

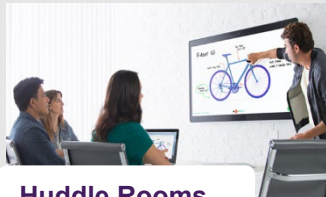


Zoom Conferencing Solutions

Many organizations have seriously outdated collaboration spaces that make it difficult to stay competitive. Collaboration is critical for driving innovation, creativity, and decision making – all of which impact the bottom line. As we work in distributed teams more often, we need virtual and physical places that allow us to see our teammates comfortably, hear each other clearly and share information easily.

If you use Zoom, you're in good hands. Zoom has a wide portfolio of solutions from integrated all-in one collaboration systems, to prebundled solutions to pre-engineered integrated solutions that are designed for larger spaces and unique applications

TYPES OF SPACES



Huddle Rooms



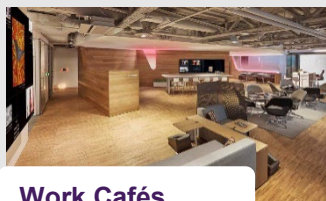
Meeting Rooms



Boardrooms



Multipurpose Rooms



Work Cafés

Zoom Conferencing Solutions



** This is a sampling of our product offering.*

	Dell Optiplex AIO 7760 Touch	Zoom DIY	Zoom PRO AV (1)	Zoom PRO AV (2)
	For one or two participants, a Dell Optiplex with an integrated 27" touch display provides a seamless user experience. Participants can share content and collaborate over Zoom cloud-based web conferencing. The display monitor has a built-in camera, microphone and web conferencing.	Zoom DIY is a bundled solution incorporating a Dell PC with Zoom web conferencing, a sound bar with integrated camera and microphone. Far end participants and content are shown on a single display. Users control the interface with a 9.7" iPad, housed in a wireless table console.	Zoom PRO AV is a pre-engineered integrated solution incorporates a rack-mount Dell PC with Zoom conferencing, table or ceiling microphones, a wall-mount pan/tilt/zoom camera and distributed ceiling speakers. Content and near and far end participants are viewed on dual flat screens. An iPad installed in a wireless table console provides system control.	Zoom PRO AV is a pre-engineered integrated solution incorporating a rack-mount dell PC with Zoom conferencing, wireless microphones (and ceiling mics for multipurpose spaces), a wall-mount pan/tilt/zoom camera and distributed ceiling speakers. Content and near and far end participants are viewed on dual 4K flat screens and dual confidence monitors for the presenter's reference. An iPad installed in a wireless table console provides system control.
Category	All-in-one solution	Bundled system	Engineered system	Engineered system
Zoom Platform	✓	✓	✓	✓
Display	✓	Single display required	Dual displays required	Dual, confidence and repeat displays required
Built-in Speakers	✓	Sound bar	Distributed sound	Distributed sound
Built-in Microphones	✓	Table top	Tabletop or ceiling	Ceiling microphones, Wireless handhelds
Camera(s)	✓	✓	✓	Dual cameras
Content Sharing – Wired	✓	✓	✓	✓
Content Sharing – Wireless		✓	✓	✓
Interactive Touch	✓			
Touch Control	✓	✓	✓	✓
Other Features				

Applicable Space Settings:

Huddle (3-6 ppl, 8'x10')	✓	✓		
Meeting (8-10 ppl, 12-15')			✓	
Boardroom (16-18 ppl, 20-35')			✓	
Multipurpose (24 ppl, 30'x30')				✓
Work café (35 ppl, 40'x40')				✓

Optional Cameras

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Meeting Owl is a 360° all-in one audio and video conferencing device. Its intelligent software provides a panoramic view of the room and automatically focuses on the active speaker. Ideal for small-medium spaces.



Polycom Studio provides exceptional audio and video quality for smaller huddle spaces. It integrates a USB video bar with speaker, microphone and camera for plug-and-play functionality. Requires a computer and web conferencing software. Compatible with Microsoft Teams, Zoom, GoToMeeting, Cisco Webex and more.



Polycom Eagle Eye Director uses automatic people-tracking technology for an engaging, natural meeting experience. It automatically zooms in on the active speaker and identifies everyone within the room. Ideal for larger environments.