

# ROBOTICS PROCESS AUTOMATION

**Guiding you from hype to reality**

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# Enabling the digital workforce of tomorrow

Emerging automation technologies such as RPA, cognitive computing and AI will profoundly impact and transform the workforce across all industries.

As organizations realize the increased need for their employees to focus on true value-added activities to compete in today's digital and complex business environment, the automation of transactional, low-value tasks becomes critical.

## What is robotic process automation?

At the forefront of human-computer technology, RPA is a capability (software and services) that allows a virtual workforce ("bots") to transact in any of your company's systems in the same way a human would, to perform complex, rule-based activities.

With robotics, you can automate and build an automation platform for your back office, front office and support functions!

## Where Should RPA be Considered?

RPA is ideal for repetitive, rule-based activities with significant human interaction. Some characteristics include:

- ☑ Process is executed frequently and in large volumes
- ☑ Process can be broken down into unambiguous rules
- ☑ Process requires access to multiple systems
- ☑ Process is prone to human error
- ☑ Process requires limited exception handling or human intervention
- ☑ Process requires information search, collation or updating
- ☑ Process requires workflow enabled interactions with people
- ☑ Structured and digital data available



*Robotics Process Automation Software market predicted to grow by 41% YOY to 2020.*

– Gartner, December 2016



# RPA Advantages



## 30-65% + Cost Savings

On average, a robot is a third of the cost of an FTE. Plus “bots” work 24/7/365, don't take vacation and don't quit.



## Up to 80%-90% Productivity Gains

Significantly reduces time to perform tasks, increasing your processing capacity without adding more FTEs.



## Increased Focus

Your human workforce can be redeployed to more strategic, value-added activities to support your business growth.



## Non-Intrusive

Runs on top of existing IT infrastructure and requires no systems integration, only user access. In many cases, RPA is the solution where traditional time consuming IT implementations were the only answer, such as consolidating and standardizing ERP platforms.



## Scalability

Easy to scale up or down as your organization evolves. Additional bots can be deployed easily and quickly, as opposed to humans, and no ramp up or training is required.



