

# LATIN AMERICA

MONTHLY REPORT

JANUARY  
2019

TOP DEAL OF THE MONTH

**Grupo Agrosuper acquires  
99.71% of AquaChile**

TTR<sup>®</sup>  
TRANSACTIONAL TRACK RECORD



# LATIN AMERICA



## OVERVIEW

(INCLUDES M&A \*, PRIVATE EQUITY & VENTURE CAPITAL) \*\*

- TOTAL DEAL VOLUME AND VALUE OF TRANSACTIONS
- DEAL FLOW SINCE 2016
- TRANSACTION VOLUME AND TOTAL VALUE BY MAIN COUNTRIES
- MOST ACTIVE SUBSECTORS BY MAIN COUNTRIES
- CROSS-BORDER DEALS



## DEAL OF THE MONTH

Grupo Agrosuper acquires  
99.71% of AquaChile



## PRIVATE EQUITY \*\*

- TOTAL DEAL VOLUME AND VALUE OF TRANSACTION
- Nº, TOTAL VALUE AND TYPE
- TOP PLAYERS AND MOST ACTIVE SUBSECTORS



## VENTURE CAPITAL \*\*

- TOTAL DEAL VOLUME AND VALUE OF TRANSACTION
- Nº, TOTAL VALUE AND TYPE
- PLAYERS AND MOST ACTIVE SUBSECTORS



## TTR RADAR

FORWARD-LOOKING INTELLIGENCE

Identify early stage M&A opportunities with TTR Radar, delivering actionable proprietary and aggregated intelligence.



## EQUITY CAPITAL MARKETS \*\*\*

- IPOs
- FOLLOW-ON



## MONTHLY RANKING

- FINANCIAL ADVISORS
- LEGAL ADVISORS

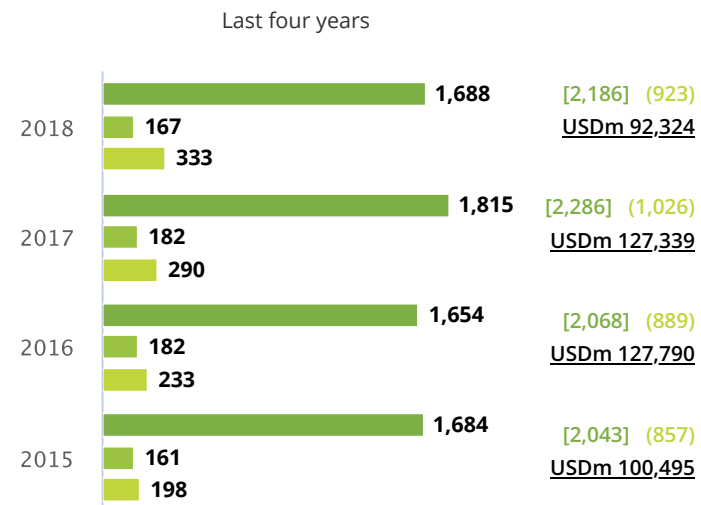
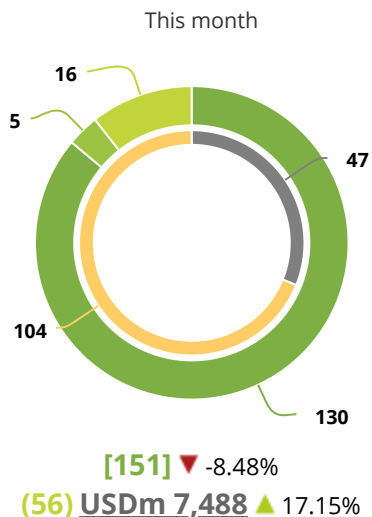
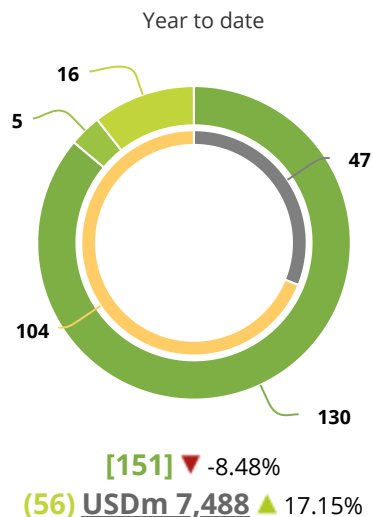
\* Includes acquisition / sales of assets. Does not include Joint Venture.

\*\* Includes announced and completed transactions in which at least one Latin America-based company is involved.

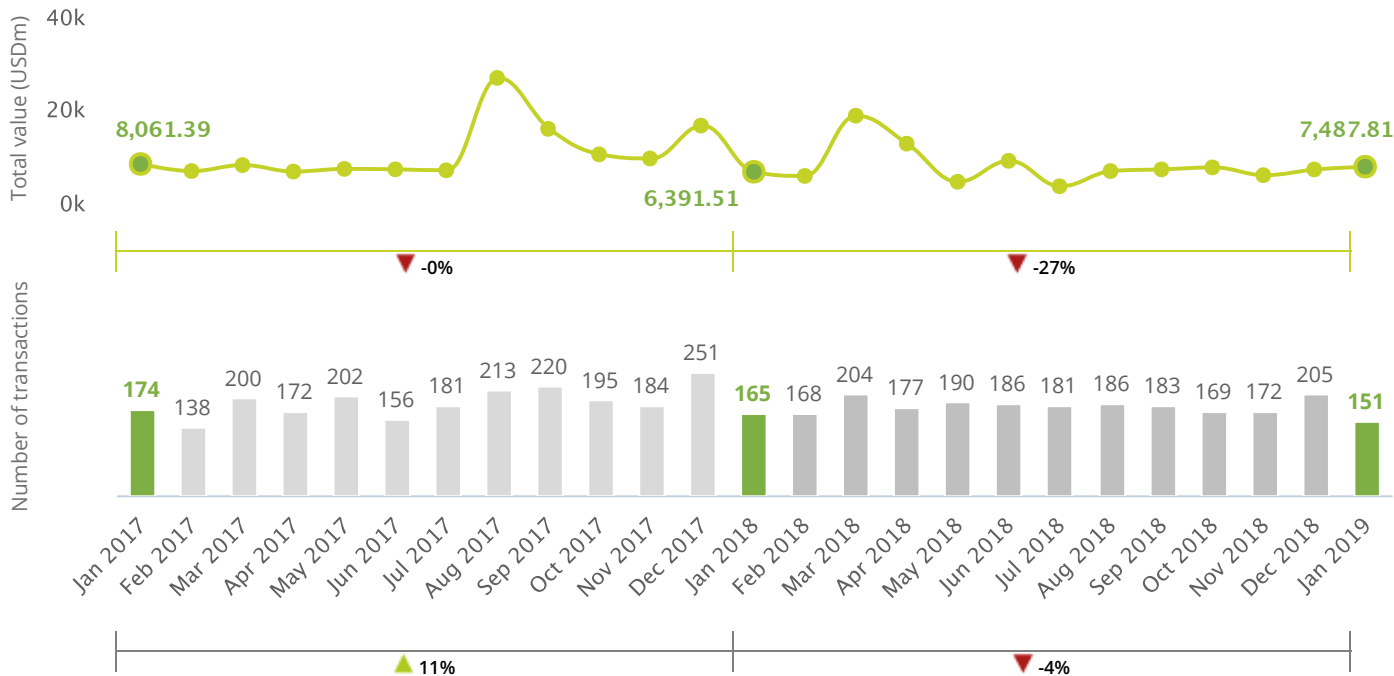
\*\*\* Includes completed transactions acted by Latin American companies in LATAM or abroad.

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm** Total aggregate value

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

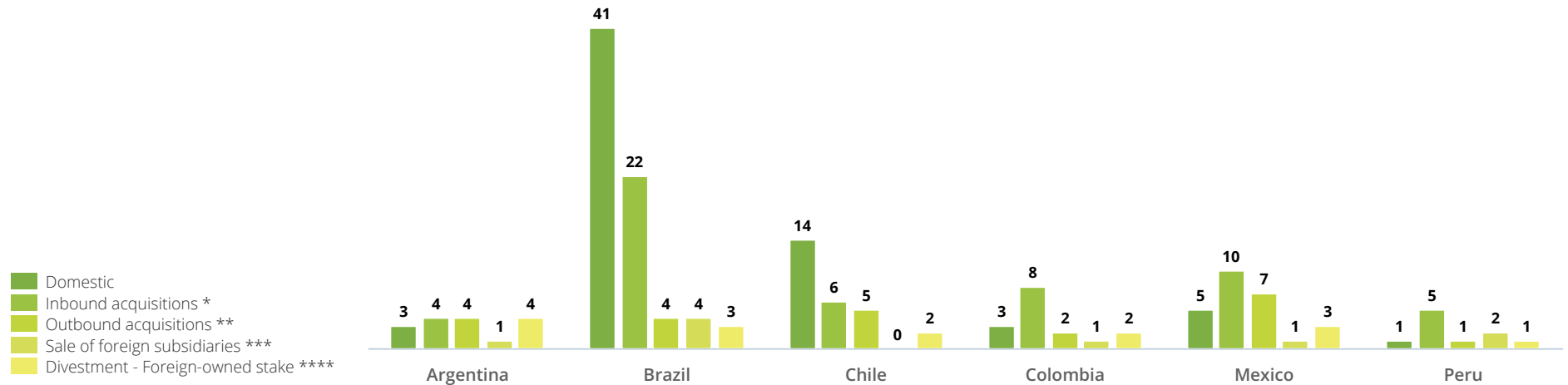
- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)

## DEAL VOLUME IN LATIN AMERICA

## Top 6 M&amp;A Markets In Latin America

Year to date



## TOP DEALS - JANUARY 2019 (USDm)

TARGET	COUNTRY	SUBSECTOR	BUYER	COUNTRY	SELLER	COUNTRY	VALUE (USDm)
Cogeneración de Energía Limpia de Cosoleacaque, Cogeneración de Altamira	Mexico	Electric	ContourGlobal Terra 3	Luxembourg	Alpek	Mexico	801.00
Enel Green Power Nova Olinda b Solar, Enel Green Power Cristalândia i Eolica, Enel Green Power Cristalândia li Eolica, Enel Green Power Nova Olinda c Solar, Enel Green Power Nova Olinda Norte Solar, Enel Green Power Nova Olinda Sul Solar, Enel Green Power Nova Lapa Solar, Enel Green Power Bom Jesus Da Lapa Solar	Brazil	Electric	CGN Energy International Holdings	China	Enel Green Power Brasil Participacoes	Brazil	776.72
Prisma Medios de Pago	Argentina	Consultancy, Audit and Engineering	AI ZENITH (Netherlands)	Netherlands	Banco Macro, Banco Patagonia, Banco Santander Río, Banco Comafi, ICBC Argentina, BBVA Banco Francés, Banco Itaú Argentina, HSBC Bank Argentina, Grupo Banco Provincia, Banco Galicia	Argentina	725.00 (Approx.)
Pasadena Refining System, PRSI Trading	United States	Oil and Gas	Chevron	United States	Petrobras America	United States	562.00
Comgás	Brazil	Oil and Gas	Cosan	Brazil	Private Shareholders Brazil I	Brazil	517.26

\* Foreign companies acquiring companies in specified country. Since December 2018 this analysis includes acquisitions made by local subsidiaries.

\*\* Companies based in specified country making acquisitions abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries.

\*\*\* Company from specific country selling interest in targets abroad. Since December 2018 this analysis includes sales made by foreign subsidiaries.

\*\*\*\* Foreign companies selling interest in companies based in specific country. Since December 2018 this analysis includes sales made by local subsidiaries.



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



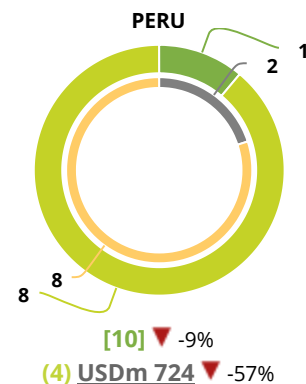
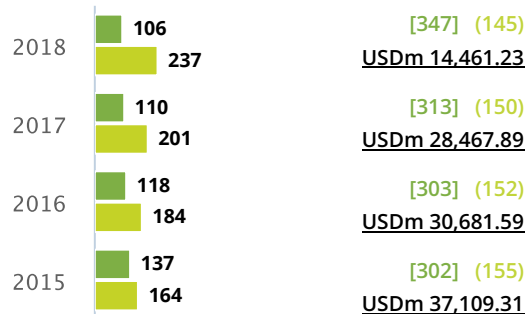
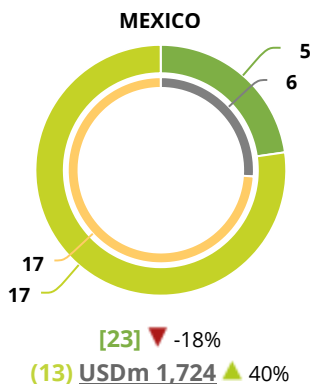
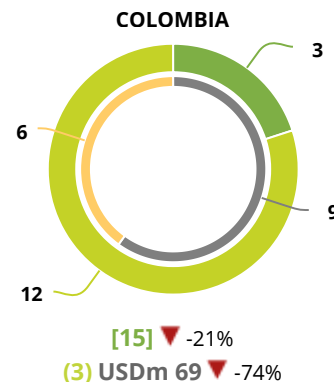
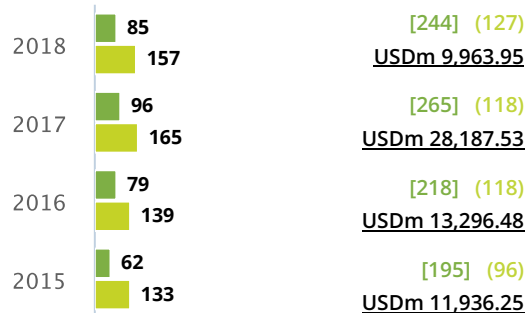
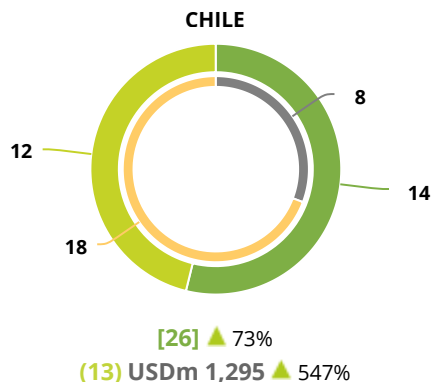
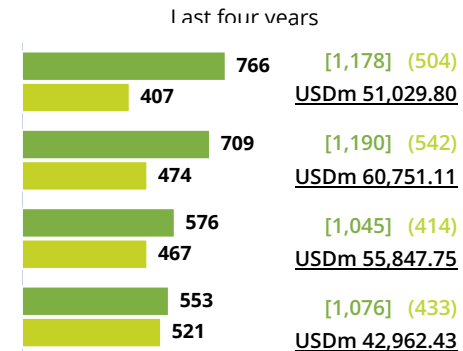
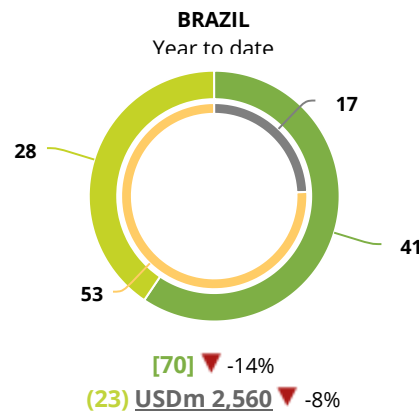
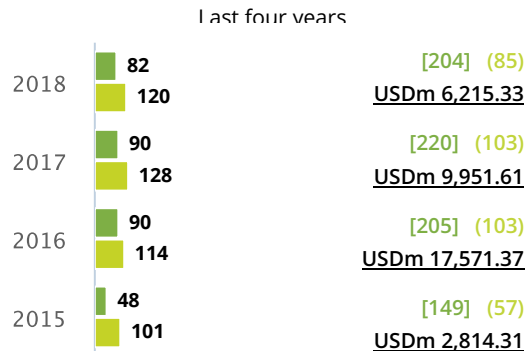
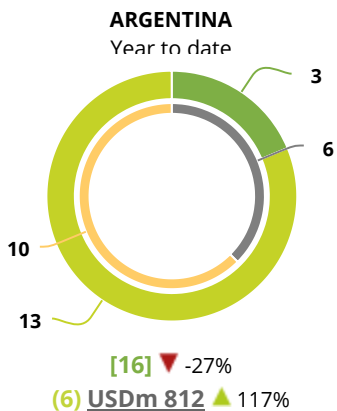
RANKINGS



# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

## DEAL VOLUME, AGGREGATE VALUE AND GEOGRAPHY

- ★ INDEX
- 🔍 OVERVIEW
- 💰 PRIVATE EQUITY
- 💰 VENTURE CAPITAL
- 📊 EQUITY CAPITAL MARKETS
- 🏆 TOP DEALS OF THE MONTH
- 🏆 DEAL OF THE MONTH
- 📍 TTR RADAR
- 🏆 RANKINGS
- ℹ️



▲ ▼ All the percentages represent a variation relative to the same period the previous year.

