5 Secrets: How to Execute Lean SEO to Increase Qualified Leads

Britney Muller

SEO & Content Architect, Moz @BritneyMuller



5 Moz SEO Secrets

Britney Muller SEO & Content Architect







Say Hi to my Dumpster Brother or Mom if you see them!

A Secret: something that is not properly understood; a mystery.



What Secrets Is Your Website Hiding?

What Secrets Is Your Website Hiding? All Users Organic Traffic + Overview Pageviews -VS. Select a metric Hourly Week Month Day 5.000.000 2,500,000 2014 (II)—((III)—III)—III—III) 2017 2015 2012 2013 2011 2016



How I got to Moz

What is True North?



Macro: Moz Pro & Moz Local Signups



MOZ

PRO



Micro: Free Trials & Check Listings



Start My Free 30-Day Trial



Can your customers find you online?

Check your listings on Google, Bing, and other local search engines.

Business name

Zip/Postal code

eck my Listing



360-Degree Aerial View

Mozzers immediately jumped in to help



~175,000 Indexed Pages

Google	e site:moz.com					ę	, Q		
	All	Images	News	Shopping	Maps	More	Settings	Tools	

About 175,000 results (0.68 seconds)

Google promotion

Try Google Search Console www.google.com/webmasters/

Do you own moz.com? Get indexing and ranking data from Google.

Moz | SEO Software, Tools & Resources for Smarter Marketing

https://moz.com/ 🔻

Backed by the largest community of SEOs on the planet, Moz builds tools that make SEO, inbound marketing, link building, and content marketing easy.

About Moz: What We Do and How We Got Here. - Moz https://moz.com/about -

Moz started up in 2004, and we've been on an epic ride ever since. From our beginnings as an SEO consulting company to launching the first Pro app in 2007, ...

Moz Academy - Moz https://moz.com/academy -

Introducing fresh, frequently updated content on how to do inbound marketing. Learn all about SEO, link earning, social media, brand, and content marketing with these short, comprehensive lessons. ... In this Moz Academy lesson we're going to talk about relationship building to earn ...

~800,000 Organic Users / Month

Organic Traffic 55.37% Users	✓ → Add Segment		Jul 1,	2015 - Jun 30,	2016 -
Overview					
Users 🔹 VS. Select a metric			Н	lourly Day Week	Month
• Users					
1,000,000					
500,000					
	October 2015	January 2016	April 2016		



W-1144

Photo Cred: Seahawk Natio

Home page DA & PA: 89

Moz: SEO Software, Tools and Resources for Better Marketing

https://moz.com/ - Moz -

Backed by industry-leading data and the largest community of SEOs on the planet, **Moz** builds tools that make inbound marketing easy. Start your free trial today!

1) PA: 89 19,391 links	DA: 89	ि	Link Analysis	

Search moz.com

Moz Blog

The Moz inbound marketing and SEO blog provides tips, tricks ...

SEO

New to SEO? Need to polish up your knowledge?

Moz Tools

Moz Analytics - Rank Tracker -Keyword Difficulty - Crawl Test

Moz Pro

SEO Tools - Moz Pro - Moz Pro Pricing - Mozscape API - ...

About Moz

The Moz Team - Tagfee - Moz Jobs -Contact Us - ... Q

Log in

Account Email. Forgot Password? Password. Remember Me ...

No pressure, right?

....I probably sweat through that shirt and had to change later.

The Top 5 Moz Secrets [Journey]

The Top 5 Moz Secrets [Journey]

The Top 5 Moz Secrets [Journey]

Moz Results One Year Later



Our website had 70,000+ pages of crap!



Our website had 70,000+ pages of INDEXED crap!

~175,000 Indexed Pages

Google	e site:moz.com					ę	, Q		
	All	Images	News	Shopping	Maps	More	Settings	Tools	

About 175,000 results (0.68 seconds)

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\sim 175,000 Indexed Pages

Community Profile Pages 41%







rishita desai +20 MozPoints

SEO Manager at Delhi Modelling in Delhi

Vital Stats

MozPoints:	20
Level:	Aspirant
Community Rank:	Unranked
Thumbs Up:	0
Last Activity:	on 3/17/2017
Member Since:	3/14/2017

User Settings	Subscription	MDW
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Profile Information 🖉 EDIT

I am model and working as an seo in delhi

Full Name
Display Name
Job Title
Company

rishita desai rishitadesai SEO Manager Delhi Modelling

Type of Work	Agency
Location	Delhi
Favorite Thing About SEO	Linking
Favorite Topics	Advanced SEO, Design, On-page SEO, Search Engines

Referring pages LIVE INDEX 6,401 i





Vital Stats MozPoints: Level: Community Rank: Thumbs Up: Last Activity: Member Since:

20

0

Aspira

Unranked

on 3/17/2017

3/14/2017

User Settings Subscription MDW

Profile Information 🖉 EDIT

I am model and working as an seo in delhi

Full Namerishita desaiDisplay NamerishitadesaiJob TitleSEO ManagerCompanyDelhi Modelling

Type of Work	Agency
Location	Delhi
Favorite Thing About SEO	Linking
Favorite Topics	Advanced SEO, Design, On-page SEO, Search Engines

Metric to determine quality.



Meta Noindexing profiles <200 MozPoints will:

Eliminate many thin/spammy pages & add value to primary pages.

~71,500 →

~71,500 > ~1,490

Google

site:moz.com/community/users/

Ļ

All Images News Shopping

Maps More

Settings Tools

About 1,490 results (0.49 seconds)

Google promotion

Try Google Search Console

www.google.com/webmasters/ Do you own moz.com/community/users? Get indexing and ranking data from Google.

Moz Top Ranked Members - Moz

https://moz.com/community/users -

Meet our top-ranked community members. Wondering how you can make it to the top? All you have to do is join the conversation.

Matthew Barby's Profile - Moz https://moz.com/community/users/393029 -

View Matthew Barby's profile, blog posts, and comments in the Moz Community. Join today and connect with your fellow inbound marketers like Matthew Barby!



