meeting with the Red Thread team. (3) I agree to cover the cost of the delivery and set up (\$ (\$1,500 for 55" model and \$3,000 for 84" model)). (4) I agree to having my company name listed on red-thread.com. (5) I agree to meet with the Red Thread team at the conclusion of the 30 day period.

CUSTOMER CONTACTS

Champion:

Name, Title

Key Decision Maker:

Name, Title

IT Contact:

Name, Title

TRIAL

Delivery and Setup Date:

Date

Trial End Date:

Date

MEETINGS

Weekly Review Meetings (Date and Time):

Debrief Meeting with Client Champion,
Key Decision Maker and IT Contact (Date and Time):

Date & Time

Date & Time

SIGNATURE

Name, Title

Date



MA Boston | Marlborough | Springfield
CT East Hartford | Milford | Stamford | Torrington
ME Portland | NH Manchester | VT Burlington
617.439.4900 | www.red-thread.com

FOR MORE INFO:

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