DECISIONS

Decisions Days

November 4-8

New York City

Event Summary

Thank you for joining us in New York City on November 4-8 for our first Decisions Days, including a partner day, customer day, special topics, and several advanced tracks along with our introductory training.

About Decisions

Decisions is a leading provider of BPM/Workflow/Rule Technology headquartered in Chesapeake, Virginia.

Decisions technology is deployed as the basis of multiple commercial applications in medical, finance, logistics, and operations software. In addition to this, Decisions technology is used directly by companies on almost all continents, ranging from small/mid-size companies to over a dozen of the Fortune 500.

Development, service, and support operations include staff in Europe and Asia—providing 24×7 coverage for development and production support.

DECISIONS

Monday

November 4

Congregate
Meeting Offices

25 West 39 Street,
New York, NY 10018

Agenda

10 a.m. 3 hours	Event Sign-In

1 p.m. 30 mins	Welcome Presentation with Heath Oderman and Carl Hewitt

1:30 p.m. 1 hour	**Partner Empowerment** How to Sell Decisions with Gordon Jones, Athena Harrell, and Veronica Hartless

Break
15 mins

2:45 p.m. 45 mins	**Reseller Compensation and Partner Support Programs** with Gordon Jones and Athena Harrell

3:30 p.m. 30 mins	**Partner Certification Information** Heath Oderman and Eric Welmerink

5 p.m. 3 hours	**Partner Dinner**

DECISIONS

🟢 Administration/Sign-In　　🔵 Keynotes　　🟠 Breakout Sessions/Activities　　🔵 Break　　🔴 Dinner

Tuesday

November 5

Rumi Event Space
229 West 28th Street,
New York, NY 10001

Agenda

8 a.m.
1 hour 30 mins
| Event Sign in

9:30 a.m.
45 mins
| **Welcome to Decisions Days**
with Featured Speaker Shawn Turnbow from ServiceNow

10:15 a.m.
1 hour 45 mins
| **Industry Use Case and Deep Dive Exporation**

Decisions Personalized Lunch with Senior Team Members
2 hours

2 p.m.
1 hour 30 mins
| **Customer Project Panel and Q&A**
Learn about customer implementations and success stories (Panel TBD)

3:30 p.m.
45 mins
| **Bake-Off Challange**
Watch Decisions developers go head to head in a baking competition

4:15 p.m.
45 mins
| **Product Advisory Team Panel**

5 p.m.
3 hours
| **Cocktails and Dinner**

DECISIONS

● Administration/Sign-In   ● Keynotes   ● Breakout Sessions/Activities   ● Break   ● Dinner

3

Wednesday

November 6

Congregate
Meeting Offices

25 West 39 Street,
New York, NY 10018

Thursday

November 7

Congregate
Meeting Offices

25 West 39 Street,
New York, NY 10018

DECISIONS
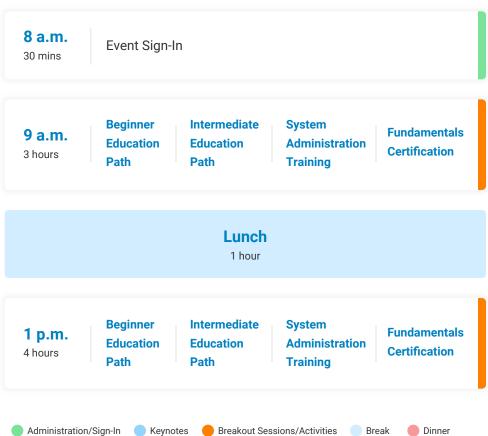
Agenda

8 a.m. 30 mins	Event Sign-In

9 a.m. 3 hours	Beginner Education Path	Intermediate Education Path	System Administration Training	Fundamentals Certification

Lunch 1 hour

1 p.m. 4 hours	Beginner Education Path	Intermediate Education Path	System Administration Training	Fundamentals Certification

Agenda

8 a.m. 30 mins	Event Sign-In

9 a.m. 3 hours	Beginner Education Path	Intermediate Education Path	System Administration Training	Fundamentals Certification

Lunch 1 hour

1 p.m. 4 hours	Beginner Education Path	Intermediate Education Path	System Administration Training	Fundamentals Certification

● Administration/Sign-In   ● Keynotes   ● Breakout Sessions/Activities   ● Break   ● Dinner

Friday

November 8

Congregate Meeting Offices

25 West 39 Street,
New York, NY 10018

Agenda

8 a.m. 30 mins	Event Sign-In

9 a.m. 3 hours	Beginner Education Path	Intermediate Education Path	System Administration Training	Fundamentals Certification*

End of Event Send-Off
30 mins

1 p.m. 4 hours	**Fundamentals Certification*** *Attendees must attend our Friday certification course in order to be eligible to receive certification.

End of Event

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