This eliminated many thin/spammy pages & added value.

Organic Users \$8.97% the following month




trevor 2:09 PM

That previous period includes December, though.



trevor 2:10 PM uploaded this image: **image.png** •







Our website had 70,000+ pages of INDEXED crap!

Find the low traffic/converting pages

	ACQUISITION	Prin	hary Dim	ension: Page Page Title Content Grouping: none - Other -								
	BEHAVIOR		Plot Rows Secondary dimension Sort Type: Default moz.c						moz.co	oz.com/blog/ 🛛 🔊		
			Pag	je 🤊		Pageviews 🕐 个	Unique		Avg. Time on	Entrances ?		
	Overview						Pagevie	ws 🕜	Page ?			
	Behavior Flow					1,942,574 % of Total: 8.40%	· · · ·	2,627 6 of Total:	00:04:24 Avg for View:	1,354,215 % of Total:		
	Site Content					(23,135,035)			00:01:28 (201.30%)	(6,854,413)		
	All Pages		1.	moz.com/blog//strategic-seo-decisions-before-website-design-bui		1 (0.00%)	1		00:00:00	1 (0.00%)		
	Content Drilldown			ld		• (0.00%)			00.00.00	1 (0.00%)		
\circ			2.	moz.com/blog/10-years?vm=r&s=1	Ę.	1 (0.00%)	1		00:00:00	1 (0.00%)		
Ō	DISCOVER		3.	moz.com/blog/2012-local-year-in-review	Ę.	1 (0.00%)	1		00:00:46	0 (0.00%)		
\$	ADMIN		4.	moz.com/blog/21-tactics-to-increase-twitter-traffic-2012	Ð	1 (0.00%)	1		00:00:00	0 (0.00%)		
	<		5.	moz.com/blog/21offpage-seo-strategies-to-build-your-online-repu tation/stats	æ	1 (0.00%)	1		00:00:16	0 (0.00%)		

Find the low traffic/converting pages



Evaluate thin high-ranking pages



About 165,000 results (0.52 seconds)

Google promotion

Try Google Search Console

www.google.com/webmasters/

Do you own hometalk.com? Get indexing and ranking data from Google.

Hometalk: DIY Projects and Ideas for the Home www.hometalk.com/ •

Get amazing Discover tons of ideas for your home and garden, from brilliant hacks to elegant crafts. With Hometalk, a beautiful home is in your hands. ideas and ...

FunkyJunk Interiors - Donna's Profile | Canada | Hometalk www.hometalk.com/funkyjunkinteriors -

FunkyJunk Interiors - Donna. ... Hi, I'm Donna, and I author the blog, Funky Junk Interiors, where I decorate with junk! I also have my own line of Funky Junk's Old Sign Stencils, so you can whip up cool looking signs for your own home!

Clair Seyler - woodpaintcreate.com's Profile | Canada | Hometalk www.hometalk.com/clairseyler -

Clair Seyler - woodpaintcreate.com's Hometalk profile. I like to build wood furniture and fix broken down old furniture. Home decor is fun, too.

Pretty Crafty Girl's Profile | Houston, TX | Hometalk www.hometalk.com/prettycraftygirl -

Pretty Crafty Girl's Hometalk profile. DIY'er, Photographer, Blogger, Seamstress, Wonderlust.

Evaluate thin high-ranking pages



About 165,000 results (0.52 seconds)

Try Google Search Console

www.google.com/webmasters/

Do you own hometalk.com? Get indexing and ranking data from Google.

Hometalk: DIY Projects and Ideas for the Home www.hometalk.com/ -

Get amazing Discover tons of ideas for your home and garden, from brilliant hacks to elegant crafts. With Hometalk, a beautiful home is in your hands. ideas and ...

Google promotion

FunkyJunk Interiors - Donna's Profile | Canada | Hometalk www.hometalk.com/funkyjunkinteriors -

FunkyJunk Interiors - Donna. ... Hi, I'm Donna, and I author the blog, Funky Junk Interiors, where I decorate with junk! I also have my own line of Funky Junk's Old Sign Stencils, so you can whip up cool looking signs for your own home!

Clair Seyler - woodpaintcreate.com's Profile | Canada | Hometalk www.hometalk.com/clairseyler -

Clair Seyler - woodpaintcreate.com's Hometalk profile. I like to build wood furniture and fix broken down old furniture. Home decor is fun, too.

Pretty Crafty Girl's Profile | Houston, TX | Hometalk www.hometalk.com/prettycraftygirl -

Pretty Crafty Girl's Hometalk profile. DIY'er, Photographer, Blogger, Seamstress, Wonderlust.



Panel Your Walls With Plywood!

Quickly Remove Heat Stains From Wood!

Lamp Upcycle

Have One Regret/Confession To

#2

https://moz.com/community/q/search?utf8=%E2%9 C%93&view=all&from=last_30_days&sort=activity &category=all

#2

https://moz.com/community/q/search?utf8=%E2%9 C%93&view=all&from=last_30_days&sort=activity &category=all

Our URL Parameters Were Not Configured

I configured over 1MM URL parameters in GSC

Dashboard

Messages

- Search Appearance ①
- Search Traffic
- Google Index
- Crawl

Crawl Errors Crawl Stats Fetch as Google robots.txt Tester Sitemaps

URL Parameters

Security Issues

Web Tools

URL Parameters

Help Google crawl your site more efficiently by indicating how we should handle parameters in your URLs. Learn more.

Use this feature only if you're sure how parameters work. Incorrectly excluding URLs could result in many pages disappearing from search.

