

Coaching Monitor

Report and monitor your dual calls as a first line sales manager

About Decision Making Tools?

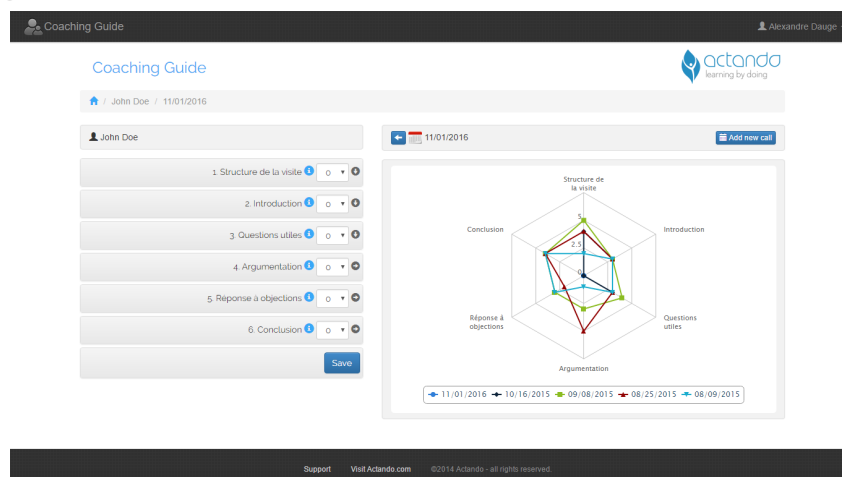
One of the greatest challenges to any organization is in implementation. Successful implementation often requires decision making tools that can be used after a training or just as part of your daily tasks. For example, first line sales managers need a tool that guides them through the planning process, from the analysis to the action plan steps. Product managers need collaborative tools to coordinate all the tasks they and their colleagues have to complete to be ready on time... Commercial excellence managers need tools to calculate the frequency of contacts, the carryover of their products, or reorganize sales forces...

What is Coaching Monitor?

Coaching Monitor is an online tool used by managers to report the evaluations they make on each of their team member. It is configured with the competencies and skills, scales and definitions used by the company. It automatically sends the report to the team member who is notified by email. It saves all evaluations and generates graphs and reports that help managers monitor the progress.

Who is this implementation tool for?

First Line Sales Managers



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