



AIMS

ADVANCED INDUSTRIAL MEASUREMENT SYSTEMS

Winter 2015 Newsletter

Success in the Shows

With all shows come and gone (and orders fulfilled to customers), except for the Performance Racing Industry show in Indianapolis on December 10th – 12th, things have started to settle down. It's a nice fresh breath from our crazy schedule last month, and from showing off our Revolution® line of HB CMM's, plus two other brand new CMM's and a new retrofit software for old CMM's that was even a surprise to us!

At the Quality Show in Rosemont, Illinois, the Revolution® HB was initially going to be the star of our booth like all the other shows – being the first CMM that we made in house. Then, along came the surprises. Our new revamped Revolution® AB CMM made its opening appearance, being better and more efficient than the old model.

We also introduced the Revolution® Linear Motor CMM. The LM delivers true 5-axis measurement smoother and faster than conventional air bearing systems. These lab grade CMM's are designed with advanced CAD design technology and are flexible with precise instruments that are able to carry out measurements both in point-to-point mode, as well as continuous contact scanning.

Lastly, our newly developed expanded capability Software Driver for older CMM's, called Renewal®, provides a virtual connection between your existing CMM to Renishaw's Modus™ CMM software. If you've still held on to your old CMM and still love it, there's no reason to get rid of it. Sometimes, only the software goes bad because it is outdated. Renewal® acts like a sort of software retrofit upgrade, where it will let your old CMM run one of the most effective and efficient softwares in

the world – Modus™, from Renishaw. Renewal® will allow your old CMM to run and perform even better than when you bought it! Renewal® is also a good choice when you're looking to save thousands, instead of buying a brand new CMM.



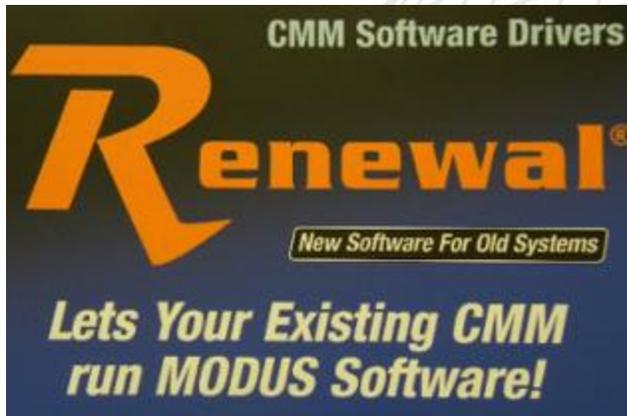
Love for the Revolution®

Speaking of shows, MAZAK was so impressed by the Revolution® HB CMM that they offered to show it in the Detroit Gear Expo. The HB gained a lot of recognition in all the shows it was presented in, but that was by far the most proud and humbling moment for us.



Two New Employees

Expanding a business starts with the people you hire, which is exactly what our long term goal is. So, our first new addition, Wayne Flaughter, is a man who worked for Sheffield, a local metrology OEM that has long since been bought out and closed by a competitor. For 22.5 years there, he learned his trade and gained an incredible amount of experience that he now brings to AIMS. "I can't wait to figure everything out here and make us lots of new customers," he said with a smile.



Our second employee, Ron Culbreath, is a new addition to our sales force for the Southeast, based out of Florida. He has been a salesman for 36 years, working for companies like James Industrial and MSI Viking Gage. With all his expertise and experience, especially in the manufacturing industry, he is a fantastic new addition to the AIMS team!