Download this table Add parameter				Show 25 rows - 1-25 of 96
Parameter	URLs monitored -	Configured	Effect	Crawl
per	55,467	Mar 19, 2017	Sorts	Let Googlebot decide Edit / Res
page	31,418	Mar 19, 2017	Paginates	Let Googlebot decide Edit / Res
utm_source	20,148	Sep 1, 2016	None	Representative URL Edit / Res
utm_medium	19,682	Sep 1, 2016	None	Representative URL Edit / Res
utm_campaign	18,097	Sep 1, 2016	None	Representative URL Edit / Res
utm_content	11,022	Sep 1, 2016	None	Representative URL Edit / Res
sort	10,512	Sep 1, 2016	Sorts	No URLs Edit / Res
aff_id	4,981	Sep 1, 2016	None	Representative URL Edit / Res

We're confident it helped:





Our URL parameters were not configured

Check Google Search Console

Dashboard

Messages

Search Appearance ①

URL Parameters

- ▶ Search Traffic
- Google Index

Crawl

Crawl Errors Crawl Stats Fetch as Google robots.txt Tester Sitemaps URL Parameters

Security Issues

Help Google crawl your site more efficiently by indicating how we should handle parameters in your URLs. Learn more.

Use this feature only if you're sure how parameters work. Incorrectly excluding URLs could result in many pages disappearing from search.

	Download this table Add parameter			s	Show 25 rows - 1-2
	Parameter	URLs monitored 🝝	Configured	Effect	Crawl
/	per	55,467	Mar 19, 2017	Sorts	Let Googlebot decide
	page	31,418	Mar 19, 2017	Paginates	Let Googlebot decide
	utm_source	20,148	Sep 1, 2016	None	Representative URL
	utm_medium	19,682	Sep 1, 2016	None	Representative URL
	utm_campaign	18,097	Sep 1, 2016	None	Representative URL

Know your parameter settings!

bit.ly/url-parameters



Configuring URL Parameters in Webmaster Tools



51,992 views



Our CMS was outdated



Learn Center Website



	A		4	P	E			
	Link type	Anchor Text	Page tile	Current URL	New URL			
	Featured content						Name of Contrary	1
		a Learn about Crawlers and Indexation	Crawlers and Indexation - Beginner's Guide to SEO	NIA		- 12	reacting a versionly	1 [[]
	and new on a - or		Concerner and Frankasser - Belgerie i dotter to allo	101		- 03	Seath	
	Fundamentais						Legran	
		Searth Enginee		N/A	/samharking-and-visibility/how-do-out		Authority-8 Raillings	
		Domain Authority	What is Domain Authority?	Mps //mca.com/leam/secidomain-euthority	tranking and visibility/domain-authority			
		Page Authority	What is Page Authority?	Mps (incl. com/samiseo/page-authority	tranking-and-visibility/page-authority		Domain Authority	
		SERP Features	What is a SERP feature?	Mbs (Inco comfeembeolserp-feetures	Panking-and-visibility/serp-features			
							Page Authority	- 4
	Resources						24.897	
		Search Engine Ranking Factors	Bearch Engine Ranking Factors	Mps //mcc.com/search-ranking-factors	No-change		Factore	Fale
		Google Algorithm Change History	Google Algorithm Change History	Mps //mcz.com/google-algorithm-change	No change			Part
		Moz Help Hub	Help Hub	Mps (moz comheip	No change		Reinfed reasources: > Boorth Expire	> 50 CNa
ï		SEO Glossary	SEO Glossary	NA	fearning2-seg-glossary		Danis no Campon	* 0
ï							> Coope Algorithm	2.04
	Feed articles						Disings Matary > Customer Help He	a > 56
ï		How to Rank	Hew to Rank: 25 Step Manter SEO Blueprint - Mez	Mps (ince combiophese to rank	No change		· Connuctly QSA	Free
ï		Georgia Panda	What is Google Panda?	N/A	/learn/poople-panda		> 850 Okening	Put
ï		Georgia Parquin	What is Google Perguin?	N/A	/marripoople-perguin		Feel	160
ï		Google Hurreningbird	What is Google Humminghird?	N/A	Awarry/people-burneringbird		Puls all resources outspondor-as	
ï		Google Pigeon	What is Google Pigeon?	N/A	/Imarrelgoogle-pigeon		Tanking & Hability	
ï		Google RankBrain	What is Google RankBrain?	N/A	Asarnitaridarain			
		SEO vs.PPC	Comparing SEO vs. PPC	NA	Asam/seo-ve-ppc			
5		Image SEO	SEO for Images	NA	Asarrofimage-asso			
ï		Troubleshooting Google penalties	How to troubleshoot Google penalties - Moz	N/A	Asam/troubles/socieg-googis-penalties			
٢		Local search ranking factors	Local Search Ranking Factors 2015 - Local SEO and How to Rank in Google - Maz	Mps //moz.com/local-search-ranking-factors	No change			
ŧ.		Local categories	Find the Right Local Search Categories for Your Business - Moz Local	Mps //mcz.com/localicategories	No change			
ï		Local Listings	Enhance Your SEO with Local Business Listings - Moz	mot com/sam/tocallistings	No change			
ï		Business listing attributes	Important Local Business Listing Attributes - Moz	Mps //mcz.com/kam/local/important-business-listing-attributes	/learn/local/business-listing-attributes			
ŧ.		Local categories	In Local Search Engines, Categories are Key - Moz	https://mcz.com/keam/local/calegories-are-important	/learn/local/local-categories			
2		Claming your listing	Local Search SEO Starts with Claiming Your Listing - Moz	Mps://mcz.com/leam/local/guide-to-claiming	/learn/local/guide-to-claiming-listing			
5		What are citations?	Why Local Citations Are Important for Your Business - Moz	Mps://mcz.com/leam/local/citations	/learn/local/what-are-citations			
ŧ.		Obtaining citations	How to Get Citations for Your Local Business Listings - Moz	Mps:/incz.com/eam/local/how-to-pet-citations	/learn/local/how-to-get-citations			
ŧ,		Top Citations by City	The Best Local Citations by City - Moz	Htps://wcz.com/isam/local/citations-by-city	/learn/local-citations-by-city			
ŝ,		Tio Citations by Category	The Top Local Citations by Category - Moz	Mps://wcz.com/wam/local/citations-by-category	/learn/local-citations-by-calegory			
		Why Duplicate Listings Matter	Why Duplicate Business Listings Are a Problem - Moz	Mps://wcz.com/leam/local/why-duplicates-mailter	/learn/why-duplicate-business-listings-			
e.		Moving locations?	Moving Your Business to a New Location? Don't Forget Local Search - Moz	Mips //moz.com/leam/local/moving-locations	Jearn/moving-locations			
		Local Search Data Providers	Where Google Business Listings and Other Local Search Engines Get Their Data - N		/learn/local-search-data-providers			
		Canadian Local Search Ecceystem	The Canadian Local Search Ecosystem - Moz	Mips //moz.com/leam/local/local-search-data-canada	/learn/local-search-data-canada			
		U.S. Local Search Ecosystem	The U.S. Local Search Ecosystem - Moz	Ntps //mcz.com/keam/local/local-search-data-us	/learn/local-search-data-us			



