

# INTEGRATED RECEIVABLES NOW

19EAST, 19 East 21st Street, CHICAGO, IL

TUESDAY, OCTOBER 17, 2017



PRESENTED BY  **highradius**  
Receivables. Payments.

1130 - 100

## CHECK-IN AND LUNCH

Check in and fuel up for the day ahead.

100 - 235

## FEATURED PRESENTATIONS



### Delivering Success: How Edward Don & Co. Improved Cash Application Straight-through Posting from 10% to 100% with Cloud and Artificial Intelligence

*John Fahey, Managing Director - Credit & Treasury at Edward Don & Company*

Edward Don & Company, a leading distributor of foodservice equipment and supplies to tens of thousands of restaurants, hospitals, schools, and other institutional foodservice operators, delivers the solution to the challenges associated with processing multiple payment methods - from checks to ACH, dealing with decoupled remittances from email, spreadsheets, and web portals, and accurately identifying invoice numbers, handling discounts, and posting cash. Learn how the company integrated cloud remittance capture and Artificial Intelligence to improve payment automation rates from less than 10% to 100%.



### Yaskawa Reduced Bad-Debt to 0 and DSO by 5.5 Days with Integrated Receivables Automation for Collections, Payments, and Deductions

*Elizabeth Chamorro, Manager, Credit & Collections at Yaskawa*

As the world's largest manufacturer of AC drives and motion control products, Yaskawa faced challenges due to disjointed systems and large volume of manual activities involved in collections, deductions, and payments processes. Learn how the team leveraged integrated receivables to gain visibility into underperforming processes and bottlenecks, eliminated inefficiencies and data gaps in collections due to siloed systems, and reduced costs of credit operations by 70%.

235 - 320

## NETWORKING BREAK

Stretch your legs and network with peers.

320 - 500

## FEATURED PRESENTATIONS CONTINUED



### Integrating for Clarity: Eliminating Deduction Backlog While Reducing Write-Offs by 50% and Redesigning Credit Ops with Integrated Receivables

*Tim Walker, Financial Project Systems Manager at Brightstar Corporation*

Brightstar is the world's leading mobile device distributor, with over 40,000 retailers and 15,000 enterprise customers globally. The company was challenged with a large volume of disputes that required a sizeable team to clear deductions, made it difficult to effectively collect on past due receivables, and hurt the bottom line. Hear how Brightstar deployed an integrated receivables approach to break down communication silos, automate deductions processing and collections correspondence, and realign credit ops team to meet aggressive KPIs and targets.



### Integrated Receivables: What the Latest A/R Technology Can and Can't Do to Improve KPIs

*HighRadius Corporation*  
Prepare yourself, your team and your organization for Integrated Receivables, the latest credit and A/R technology being adopted by Fortune 1000 teams to drive A/R productivity and KPIs. Understand what it does and how it can help you by automating and expediting cross-functional processes to remove delays from blocked orders, payments, collections and other processes and reduce DSO and receivables outstanding.

500 - 730

## STIRRED VS. SHAKEN HAPPY HOUR

The Martini may be the most hotly contested of the other spirit-only cocktail recipes out there. Learn when to apply the best technique and why in order to taste the difference!

QUESTIONS? CONTACT US AT [INFO@HIGHRADIUS.COM](mailto:INFO@HIGHRADIUS.COM).

Product Demo - A/R Innovation Stations  
The future is now. See cloud-based A/R robotics process automation in action. Get questions answered.