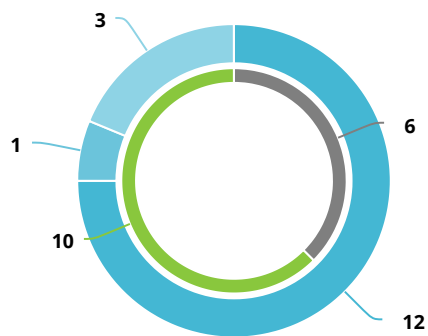
■ Domestic 
 ■ Cross-border 
 ■ Ongoing 
 ■ Completed 
 [] Number of transactions 
 () Number of transactions with disclosed value 
 **USDm** Total aggregate value

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)



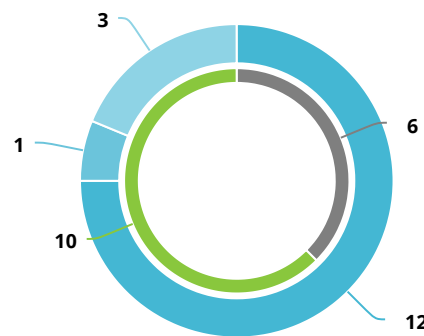
## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

Year to date



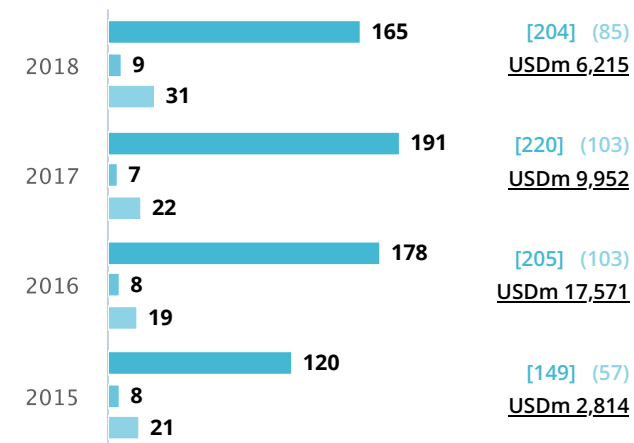
**[16]** ▼ -27.27%  
**(6)** USDm 812 ▲ 117.10%

This month

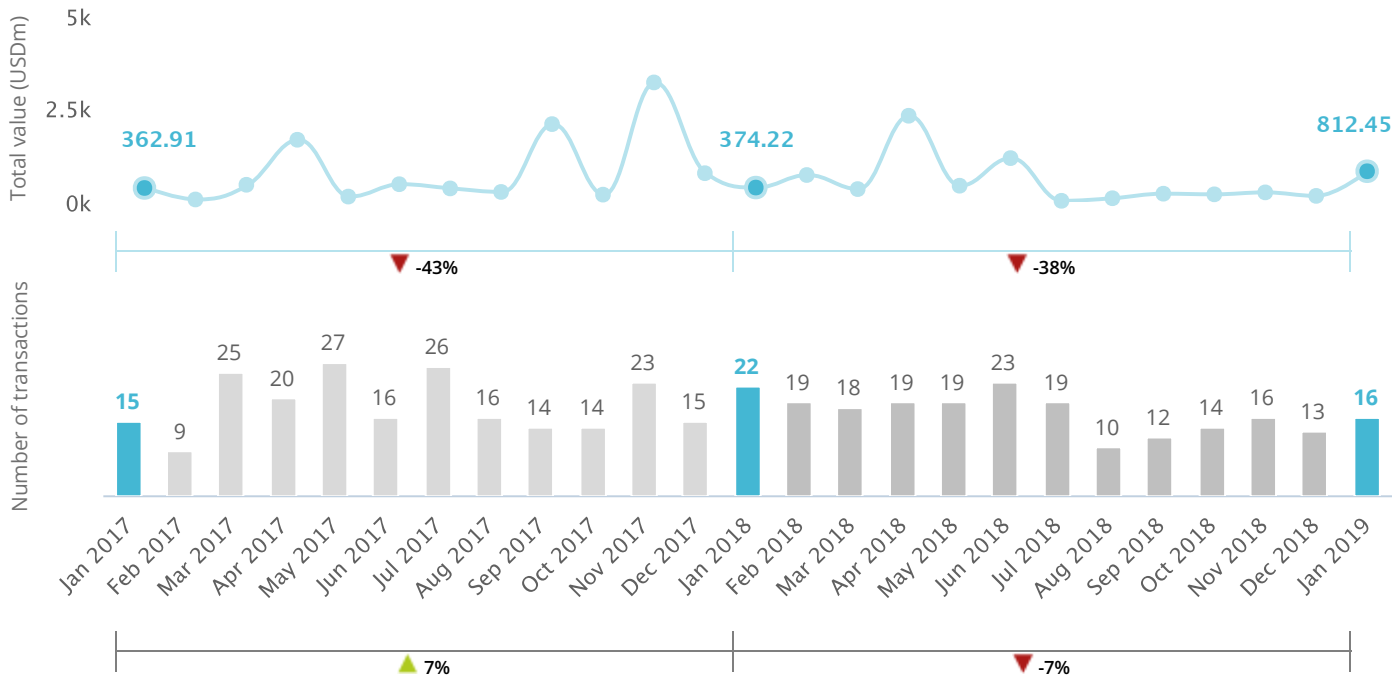


**[16]** ▼ -27.27%  
**(6)** USDm 812 ▲ 117.10%

Last four years



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm** Total aggregate value

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

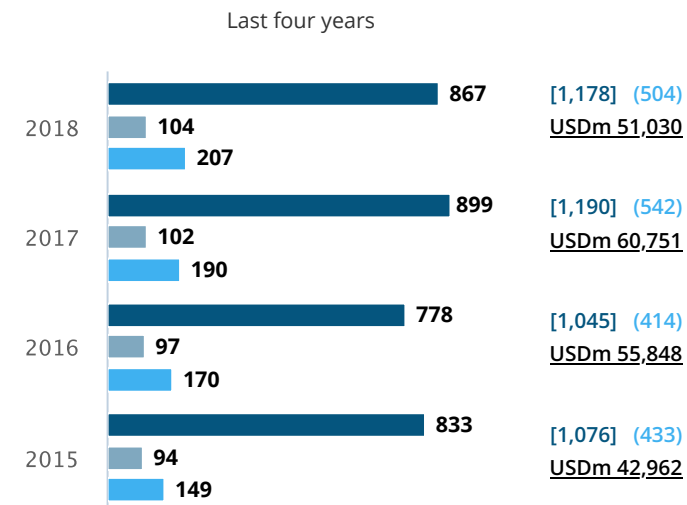
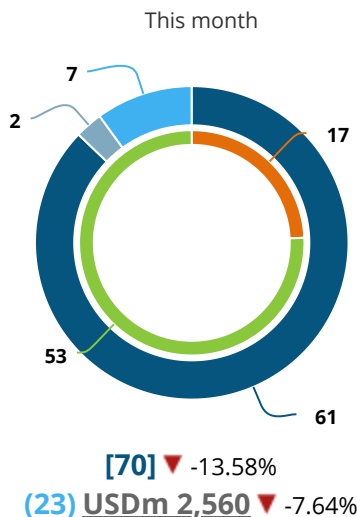
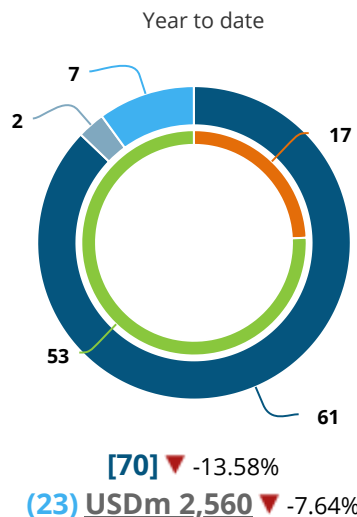
- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

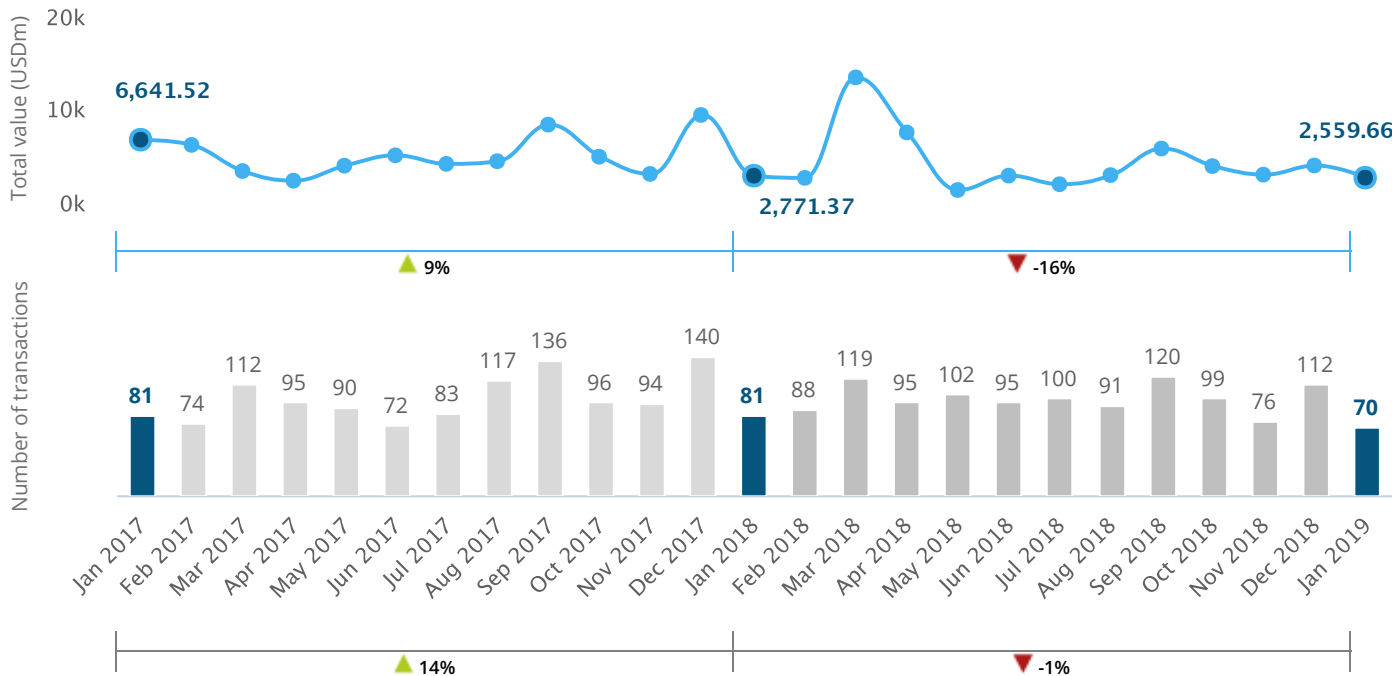


- ★ INDEX
- 🔍 OVERVIEW
- 💰 PRIVATE EQUITY
- 📈 VENTURE CAPITAL
- 📊 EQUITY CAPITAL MARKETS
- 🏆 TOP DEALS OF THE MONTH
- 🏆 DEAL OF THE MONTH
- 📍 TTR RADAR
- 🏆 RANKINGS
- ℹ️

## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Ongoing
- Venture Capital
- Completed

**[ ]** Number of transactions  
**( )** Number of transactions with disclosed value

**USDm** Total aggregate value

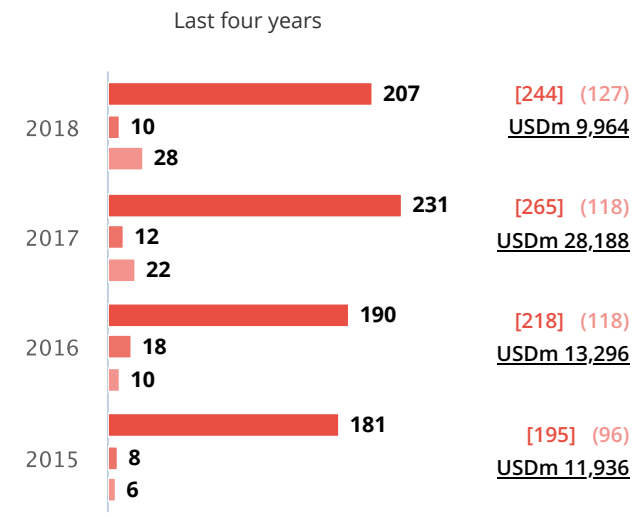
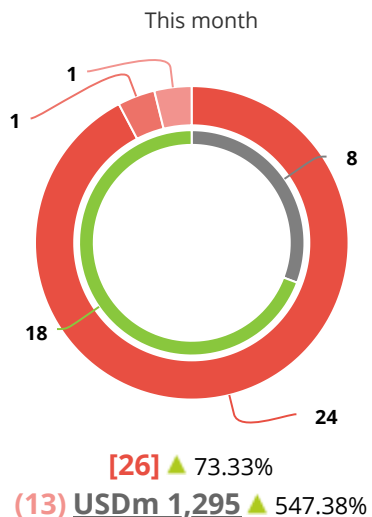
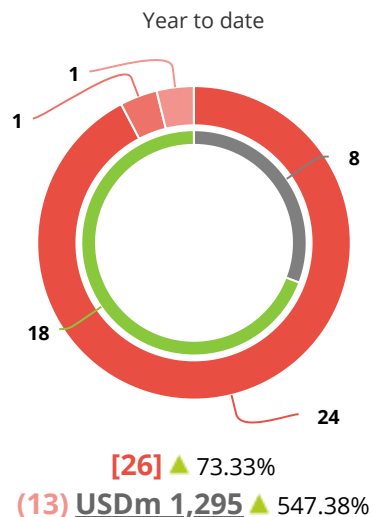
▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

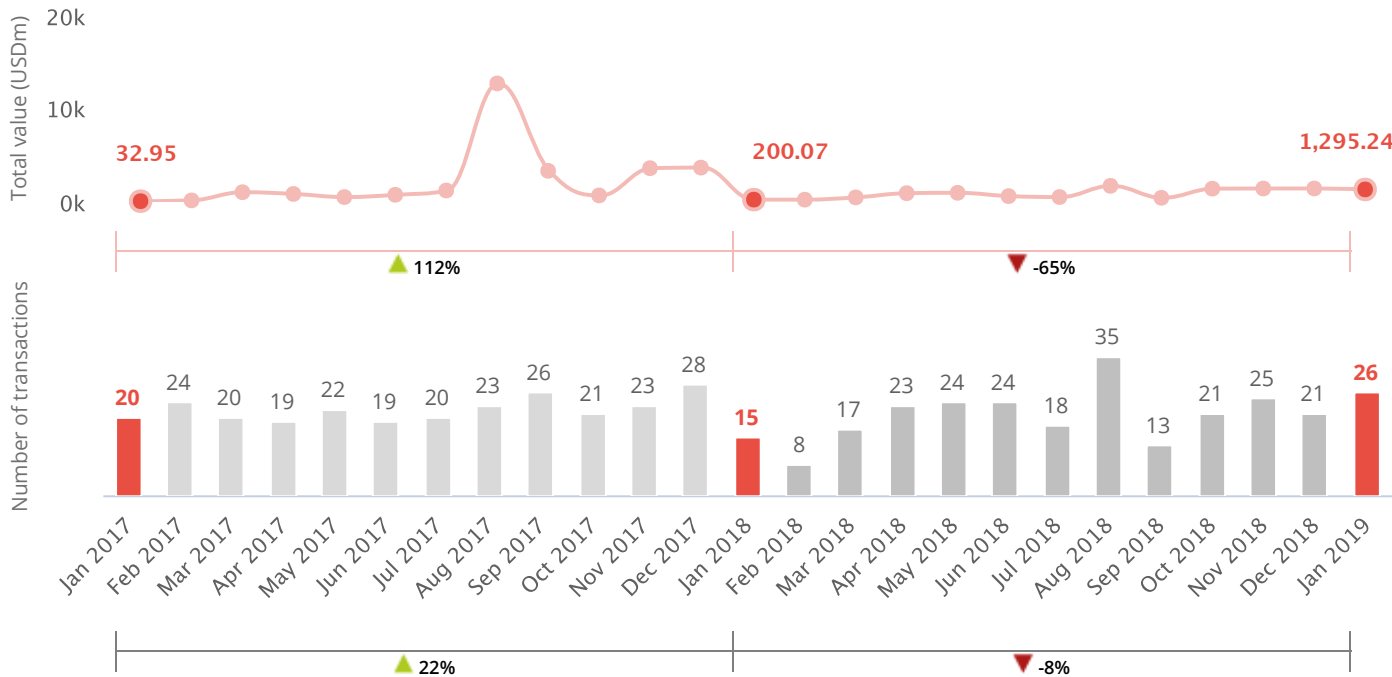


- ★ INDEX
- 🔍 OVERVIEW
- 💰 PRIVATE EQUITY
- 💰 VENTURE CAPITAL
- 📊 EQUITY CAPITAL MARKETS
- 🏆 TOP DEALS OF THE MONTH
- 🏆 DEAL OF THE MONTH
- 📊 TTR RADAR
- 🏆 RANKINGS

## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm Total aggregate value**

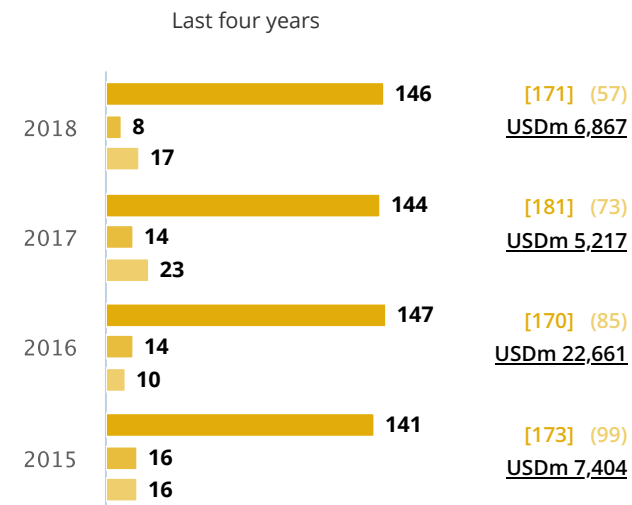
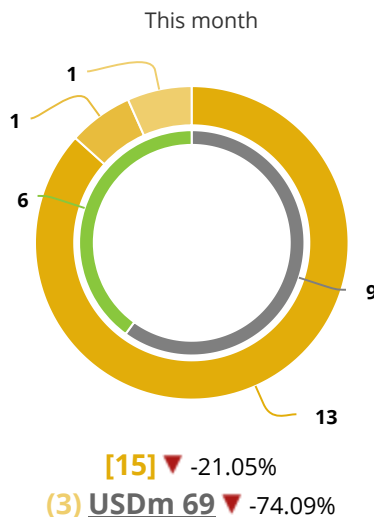
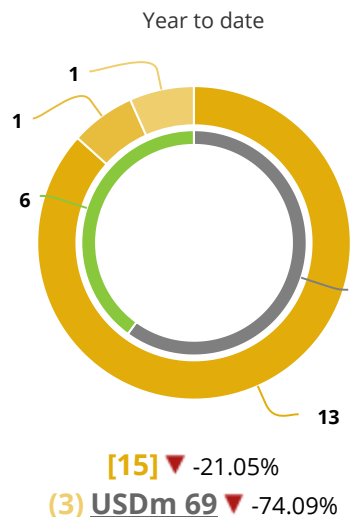
▲ ▼ % All the percentages represent a variation relative to the same period the previous year.



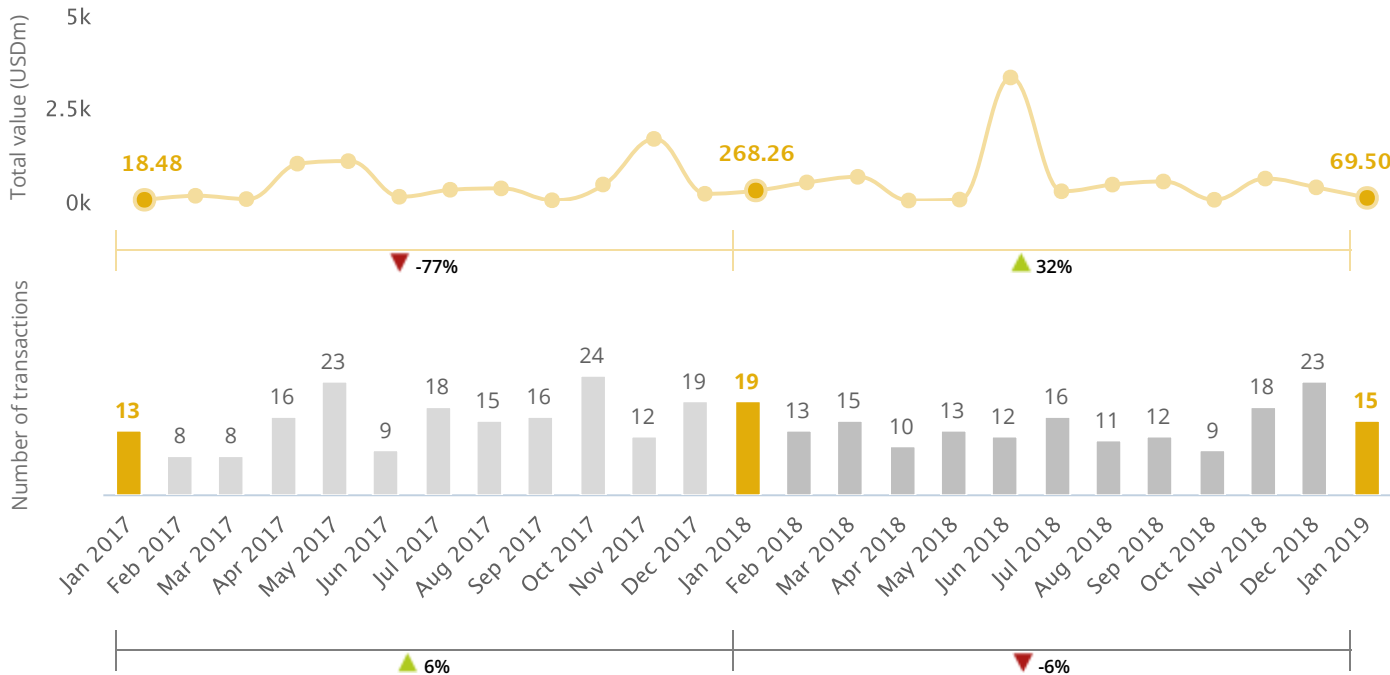
# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)



## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm Total aggregate value**

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

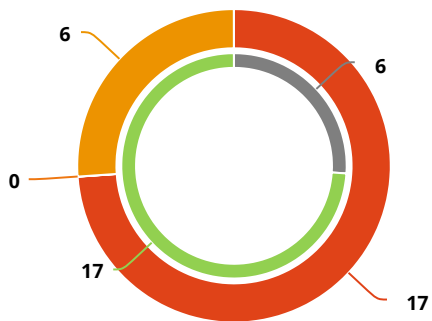
- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)



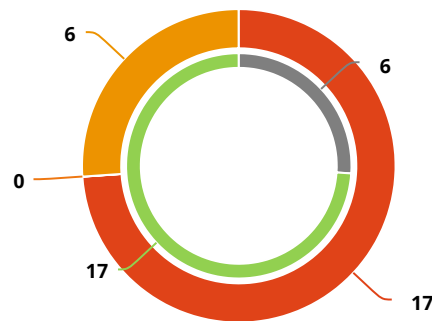
## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

Year to date



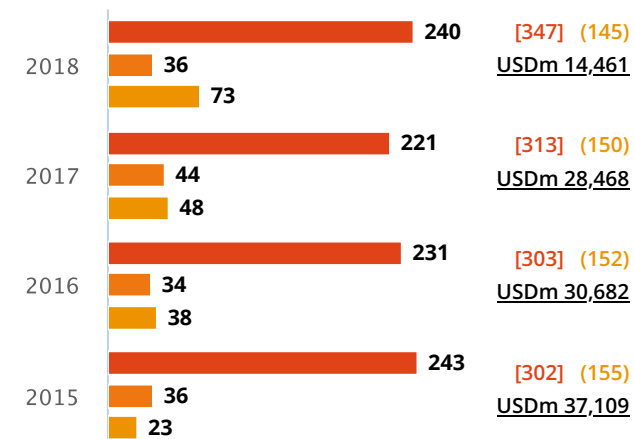
**[23]** ▼ -17.86%  
**(13)** USDm 1,724 ▲ 40.18%

This month

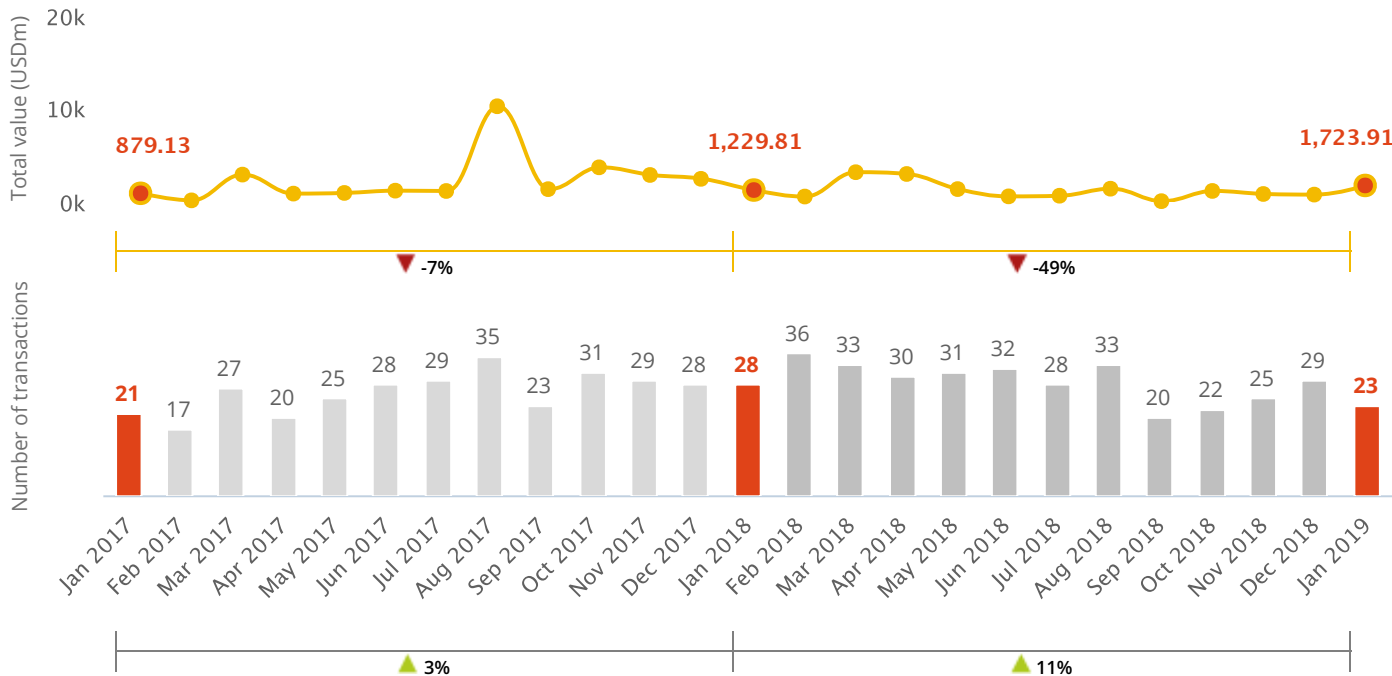


**[23]** ▼ -17.86%  
**(13)** USDm 1,724 ▲ 40.18%

Last four years



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm Total aggregate value**

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

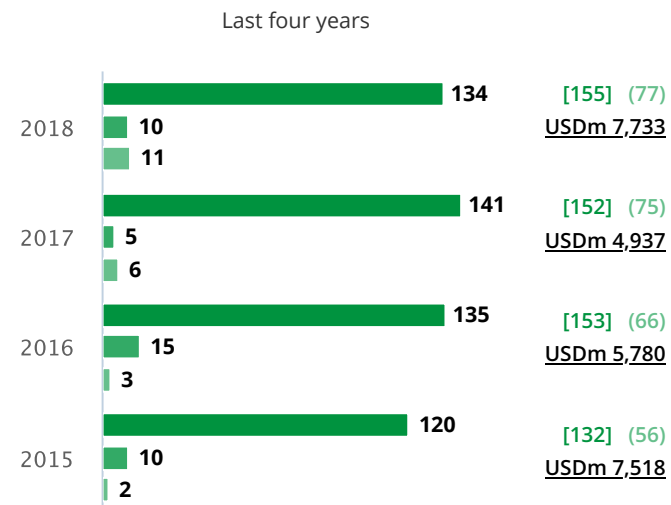
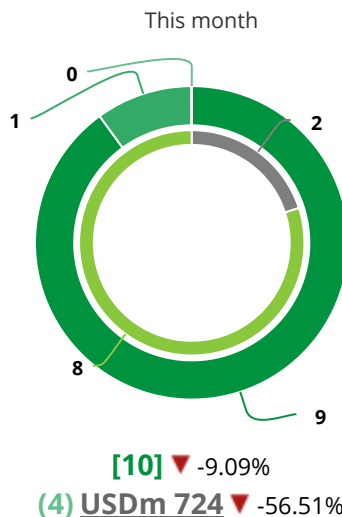
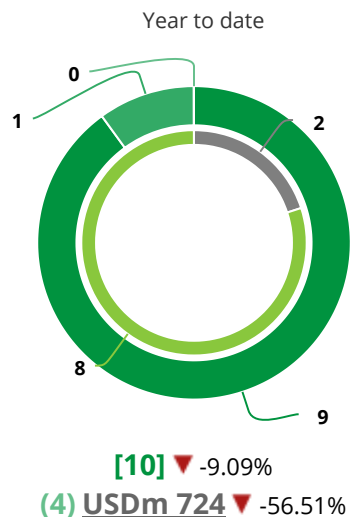
- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

# OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

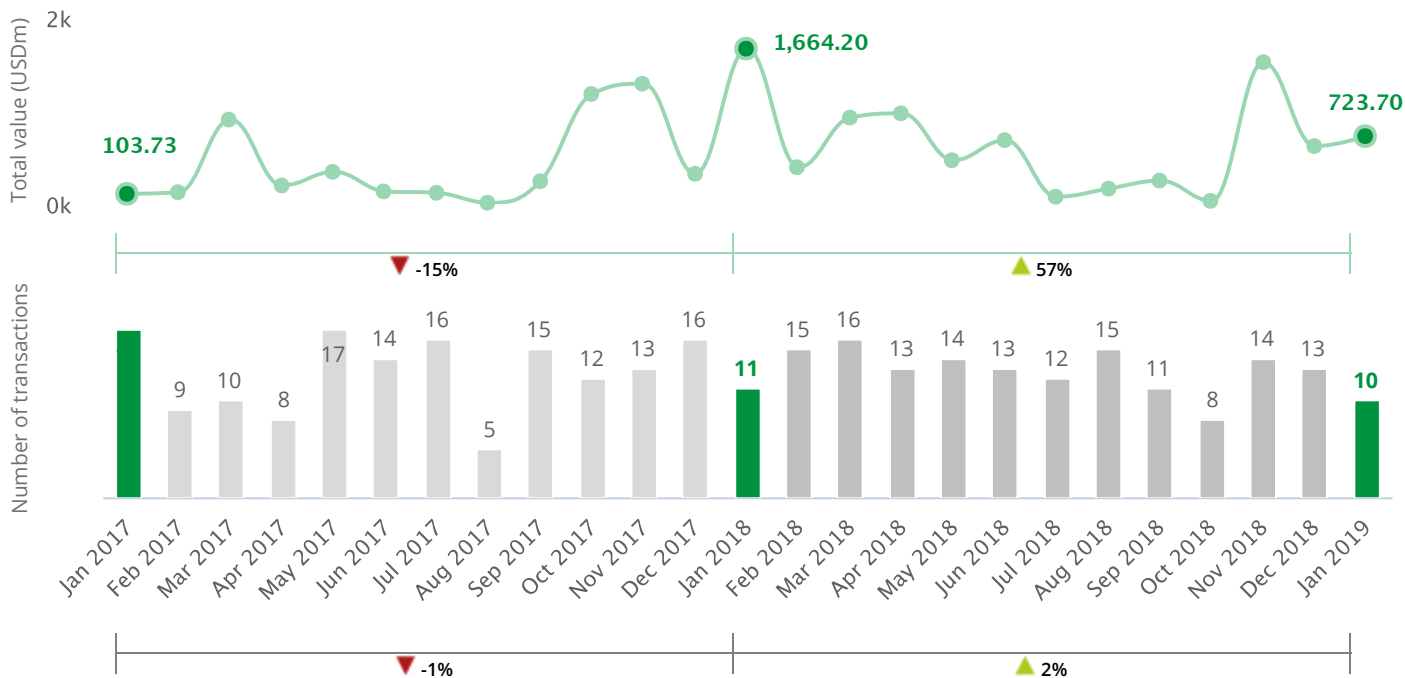


- ★ INDEX
- 🔍 OVERVIEW
- 💰 PRIVATE EQUITY
- 💰 VENTURE CAPITAL
- 📊 EQUITY CAPITAL MARKETS
- 🏆 TOP DEALS OF THE MONTH
- 🏆 DEAL OF THE MONTH
- 📊 TTR RADAR
- 🏆 RANKINGS
- ℹ️

## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



## DEAL FLOW SINCE 2017



- M&A
- Private Equity
- Venture Capital
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

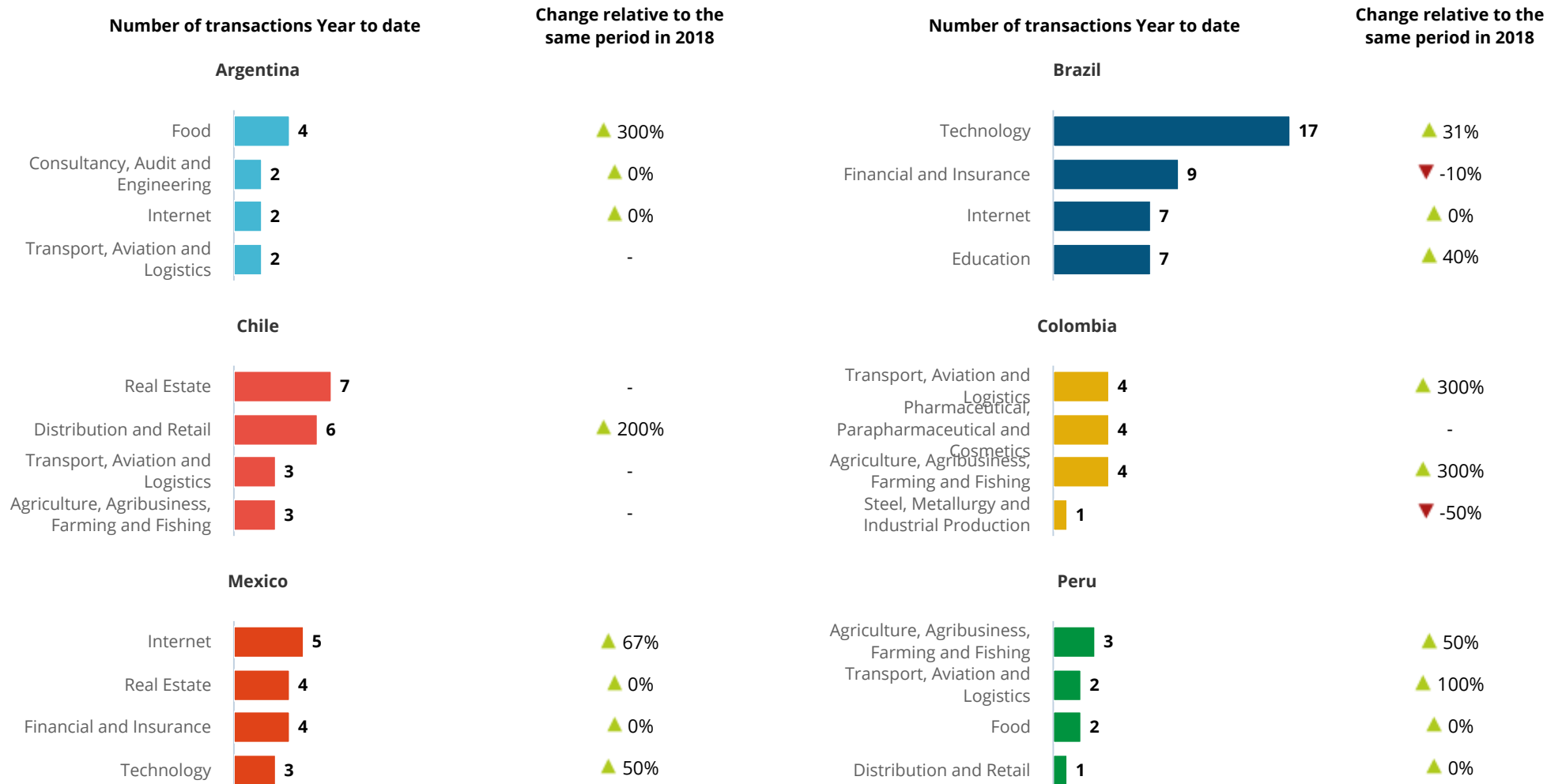
**USDm** Total aggregate value

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)

LEADING SUBSECTORS \*

## Subsectors with most deals (M&amp;A) \*\*



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

\*\* The transaction may appear in more than one subsector, given that the same entity may operate in multiple subsectors.

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



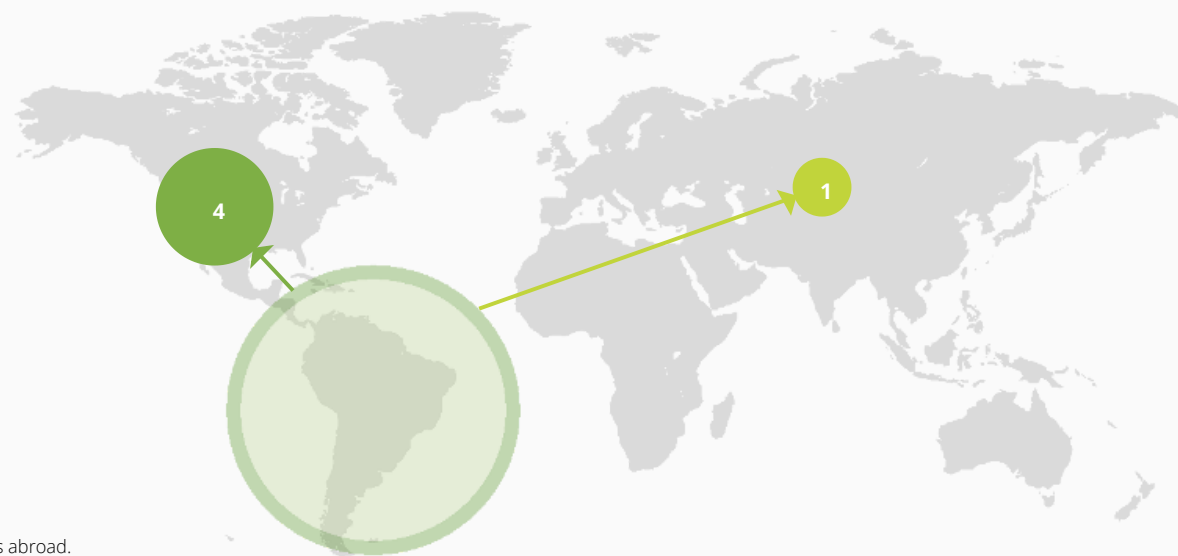
RANKINGS



## OVERVIEW (M&A, PRIVATE EQUITY AND VENTURE CAPITAL)

### OUTBOUND ACQUISITIONS \*

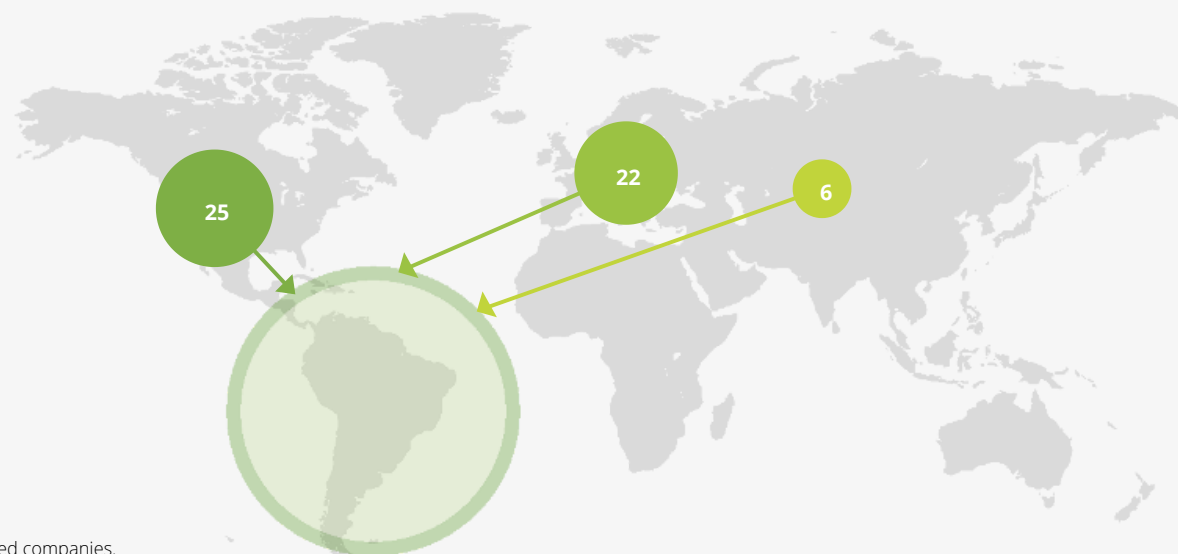
**This month**



\* Latin America-based companies acquiring targets abroad.

### INBOUND ACQUISITIONS \*\*

**This month**



\*\* Foreign companies acquiring Latin America-based companies.



INDEX



OVERVIEW



PRIVATE  
EQUITY



VENTURE  
CAPITAL



EQUITY CAPITAL  
MARKETS



TOP DEALS OF  
THE MONTH



DEAL OF  
THE MONTH



TTR RADAR



RANKINGS



## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)

## Argentina



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	3	725.00
Netherlands	1	725.00
Chile	1	ND - Non-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Uruguay	2	ND - Non-disclosed
Brazil	1	20.19
Colombia	1	14.30

## Brazil



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	7	498.10
Spain	5	ND - Non-disclosed
Japan	2	0.11
China	1	776.72
United Arab Emirates	1	442.04
Argentina	1	20.19
Chile	1	11.39
Estonia	1	2.12
Austria	1	2.12
Cayman Islands	1	0.45

TARGET COUNTRY	No.	Total value (USDm)
United States	2	ND - Non-disclosed
Colombia	1	14.30
Costa Rica	1	ND - Non-disclosed

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin American-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin American-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin American-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)

## Chile



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	2	2.00
United Arab Emirates	1	502.00
Sweden	1	2.86
Italy	1	ND - Non-disclosed
Mexico	1	ND - Non-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Uruguay	2	ND - Non-disclosed
Brazil	1	11.39
Peru	1	1.20
Argentina	1	ND - Non-disclosed

## Colombia



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
Canada	5	10.20
Argentina	1	14.30
Brazil	1	14.30
United States	1	14.30
Mexico	1	14.30
Peru	1	ND - Non-disclosed
Spain	1	ND - Non-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Peru	2	ND - Non-disclosed

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin American-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin American-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin American-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR

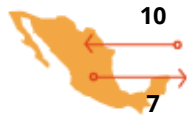


RANKINGS



## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)

## Mexico



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	4	7.40
United Kingdom	2	808.40
Luxembourg	2	801.00
Italy	1	146.50
Spain	1	3.50
Switzerland	1	3.20
France	1	3.20
Cayman Islands	1	0.45

TARGET COUNTRY	No.	Total value (USDm)
United States	2	15.00
Guatemala	1	332.99
El Salvador	1	314.81
South Korea	1	15.00
Colombia	1	14.30
Chile	1	ND - Non-disclosed

## Peru



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
Colombia	2	ND - Non-disclosed
Hong Kong	1	225.00
Spain	1	7.50
Chile	1	1.20

TARGET COUNTRY	No.	Total value (USDm)
Colombia	1	ND - Non-disclosed

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin American-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin American-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin American-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS

















## OVERVIEW (M&amp;A, PRIVATE EQUITY AND VENTURE CAPITAL)













## CROSS-BORDER DEALS

## Year to date

## Buyer

## Seller

		Targets						
		AR	BR	CL	CO	MX	PE	Other *
								*
	AR		1	-	1	-	-	2
	BR	-		-	1	-	-	2
	CL	1	1		-	-	1	2
	CO	-	-	-		-	2	-
	MX	-	-	1	1		-	2
	PE	-	-	-	1	-		-
*	Other	4	24	5	7	13	2	

		Targets						
		AR	BR	CL	CO	MX	PE	Other *
								*
	AR		-	-	-	-	-	1
	BR	2		-	-	-	-	1
	CL	-	-		-	-	-	-
	CO	-	-	-		-	1	-
	MX	-	-	-	-		-	1
	PE	-	-	1	-	-		-
*	Other	2	4	1	2	3	-	

\* Other - Transactions in Latin America where the parties are from other Latin American countries.