Learn Center Website



	Link type					
1	ink type		Page title	Current URL	New 1181	
	eatured content	NUMBER OF TREE	rage too	Content one.	New Ork.	1.000
			And the second state of the second state of second states	NA		16.00
1	0_3EO. Ch. 2 - Cite	Learn about Crawlers and Indexation	Crawlers and Indexation - Beginner's Guide to SEO	NIA		1000
١.	undamentais					
r	Ungarnerians	Bearch Engines	How do search anglines work?	1478	fearshanking and visibility/how-to-sec	
		Domain Authority	What is Domain Authority?	Mps (incc.com/sem/secidomain-authority	tranking and visibility/domain-authority	
		Page Authority	What is Page Authority?	Ntps (incc.com/eam/secipage-authority	manking-and-visibility/page-authority	
		SERP Features	What is a SERP feature?	Ntps //mcz.com/leam/sec/sec/sec	Inanking-and-visibility/serp-features	
					and a construct on the	UH
14	esources					1.10
		Search Engine Ranking Factors	Search Engine Ranking Factors	Ntps //mcz.com/aearch-ranking-factors	No change	
		Google Algorithm Change History	Google Algorithm Change History	Ntps //mcz.com/googia-algo/thm-change	No change	
		Moz Help Hub	Help Hub	Mps (mos comhaip	No change	Re
		BED Glossary	BED Olossary	NIA	fearnimoz-seo-glossary	>8
						>4
F	eed articles					20
		How to Rank	How to Rank: 25 Step Master SEO Blueprint - Moz	Mps:/mcc.com/biog/how-to-rank	No change	
		Geogle Panda	What is Google Pands?	NUA	/learn/google-pands	21
		Geogle Perguin	What is Google Perguin?	NIA	/learn/google-penguin	
		Geoglis Hurreningbird	What is Google Hammingbird?	74/A	Aware/poogle-humminghird	
		Geogle Pigeon	What is Google Pigeon?	NA	/marrilpoogle-pigeon	79
		Google RankBrain	What is Google RankBrain?	1614	Asamirankbrain	
		SEO vs.PPC	Comparing SEO vs. PPC	NUA	Asam/seo-ve-ppc	
		Image SEO	SEO for images	N/A	Asam/mage-aso	
		Troubleehooting Google penalties	How to troubleshoot Google penalties - Moz	NEW	Ream/troubleehooting-googie-penalties	
		Local search ranking factors	Local Search Ranking Factors 2015 - Local SEO and How to Rank in Google - Moz	https://moe.com/local-aeanch-ranking-factors	No change	
		Local categories	Find the Right Local Search Categories for Your Business - Moz Local	Mps //moz.com/localitalegories	No change	
		Local Listings	Enhance Your SEO with Local Business Listings - Moz	moz.com/wam/tocal/listings	No change	
		Business listing attributes	Important Local Business Listing Attributes - Moz	https://mcz.com/leam/local/important-business-listing-attributes	/warrs/local/business-listing-attributes	
		Local categories	In Local Search Engines, Categories are Key - Moz	https://moz.com/keam/local/callegories-are-important	/learn/local/categories	
		Claming your listing	Local Search SEO Starts with Claiming Your Listing - Moz	Mtps://mcz.com/leam/local/guide-to-claiming	/learn/local/guide-to-claiming-listing	
		What are citations?	Why Local Citations Are Important for Your Business - Moz	Mps://mcz.com/leam/local/oltations	/leam/ocal/what-are-oltations	
		Obtaining citations	How to Get Citations for Your Local Business Listings - Moz	https://mcz.com/wam/local/how-lo-pel-citations	/warn/ocal/how-to-get-citations	
		Top Citations by City	The Best Local Citations by City - Moz	Mps //mcz.com/sam/local/citations-by-city	/warrs/ocal-citations-by-city	
		Tie Citations by Category	The Top-Local Citations by Category - Mez	Mps //mcc.com/wam/local/citations-by-category	/warn/ocal-citations-by-callegory	
		Why Duplicate Listings Matter Moving locations?	Why Duplicate Business Listings Are a Problem - Moz Moving Your Business to a New Location? Don't Forget Local Search - Moz	Mps://ncz.com/leam/local/why-duplicates-matter	/hearn/why-duplicate-business-listings-r	
		Local Search Data Providers	Moving Your Business to a New Location 7 Don't Forget Local Search - Moz Where Google Business Listings and Other Local Search Engines Get Their Data - M	Mips //mcz.com/leam/local/moving locations	Asamimoving locations Asamilocal-search-data-providers	
		Canadian Local Search Ecosystem	The Canadian Local Search Ecosystem - Moz	https://mcz.com/wam/local-local-exarch-data-canada	learningal-search-data-growders	
		U.S. Local Search Ecosystem	The U.S. Local Search Ecosystem - Moz	https://mcz.com/warm/local/ocal-exarch-data-ca	Reamfood-search-data-os	
		U.S. Local Search Ecosystem	The U.S. Local Search Ecosystem - Moz	https://mcz.com/leam/local-local-search-data-us	Asamitocal-search-data-ca	





Features Pricing Demo Docs Community Support

Download \downarrow

Put your content first.

