



Oil and Gas Supply Chain and Procurement Canada

SEPTEMBER 10-11, 2019

HYATT REGENCY CALGARY - CALGARY, AB

www.supplychainoilandgas-canada.com

2019 POST SHOW REPORT

Produced by:



In partnership with:



2019 SUMMIT RECAP

The Oil and Gas Supply Chain and Procurement Canada Summit took place in Calgary on September 10th & 11th 2019. On behalf of the conference organizers thanks to all who took participated – the speakers, sponsors, partners and attendees. It was a hugely successful event.

Energy Conference Network is renowned for providing an outstanding line up of speakers and delivering insightful agendas. Oil & Gas Supply Chain & Procurement Canada proved no different. This was an excellent conference experience, with interesting content that addressed the questions many within the oil & gas supply chain want answered.

With more than 25 leading industry speakers, this was a great event, with ample expert insight, peer-to-peer learning and networking between supply chain decision makers and industry stakeholders. Our attendees had the opportunity to meet with one another to discuss those all-important issues, trends and technologies pertinent to the industry right now.

Top of the agenda for all delegates was the age of digitalization and how emerging technology has the potential to transform oil and gas supply chains. The general consensus was that whilst the sector lacks behind the curve and is not widely implementing many of the technologies that most are discussing, the rate of adoption of solutions like IoT, Blockchain, AI and robotics / automation is on the rise. Key to the success of adoption will be deployment of the right solutions across the right areas of the supply chain, enterprise-wide buy-in, training and development and effectively calculating ROI while ensuring long term scalability.

Digitalization has led to a need for data-enabled decision making which presents a challenge for the supply chain, in terms of identifying how, which and what data to analyze. Data integration is an area that oil and gas companies are focused on improving.



Another topic of interest was that of supplier relationship management which could be better enhanced by the adoption of digital which offers enhanced reliability, transparency and improved performance management at a lower cost. However, collaboration is critical and the development of industry-wide standards. However, in the age of increased globalization, sourcing presents grey areas for supply chain managers, particularly around contract management, compliance and standards.

For 2020, cost control will be a continued pressure for supply chain managers, as a direct result of downturn across the Canadian market. Supply chain managers expect to be face ongoing challenges around margins, cost transparency and poor planning. However, such pressure presents an opportunity for increased collaboration between the supply chain and suppliers.



There was ample discussion too around the Supply Chain of the Future - beyond 2020 - and how oil and gas companies can proactively respond to a continued volatile and ever-changing market. Related topics included change management (in terms of how the supply chain can improve its position company-wide by successfully making the jump to digital). It was agreed that supply chain leaders need to become better at conveying the value of supply chain management, if they are to get a seat at the boardroom table. Industry-wide, there needs to be better, more collaborative efforts to raise the profile of the profession.



2019 IN NUMBERS



108
ATTENDEES



28
SPEAKERS



12
SPONSORS
& PARTNERS

What are the three biggest challenges for change in the oil and gas supply chain?

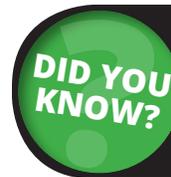
1. Maintaining supplier loyalty with reduced pricing contracts when commodity price begins to rise
2. Unpredictability and fluctuation in commodity pricing
3. Under-valuation of supply chain as an organization

SAMPLE LIST OF ATTENDEES:

- ✓ Contracts Specialist – **Chevron**
- ✓ Lead, Materials Management – **Encana**
- ✓ Subcontracts Specialist – **Fluor**
- ✓ Advisor of Category Management – **Husky Energy**
- ✓ Manager of Supply Chain – **Paramount Resources**
- ✓ Operation Procurement Coordinator – **Razor Energy Corp.**
- ✓ Senior Procurement Specialist – **Rosen Canada Ltd.**
- ✓ Sourcing Analyst – **Sinopec Canada**
- ✓ Manager, Strategic Supply – **Spartan Controls**
- ✓ Supply Chain Manager – **Suncor**
- ✓ Category Manager, Materials & Equipment – **TC Energy**
- ✓ Category Lead Environmental Services, Supply Chain – **TransCanada**
- ✓ General Manager, Stations – **Voltage Power Ltd.**

ATTENDEE SURVEY RESULTS:

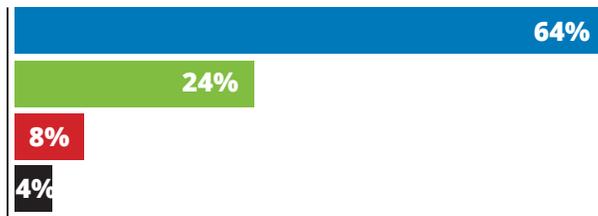
The Oil & Gas Supply Chain & Procurement Summit's value as a business platform is evident from the incredible feedback it receives from attendees. We would like to thank everyone involved for their feedback and support.



90%
of attendees were satisfied that the agenda adequately addressed their challenges

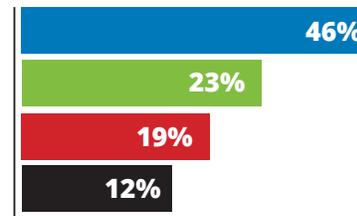
Are you currently focused on Blockchain?

