

OEM Integration and other solutions

Sales Materials

OEM Integration

- No installation required
- Flexible solution with no long term contracts
- Compatible with a variety of GM and Ford vehicles¹
- Easy activation and streamlined purchase process

Fleet Complete Platform Benefits

- Leverages connectivity to monitor driver behavior and enables fleet owners to manage risky driving
- Delivers fleet operations insights to help extend vehicle lifetime and reduce unauthorized vehicle use
- Provides tools to optimize routing, improve fleet utilization and increase driver productivity
- Compatible with Fleet Complete's ELD and Hours of Service solution to automate driver's logbooking and ELD compliance¹
- Improves driver coaching and fleet safety with optional video telematics and Advanced Driver-Assisted Systems (ADAS)
- Helps manage task dispatching and communications with workforce in the field from one screen
- Provides fleet dashboards and on-demand reports to help simplify IFTA reporting
- Offers one of the smallest asset trackers on the market to track and manage highvalue equipment and assets

Target Markets



- **Services:** HVAC, Electricians, Landscaping, Pest Control, Towing
- **Transportation:** Trucking, Food, Logistics, Agriculture
- **Construction**
- Manufacturing, Utilities, Oil & Gas, Energy
- **Delivery:** Retail, Courier, Armored Cars, Office Supplies
- **Government:** Property management, School buses, Emergency Services

¹GM models MY2015 or newer and Ford models MY2018 or newer equipped with telematics hardware. Contact your dealer for more information.

Fleet Management

OEM Integration:

- \$20/m
- No contract

Video telematics:

- \$20/m + \$99 HW
- Includes dashcam

Multi-Fleet with ECM:

- \$20/m + \$0 HW*
- Install not included

ELD + DVIR Compliance

ELD:

- \$27/m + \$0 HW
- Includes install

DVIR:

- \$0 with ELD
- \$5 without ELD

Asset Management

AT1:

- \$8/m + \$50 HW
- \$10/m + \$0 HW

AT1 Solar:

- \$8/m + \$70 HW
- \$11/m + \$0 HW

AT1 hardwired:

- \$8/m + \$99 HW
- \$13 + \$0 HW

MRM - Mobile Resource Management

Forms:

- \$10/m (5 forms/user)
- \$20/m (unltd forms)

Task Tracker:

- \$5/m (min 5 units)
- \$10/m (<5 units)

PT100:

- \$14/m + \$149 HW

Offer your customers fleet tracking, engine data monitoring, video telematics and a choice of Task Tracker or DVIR app for \$47 per month. Add BigRoad ELD app for \$7 per month. Learn more at fleetcomplete.com/ultimate

Qualifying Questions

- How do you monitor vehicle location today? Does your company utilize a GPS solution to track your vehicles, containers or any other valuable assets?
- How many vehicles or assets do you own/operate?
- How do you measure performance and accountability of each of your drivers? How do you evaluate inefficiencies of your operations today?
- What are some of the ways you track fuel usage and costs?
- What are the makes and models of your fleet?
- Are your other vehicles equipped with telematics hardware?
- What is your process today to ensure your vehicles are regularly maintained?
- How do you ensure your fleet represents a reputable brand image on the roads?
- What is your process for communicating with your drivers, to dispatch or to ask their status?
- In a collision situation, what is your process to verify who is at fault?
- How do you identify if any of your assets have been stolen and what are your steps for asset recovery?

Prices shown in USD. Prices do not include taxes or fees and are subject to change without notice. Functionalities may vary depending on the make, model and model year of the vehicles. Vehicles without built-in telematics hardware will require additional hardware installation. ¹Additional hardware installation required.