Craft is a content-first CMS that aims to make life enjoyable for developers and content managers alike.



SEOmatic plugin for Craft

A turnkey SEO implementation for Craft CMS that is comprehensive, powerful, and flexible.

nystudio107	SEOmatic > Site Meta >		
 Dashboard 	SEOmatic		Save
Entries	Sectimate		
Globals	Site Meta		Preview SEO Meta Display
🖆 Assets	Site SEO Name		
OAuth		, both at the trailing end of the <title> tag, and in other meta tags</th><th>Preview SEO Meta Tags</th></tr><tr><th>Ω† Retour</th><th>nystudio107</th><th></th><th>•</th></tr><tr><th>SEOmatic</th><th>Site SEO Title</th><th></th><th></th></tr><tr><th>SEOmetrics</th><th></th><th>ces included). Make sure your title tag is explicit and contains your
que title tag. The siteSeoName length is subtracted from the 70
fitle.</th><th>These SEO Site Meta settings are used to</th></tr><tr><th>Template Meta</th><th>Consulting, Branding, Design, Development</th><th>15</th><th>globally define the Meta for the website. When
no SEO Template Meta is found for a webpage,</th></tr><tr><th>Site Meta</th><th></th><th></th><th>these settings are used by default.</th></tr><tr><th>Site Identity</th><th>Site SEO Name Placement
Where the Site SEO Name is placed relative to the Title in</th><th>Site SEO Name Separator The character that should be used to separate the Site</th><th>They are used in combination with the SEO
Template Meta & SEO Entry Meta settings to</th></tr><tr><td>Social Media</td><td>Before ~</td><td>SEO Name and Title in the <title> tag</td><td>generate JSON-LD microdata, Dublin Core core
metadata, Twitter Cards, Facebook OpenGraph,</td></tr><tr><th>Site Creator</th><th></th><th></th><th>and as well as HTML meta tags.</th></tr><tr><th>Settings</th><th>Site SEO Description</th><th></th><th>If a no Template Meta exists for a template, the
SEO Site Meta is used.</th></tr><tr><th>击 Sitemap</th><th>The SEO Description should be between 70 and 160 charact</th><th>ters (spaces included). Meta descriptions allow you to influence how
is. Ensure that all of your web pages have a unique meta description</th><th>If any fields are left blank in a Template Meta,
those fields are pulled from the SEO Site Meta.</th></tr><tr><th>🖨 Settings</th><th>We do consulting, branding, design, and developm
engineering.</th><th>nent. Impeccable design married with precision 53</th><th>You can also dynamically change the
seomaticMeta.* variables in your Twig</th></tr><tr><td></td><td>Site SEO Keywords</td><td></td><td>templates, and they will appear in the rendered SEO Meta.</td></tr></tbody></table></title>	

Google ignores SEO Keywords tag; though other search engines do look at it. Utilize it carefully, as improper or spammy use most likely will hurt you, or even have your site marked as spam. Avoid overstuffing the keywords and do not include keywords

Hypothesis:

Updating the CMS will provide **better accessibility** & **could help** SEO.

Moved Learning Center pages into Craft

Entries				+ New entry ~
All entries	C All ~ Q Search			<u>↓</u> ≣ Title ∽
Singles	Title	Post Date Expiry Date	Author	Entry Type
CHANNELS	O A Closer Look at the Local Search Data Providers		• devin.ellis	Learn Article
Mozcon Speakers	A Look at Important Local Business Listing Attributes		devin.ellis	Learn Article
Press Releases		0/0/0017		
Pricing Panels	Alt Text	3/9/2017	rachel.moore	Learn Article
STRUCTURES	Anchor Text	1/31/2017	Blade	Cearn Article
API Product Pages	Backlinks	4/12/2017	• rachel.moore	Cearn Article
Learn	 Building a Local Following on Pinterest 		• devin.ellis	Learn Article
Local Campaign Pages	Building a Social Following Locally		• devin.ellis	Cearn Article
Local Ranking Factors	Canonicalization	1/31/2017	• _ Blade	 Learn Article

3 primary SEO benefits:

Rel="canonical"

https://moz.com/learn/seo/title-tag

Self-referencing Rel="canonical" tag

JSON-LD Schema Markup

Better crawlability

sc	ript type="application/ld+json">
	"@context": " <u>http://schema.org</u> ",
	"@type": "Corporation",
	"name": "Moz",
	"url": " <u>https://moz.com</u> ",
	"sameAs": [" <u>https://twitter.com/@Moz</u> "," <u>https://www.facebook.com/moz</u> "," <u>https://www.linkedin.com/company/moz</u> "],
	"location": {
	"@type": "Place",
	"name": "Moz",
	"url": " <u>https://moz.com</u> ",
	"sameAs": ["https://twitter.com/@Moz","https://www.facebook.com/moz","https://www.linkedin.com/company/moz"]
	}
/ -	cript>
5	
sc	ript type="application/ld+json">
	"@context": "http://schema.org",
	"@type": "WebSite",
	"name": "Moz",
	"description": "Backed by industry-leading data and the largest community of SEOs on the planet, Moz builds tool
	"url": "https://moz.com/",
	"image": "https://d2eeipcrcdle6.cloudfront.net/cms/moz logo.svg?mtime=20161223191415".
	"sameAs": ["https://twitter.com/@Moz","https://www.facebook.com/moz","https://www.linkedin.com/company/moz"],
	"copyrightHolder": {
	"dtype": "Corporation".
	"name": "Maz".

"url": "https://moz.com",

"sameAs": ["https://twitter.com/@Moz","https://www.facebook.com/moz","https://www.linkedin.com/company/moz"], "location": {



Provided better accessibility & helped SEO tremendously!



203% increase in organic pageviews vs prev



170% increase in organic pageviews YoY





Update your CMS for better crawlability & optimization features!