- No
- Not yet - 12 month objective
- Not yet - 6 month objective
- Yes

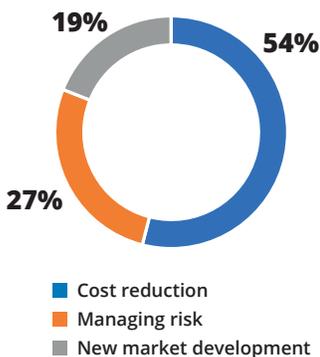


Which one of these is the most important?

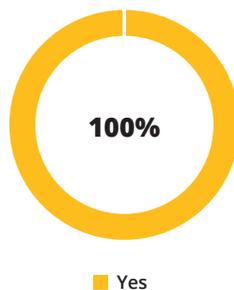
- Effectively managing contractor and supplier relations and metrics to overcome procurement challenges
- Improving forecasting and demand management to achieve a more strategic procurement approach
- Automating procurement processes to improve efficiencies and cost savings
- Exploring outsourcing as a strategy to improve efficiency of procurement processes



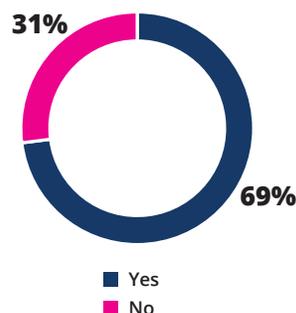
What is your top business strategy for 2020?



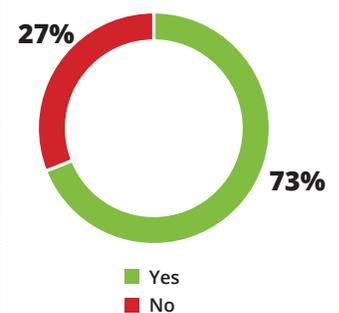
Do you have the full support of your leadership team?



Does your current team have sufficient levels of skills and capabilities to deliver on the procurement strategy?



Will your current digital procurement strategy enable you to deliver on your organizational objectives and value?



2019 SUMMIT SPEAKERS



**Lieutenant General
(Retired) Larry Wyche**



Tatiana Wagner
Interim CEO
**Supply Chain
Management
Association - Alberta**



Mohammad Rehan
Sr. Contracts &
Procurement Advisor
Saudi Aramco



Barry Horon
Director Supply Chain
Management - Projects
Enbridge



Claudio Lima
PhD, Co-Founder
Blockchain Engineering
Council-BEC
**Chair IEEE Blockchain in
Energy WG Standards**



Kartapurkh S. Khalsa
Senior Counsel & Director
of Customs Compliance
NOV



Les RW Anderson
Managing Consultant
Anderson Global Inc
Chairman of Ethics
and Discipline
SCMA



Taylor Assaly
President and CEO
IronHub



Lisa Bzdurreck
Instructor, Energy Asset
Management (EAM)
**MacPhail School
of Energy**



Geoffrey Cann
Principal
MadCann Alberta Inc.



Imran Khan
Materials Management
Manager - Western Canada
Husky Energy



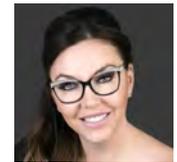
Vineeta Maguire
VP Supply Management
Encana Corporation



Roger Milley
CEO
**Fuzieum - Data
Analytics**



Hitesh Sabharwal
Senior Manager, Supply
Chain Management
**ClearStream Energy
Services LP**



Angela Thompson
Director of Supply Chain
Management
**ClearStream Energy
Services LP**



Darcy Van Aert
Asset Recovery Specialist
Cenovus Energy



Artem Vdovine
Senior Advisor - Materials
Management and Logistics
Suncor



Simon Weintz
Manager, Oil Sands,
Procurement & Logistics
Cenovus Energy



Brett Willett
Senior Manager,
Supply Chain
Ernst and Young



Bill Whitelaw
CEO
JWN Energy



Karen Ziegler
Chief Executive Officer
Forth Frame



Hussein Hallak
IQM Education
VP Education



Richard Venerus
Principal
**Venerus Advisory
Partners**



Chris Dickson
Manager, Supply
Chain Management &
Indigenous Engagement
Enbridge



Joe Dhaliwal
Manager, Projects
Execution, Canada
Enbridge

Despite Calgary's economic challenges, supply chain professionals will benefit from this conference.

Geoffrey Cann, GeoffreyCann.com

It was nice to see that the organization is now recognizing the importance and impact of proper materials management.

Mike McGilvery, [Point Verge Ltd.](http://PointVergeLtd.com)



February 11-12, 2020
BMO Center - Calgary, AB

www.blockchain-oilandgas-canada.com

The **2nd Annual Blockchain in Oil & Gas Canada Conference** will provide a high-profile, leading edge conference for practitioners to present latest advances and innovations, and significant applications for blockchain, as well as identify emerging topics and define the future. Attend this event to partake in the discussion, understand the opportunities and learn from your peers.

February 13-14, 2020
BMO Center - Calgary, AB

www.iotinoilandgas-canada.com

The **5th Annual IoT in Oil & Gas Canada Conference** will provide a high-profile speaker panel and a thorough, well-researched agenda for practitioners to discuss, debate and determine latest advances and innovations within oil & gas as well as examining significant applications for emerging technologies and topics that will help define the future for the industry in Canada.



TWO EVENTS, FOUR DAYS

For more information on participating in these events, please contact:

Symon Rubens, CEO, Energy Conference Network

T: 832-384-4498 / **E:** symon.rubens@energyconferencenetwork.com