

Speedy Car Financing

Automates workflows expedite approvals

Situation

Car dealerships need to process up to two different sets of documents when customers purchase & finance cars. Typically, a car order form with vehicle details & a financing agreement that outlines the payment terms. Completing this documentation is a manual and time consuming. It is also very error prone resulting in delays and unhappy 'new' customers due to the many different steps involved & the challenge of locating all the information they need to access all the documentation for approval.

Solution

Print and scan workflow apps linking the MFP directly to all relevant documents and folder locations on a central server based in the cloud. Any sales team member can now walk up to the Xerox MFP, easily locate and print the latest application forms on-demand. They can also scan back completed documents in simplified more intuitive steps. The finance companies are immediately notified via email when a new application has been filed including the appropriate scanned documents required for their approval. The email contains a direct link to the relevant documents for instant access and quicker approval.

Getting Started

Assess the current dealership situation and workflow challenges?
Understand their current technology infrastructure to support document storage or sharing.
Choose technology and implementation option from Technology Required.
Decide how you prefer to monetize and implement the solution.



Technology Required

ConnectKey MFP

PAB tools or contact an authorized developer

Analyst support to install apps and ensure integration with the back-end system of choice.

Downloadable / demonstration tools

Install the PAB Financial demo app from **Xerox App Gallery**

Customer Benefits

Digitized workflow expedites approval and minimizes errors

Automated approvals workflow reduces wait times & potential lost customers.

Higher application to acceptance with quality applications

Solution Links: [Find Out More on ConnectKey](#)
[Find Out More on Xerox All Apps](#)