We were not nurturing our readers



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ES LIES	ES LIES	LIES LIES		ES LIES 1	ES LIES	JES LIES



By: Russ Jones

December 1st, 2015

Google Keyword Planner's Dirty Secrets

Keyword Research | Advanced SEO | Paid Search Marketing (PPC)

Popular posts like this

Tactical Keyword Research in a RankBrain World

Using Paid Media to Drive Loyalty & Advocacy - Whiteboard Friday

Featured Snippets: A Dead-Simple Tactic for Making Them Stick

How Long Does Link Building Take to Influence Rankings?

Google Keyword Planner's Dirty Secrets By rjonesx.

ublished Post	Discussion	Idea	History	Guidelines
lect a Category (req	uired) Category	2 (optional)	Categ	ory 3 (optional)
Keyword Research	\$ Advan	nced SEO	¢ Linl	k Building 🔶
Title your Post				
Google Keyword Pl	anner's Dirty Secrets		/	
Post URL https://moz.com/blog/ Write Blog Post:	′google-keyword-planne	er-dirty-secrets		
<> ¶ B I	÷ :≡ ≟≣ ≂	= 🗠 🗠 I		
	at data sources aren't ex	ati op par. V	Vhile nearly every	search marketer will rely on keyword research, the reality is

Hypothesis:

More relevant suggested articles will increase pages per session.

Google Keyword Planner's Dirty Secrets By rjonesx.

ublished Post	Discussion	Idea	History	Guidelines
lect a Category (req	uired) Category	2 (optional)	Categ	ory 3 (optional)
Keyword Research	\$ Advan	nced SEO	¢ Linl	k Building 🔶
Title your Post				
Google Keyword Pl	anner's Dirty Secrets		/	
Post URL https://moz.com/blog/ Write Blog Post:	′google-keyword-planne	er-dirty-secrets		
<> ¶ B I	÷ :≡ ≟≡ ≂	= 🗠 🗠 I		
	at data sources aren't ex	ati op par. V	Vhile nearly every	search marketer will rely on keyword research, the reality is
Google Keyword Planner's Dirty Secrets By rjonesx.

Published Post	Discussion Idea History Guideli	nes
elect a Category (requ	ired) Category 2 (optional) Category 3 (optional)	l)
Keyword Research	Advanced SEO	\$
Title your Post		
Google Keyword Pla	nner's Dirty Secrets	
Post URL		
	google-keyword-planner-dirty-secrets	
Write Blog Post:	Joogle-Keywold-Fighther-all ty-secrets	
	\$ i= i= a = • • -	
<> ¶ B I		
<> ¶ B I		
	data sources aren't exact / L to par. While nearly every search marke	eter will rely on
Sometimes our best	anner data at one point or incher, especially while doing keyword rese	-



Suggested Posts were immediately improved:

Popular posts like this

Tactical Keyword Research in a RankBrain World

What Is Semantic Search and What Should You Do About It?

Moz Keyword Explorer vs. Google Keyword Planner: The Definitive Comparison

How Long Does Link Building Take to Influence Rankings?

Pages per session went up 4.79% vs. previous period



Pages per session went up 11.07% YoY



We were not nurturing our readers

#4



Optimize for your user's journey

IFENOCKET | VIDEO SKILLET TWO CENTS VITALS OFFSPRING THE UPGRADE APPS HOW I WORK





You may also like



How to Build a Raspberry Pi Retro Game Console



Thorin Klosowski 2/09/17 11:00am + Filed to: RASPBERRY PI ~



3.5M 529 164

Optimize for your user's journey

All **very** helpful in setting up my gaming Console!!!

If you'd prefer to use a USB drive full of ROMs, you can do that too. Just dump them onto the USB drive in a folder with the name retropie and then plug it into your Pi.

Music in video by <u>RoccoW</u>.

Go Further



The Always-Up-to-Date Guide to Setting Up Your Raspberry Pi



The Advanced Guide to Setting Up a DIY Game Console with a Raspberry Pi



The Best Controllers for Retro Gaming

Thorin Klosowski Se @kingthor

Senior Writer, Lifehacker



Mozzers are not perfect SEOs





You're responsible for sparking in-house SEO curiosity!

Hypothesis:

Co-workers will *understand* SEO better by doing.



HOME

Edit

30 Mins: Background + SEO Basics

30 Mins: Opportunity Gaps + How To Setup A Website

30 Mins: Your SEO Challenge

30 Mins: SERP Features + Black Hat Bonus Material!



🖈 Posts

Pages

All Users

Add New Your Profile

🖋 Tools

🚺 SEO 2

🔅 Insights

HOME

Edit



Why Everyone Should Eat Caramel for Dinner - Moz SEO MasterClass mozseoclass.com/eat-caramel-for-dinner/ -

Jun 6, 2017 - It's high time we took a good hard look at the third meal of the day and used it to pay respect to the greatest flavor. It's time to eat caramel for ...

Ghostless weekend - Moz SEO MasterClass

mozseoclass.com/ghostless-weekend/ -

Jun 6, 2017 - Finally we had the ghostless weekend! Last weekend my husband and I went exploring in the neighborhood dressed like pirates. We were ...

Space Farts - Critical facts you need to know - Moz SEO MasterClass mozseoclass.com/space-farts-critical-facts-need-know/

Jun 6, 2017 - Space is the final frontier for mankind. But what do we really know about breaking wind in a place where wind can't exist? Find out what we ...



sadie the cowardly lion

All Images Videos

Shopping More

Setting



rachel 2:43 PM 🛣

uploaded this image: Pasted image at 2017-C





rachel 🌇 2:43 PM MY DOGBABY IS FAMOUS

SEO IS SO GREAT

About 2,760,000 results (0.27 seconds)

Images for sadie the cowardly lion



→ More images for sadie the cowardly lion

Repo

Sadie the Cowardly Lion - Moz SEO MasterClass mozseoclass.com/sadie-cowardly-lion/ -

News

Jun 6, 2017 - Sadie's mom dressed her up as a lion for halloween. From that day on, Sadie forevermore known by her street name: Sadie the Cowardly ...

