

9 Steps to Help You Build Your IT Procurement to Scale

Scaling in EMEA can have a positive impact on your company's growth. However, it can also complicate business processes. Having a plan in place helps you scale with success. The 9 steps below are designed to provide you with a broad plan to ensure you scale with success.

1

Spend time mapping out your plan to scale to EMEA

2

Include all aspects of your business in your plan, e.g:

- Policies
- Systems (hardware and SaaS)
- Organizational structure

3

Understand the complexities of keeping your IT procurement function in the US:

- Dealing with time zones
- Non-standardized specifications
- Multiple vendors
- Diverse territories
- Costs
- Non-compliance issues (European policy and law is not uniform across the continent)

4

Be cognizant of the extra inefficiencies that arise from managing your IT procurement needs from another location

5

Evaluate the benefits of working with a reputable EMEA IT solutions vendor

6

Establish a partnership with your chosen vendor

7

Manage all your IT infrastructure needs through your trusted partner

8

Reduce the capital outlay costs through centralized management of your IT

9

Build an IT procurement strategy with your trusted vendor that scales with your business

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