

USE THIS WORKSHEET TO OUTLINE YOUR LANDING PAGES, CTA'S & DOWNLOADS

Landing Page Workflow for: Client Name Here

Landing Page 1

Main Headline

Clear concise headline (5-8 words)

Body Copy

3-4 sentences of persuasive text to sell your download. What pain points of the buyer persona will it solve? (30-50 words)

Bullet Points about the Download:

- 3-5 benefits of the download
- What they will learn
- Why they need it

Form Fields

- 3-7 relevant fields
- Email
- Name

Questions

Qued up questions that will help you separate personas later

Workflow

What Persona Workflow will this be added to

CTA Graphic

Suggested headline for the graphic

Download

Paste the Link to the Google doc of the Download content or just outline it here if still planning

Thank You Page

Headline - Thank them for downloading.

Body copy - Include the hyperlink to the download, invite them to download and explain our next CTA

Download our next CTA

Which CTA are you linking to for this Persona, on the Thank You page, as a Step 2 > insert CTA image or button.

Email Follow up

Body copy of the email they will receive after filling out the form for download