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR

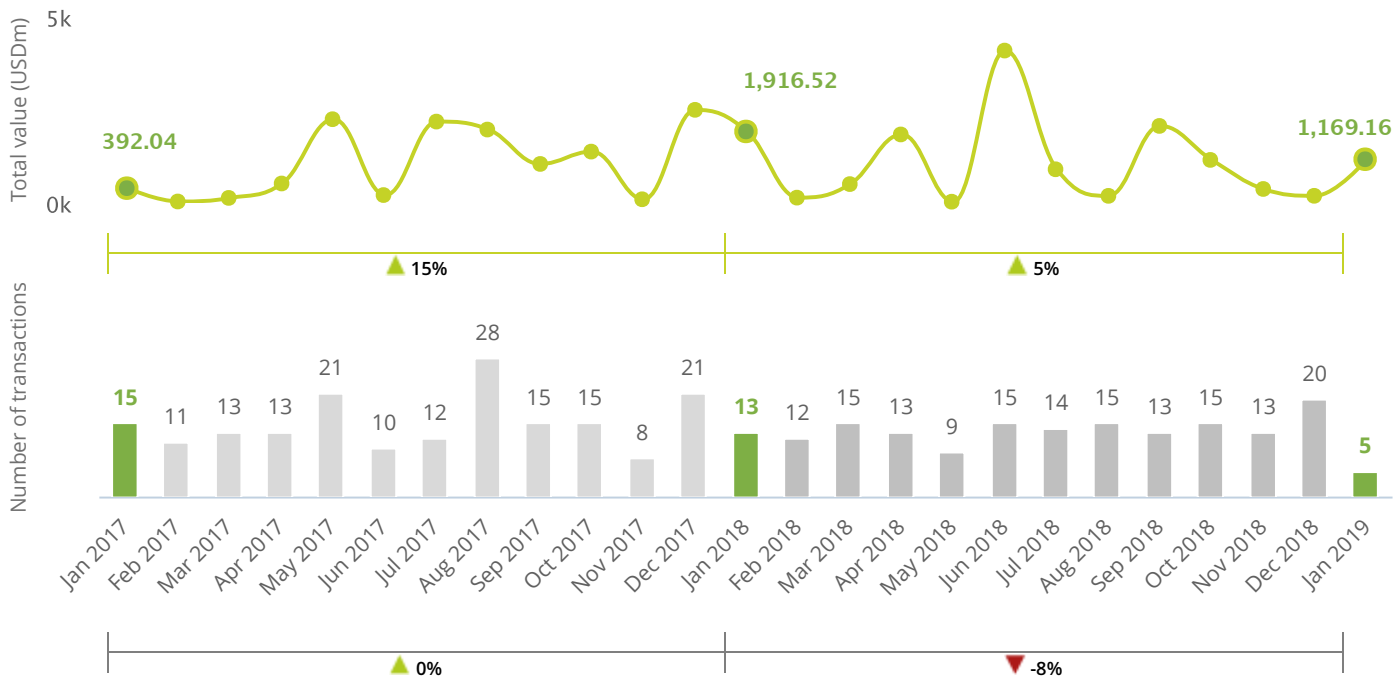


RANKINGS



# PRIVATE EQUITY

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

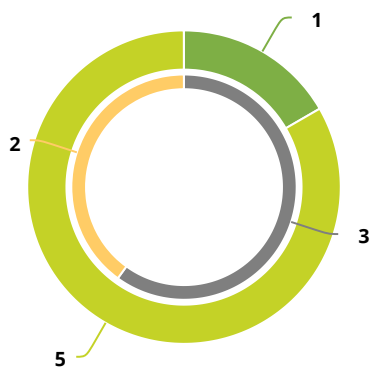


- Domestic
- Cross-border
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm Total aggregate value**

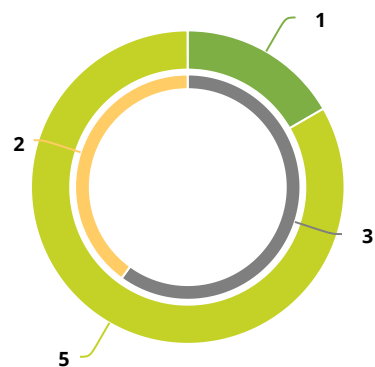
▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

Year to date



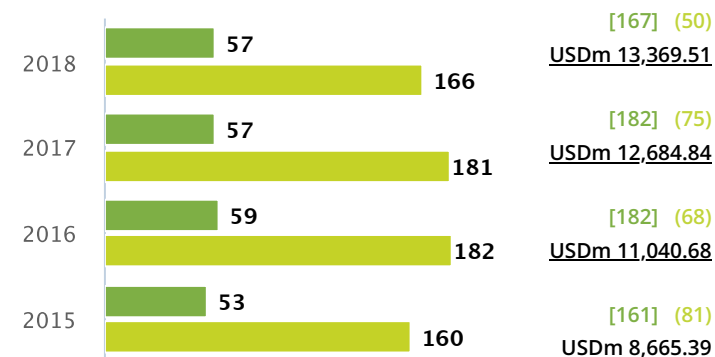
[5] ▼ -62%  
**(3) USDm 1,169.16 ▼ -39%**

This month



[5] ▼ -62%  
**(3) USDm 1,169.16 ▼ -39%**

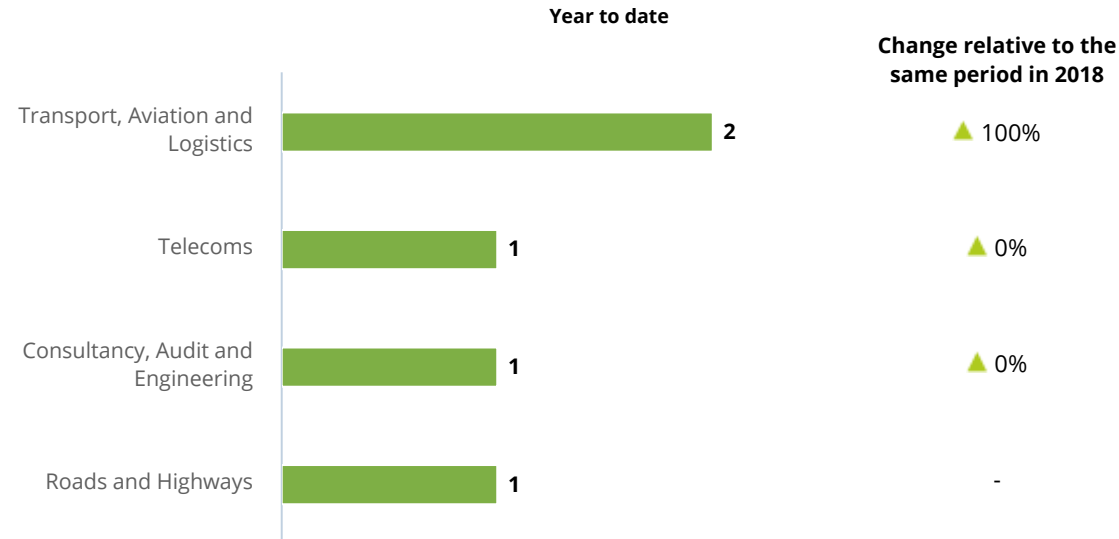
Last four years



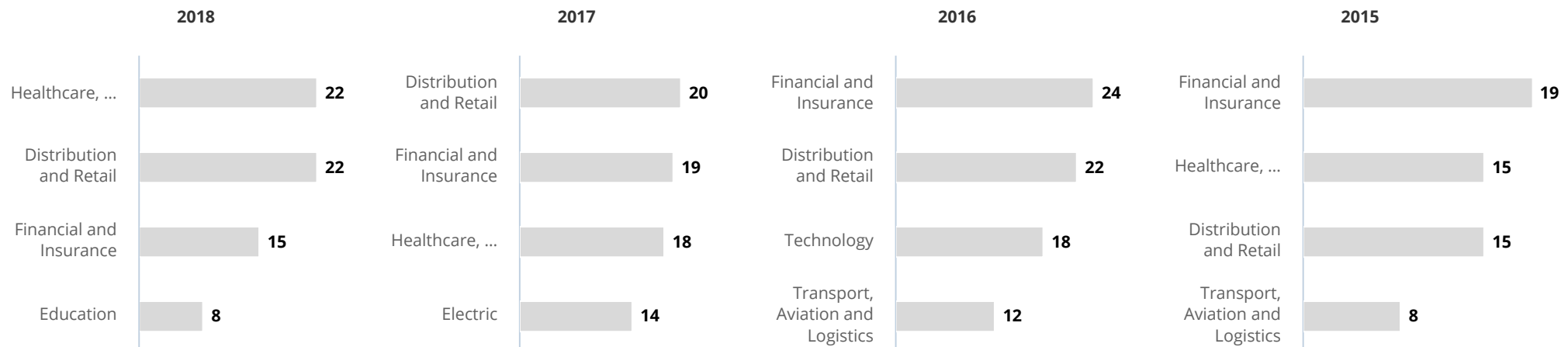
- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

## PRIVATE EQUITY

## LEADING FIRMS AND SUBSECTORS \*



Pos	PRIVATE EQUITY	Country	N°	Value (USDm)
1	Advent International (Global)	United States	1	725.00
2	Farallon Capital Management	United States	1	442.04
2	Mubadala	United Arab Emirates	1	442.04
3	Morcote	Estonia	1	2.12
3	Telor	Austria	1	2.12
4	Acumen Latam Capital Partners	Colombia	1	-
4	Kinza Capital	Chile	1	-



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR

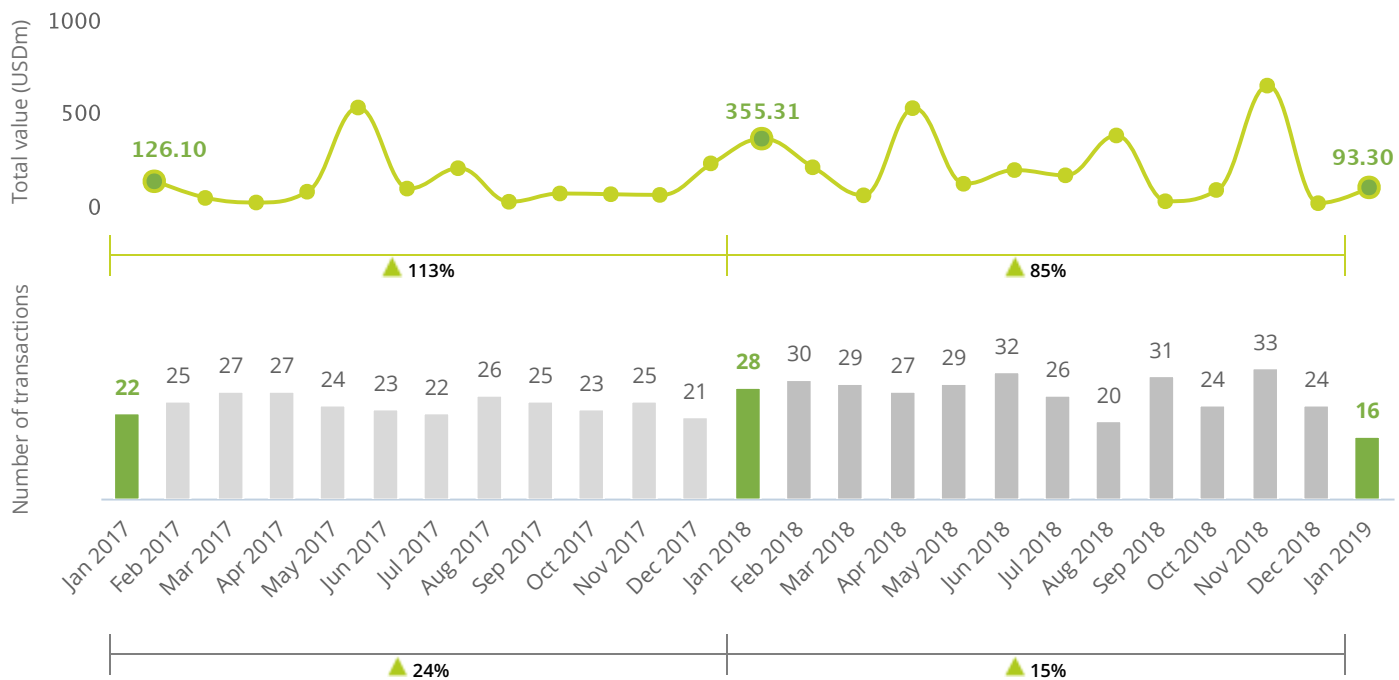


RANKINGS



# VENTURE CAPITAL

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

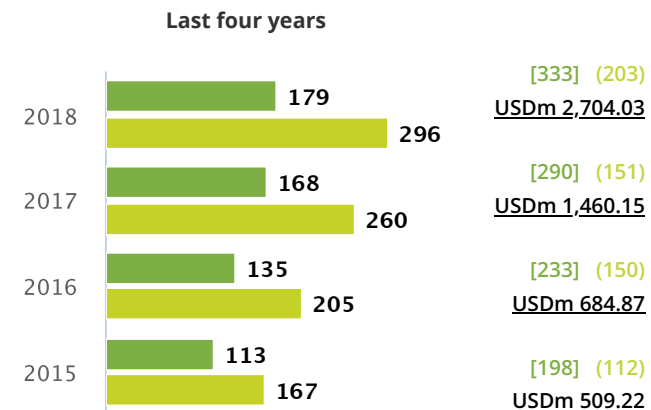
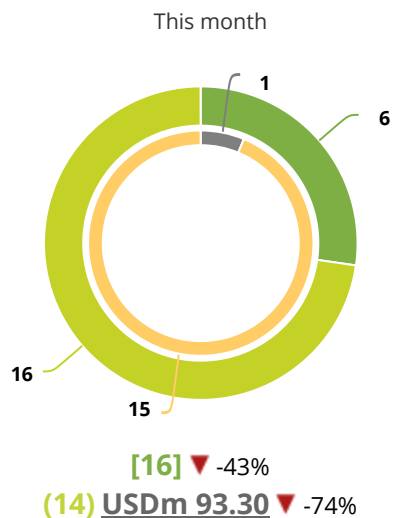
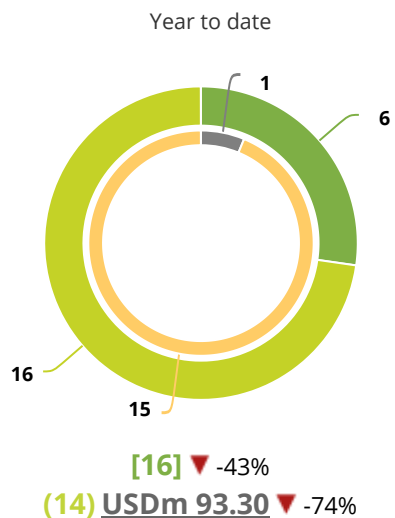


- Domestic
- Cross-border
- Ongoing
- Completed
- [ ] Number of transactions
- ( ) Number of transactions with disclosed value

**USDm Total aggregate value**

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

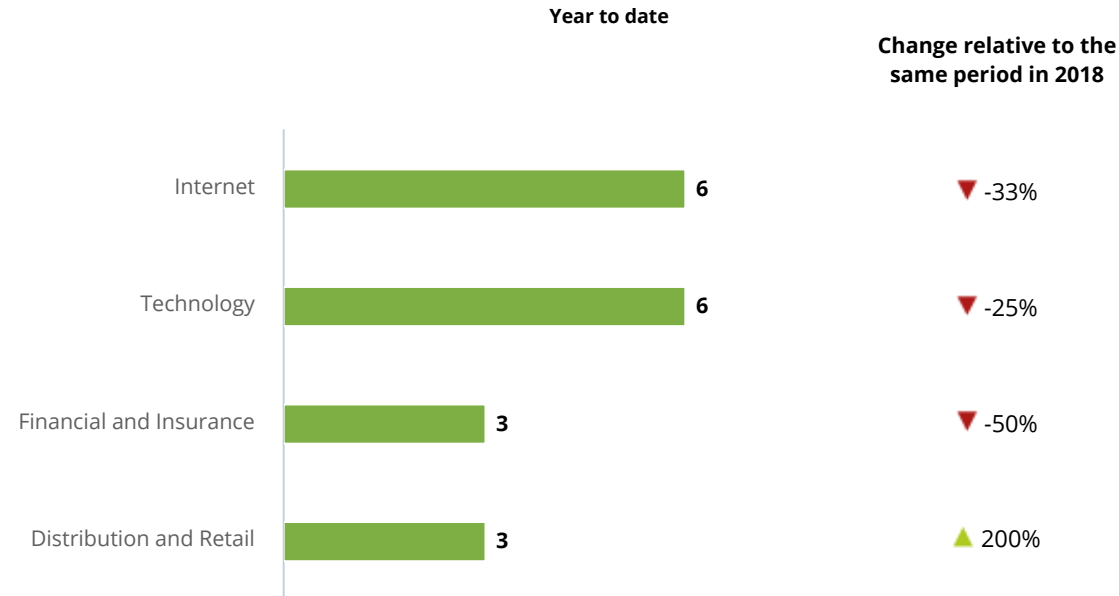
DEAL VOLUME, AGGREGATE VALUE AND GEOGRAPHY



- INDEX
- OVERVIEW
- PRIVATE EQUITY
- VENTURE CAPITAL
- EQUITY CAPITAL MARKETS
- TOP DEALS OF THE MONTH
- DEAL OF THE MONTH
- TTR RADAR
- RANKINGS

## VENTURE CAPITAL

LEADING FIRMS AND SUBSECTORS \*



Pos	VENTURE CAPITAL	Country	Nº	Value (USDm)
1	monashees	Brazil	2	20.30
2	NXTP Labs	Argentina	2	14.75
3	Curitiba Angels	Brazil	1	20.19
3	e.Bricks Ventures	Brazil	1	20.19
3	FinTech Colletive	United States	1	20.19
3	Kaszek Ventures	Argentina	1	20.19
3	Point72 Ventures	United States	1	20.19
3	Quadrant Capital Advisors	United States	1	20.19
3	Quona Capital	United States	1	20.19
4	Elephant	United States	1	16.00
4	Peak Ventures	United States	1	16.00
5	AVPAFII	Mexico	1	15.00
5	Cape Investment & Securities	South Korea	1	15.00
5	Delta Investment	South Korea	1	15.00
5	Kolmar Korea Holdings	South Korea	1	15.00
5	POSCO Capital	South Korea	1	15.00
5	Premier Partners	South Korea	1	15.00
6	Jaguar Ventures	Mexico	1	14.30
6	Mercado Libre Fund	Argentina	1	14.30
7	Greyhound Capital	United Kingdom	1	7.40
7	Mountain Nazca México	Mexico	1	7.40
7	Omidyar Network	United States	1	7.40
8	Antai Venture Builder	Spain	1	3.50
8	Bonsai Venture Capital	Spain	1	3.50



