

# Connected Treasury: Banking And Business Integration For Maximum Visibility And Control

#### Nicolas Garcia

Director, Treasury Solutions, UPS
Experienced professional with in-depth knowledge of treasury, finance technology, payments and financial risk management



# Agenda

- Treasury 2023: Bumpy Road Ahead?
- New-Gen Technologies: The Digital Immunity?
- Connected Treasury "Quick-Wins"
- In a nutshell
- Q&A



#### Treasury 2023: Bumpy Road Ahead?

Factbox: Recession fears creep into corporate America as growth slows

FINANCE - INFLATION

More than 60% of executives think a recession will hit soon, new survey finds

BY CHRISTI

Reuters

Recession Fears Surge Among CEOs, Survey Suggests

More than 60% of executives see a recessionary period in next 12 to 18 months, according to the Conference Board survey

Energy crisis: Recession clouds gather in Germany, Europe's largest economy

ECONOMY

CEO outlook dims sharply, with more than half expecting a recession ahead, survey shows

The index compiled by the Munich-based IFO institute dropped to 84.3 in September from 88.5 in August, to its lowest level since the global financial crisis more than a decade ago



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### It's 2023, Is Your Treasury Truly Strategic?

#### A treasurer's core objectives have evolved from

#### **TRANSACTIONAL**

Focus on processing transactions



Technology as the enabler

#### **STRATEGIC**

Focus on value added activities within Treasury and beyond
Treasury

Treasurers are now "cash stewards" optimizing cash usage across the organization

## Connected Treasury "Quick-Wins"



**#1 Achieve Global Visibility** 



**#2 Gain Control Over Treasury Functions** 



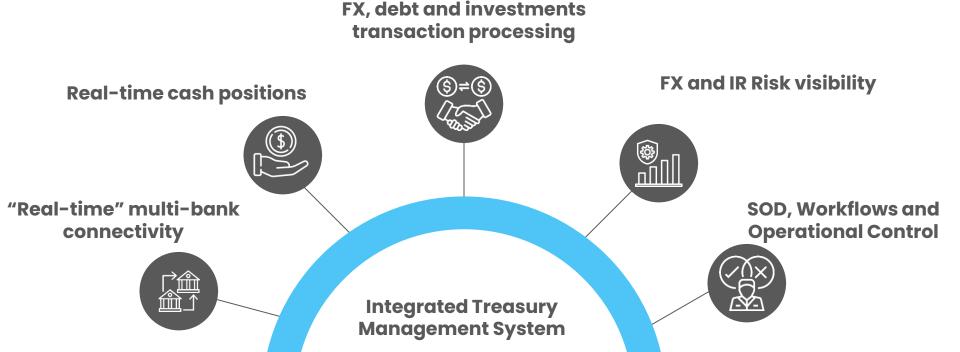
**#3 Strategic Decision Making** 

According To The Pwc Global Treasury Benchmarking Survey Of Treasurers,

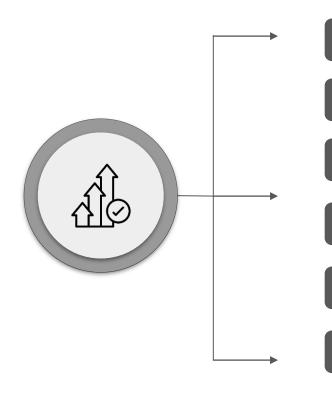
# 26% Of Global Cash Is Not Visible

To The Corporate Treasury On A Daily Basis

### Quick Win #1: Achieve Global Visibility



# Benefits Of Insights Gathered From Using A Treasury Management System



- 1. Boost in productivity
- 2. Real-time and precise data availability
- 3. Reduction in manual entry and calculation errors
- 4. Limit redundant banking and FX costs
- 5. Detailed activity monitoring
- 6. Bank and connectivity flexibility

### Quick Win #2: Gain Control Over Treasury Functions

#### Types of risks faced by a Treasurer



**Liquidity Risk** 

Inability to meet short term financial obligations when due



**Market Risk** 

Inability to sell an asset lowering its market price



**Operational Risks** 

Risk of loss that arises from inadequate or failed internal processes, systems, human errors, or external events

### Quick Win #2: Gain Control Over Treasury Functions

Technology enables treasurers to operate in an integrated environment within their firms, enhancing data flow and collaboration with the goal of streamlining processes

#### Organization & Structure:

#### **Decision structures**

- Geography vs Functional vs BU
- Centralized vs Decentralized

#### **Organizational Enablers**

- In-house banks
- Share Service Center
- Payment Factory





Technology is the enabler that allows these structures to operate efficiently





Technology is only the tool, but ultimately, it's always about people

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# CFOs and Treasury Depend On Near Real-Time Information From Their Banking Partners And Business Functions For Strategic Decision-Making

Yet the systems used by CFOs and Treasury are NOT OPTIMIZED

# Quick Win #3: Strategic Decision Making

#### How does Treasury Technology solve this problem?





Integrated
dashboards with
user-defined
enrichments for
real-time insights





Scenario-based forecasting to better understand global cash sources and uses





Real-time bank reconciliation for immediate decision-making on liquidity and investments

#### In a Nutshell



For CFOs and treasurers, finance transformation shouldn't be a matter of IF but WHEN



The roadmap to a connected treasury is: Getting Started On Your Digital Transformation Project



A "future-ready" treasury should help navigate uncertainty while simultaneously looking to capture emerging opportunities





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