

Vestas 3 MW MK2 User Group



The simple idea:

A technical user group in which owners of the same turbine model share operational experiences

Our turbine-specific recipe:



Selected and fresh ingredients in a bigger pot that's simmering all the time



Our four main differentiators - explained in terms of cooking:

- 1. Selected ingredients adding the ones being closest to the turbine
- 2. Fresh ingredients keeping competence fresh, through well structured, searchable and fast communication
- 3. Bigger pot Gathering energy companies from the whole world through our global reach currently with members in 23 countries and on 6 continents
- 4. Simmering all the time O2O WIND's dedication with no other focus to facilitate and drive collaboration

Differentiator # 1:



The people being closest to the turbine

We want to add the practical people being closest to the turbine, top bosses will just slow things down, although they are most welcome to have an account to view value being created. Please find our three reasons below and example for titles to add on:

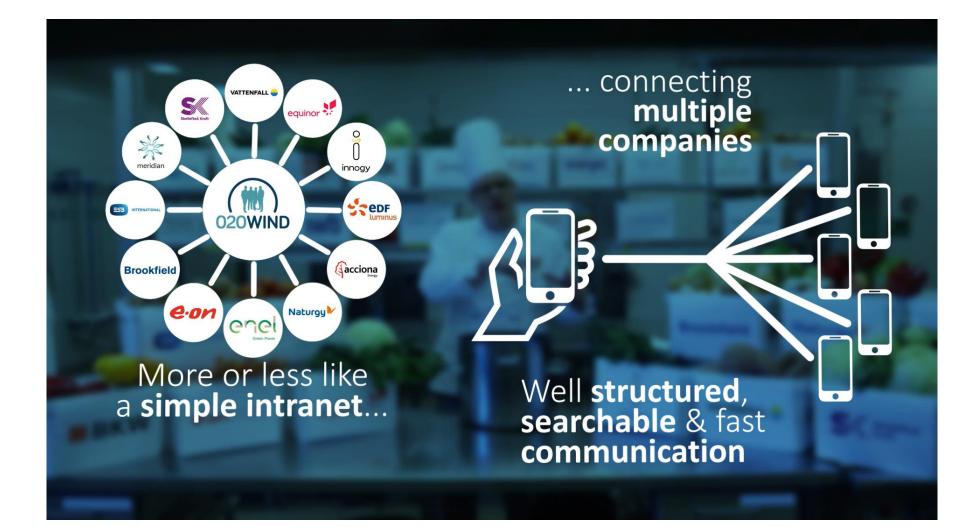


Differentiator # 2:



Keeping knowledge fresh

Knowledge needs to be consumed either when it is news or when you need it. To achieve this we equip our users with an intranet and a messaging app to achieve the following:



Differentiator # 3:



The global reach of O2O WIND

If your next improvement comes from Sydney, Tokyo, Hamburg, Madrid or Houston doesn't really matter. We operate serial produced machines with serial produced weaknesses. Our global reach shown below makes insights accessible worldwide:



Differentiator # 4:



Our only product: Owner-2-Owner Collaboration

All our cash flow comes only from wind asset owners. We have no sponsors who would might encourage us to tweak discussions to include their products or services. Nor do we have any other products, software, consultancy services that we would then try to sell you further down the road. Needless to say - our collaboration is only accessible for wind turbine owners. The value created in our collaboration will never be sold to anyone outside our collaboration.

We serve only wind asset owners and are otherwise completely independent with the only ambition to facilitate and manage collaboration.



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Please zoom to read

Owner	Country	Units Turbine Type/Model	Name of wind farm	Online year
Arctic Wind/Finnmark Kraft	Norway	15 V112 3.3 med power mode till 3.40		
Arise	Sweden	1 Vestas V112	SKÄPPENTORP	2012
BKW	Norway	16 V112/3.45 MW		
BKW	Norway	16 V117/3.45 MW		
BKW	Switzerland	4 V112/ 3.3 MW		
Borusan EnBW	Turkey	58 V112 3,3MW		
Borusan EnBW	Turkey	9V1123,3MW		
Borusan EnBW	Turkey	19 V126 3,45MW		
D.TEK	Ukraine	65 Vestas V 112, 3.0 VW	Botievo	
E.ON	Italy	19V112-3.0	Morcone	2019
E.ON	Sweden	16V112-3.0	Kårehamn	2013
E.ON	Sweden	6V112-3.0	Örken	2013
E.ON	Sweden	7V112-3.0	Villköl	2013
E.ON	UK	116 V112-3.3 MW	Rampion	2018
E.ON	UK	73 V112-3.0	Humber Gateway	2015
Enel Green power	CHILE	33 V112	TAL TAL	1905
ESB	Ireland	5 Vestas V112	Moneypoint	
ESB	Ireland	17 Vestas V112	Capawhite	
Fred. Olsen Renewables	Sweden	24 Vestas V112 3.3 MW	Fäbodliden	2015
HOFOR	Denmark	2 Vestas V112, 3,3 MW	Knuthenborg	
HOFOR	Denmark	4 Vestas V117, 3,45 MW	Korsnakke	
Innogy	UK	27 V105-3.45	Clocaenog Forest	
IWB	Germany	7 Vestas V112 3MW	Calau	
Skellefteå Kraft	Sweden	22 Vestas 3,45 MW		
Stena Renewables	Sweden	32 V112 3,075 MW		
Tronder Energi	Norway	4V112/3300	Skomakerfjellet	2016
Tronder Energi	Norway	71 V117-3,6	Roan	2019
Vattenfall	United Kingdom	15 V112 3.3	Kentish Flats Extension	2015
	Total number of turbines	703		
	Total number of wind farms	28		
	Total number of owners	16		

Thanks!

/ Best Regards