INDEX



OVERVIEW



PRIVATE  
EQUITY



VENTURE  
CAPITAL



EQUITY CAPITAL  
MARKETS



TOP DEALS OF  
THE MONTH



DEAL OF  
THE MONTH



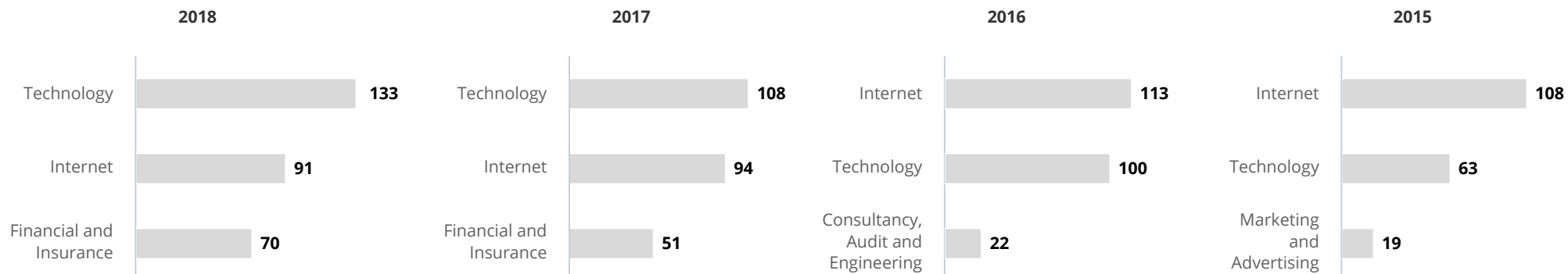
TTR RADAR



RANKINGS



## VENTURE CAPITAL



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR

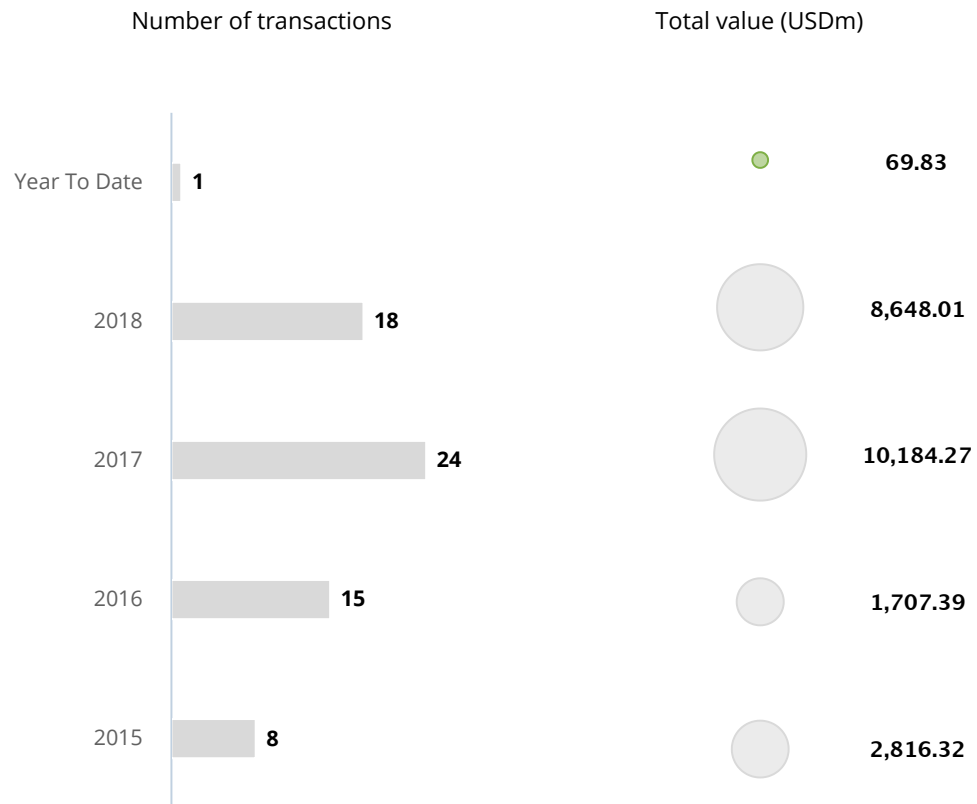


RANKINGS

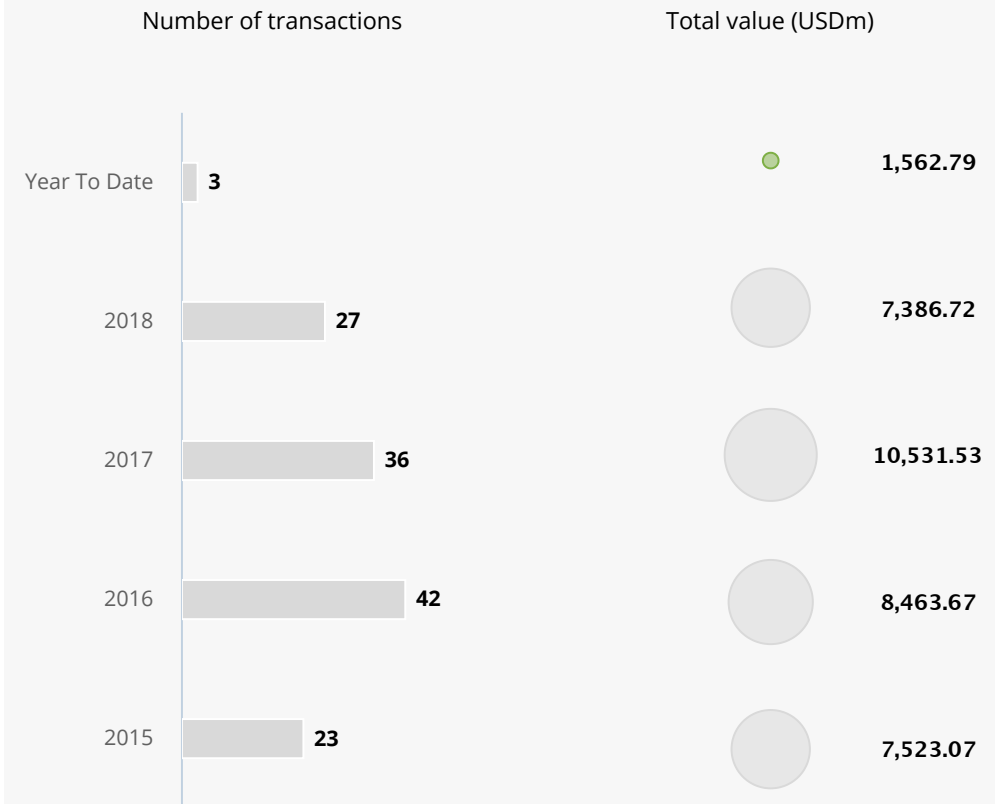


## EQUITY CAPITAL MARKETS

## IPOs \*



## FOLLOW-ON \*



\* Includes completed transactions acted by Latin American companies in Latin America or abroad.



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



## TOP DEALS OF THE MONTH



## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Prisma Medios de Pago	Argentina	Consultancy, Audit and Engineering	AI ZENITH (Netherlands)	Banco Macro, Banco Patagonia, Banco Santander Río, Banco Comafi, ICBC Argentina, BBVA Banco Francés, Banco Itaú Argentina, HSBC Bank Argentina, Grupo Banco Provincia, Banco Galicia	725.00 (Approx.)
Campo Austral	Argentina	Food	Piamontesa	BRF	35.50
Contabilizei	Brazil	Consultancy, Audit and Engineering	Point72 Ventures, Quona Capital, Quadrant Capital Advisors, Kaszek Ventures, e.Bricks Ventures, Endeavor Catalyst, Curitiba Angels, FinTech Colletive	-	20.19
Cielos Patagónicos	Argentina	Tourism, Hotels and Restaurants	Fideicomiso El Cóndor	Private Shareholders Argentina I	17.00
Quadminds Technologies, Quadminds Technologies Europe	Argentina, Spain	Technology	Wayra (Global), NXTP Labs, Private Shareholders Argentina I	-	0.45 (Approx.)

## PRIVATE EQUITY

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Prisma Medios de Pago	Argentina	Consultancy, Audit and Engineering	AI ZENITH (Netherlands) (Advent International (Global))	Banco Patagonia, BBVA Banco Francés, Banco Comafi, Banco Macro, HSBC Bank Argentina, Banco Galicia, Grupo Banco Provincia, Banco Itaú Argentina, Banco Santander Río, ICBC Argentina	725.00 (Approx.)

## VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Contabilizei	Brazil	Consultancy, Audit and Engineering	Kaszek Ventures, Quadrant Capital Advisors, Endeavor Catalyst, Curitiba Angels, Quona Capital, Point72 Ventures, e.Bricks Ventures, FinTech Colletive		20.19
Liftit	Colombia	Internet	monashees, International Finance Corporation (IFC), Jaguar Ventures, NXTP Labs, Mercado Libre Fund		14.30
Quadminds Technologies, Quadminds Technologies Europe	Argentina, Spain	Technology	Wayra (Global), NXTP Labs, Private Shareholders Argentina I		0.45 (Approx.)



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS





## TOP DEALS OF THE MONTH



## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Enel Green Power Nova Olinda b Solar, Enel Green Power Cristalândia i Eolica, Enel Green Power Cristalândia li Eolica, Enel Green Power Nova Olinda c Solar, Enel Green Power Nova Olinda Norte Solar, Enel Green Power Nova Olinda Sul Solar, Enel Green Power Nova Lapa Solar, Enel Green Power Bom Jesus Da Lapa Solar	Brazil	Electric	CGN Energy International Holdings	Enel Green Power Brasil Participacoes	776.72
Pasadena Refining System, PRSI Trading	United States	Oil and Gas	Chevron	Petrobras America	562.00
Comgás	Brazil	Oil and Gas	Cosan	Private Shareholders Brazil I	517.26
Concessionaria Rota das Bandeiras	Brazil	Transport, Aviation and Logistics	SCP 1355 FIP	Odebrecht Rodovias	442.04
Edifício Alphaville, Edifício Águas Claras, Edifício Barra da Tijuca	Brazil	Real Estate	FII UBS (BR) Office	BR Properties	106.37

## PRIVATE EQUITY

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Concessionaria Rota das Bandeiras	Brazil	Transport, Aviation and Logistics	SCP 1355 FIP	Odebrecht Rodovias	442.04
Casafy	Brazil	Internet	Telor, Morcote		2.12

## VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Contabilizei	Brazil	Consultancy, Audit and Engineering	Kaszek Ventures, Quadrant Capital Advisors, Endeavor Catalyst, Curitiba Angels, Quona Capital, Point72 Ventures, e.Bricks Ventures, FinTech Colletive		20.19
Mosyle	Brazil	Technology	Elephant, Peak Ventures		16.00
Lifit	Colombia	Internet	monashees, International Finance Corporation (IFC), Jaguar Ventures, NXTP Labs, Mercado Libre Fund		14.30
WEEL	Brazil	Financial and Insurance	Banco Votorantim, monashees, Mindset Ventures		6.00
Accountfy	Brazil	Technology	Redpoint e.Ventures		1.13



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



## TOP DEALS OF THE MONTH



## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
Pulogsa - Puertos y Logística	Chile	Transport, Aviation and Logistics	DP World	Grupo Matte	502.00	
Grupo Agrosuper	Chile	Food	Promotora Doñihue, Agrocomercial El Paso	-	403.20	
ACCR - Arauco Centros Comerciales Regionales	Chile	Real Estate	Ameris Rentas Comerciales I Fondo de Inversión	Parque Arauco	112.00	
El Bosque 90	Chile	Real Estate	MetLife Chile Seguros de Vida	-	90.00	
Salmones Ice-Val	Chile	Agriculture, Agribusiness, Farming and Fishing	Salmones Blumar	MB, Sociedad Comercial e Inmobiliaria JD, Comercial Balbi y Capellaro, Comercial Balbi y Gera	51.00	

## VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
Karün	Chile	Glass, Ceramic, Paper, Plastics, Wood and Timber	Private Shareholders Chile I, Blue		2.86	

## IPO

ISSUER	ISSUER COUNTRY	SUBSECTOR	STOCK MARKET EXCHANGE	VALUE (USDm)	
Inmobiliaria Manquehue	Chile	Real Estate		69.83	

INDEX

OVERVIEW

PRIVATE EQUITY

VENTURE CAPITAL

EQUITY CAPITAL MARKETS

TOP DEALS OF THE MONTH

DEAL OF THE MONTH

TTR RADAR

RANKINGS

i

## TOP DEALS OF THE MONTH



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
Vidrio Andino	Colombia	Steel, Metallurgy and Industrial Production	Tecnoglass	Saint-Gobain	45.00	
La Finca Interactiva	Colombia	Pharmaceutical, Parapharmaceutical and Cosmetics	Chemesis International	Private Shareholders I	10.20	

## VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
Lifit	Colombia	Internet	monashees, International Finance Corporation (IFC), Jaguar Ventures, NXTP Labs, Mercado Libre Fund		14.30	

TOP DEALS OF THE MONTH 

## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
Cogeneración de Energía Limpia de Cosoleacaque, Cogeneración de Altamira	Mexico	Electric	ContourGlobal Terra 3	Alpek	801.00	
Telefónica Guatemala	Guatemala	Telecoms	América Móvil	Telefónica Centroamérica Inversiones	332.99	
Telefónica El Salvador	El Salvador	Telecoms	América Móvil	Telefónica Centroamérica Inversiones	314.81	
Calentadores de América, Fluida, Water Heating Technologies	Mexico, United States	Other Consumer Goods, Distribution and Retail	Ariston Thermo Group	Grupo Industrial Saltillo (GIS)	146.50	
Portfolio Proyectos Inmobiliarios	Mexico	Real Estate	Servicios Corporativos Javier	Kora Desarrollos	67.95	

## VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
B2LinK	South Korea	Technology	Korea Development Bank, AVPAFII (Angel Ventures México), Premier Partners, POSCO Capital, Delta Investment, Cape Investment & Securities, Kolmar Korea Holdings		15.00	
Liftit	Colombia	Internet	monashees, International Finance Corporation (IFC), Jaguar Ventures, NXTP Labs, Mercado Libre Fund		14.30	
Albo	Mexico	Financial and Insurance	Omidyar Network, Mountain Nazca México (Mountain Nazca), Greyhound Capital		7.40	
GoTrendier	Mexico	Internet	Bonsai Venture Capital, Antai Venture Builder, Sabadell Venture Capital, Pedralbes Partners, Private Shareholders Mexico I		3.50	
Kiwi	Mexico	Internet	Private Shareholders Mexico I, Positive Planet, 1to4		3.20	



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



TOP DEALS OF THE MONTH 

## MERGER ACQUISITION

Target	Country	Subsector	Buyer	Seller	Value (USDm)	
TASA - Tecnología Aplicada, Atlantis	Peru, Uruguay	Consultancy, Audit and Engineering, Chemical and Chemical Materials	Alicorp Inversiones	Private Shareholders Peru I	490.00	
Terminales Portuarios Chancay	Peru	Transport, Aviation and Logistics	COSCO SHIPPING Ports	Volcán Compañía Minera	225.00	
Proyecto Alojamiento Turístico	Peru	Tourism, Hotels and Restaurants	BK Partners	Casa Andina	7.50	
Inmobiliaria Actual Mendiburu	Peru	Real Estate	Banchile Inversiones	Private Shareholders Peru I	1.20	



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



## DEAL OF THE MONTH

January		February	March	April	May	June
Target:	AquaChile	Target:	Target:	Target:	Target:	Target:
Buyer:	Grupo Agrosuper	Buyer:	Buyer:	Buyer:	Buyer:	Buyer:
Value:	USD 850.00m	Value:	Value:	Value:	Value:	Value:
July		August	September	October	November	December
Target:		Target:	Target:	Target:	Target:	Target:
Buyer:		Buyer:	Buyer:	Buyer:	Buyer:	Buyer:
Value:		Value:	Value:	Value:	Value:	Value:

## AquaChile

Grupo Agrosuper acquires 99.71% of AquaChile

[Full Transaction Details](#)

