



Saphety establishes a strategic partnership for the Peruvian market

The multinational technological company of Portuguese origin reinforces its internationalization through an agreement with BSI – Business Share Innovation for the business development of EBP – Electronic Bill Presentment solutions in the Peruvian market

Saphety, a multinational company of Portuguese origin, leader in the areas of electronic invoicing and electronic bill presentment (EBP), and BSI, a company with strong implementation in the areas of process management, fraud detection and business assurance in the telecommunications, financial and utilities sectors in Latin America, signed a strategic partnership agreement for businesses development in the Peruvian market.

The agreement foresees a national level distribution by BSI of SaphetyBill, Saphety's innovative electronic bill presentment (EBP) solution, developed by Saphety and currently a worldwide reference. Specifically designed for the telecommunications and utilities sectors, it is already used in several worldwide markets by major operators with high billing volumes, including Oi, in Brazil, Vodafone, in Hungary, Entel, in Peru and Chile, Orange, in Spain or Via Verde, in Portugal.

BSI has among its customers companies like Movistar, Claro, Bitel, Entel, Bankinter, BCP or BBVA, which can now access Saphety's innovative solution. Headquartered in Lima, BSI is an independent technology consultant seeking to recommend the best technologies and solutions to its customers, taking full responsibility for all their projects and services and ensuring a top-quality service.

João Pereira, Saphety's CCO and member of the Board of Directors, points out that *“this partnership with BSI is part of Saphety's internationalization strategy, in particular the innovative SaphetyBill solution in the Latin American market, where we already have customers in countries like Brazil, Chile, Uruguay or even Peru. BSI, with a strong presence in the Peruvian telecommunications, utilities and financial sectors, has proved to be the ideal partner for our expansion in this market”*.

Carlos Valdizan, BSI's CEO, emphasizes that *“the alliance between BSI and Saphety will allow our company to strengthen its offer in the digital transformation area, which is key to increase competitiveness, differentiation and improve the relationship between companies and their customers. We are very excited about this partnership”*.



SaphetyBill, the Electronic Bill Presentment solution

SaphetyBill is the Electronic Bill Presentment solution destined to telecommunications operators, utilities and other sectors companies. This solution acts as a services module provided by the Operator to its B2B customers, from its corporate portal, coexisting with others that may have already been presented.

In a self-service way, the customer can thus setup, from the billing information already received, which editable, several dimensions consistent with its own organization, such as cost distribution by department, geographical areas or employees, and allowing the collection and control of the respective statements in all the selected dimensions.

Lisbon, 2 March of 2020

About Saphety

Founded in 2000, Saphety is a multinational company of Portuguese origin leader in electronic document exchange, electronic invoicing, public procurement and data synchronization between companies. Present in Portugal, Brazil and Colombia, its solutions currently reach 40 countries and its customer portfolio has more than 5.000 companies, including, among others, some of the largest telecommunications operators, retail, transportation, logistics, energy, banking, services, health and public sector. More information at saphety.com.

For more information

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