

# Vestas V90 3 MW User Group

**The simple idea:**

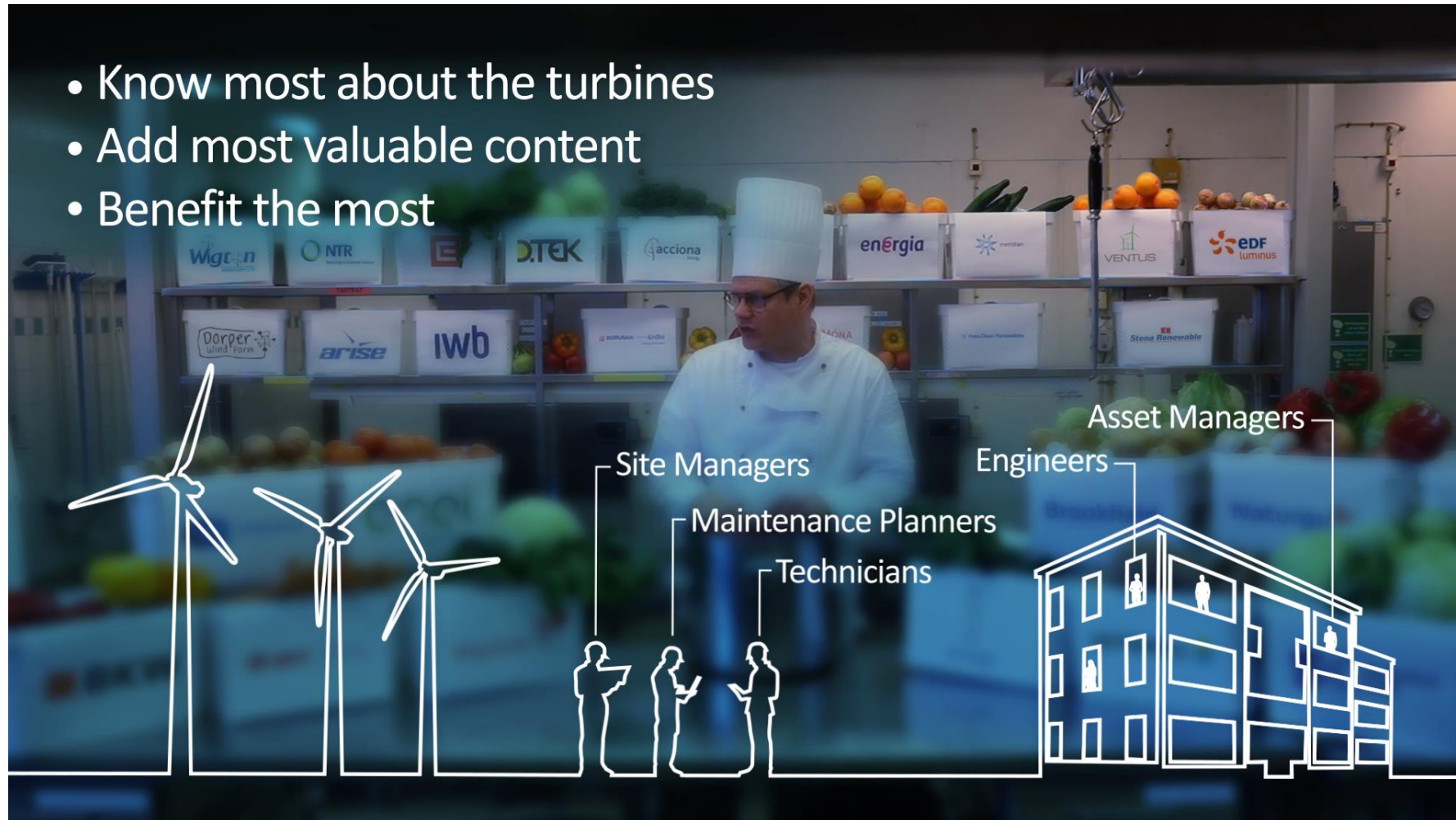
***A technical user group in which owners  
of the same turbine model share  
operational experiences***



### The people being closest to the turbine

*We want to add the practical people being closest to the turbine, top bosses will just slow things down, although they are most welcome to have an account to view value being created. Please find our three reasons below and example for titles to add on:*

