



Title: Junior Business Development Representative Sales Intern

Location: Rockville, MD

Type: Paid Internship

Do you have what it takes to be the best of the best? Do you thrive on achieving goals? Taking on the role as an Intern in Sales at 3clogic.com provides a great opportunity to break into a career in technology sales with one of the top new comers in its space. We are seeking talented students to join our team and support our field sales team members with developing and qualifying new business opportunities via the phone.

We are looking for the next generation of leaders and innovators who are ready to blaze a trail in the exciting world of high technology. We only hire outstanding people who are passionate about using technology, place high expectations on themselves, understand the importance of working harder and smarter than the competition, and seek an environment where they can contribute while being rewarded for a job well done. Qualified interns will take on the responsibilities of a Junior Business Development Representative (BDR) and work as part of the Sales Development Team.

Job Description:

- Significant time will be spent working within the 3Clogic application along with other industry-leading applications like the Salesforce.com.
- Responsibilities include researching prospective clients, adding valuable data to new and existing accounts as well as acquiring high-level contacts by leveraging third-party databases and social networking sites to assist the Sales Development Team.
- Interns will assist their Account Executives (AEs) by strategically developing and identifying accounts that have the potential for revenue opportunities through extensive phone calls.
- Degree concentration preferred: Business Management, Marketing, Economics, etc.
- Highly motivated, goal oriented, and competitive team player with excellent oral and written communication.
- Exemplary problem solving skills and ability to take initiative
- Superior attention to detail.
- Exceptional organizational and planning skills.
- Adaptable to change and enjoys learning in a fast-paced sales environment.
- Long term interest in a sales, marketing or operational role.

Sound Exciting?

3CLogic.com is an Equal Employment Opportunity Employer. Recruitment agencies may not submit resumes/CVs