



Self-Assessment Survey for Selecting Technology

Answer the following questions before attending a software demo.

1. What are at least 3 problems that I'm trying to solve with this new technology?

2. Why do I need to solve them right now?

3. What are the consequences if we do not make a change?

4. On a scale of 1-10, how would you rank this project compared to other must-dos in 2016?

Priority for the firm.

1 2 3 4 5 6 7 8 9 10

Low Priority

High Priority

Priority for my department.

1 2 3 4 5 6 7 8 9 10

Low Priority

High Priority

Priority for my role.

1 2 3 4 5 6 7 8 9 10

Low Priority

High Priority

5. On a scale of 1-10, how likely are we to actually purchase this type of software this year? Check one.

1 2 3 4 5 6 7 8 9 10

We are just researching.

We should purchase in next 12 months.

6. On a scale of 1-10, how capable are we of implementing this software without outside help? Check one.

1 2 3 4 5 6 7 8 9 10

We need an implementation partner.

We can do this on our own.