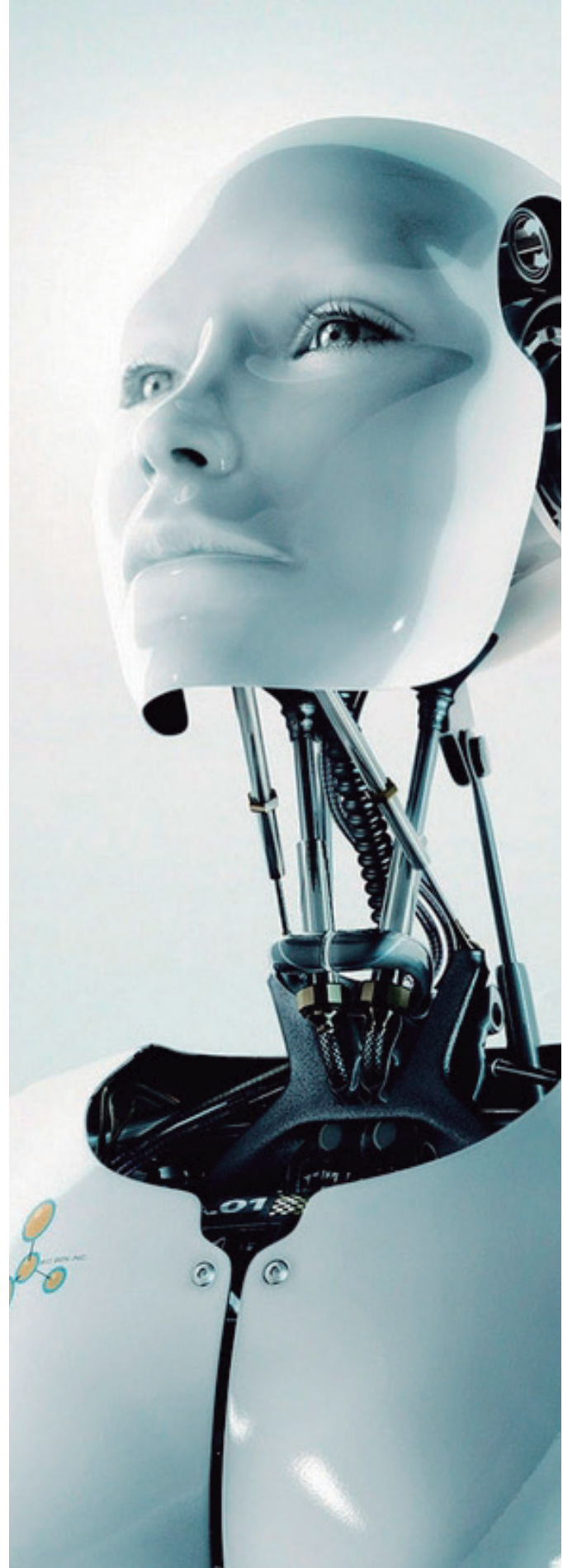
## Analytics

RPA software tools provide detailed performance data, increasing operational visibility and enabling continuous improvement.



## Better Quality and Control

Increase accuracy and compliance by eliminating human errors and recording every action in a process.



# How we help

We support you through the entire journey, from strategy to operational execution:

## Fit Analysis



The world of RPA can be confusing. There is a lot of jargon and vendor hype that makes it difficult to figure out the best way to move forward. We help cut through the haze by providing a rapid and practical Fit Analysis to help you better understand how RPA works, how it could fit into your operations, and which of your processes or activities are the most attractive to consider.



## Proof of Concept



The best way to learn about RPA is to start seeing it in action within your operations. Based on the results of the Fit Analysis, we can rapidly implement a “proof of concept” to incorporate the BOTS into one of the processes previously identified in the Fit Analysis. This “hands-on” approach will quickly and cost effectively show you the power and value of RPA, and how it can best work in your operations. As part of the Proof of Concept, we can also help you figure out your overall RPA strategy, governance model, support structure (e.g. internal versus managed services), and deployment plan.



## Implementation



After a successful pilot, you are now ready for a broader deployment across the organization. This phase of the RPA journey involves an iterative process of business analysis, BOT configuration, training and testing. We are experts in implanting operational change programs and can support you through the entire implementation lifecycle.



## Ongoing Operations and Management



The BOTS are now part of your ongoing operation and like other aspects of your business require ongoing monitoring, support and tweaking. As part of our Business Process Outsourcing services, we manage, monitor and continuously optimize your robotic process execution, including infrastructure and system support.



# Real World Examples

## RPA Client Case Studies



Global Manufacturer  
of Automation and  
Testing Equipment



International  
Hotel  
Company



Leading Apparel  
Manufacturer &  
Retailer



Global Beauty  
Products  
Manufacturer

PROCESS	Level 1 Customer Quotes	AP 3WM	Operational Claims	Account Reconciliations
EFFICIENCY GAIN	75%	65%	81%	95%
PRODUCTIVITY GAIN	87%	70%	75%	86%
COST SAVINGS	83%	64%	64%	80%
TIME TO BENEFIT	2 months	2 months	8 months	3 months

## About Auxis

Auxis is a management consulting and outsourcing firm focused on helping organizations achieve Peak Performance in their Back Office Operations. The firm was founded in 1997 by former PepsiCo executives who realized that what companies needed to optimize their performance was a customer-centric approach that focused on flexibility, collaboration, customization and faster speed to benefit. Auxis' unique delivery approach, blended with deep business process and technology expertise ensures clients obtain real benefits and ROI from every engagement. We focus on 3 primary areas: Finance & Accounting, Information Technology and Customer Service.

To learn more, please visit us at: [www.auxis.com](http://www.auxis.com).





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