## Parties

**Target:** AquaChile**Description:** Salmon breeding company.

## FINANCIAL DATA

Total Value	Payment
USD 850.00m	(Cash) USD 850.00m

Buyer	%
Grupo Agrosuper	-

Seller	%
Holding Salmones	33.03%
Inversiones Patagonia	33.03%
Private Shareholders I	-

## Advisors / Due Diligence

Parties	Financial Advisory	People
Grupo Agrosuper	Banco BTG Pactual Chile	
Parties	Legal Advisory	People
AquaChile	CMS Carey & Allende	Jorge Allende D. (Partner)
Grupo Agrosuper	Barros & Errázuriz Abogados	Emilio Vasquez M. (Partner), Pablo Guerrero (Partner), Javier Díaz V. (Associate)

INDEX

OVERVIEW

PRIVATE EQUITY

VENTURE CAPITAL

EQUITY CAPITAL MARKETS

TOP DEALS OF THE MONTH

DEAL OF THE MONTH

TTR RADAR

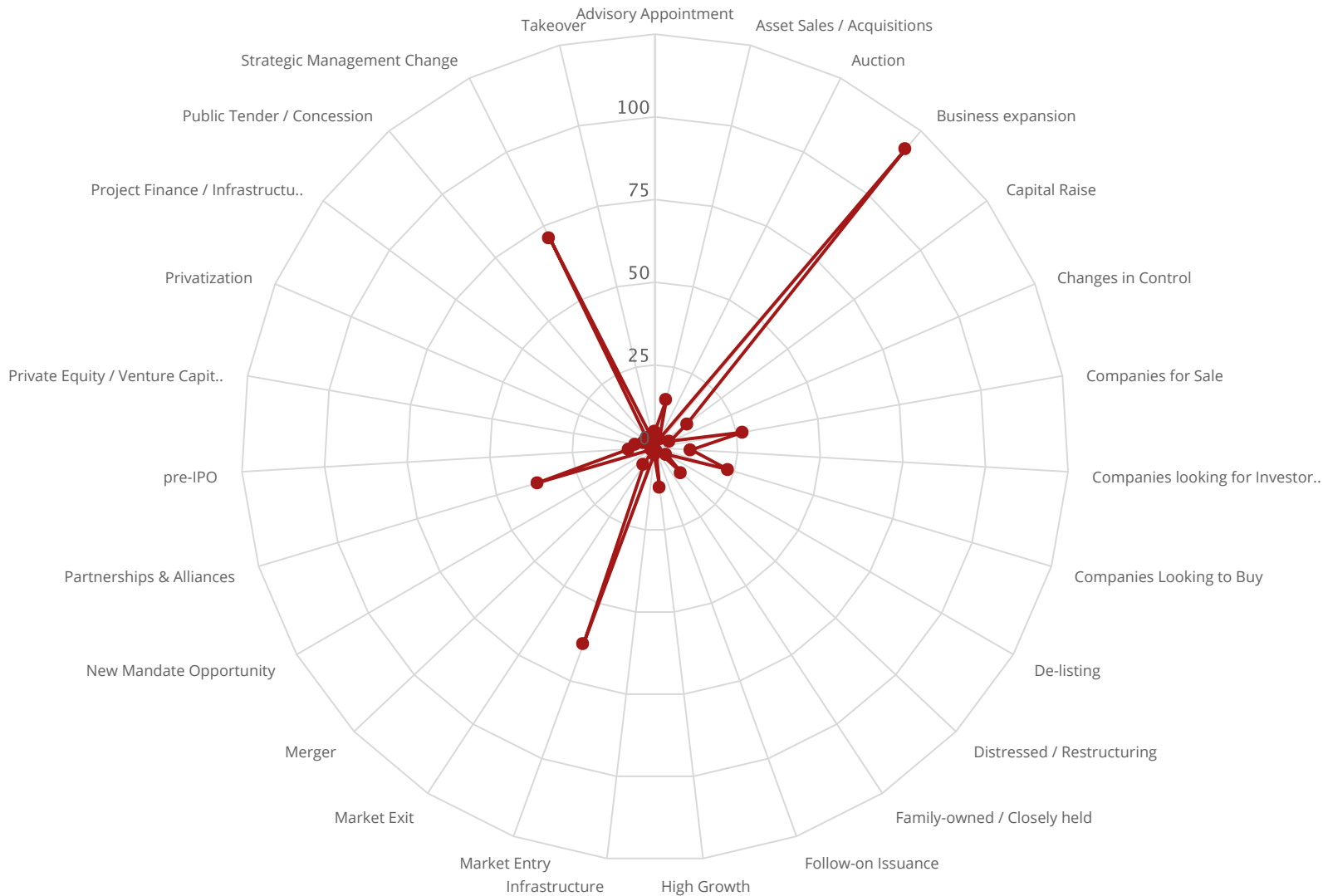
RANKINGS

i

# TTR RADAR

FORWARD-LOOKING INTELLIGENCE

## Opportunities by Intelligence type and volume - January 2019



Identify early stage M&A opportunities with TTR Radar, delivering actionable proprietary and aggregated intelligence.

**TTR RADAR**  
**Nubox** to enter Peru

**Proprietary**  
**Sapore** sets sights on new acquisition opportunities, regional expansion and IPO

INDEX

OVERVIEW

PRIVATE EQUITY

VENTURE CAPITAL

EQUITY CAPITAL MARKETS

TOP DEALS OF THE MONTH

DEAL OF THE MONTH

TTR RADAR

RANKINGS





INDEX



OVERVIEW



PRIVATE  
EQUITY



VENTURE  
CAPITAL



EQUITY CAPITAL  
MARKETS



TOP DEALS OF  
THE MONTH



DEAL OF  
THE MONTH



TTR RADAR



RANKINGS



# RANKING YEAR TO DATE



Financial Advisors  
Legal Advisors  
Dealmakers



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Financial Advisors

## By total value of transactions

Ranking 2019	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	BBVA	725.00	2	*	*	-	725.00
2	Banco Itaú BBA	35.50	2	*	*	-	35.50

## By n° of transactions

Ranking 2019	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	BBVA	2	725.00	*	*	-	2
2	Banco Itaú BBA	2	35.50	*	*	-	2

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Legal Advisors

## By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Pérez Alati Grondona Benites & Arntsen	17.00	3	1	-92.61	17.00	-
2	Marval O'Farrell & Mairal	17.00	1	3	-64.58	-	17.00

## By nº of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	Pérez Alati Grondona Benites & Arntsen	3	17.00	1	0	2	1
2	Marval O'Farrell & Mairal	1	17.00	2	-2	-	1
3	Brons & Salas Abogados	1	-	*	*	-	1
3	EY Law Argentina	1	-	*	*	-	1
3	Oría, Colombres y Saravia Abogados	1	-	*	*	1	-
3	Tanoira Cassagne Abogados	1	-	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Roberto E. Silva</b> ( <i>Marval O'Farrell &amp; Mairal</i> )	17.00	1	4	13.33	-	17.00
1	<b>Guillermo E. Quiñoa</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	17.00	1	1	-86.93	17.00	-
1	<b>Vanina Veiga</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	17.00	1	1	-86.93	17.00	-

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Roberto E. Silva</b> ( <i>Marval O'Farrell &amp; Mairal</i> )	1	17.00	4	0	-	1
1	<b>Guillermo E. Quiñoa</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	1	17.00	1	-1	1	-
1	<b>Vanina Veiga</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	1	17.00	1	-1	1	-
2	<b>Javier A. Fernández Versteegen</b> ( <i>Brons &amp; Salas Abogados</i> )	1	-	*	*	-	1
2	<b>Juan Felipe Arlia Goyeneche</b> ( <i>Brons &amp; Salas Abogados</i> )	1	-	*	*	-	1
2	<b>Jorge Garnier</b> ( <i>EY Law Argentina</i> )	1	-	*	*	-	1
2	<b>Jorge Ignacio Oría</b> ( <i>Oría, Colombres y Saravia Abogados</i> )	1	-	*	*	1	-
2	<b>Diego Serrano Redonnet</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	1	-	1	-1	-	1
2	<b>Eugenio Aramburu</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	1	-	1	-1	1	-
2	<b>Luis Diego Barry</b> ( <i>Pérez Alati Grondona Benites &amp; Arntsen</i> )	1	-	1	-1	1	-
2	<b>Jaime Uranga</b> ( <i>Tanoira Cassagne Abogados</i> )	1	-	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRRecord.com](http://www.TTRRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Financial Advisors

## By total value of transactions

Ranking 2019	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	BNP Paribas (Global)	776.72	1	*	*	776.72	-
1	Rothschild	776.72	1	*	*	-	776.72
2	Banco Itaú BBA	477.54	2	2	-0.74	-	477.54
3	Cypress Associates	11.39	1	*	*	-	11.39
4	Banco BTG Pactual	0.80	1	4	-99.69	0.80	-

## By nº of transactions

Ranking 2019	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	Ivory Business Management, Advisory and Consultancy	3	-	*	*	-	3
1	JK Capital	3	-	*	*	3	-
2	Banco Itaú BBA	2	477.54	2	0	-	2
3	Deloitte Brasil	2	-	7	1	1	1
4	BNP Paribas (Global)	1	776.72	*	*	1	-
4	Rothschild	1	776.72	*	*	-	1
5	Cypress Associates	1	11.39	*	*	-	1
6	Banco BTG Pactual	1	0.80	4	0	1	-
7	IGC Partners	1	-	7	0	-	1
7	LKC Capital	1	-	*	*	1	-
7	The Bank of Nova Scotia (Scotiabank)	1	-	*	*	1	-
7	Vinci Partners	1	-	3	0	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRRecord.com](http://www.TTRRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Legal Advisors

## By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Pinheiro Neto Advogados	517.26	2	9	1,094.49	517.26	-
2	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	442.04	2	7	73.21	-	442.04
3	Machado, Meyer, Sendacz e Opice Advogados	442.04	1	6	60.14	442.04	-
4	Demarest Advogados	11.39	2	19	*	-	11.39
5	Chenut Oliveira Santiago	11.39	1	*	*	11.39	-
6	Ulhôa Canto, Rezende e Guerra - Advogados	6.00	1	2	-99.00	-	6.00
7	TozziniFreire Advogados	2.37	1	3	-99.44	2.37	-

## By nº of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	Lefosse Advogados	4	-	12	2	3	1
2	Halembeck Barros Advogados Associados	3	-	*	*	-	3
3	Pinheiro Neto Advogados	2	517.26	2	-2	2	-
4	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	2	442.04	6	-1	1	1
5	Demarest Advogados	2	11.39	1	-5	1	1
6	BMA – Barbosa Müssnich Aragão	2	-	10	0	-	2
6	FreitasLeite Advogados	2	-	5	-1	1	1
7	Machado, Meyer, Sendacz e Opice Advogados	1	442.04	11	-1	1	-
8	Chenut Oliveira Santiago	1	11.39	*	*	1	-
9	Ulhôa Canto, Rezende e Guerra - Advogados	1	6.00	14	0	-	1
10	TozziniFreire Advogados	1	2.37	4	-2	1	-

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRrecord.com](http://www.TTRrecord.com).



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Financial Advisor

## By total value of transactions

Ranking 2019	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Thiago Antich Monteiro Barros</b> ( <i>Cypress Associates</i> )	11.39	1	*	*	-	11.39

## By n° of transactions

Ranking 2019	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	<b>Luiz Estevam</b> ( <i>Ivory Business Management, Advisory and Consultancy</i> )	3	-	*	*	-	3
1	<b>Mauro Fistarol</b> ( <i>Ivory Business Management, Advisory and Consultancy</i> )	3	-	*	*	-	3
2	<b>Thiago Antich Monteiro Barros</b> ( <i>Cypress Associates</i> )	1	11.39	*	*	-	1
3	<b>Reinaldo Grasson De Oliveira</b> ( <i>Deloitte Brasil</i> )	1	-	4	0	-	1
3	<b>Felipe Bittencourt</b> ( <i>Vinci Partners Assessoria Financeira</i> )	1	-	1	0	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Guilherme Sampaio Monteiro</b> ( <i>Pinheiro Neto Advogados</i> )	517.26	1	8	2,273.57	517.26	-
2	<b>Andrea Bazzo Lauletta</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	442.04	1	4	73.68	-	442.04
2	<b>Claudio Moises Oksenberg</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	442.04	1	4	73.68	-	442.04
2	<b>Kevin Michael Altit</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	442.04	1	4	73.68	-	442.04
3	<b>Joyl Gondim de Alencar Filho</b> ( <i>Demarest Advogados</i> )	11.39	1	18	*	-	11.39
4	<b>Pedro Chueiri</b> ( <i>Ulhôa Canto, Rezende e Guerra - Advogados</i> )	6.00	1	1	-99.00	-	6.00



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Daniel Vianna de Azevedo Barros</b> ( <i>Halembeck Barros Advogados Associados</i> )	3	-	*	*	-	3
1	<b>Luís Guilherme Bonazza Teixeira</b> ( <i>Halembeck Barros Advogados Associados</i> )	3	-	*	*	-	3
1	<b>Marcelo de França Fernandes da Silva</b> ( <i>Halembeck Barros Advogados Associados</i> )	3	-	*	*	-	3
1	<b>Rodrigo Azevedo Junqueira</b> ( <i>Lefosse Advogados</i> )	3	-	13	2	3	-
2	<b>João Pedro Barroso do Nascimento</b> ( <i>FreitasLeite Advogados</i> )	2	-	2	-1	1	1
3	<b>Guilherme Sampaio Monteiro</b> ( <i>Pinheiro Neto Advogados</i> )	1	517.26	13	0	1	-
4	<b>Andrea Bazzo Lauletta</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	442.04	5	-1	-	1
4	<b>Claudio Moises Oksenberg</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	442.04	5	-1	-	1
4	<b>Kevin Michael Altit</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	442.04	5	-1	-	1
5	<b>Joyl Gondim de Alencar Filho</b> ( <i>Demarest Advogados</i> )	1	11.39	4	-2	-	1
6	<b>Pedro Chueiri</b> ( <i>Ulhôa Canto, Rezende e Guerra - Advogados</i> )	1	6.00	8	0	-	1
7	<b>Patrícia O. Ferrari Sabino</b> ( <i>BMA - Barbosa Müssnich Aragão</i> )	1	-	8	0	-	1
7	<b>Guilherme Vieira da Silva</b> ( <i>Demarest Advogados</i> )	1	-	4	-2	1	-
7	<b>Ricardo Mahlmann de Almeida</b> ( <i>Landi, Rodrigues, Nakano e Giovannetti Advogados</i> )	1	-	*	*	1	-
7	<b>Daniella Tavares</b> ( <i>Lobo de Rizzo Advogados</i> )	1	-	*	*	1	-
7	<b>Giovani Loss</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	-	5	-1	1	-
7	<b>Leonardo Homsy</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	-	5	-1	1	-
7	<b>Luiz Gustavo Bezerra</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	-	5	-1	1	-
7	<b>Renata Fonseca Zuccolo</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	1	-	5	-1	1	-
7	<b>Cláudio Leite Pimentel</b> ( <i>Pimentel &amp; Rohenkohl Advogados</i> )	1	-	*	*	1	-
7	<b>Eduardo Pretto Mosmann</b> ( <i>Pimentel &amp; Rohenkohl Advogados</i> )	1	-	*	*	1	-
7	<b>Marcelo Saldanha Rohenkohl</b> ( <i>Pimentel &amp; Rohenkohl Advogados</i> )	1	-	*	*	1	-
7	<b>Fernando Alves Meira</b> ( <i>Pinheiro Neto Advogados</i> )	1	-	13	0	1	-
7	<b>Felipe Garcia de Souza</b> ( <i>Sperling Advogados</i> )	1	-	*	*	1	-
7	<b>Marcio Sperling</b> ( <i>Sperling Advogados</i> )	1	-	*	*	1	-
7	<b>Alexandre Chequer</b> ( <i>Tauil &amp; Chequer Advogados</i> )	1	-	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS





RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Financial Advisors

## By total value of transactions

Ranking 2019	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Ameris Capital	112.00	1	*	*	112.00	-
2	Cypress Associates	11.39	1	*	*	-	11.39

## By n° of transactions

Ranking 2019	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	Ameris Capital	1	112.00	*	*	1	-
2	Cypress Associates	1	11.39	*	*	-	1
3	BBVA	1	-	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRrecord.com](http://www.TTRrecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Legal Advisors