Dorothy and the Cowardly Lion (Sadie and Marley's ... - Pinterest https://www.pinterest.com/pin/383650461981264895/ -

What's that big, fluffy smile on four legs heading this way? Why, it's the wonderful Golden Re Eliciting the greatest qualities "man's best friend" has to offer, ...

Dorothy and the Cowardly Lion (Sadie and Marley's ... - Pinterest https://www.pinterest.se/pin/383650461981264895/ -

Dorothy and the Cowardly Lion (Sadie and Marley's Halloween costumes)



Mozzers are not perfect SEOs

How can you optimize your optimization efforts?



How can you optimize your optimization efforts?



Bonus secret: We weren't breaking/testing stuff

"how to choose a domain name"

Follow the steps below to help you pick the perfect domain name. CHOOSE A DOMAIN 1. 1. Make it easy to type. Finding a domain name that's easy to type is critical to online success. ... 2. Keep it short. ... 3. Use keywords. ... amylynnandrews.com 4. Target your area. ... 5. Avoid numbers and hyphens. ... 6. Be memorable. ... 7. Research it 8. Use an appropriate domain name extension. More items... 10 Tips for Choosing the Perfect Domain Name - The Garage - GoDaddy https://www.godaddy.com/garage/.../10-tips-for-choosing-the-perfect-domain-name/ About this result Feedback People also ask How do I choose a domain name for a blog? \sim What is the domain of a website? \sim How do you register a domain name? \sim How do I get a free domain name? \sim Feedback

How to Choose a Domain Name - Moz https://moz.com/blog/how-to-choose-a-domain-name-whiteboard-friday ▼

Jul 15, 2016 - Howdy, Moz fans, and welcome to another edition of Whiteboard Friday. This week we are going to chat about how to choose a domain name.

Made some improvements to get this:



Then lost it



About 4,690,000 results (0.64 seconds)

How to Choose a Domain Name - Moz

https://moz.com/blog/how-to-choose-a-domain-name-whiteboard-friday *

Jul 15, 2016 - There's a huge wealth of places that your **domain name** impacts your brand and your online marketing, and we can't ignore this. Make it brandable. Make it pronounceable. Make it short. Bias towards .com. Avoid **names** that infringe on another company. Make it intuitive. Use broad keywords.

Domains - SEO Best Practices - Moz

https://moz.com/learn/seo/domain •

Root domains, which are identified by their **domain names**, have extensions such as ... There are a number of considerations when **selecting a domain name**.

Exact Match Domain · Achieving an SEO-Friendly ... · What is Domain Authority?

Because, I accidentally made a typo in the Meta Description...

Google

how to choose a domain name moz

ļ Q

Teaser / Meta Description:

How to chose a domain name; make it brandable, pronounceable, short, intuitive, bias to .com, avoid names that infringe on another company, use broad keywords, and if not available, modify.

towards .com. Avoid names that infringe on another company. Make it intuitive. Use broad keywords.

Domains - SEO Best Practices - Moz

https://moz.com/learn/seo/domain •

Root domains, which are identified by their **domain names**, have extensions such as ... There are a number of considerations when **selecting a domain name**. Exact Match Domain · Achieving an SEO-Friendly ... · What is Domain Authority?

Fixed it, and it came back!! Toggled this 10X over 2 days.



About this result . Feedback

You can uncover more Featured Snippet **Secrets** by trying to LOSE THEM!



So I tried it again on another

page...

Sorry, Dr. Pete!



About 8,580,000 results (0.65 seconds)

A **title tag** is an HTML element that specifies the **title** of a web page. **Title tags** are displayed on search engine results pages (SERPs) as the clickable headline for a given result, and are important for usability, SEO, and social sharing.

Title Tag | Moz https://moz.com/learn/seo/title-tag



About this result
Feedback



About 8.580.000 results (0.65 seconds)

Title Tag | Moz

https://moz.com > SE0 -

The title taag is the single most important on-page SEO element (behind overall content). ... A title tag is an HTML element that specifies the title of a web page.

Missing: sprawl



No dice...



About 8,580,000 results (0.65 seconds)

A **title tag** is an HTML element that specifies the **title** of a web page. **Title tags** are displayed on search engine results pages (SERPs) as the clickable headline for a given result, and are important for usability, SEO, and social sharing.

Title Tag | Moz https://moz.com/learn/seo/title-tag



About this result
Feedback

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About 19,700,000 results (0.30 seconds)

To sum up:

...

50

- 1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...
- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

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About 19,700,000 results (0.30 seconds)

To sum up:

- 1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...
- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

The Ridiculously Smart Guide to Buying Legit Twitter Followers - Moz https://moz.com/blog/guide-to-buying-legit-twitter-followers

Another secret: We have old content on our blog!



Teaser / Meta Description:

Don't give in to the temptation of paying for bogus folowers. For the same amount and with a little ingenuity, you could buy real Twitter fans with <u>Fllowers</u> Campaigns — and get a few other bonuses out of the deal, too!



No dice...

Google	buy	twitter foll	owers				Ŷ	Q
	All	News	Shopping	Videos	Images	More	Settings	Tools

About 19,700,000 results (0.30 seconds)

To sum up:

...

- 1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...
- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

Changed the <h2> to <h3>

buy twitter followers

...

l Q

<h2>Buying real Twitter followers: 3 key takeaways </h2> To sum up:

<h3>Buying real Twitter followers: 3 key takeaways </h3>

To sum up:

Google

2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

Nothing...

Google	buy	twitter foll	owers				Ŷ	Q
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About 19,700,000 results (0.30 seconds)

To sum up:

...

- 1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...
- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

Removed "To sum up"

Google	buy twitter followers							پ و	
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To sum up:

...

- 1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...
- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer.



3. Ignore Twitter's "best practice" advice. Don't give people a reason to follow.

Gone:


Fixed this:

Teaser / Meta Description:

Don't give in to the temptation of paying for bogus folowers. For the same amount and with a little ingenuity, you could buy real Twitter fans with <u>Fllowers</u> Campaigns — and get a few other bonuses out of the deal, too!



