

# Cloud Explorer

## Office 365 Transformation Service Skype Operations Framework | PLAN & DELIVER

Defining what the cloud means to your enterprise and keeping up with the latest Office 365 trends can be overwhelming. Going beyond the buzz-words to define a strategy, plan, and path takes some expertise and know how. Answering questions like “Is the cloud right for my organization?”, “What features and functions are supported?”, “What is the roadmap?” and “Can the cloud work with my current technology?” are all common questions we encounter through the cloud journey.

### Who is Cloud Explorer For?

- Enterprises exploring a cloud migration path
- Enterprises exploring hybrid voice
- Enterprises assessing the potential of cloud and ROI
- Enterprises considering cloud gap assessments

### Cloud Explorer

#### Skype Operations Framework | PLAN

Whether you have begun your Office 365 journey or planning your journey, Modality Systems has developed the “Cloud Explorer” service to accelerate cloud transformation.

Modality Systems will manage all aspects of planning and discovery with our proven design framework build in conjunction with the Skype Operations Framework for superior service delivery. The service includes a Cloud PBX proof-of-concept aligned with your unique business requirements for a complete end-to-end strategy.

In addition, we can leverage our UC 365 Network Assessment to identify any real and potential gaps before deployment keeping your enterprise in a proactive state of health and quality.

### Challenge Us

to build your organization a roadmap to an Advanced Collaboration environment

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### Key Features:

#### Business Planning & Roadmap

- Business Case Alignment & Cloud Success Criteria
- Environmental Discovery & Analysis

#### Technical Planning

- Architecture Design & Review
- Network Infrastructure Readiness
- Pstn & Telephony Integration
- Did Migration Planning
- Wi-Fi Readiness
- Device Readiness
- Functionality Checklist

#### User Readiness And Adoption Planning

- Change Management & Organizational Readiness Design Session
- User Adoption & Training Plan

#### Pilot – 50 Users

- Configure Office 365 (Cloud PBX, Hybrid or CCE)
- Modality Systems SurveyMe and TrainMe Software
- End-User Enablement of Skype for Business Online Users
- 50 User Pilot of Skype for Business Online Cloud PBX Proof-of-Concept (with PSTN Conferencing)
- Managed User Adoption & Training
- Go-Live Support

#### 45 Day Findings Deliverable

- Documented Deliverable of Findings & Recommendations
- Executive Summary
- O-365 Skype for Business Project Plan

“With the release cycle of the cloud it was difficult to keep up with the latest changes. Having a design service helped us establish our migration path. We now have the confidence we need to enable cloud workloads and users.”

## Your Cloud Journey Starts Here

**Cloud Explorer Service Description:** Our end goal is a clear definition and roadmap that aligns to your business strategy. Our approach begins with a deep architecture and design session to determine business and technical requirements, success criteria and user strategy specific to your business needs. As an outcome of our discovery workshop we conduct an Office 365 pilot enabling Skype for Business on-line features, conducting user communications and training as well as configuration of infrastructure in order to integrate one of many modalities of cloud integration including hybrid telephony for Cloud PBX or CCE with your existing or new Skype for Business deployment.

At the end of the pilot we deliver an overview of success through a service management approach with KPI's like user satisfaction, overall integration success, gap assessment and a go-forward strategy. Our industry leading architects will take the time to discuss all aspects of findings to ensure you have the confidence you need before taking next steps.

Additionally, once you've deployed your Office 365, Modality can assist to maintain your pilot through production with managed service for Office 365 Cloud.

Service Deliverables	Essentials	Advanced	Complete
Business Case Alignment & Cloud Deep-Dive	Remote	Remote	On-Site
Guided Environmental Discovery & Analysis	✓	✓	✓
Architecture Design & Review	✓	✓	✓
DID Migration Planning	✓	✓	✓
Wi-Fi Readiness	Discussion Based	Discussion Based	Discussion Based
Device Readiness	✓	✓	✓
User Adoption Plan	✓	✓	✓
Functionality Checklist	✓	✓	✓
Modality Systems <b>AlertME &amp; TrainME</b> Software <i>(90 Day Trial)</i>	No	Yes	Yes
End-User Enablement of Skype for Business On-Line Users <i>(Up to 50 Users)</i>	Adoption Kit Only	Modality Assisted	On-Site
50 User Pilot of Skype for Business On-line & Cloud PBX Proof of Concept <i>(with PSTN Conferencing)</i>	Engineering Assistance <i>(Customer Responsible)</i>	Modality Facilitated <i>(Modality Responsible)</i>	Modality Facilitated <i>(Modality Responsible)</i>
Managed User Adoption & Training <i>(Up to 50 Users)</i>	Engineering Assistance <i>(Customer Responsible)</i>	Modality Facilitated <i>(Modality Responsible)</i>	Modality Facilitated <i>(Modality Responsible)</i>
Documented Deliverable of Findings & Recommendations (Production Readiness)	Documented & Shared	2hr Remote Review with Modality Service Engineer	On-Site Review with Modality Service Engineer
Executive Summary	Documented & Shared	Reviewed with Customer <i>(Remote)</i>	Reviewed in person
Office 365 Project Plan	Documented & Shared	Documented & Reviewed <i>(Remote)</i>	Documented & Reviewed <i>(In Person)</i>
Modality Consultant	Remote	Remote	On-Site
Timeline	45 Days	45 Days	45 Days

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### Microsoft Partner

Gold Communications  
Gold Cloud Productivity  
Silver Application Development

**Customer Responsibilities:** Customers purchasing Cloud Explorer service will be required to provide hardware, license and related software for pilot scenarios. Customers will have Active Directory Federations Services deployed. A minimum of E3 license is required for pilot. Active Directory environment has phone numbers populated accurately in E.164 format.