## By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Barros & Errázuriz Abogados	502.00	1	*	*	-	502.00
1	Claro y Cía. Abogados	502.00	1	5	*	502.00	-
2	Garrigues Chile	202.00	2	*	*	112.00	90.00
3	Carey	90.00	2	1	25.87	90.00	-
4	Fontaine & Cia	90.00	1	*	*	90.00	-
5	CMS Carey & Allende	2.86	1	*	*	-	2.86

## By n° of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	Garrigues Chile	2	202.00	*	*	1	1
2	Carey	2	90.00	1	-2	2	-
3	Barros & Errázuriz Abogados	1	502.00	*	*	-	1
3	Claro y Cía. Abogados	1	502.00	5	0	1	-
4	Fontaine & Cia	1	90.00	*	*	1	-
5	CMS Carey & Allende	1	2.86	*	*	-	1
6	Prieto y Cía Abogados	1	-	3	0	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Financial Advisor

## By total value of transactions

Ranking 2019	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Thiago Antich Monteiro Barros</b> ( <i>Cypress Associates</i> )	11.39	1	*	*	-	11.39

## By n° of transactions

Ranking 2019	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	<b>Thiago Antich Monteiro Barros</b> ( <i>Cypress Associates</i> )	1	11.39	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>José Tomás Errázuriz</b> ( <i>Barros &amp; Errázuriz Abogados</i> )	502.00	1	*	*	-	502.00
1	<b>Pablo Guerrero</b> ( <i>Barros &amp; Errázuriz Abogados</i> )	502.00	1	*	*	-	502.00
1	<b>José Luis Ambrosy</b> ( <i>Claro y Cía. Abogados</i> )	502.00	1	4	*	502.00	-
1	<b>José María Eyzaguirre B.</b> ( <i>Claro y Cía. Abogados</i> )	502.00	1	4	*	502.00	-
2	<b>Alejandra Riso</b> ( <i>Carey</i> )	90.00	1	2	36.36	90.00	-
2	<b>Cristián Figueroa</b> ( <i>Carey</i> )	90.00	1	2	36.36	90.00	-
2	<b>María Ignacia Amtmann</b> ( <i>Carey</i> )	90.00	1	2	36.36	90.00	-
2	<b>Pablo Iacobelli</b> ( <i>Carey</i> )	90.00	1	2	36.36	90.00	-
2	<b>Patricia Silberman</b> ( <i>Carey</i> )	90.00	1	2	36.36	90.00	-
2	<b>Juan Eduardo Troncoso</b> ( <i>Fontaine &amp; Cía</i> )	90.00	1	*	*	90.00	-
2	<b>Jose Miguel Rioseco</b> ( <i>Garrigues Chile</i> )	90.00	1	*	*	-	90.00
3	<b>Ramón Valdivieso</b> ( <i>CMS Carey &amp; Allende</i> )	2.86	1	*	*	-	2.86

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>José Tomás Errázuriz</b> ( <i>Barros &amp; Errázuriz Abogados</i> )	1	502.00	*	*	-	1
1	<b>Pablo Guerrero</b> ( <i>Barros &amp; Errázuriz Abogados</i> )	1	502.00	*	*	-	1
1	<b>José Luis Ambrosy</b> ( <i>Claro y Cía. Abogados</i> )	1	502.00	4	0	1	-
1	<b>José María Eyzaguirre B.</b> ( <i>Claro y Cía. Abogados</i> )	1	502.00	4	0	1	-
2	<b>Alejandra Riso</b> ( <i>Carey</i> )	1	90.00	2	0	1	-
2	<b>Cristián Figueroa</b> ( <i>Carey</i> )	1	90.00	2	0	1	-
2	<b>María Ignacia Amtmann</b> ( <i>Carey</i> )	1	90.00	2	0	1	-
2	<b>Pablo Iacobelli</b> ( <i>Carey</i> )	1	90.00	2	0	1	-
2	<b>Patricia Silberman</b> ( <i>Carey</i> )	1	90.00	2	0	1	-
2	<b>Juan Eduardo Troncoso</b> ( <i>Fontaine &amp; Cía</i> )	1	90.00	*	*	1	-
2	<b>Jose Miguel Rioseco</b> ( <i>Garrigues Chile</i> )	1	90.00	*	*	-	1
3	<b>Ramón Valdivieso</b> ( <i>CMS Carey &amp; Allende</i> )	1	2.86	*	*	-	1
4	<b>Matías Vergara</b> ( <i>Carey</i> )	1	-	2	0	1	-
4	<b>Patricio Prieto</b> ( <i>Prieto y Cía Abogados</i> )	1	-	*	*	-	1



INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Legal Advisors

## By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Philippi, Prietocarrizosa Ferrero DU & Uría (Global)	45.00	1	3	262.93	45.00	-
1	Posse Herrera Ruiz	45.00	1	*	*	-	45.00

## By nº of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	Philippi, Prietocarrizosa Ferrero DU & Uría (Global)	1	45.00	2	-1	1	-
1	Posse Herrera Ruiz	1	45.00	*	*	-	1
2	Brigard & Urrutia Abogados	1	-	1	-1	1	-
2	Contexto Legal Abogados	1	-	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRRecord.com](http://www.TTRRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Diego Cardona Baquero</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría (Global)</i> )	45.00	1	3	262.93	45.00	-
1	<b>Hernando Padilla Gómez</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría (Global)</i> )	45.00	1	3	262.93	45.00	-
1	<b>Álvaro José Rodríguez</b> ( <i>Posse Herrera Ruiz</i> )	45.00	1	*	*	-	45.00
1	<b>Andrés Montoya</b> ( <i>Posse Herrera Ruiz</i> )	45.00	1	*	*	-	45.00
1	<b>Jaime Cubillos</b> ( <i>Posse Herrera Ruiz</i> )	45.00	1	*	*	-	45.00
1	<b>Juan David David Barbosa</b> ( <i>Posse Herrera Ruiz</i> )	45.00	1	*	*	-	45.00
1	<b>Juan David Velasco</b> ( <i>Posse Herrera Ruiz</i> )	45.00	1	*	*	-	45.00

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Diego Cardona Baquero</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría (Global)</i> )	1	45.00	2	-1	1	-
1	<b>Hernando Padilla Gómez</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría (Global)</i> )	1	45.00	2	-1	1	-
1	<b>Álvaro José Rodríguez</b> ( <i>Posse Herrera Ruiz</i> )	1	45.00	*	*	-	1
1	<b>Andrés Montoya</b> ( <i>Posse Herrera Ruiz</i> )	1	45.00	*	*	-	1
1	<b>Jaime Cubillos</b> ( <i>Posse Herrera Ruiz</i> )	1	45.00	*	*	-	1
1	<b>Juan David David Barbosa</b> ( <i>Posse Herrera Ruiz</i> )	1	45.00	*	*	-	1
1	<b>Juan David Velasco</b> ( <i>Posse Herrera Ruiz</i> )	1	45.00	*	*	-	1
2	<b>Darío Laguado Giraldo</b> ( <i>Brigard &amp; Urrutia Abogados</i> )	1	-	1	-1	1	-

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



# RANKING YEAR TO DATE

## MERGERS AND ACQUISITIONS

### Financial Advisors

#### By total value of transactions

Ranking 2019	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Citigroup	647.81	2	*	*	-	647.81
1	Banco Santander	647.81	2	*	*	-	647.81
2	HSBC	146.50	1	*	*	-	146.50

#### By n° of transactions

Ranking 2019	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	Citigroup	2	647.81	*	*	-	2
1	Banco Santander	2	647.81	*	*	-	2
2	HSBC	1	146.50	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRRecord.com](http://www.TTRRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



# RANKING YEAR TO DATE

## MERGERS AND ACQUISITIONS

### Legal Advisors

#### By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Galicia Abogados	801.00	1	5	968.00	801.00	-
1	Mijares, Angoitia, Cortés y Fuentes	801.00	1	6	*	-	801.00
2	Santamarina y Steta Abogados	146.50	1	*	*	-	146.50

#### By n° of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	Chávez Vargas Abogados	2	-	*	*	2	-
2	Galicia Abogados	1	801.00	5	0	1	-
2	Mijares, Angoitia, Cortés y Fuentes	1	801.00	6	0	-	1
3	Santamarina y Steta Abogados	1	146.50	*	*	-	1
4	Todd & Asociados	1	-	4	0	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS





RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Carlos de María y Campos</b> ( <i>Galicia Abogados</i> )	801.00	1	4	968.00	801.00	-
1	<b>Guillermo Pérez Santiago</b> ( <i>Galicia Abogados</i> )	801.00	1	4	968.00	801.00	-
1	<b>Hector Kuri</b> ( <i>Galicia Abogados</i> )	801.00	1	4	968.00	801.00	-
1	<b>Mariana Herrero</b> ( <i>Galicia Abogados</i> )	801.00	1	4	968.00	801.00	-
1	<b>Nadia González</b> ( <i>Galicia Abogados</i> )	801.00	1	4	968.00	801.00	-

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Brian Minutti</b> ( <i>Chávez Vargas Abogados</i> )	2	-	*	*	2	-
2	<b>Carlos de María y Campos</b> ( <i>Galicia Abogados</i> )	1	801.00	4	0	1	-
2	<b>Guillermo Pérez Santiago</b> ( <i>Galicia Abogados</i> )	1	801.00	4	0	1	-
2	<b>Hector Kuri</b> ( <i>Galicia Abogados</i> )	1	801.00	4	0	1	-
2	<b>Mariana Herrero</b> ( <i>Galicia Abogados</i> )	1	801.00	4	0	1	-
2	<b>Nadia González</b> ( <i>Galicia Abogados</i> )	1	801.00	4	0	1	-
3	<b>José Antonio Chávez</b> ( <i>Chávez Vargas Abogados</i> )	1	-	*	*	1	-
3	<b>Fernando Todd Dip</b> ( <i>Todd &amp; Asociados</i> )	1	-	3	0	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE 

## MERGERS AND ACQUISITIONS

## Financial Advisors

## By total value of transactions

Ranking 2019	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Banco BTG Pactual	490.00	1	*	*	-	490.00
2	Lazard (Global)	225.00	1	*	*	-	225.00

## By n° of transactions

Ranking 2019	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	Banco BTG Pactual	1	490.00	*	*	-	1
2	Lazard (Global)	1	225.00	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



## RANKING YEAR TO DATE

## MERGERS AND ACQUISITIONS

## Legal Advisors

## By total value of transactions

Ranking 2019	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	715.00	2	5	615.00	225.00	490.00
2	Miranda & Amado Abogados	491.20	3	*	*	491.20	-
3	García Sayán Abogados	225.00	1	*	*	-	225.00
4	Estudio Muñiz	7.50	2	2	-99.23	-	7.50
5	Auler & Pinto Abogados	1.20	1	8	*	-	1.20

## By nº of transactions

Ranking 2019	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	Miranda & Amado Abogados	3	491.20	*	*	3	-
2	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	2	715.00	4	0	1	1
3	Estudio Muñiz	2	7.50	1	-3	1	1
4	García Sayán Abogados	1	225.00	*	*	-	1
5	Auler & Pinto Abogados	1	1.20	8	0	-	1
6	DLA Piper Pizarro Botto Escobar	1	-	*	*	-	1
6	Garrigues Perú	1	-	6	0	1	-
6	Hernández & Cía Abogados	1	-	5	-1	-	1
6	Rebaza, Alcázar & De Las Casas Abogados Financieros	1	-	7	0	1	-

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



RANKING YEAR TO DATE  

## MERGERS AND ACQUISITIONS

## Dealmakers - Financial Advisor

## By total value of transactions

Ranking 2019	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Christian Escalante</b> (BTG Pactual Perú)	490.00	1	*	*	-	490.00
1	<b>José Blanco</b> (BTG Pactual Perú)	490.00	1	*	*	-	490.00

## By n° of transactions

Ranking 2019	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation n° Of transactions	Buy-Side	Sell-Side
1	<b>Christian Escalante</b> (BTG Pactual Perú)	1	490.00	*	*	-	1
1	<b>José Blanco</b> (BTG Pactual Perú)	1	490.00	*	*	-	1

This ranking was generated with transactions announced in 2019 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed.

In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically.

In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers.

\* Not registered in 2018

All transactions and financial data are available at [www.TTRrecord.com](http://www.TTRrecord.com).



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS



## RANKING YEAR TO DATE

## MERGERS AND ACQUISITIONS

## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2019	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2018	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Rafael Boisset Tizón</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	715.00	2	7	615.00	225.00	490.00
2	<b>Luis Miranda</b> (Miranda & Amado Abogados)	490.00	1	*	*	490.00	-
2	<b>Antonio Guarniz Izquierdo</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	490.00	1	7	390.00	-	490.00
3	<b>Alfredo Gastañeta</b> (García Sayán Abogados)	225.00	1	*	*	-	225.00
3	<b>Luis Gastañeta</b> (García Sayán Abogados)	225.00	1	*	*	-	225.00
3	<b>Jorge Reátegui</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	225.00	1	7	125.00	225.00	-
3	<b>Miguel Ronceros</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	225.00	1	7	125.00	225.00	-
4	<b>Mauricio Olaya Nohra</b> (Estudio Muñiz)	7.50	2	2	-99.22	-	7.50
5	<b>Guillermo Auler</b> (Auler & Pinto Abogados)	1.20	1	*	*	-	1.20
5	<b>Nathalie Paredes</b> (Miranda & Amado Abogados)	1.20	1	*	*	1.20	-

## By nº of transactions

Ranking 2019	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2018	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Rafael Boisset Tizón</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	2	715.00	7	1	1	1
2	<b>Mauricio Olaya Nohra</b> (Estudio Muñiz)	2	7.50	2	0	1	1
3	<b>Luis Miranda</b> (Miranda & Amado Abogados)	1	490.00	*	*	1	-
3	<b>Antonio Guarniz Izquierdo</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	1	490.00	7	0	-	1
4	<b>Alfredo Gastañeta</b> (García Sayán Abogados)	1	225.00	*	*	-	1
4	<b>Luis Gastañeta</b> (García Sayán Abogados)	1	225.00	*	*	-	1
4	<b>Jorge Reátegui</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	1	225.00	7	0	1	-
4	<b>Miguel Ronceros</b> (Philippi, Prietocarrizosa, Ferrero DU & Uría Perú)	1	225.00	7	0	1	-
5	<b>Guillermo Auler</b> (Auler & Pinto Abogados)	1	1.20	*	*	-	1
5	<b>Nathalie Paredes</b> (Miranda & Amado Abogados)	1	1.20	*	*	1	-
6	<b>Alfredo Filomeno Ramírez</b> (Hernández & Cía Abogados)	1	-	9	0	-	1
6	<b>Leonardo López Espinoza</b> (Hernández & Cía Abogados)	1	-	9	0	-	1
6	<b>Bruno Amiel</b> (Miranda & Amado Abogados)	1	-	*	*	1	-
6	<b>Daniel Gonzales</b> (Rebaza, Alcázar & De Las Casas Abogados Financieros)	1	-	7	0	1	-



INDEX



OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



EQUITY CAPITAL MARKETS



TOP DEALS OF THE MONTH



DEAL OF THE MONTH



TTR RADAR



RANKINGS





INDEX



OVERVIEW

PRIVATE  
EQUITYVENTURE  
CAPITALEQUITY CAPITAL  
MARKETSTOP DEALS OF  
THE MONTHDEAL OF  
THE MONTH

TTR RADAR



RANKINGS



For more information:  
[customers@TTRecord.com](mailto:customers@TTRecord.com)  
[www.TTRecord.com](http://www.TTRecord.com)

The contents of this report may be re-published in any format without prior authorisation from ZUVINOVA, as long as it includes a reference to "TTR - Transactional Track Record" ([www.TTRecord.com](http://www.TTRecord.com)).



M&A

PRIVATE  
EQUITY

VENTURE  
CAPITAL

EQUITY  
CAPITAL  
MARKETS

ACQUISITION  
FINANCE

PROJECT  
FINANCE



TTR is a premium business intelligence service and deals database that helps transactions professionals and corporate business development teams identify opportunities in high-growth markets globally.

To find out more or to request a free trial to TTR's database email us at [customers@TTRecord.com](mailto:customers@TTRecord.com) or visit [www.TTRecord.com](http://www.TTRecord.com) today.

[www.TTRecord.com](http://www.TTRecord.com)

