

5 factors to consider when sourcing a managed services partner

With the right managed services provider (MSP) on board as a partner, you can hit your business objectives, create more value within your organisation, and cement your IT function as a strategic centre. But how do you know which MSP is the best fit for your business? Here are five factors to consider when looking for the right partner:

01:

Tools and solutions

This is the simplest question you need to answer when choosing an MSP: do they offer the technology and services your organisation needs? Don't settle for anything less than the perfect combination of solutions.

03:

Versatility and flexibility

No two businesses follow the same transformation path—and it's likely that your journey will evolve as your business objectives shift. The right MSP will be able to adapt its services to support you at every stage.

05:

Security and stability

In digital transformation, everything you do needs to be built around data. Security access and control are all key—so you need an MSP that offers strong security and consistent access.

02:

Knowledge & experience

The right MSP will have deep knowledge of your industry, the IT Compliance and Certification requirements within your business and the experience to support you effectively. This is both now through your transformation, and in the long term.

04:

Availability and proactivity

It's vital that your managed services partner is on hand to give you all the support you need. But the best MSPs will also offer proactive services that can help you find new areas for innovation and improvement.

The ideal MSP

Once you've found an MSP that delivers on all five of these points, you've found the perfect partner. At Presidio, we've provided managed services to major companies in a range of global markets and industries. We're dedicated to helping businesses thrive throughout their digital transformations and beyond.

Watch our whiteboard video to get tips for how to prioritise data during digital transformation (and how a MSP can help).

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