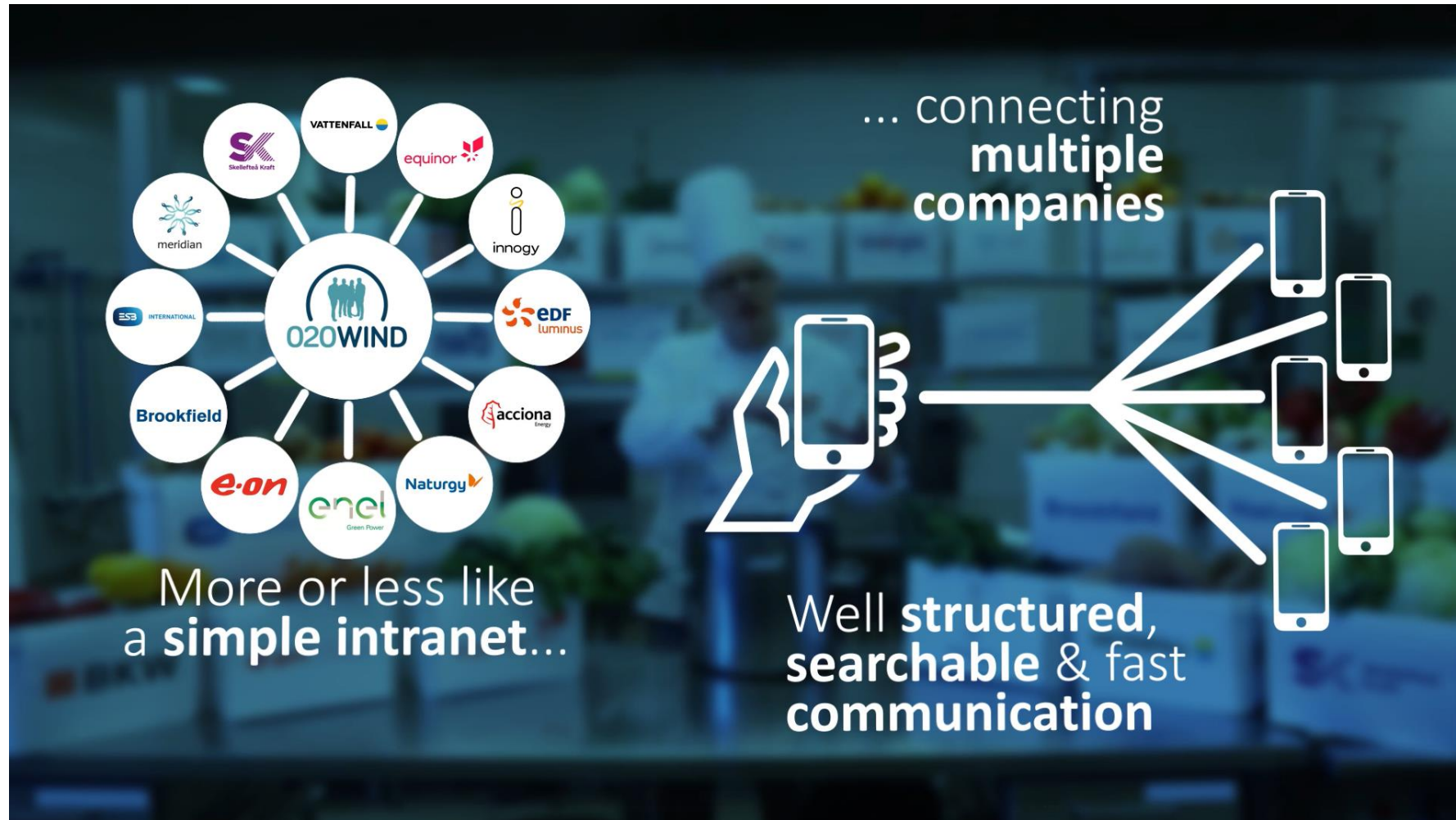
- Know most about the turbines
- Add most valuable content
- Benefit the most



## Differentiator # 2:

### Keeping knowledge fresh

*Knowledge needs to be consumed either when it is news or when you need it. To achieve this we equip our users with an intranet and a messaging app to achieve the following:*





### The global reach of O2O WIND

*If your next improvement comes from Sydney, Tokyo, Hamburg, Madrid or Houston doesn't really matter. We operate serial produced machines with serial produced weaknesses. Our global reach shown below makes insights accessible worldwide :*



### **Our only product: Owner-2-Owner Collaboration**

*All our cash flow comes only from wind asset owners. We have no sponsors who would might encourage us to tweak discussions to include their products or services. Nor do we have any other products, software, consultancy services that we would then try to sell you further down the road. Needless to say - our collaboration is only accessible for wind turbine owners. The value created in our collaboration will never be sold to anyone outside our collaboration.*

*We serve only wind asset owners and are otherwise completely independent with the only ambition to facilitate and manage collaboration.*

A blurred background image of a market stall with various fruits and vegetables in crates.

Only cashflow from  
wind turbine owners

No sponsors

**Completely independent**

# Vestas V90 3 MW User Group

Naturgy 

areuonenergy 

iwb

 VENTIENT  
ENERGY

**e-on** | Climate &  
Renewables

Brookfield

 **BORUSAN** — **EnBW**  
Energy Joint Venture

**enel**  
Green Power



 GLENNMONT  
PARTNERS

 **ESB** INTERNATIONAL



# Thanks!

/ Best Regards