About 18,200,000 results (0.81 seconds)

Buying real Twitter followers: 3 key takeaways

1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...



- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer. ...
- 3. Ignore Twitter's "best practice" advice.

The Ridiculously Smart Guide to Buying Legit Twitter Followers - Moz https://moz.com/blog/guide-to-buying-legit-twitter-followers

Added the typo back:

Google	buy t	witter follow			ال م			Get Keyword Difficulty		
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Teaser / Meta Description:

Don't give in to the temptation of paying for bogus folowers. For the same amount and with a little ingenuity, you could buy real Twitter fans with <u>Fllowers</u> Campaigns — and get a few other bonuses out of the deal, too!

numbers looks ridiculous. ...

2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer. ...

3. Ignore Twitter's "best practice" advice.

The Ridiculously Smart Guide to Buying Legit Twitter Followers - Moz https://moz.com/blog/guide-to-buying-legit-twitter-followers

Gone!

You should buy followers if you want to:

- 1. Gain more followers quickly.
- 2. Gain more followers cheaply.
- 3. Get more followers easily.
- 4. Increase social proof.
- 5. Improve your brand or self image.
- 6. Boost your reputation / credibility.
- 7. Attract more organic followers.
- 8. Increase your reach and tweet impressions.

More items...

Buy Twitter Followers Review - Find the Best and Avoid the Scams buytwitterfollowersreview.org/



Fixed the typos:

Teaser / Meta Description:

Don't give in to the temptation of paying for bogus folowers. For the same amount and with a little ingenuity, you could buy real Twitter fans with <u>Fllowers</u> Campaigns — and get a few other bonuses out of the deal, too!

BAAACKK!

Buying real Twitter followers: 3 key takeaways

1. Don't buy fake Twitter followers. Having huge follower numbers and low post engagement numbers looks ridiculous. ...



- 2. Real followers have real value. Amassing a large number of followers means Twitter will view you as an influencer. ...
- 3. Ignore Twitter's "best practice" advice.

The Ridiculously Smart Guide to Buying Legit Twitter Followers - Moz https://moz.com/blog/guide-to-buying-legit-twitter-followers



1. 70,000+ pages of crap

70,000+ pages of crap Unconfigured URL Parameters

70,000+ pages of crap
Unconfigured URL Parameters
Outdated CMS

70,000+ pages of crap
Unconfigured URL Parameters
Outdated CMS
Not optimizing the user journey

70,000+ pages of crap
Unconfigured URL Parameters
Outdated CMS
Not optimizing the user journey
Mozzers are not perfect SEOs

1. 70,000+ pages of crap 2. Unconfigured URL Parameters 3. Outdated CMS 4. Not optimizing the user journey 5. Mozzers are not perfect SEOs Bonus: Break stuff! (Test, test, test!)

1. 70,000+ pages of crap 2. Unconfigured URL Parameters 3. Outdated CMS 4. Not optimizing the user journey 5. Mozzers are not perfect SEOs Bonus: Break stuff! (Test, test, test!)

Moz results one year later

~175,000 → ~84,700 Indexed Pages

Google	site:	moz.com	ال و ال				
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	About	t 84,700 resu	lts (0.68 se	conds)			Google promotion

Try Google Search Console

www.google.com/webmasters/

Do you own moz.com? Get indexing and ranking data from Google.

Moz | SEO Software, Tools & Resources for Smarter Marketing

https://moz.com/ ▼

Backed by the largest community of SEOs on the planet, Moz builds tools that make SEO, inbound marketing, link building, and content marketing easy.

About Moz: What We Do and How We Got Here. - Moz https://moz.com/about *

Moz started up in 2004, and we've been on an epic ride ever since. From our beginnings as an SEO consulting company to launching the first Pro app in 2007, ...

Moz Academy - Moz

https://moz.com/academy -

Introducing fresh, frequently updated content on how to do inbound marketing. Learn all about SEO, link earning, social media, brand, and content marketing with these short, comprehensive lessons. ... In this Moz Academy lesson we're going to talk about relationship building to earn ...

+100,000 Organic Users / Month (July '16 - July '17)





V=100

.4

Photo Cred: Seahawk Natio

Domain Authority: $89 \rightarrow 92$



5 billion searches are performed every day. Be found.



Home page Page Authority: $89 \rightarrow 91$



5 billion searches are performed every day. Be found.



+30% YoY organic pageview gains



+12% YoY organic users gains



Increased keyword reach by 51% (SEMrush Data)



It takes a village! Can't thank these rockstars enough!



What secrets will you uncover?



Thank you!

@BritneyMuller

🕑 britney@moz.com

Bonus: Don't **oversimplify** Title Tags

SEO best practices for URLs | Moz

5.6% CTR

SEO best practices for URLs | Moz

5.6% CTR

After:

What is a URL (Uniform Resource Locator)? | Moz

SEO best practices for URLs | Moz

5.6% CTR

After:

What is a URL (Uniform Resource Locator)? | Moz

2.99% CTR

Before:

Domains - SEO Best Practices | Moz

5.25% CTR

Before:

Domains - SEO Best Practices | Moz

5.25% CTR

After: What is a Domain Name? | Moz

Before:

Domains - SEO Best Practices | Moz

5.25% CTR

After: What is a Domain Name? | Moz

1.95% CTR



After: What is a



1.95% CTR

Answer the question!

Guide to search visibility in Moz Pro Rankings - Moz

Learn all about Search Visibility; what it means, how it's calculated and how you can improve it with Moz Pro.

2.51% CTR

Guide to search visibility in Moz Pro Rankings - Moz

Learn all about Search Visibility; what it means, how it's calculated and how you can improve it with Moz Pro.

2.51% CTR

After:

What is Search Visibility? | Moz Pro - Moz

The Search Visibility score is the percentage of clicks we estimate you receive based on your organic ranking (across all the keywords you're tracking in your ...

Thank You

Britney Muller SEO & Content Architect, Moz @BritneyMuller

