varsity

Technical Training Agenda
June 12-14, 2018
Friedman Operating Group Home Office
One Parkway North, Suite 400S
Deerfield, IL 60015

Tuesday, June 12, 2018

Breakfast: 8:00 AM - 8:30 AM

Session 1: 8:30 AM - 9:30 AM
- **Introductions/Agenda Review and Product Introduction & Terminology**
  After introductions, this session will explain how the main Varsity modules relate to each other in the big picture and will explain Varsity terminology commonly used when describing products and interfaces.

Session 2: 9:30 AM - 10:30 AM
- **ShipSoft v3.5 Features Overview -- Part I**
  This session will highlight the new enhancements and features of the latest Varsity version v3.5, new carrier compliance requirements coming up in 2018 & 2019, and importance of upgrading.

Break: 10:30 AM - 10:45 AM

Session 3: 10:45 AM - 11:45 AM
- **ShipSoft v3.5 Features Overview -- Part II**
  This session will highlight the new enhancements and features of the latest Varsity version v3.5, new carrier compliance requirements coming up in 2018, and importance of upgrading.

Lunch: 11:45 AM - 12:45 PM

Session 4: 12:45 PM - 1:45 PM
- **ShipSoft v3.5 Technical Overview** - This session addresses technical aspects and development approach. Presentation reviews current enhancements to the base product, data flows, rate shopping interface, and processing results flow back and forth through ShipSoft and the interface.

Session 5: 1:45 PM - 2:45 PM
- **Interfaces and Using the P-List Break for Domestic and International (Part I)** - This session will include a detailed discussion of the interface and how it can be adapted to meet customer needs. Discussions can center on points in the fulfillment process when the interface can be called, calculations that can be performed within the interface, and how the various P-List fields can be adjusted, re-mapped, or changed to modify the interface. These sessions also include interface data requirements for international shipping at item level and shipment level.

Break: 2:45 PM - 3:00 PM

Session 6: 3:00 PM - 4:00 PM
- **Interfaces and Using the P-List Break for Domestic and International (Part II)** - This session will include a detailed discussion of the interface and how it can be adapted to meet customer needs. Discussions can center on points in the fulfillment process when the interface can be called, calculations that can be performed within the interface, and how the various P-List fields can be adjusted, re-mapped, or changed to modify the interface. These sessions also include the review of base interface data requirements at item level and shipment level for direct international shipping.
  This session will also include an overview of the different types of freight billing options and how to trigger them in Varsity.

Session 7: 4:00 PM - 5:00 PM
- **FedEx Presentation: FedEx Ship Manager® News for 2018** - In this session the FedEx Team will cover the following topics: FedEx® Server best practices, FedEx® Ship Manager Software Lifecycle Program, New features and services available in FSMS16.0x and Freight Automation coming to ShipSoft in 2018

<u>Wednesday, June 13, 2018</u>

Breakfast: 8:00 AM - 8:30 AM

Session 1: 8:30 AM - 9:30 AM
- **International Shipping** - This session covers document set-up, INCO Terms, Freight Forwarder shipments, and high-level overview of AES flow and interface parameters.

Session 2: 9:30 AM - 10:30 AM
- **ShipPack Technical Overview (Part I)** - This session will cover the features of Varsity's Pick/Pack Module including item-level detail, bar code labeling, ASN creation, Shipment, order reconciliation, and parcel nesting.

Break: 10:30 AM - 10:45 AM

Session 3: 10:45 AM - 11:45 AM
- **ShipPack Technical Overview (Part II)** - This session will cover the features of Varsity's Pick/Pack Module including item-level detail, bar code labeling, ASN creation, Shipment, order reconciliation, and parcel nesting.

Lunch: 11:45 AM - 12:45 PM

Session 4: 12:45 PM - 1:45 PM
- **Using Alternate Billing Options** - In this session, attendees will learn how to set up alternate billing shipments such as 2nd and 3rd party, COD, and Consignee billing.

Session 5: 1:45 PM - 2:45 PM
- **Non-Rated & Rated Carriers** - In this session, attendees will learn how to create, configure, and maintain new carriers in ShipSoft. Other areas covered include creating Bills of Lading, labels, and PRO number assignment.

Break: 2:45 PM - 3:00 PM

Session 6: 3:00 PM - 4:00 PM
- **UPS Custom Rates / Contract entry** – In this presentation you will learn how to load your UPS custom rates into the Varsity system and enter all of the contract specifications.

Session 7: 4:00 PM - 5:00 PM
- **Logility 5.0 Overview & Intro** - This session covers the Logility Team will cover the new features of Logility 5.0 and demo functionality!

Thursday, June 14, 2018

Breakfast: 8:00 AM - 8:30 AM

Session 1: 8:30 AM - 9:30 AM
- **Periodic Varsity Updates and Professional Services Premium Agreement** - The session will address periodic Varsity maintenance updates required for each carrier, the Varsity library list structure, and how to apply maintenance updates. Introduction of the new Professional Services Premium Agreement.

Session 2: 9:30 AM - 10:30 AM
- **SWOG -** Ship With Other Goods (SWOG) – Learn how to use the ShipPack and ShipSoft Varsity SWOG modules to allow the shipper to identify orders going to the same location with similar characteristics and combine them to save shipping costs.

Break: 10:30 AM - 10:45 AM

Session 3: 10:45 AM - 11:45 AM
- **Returns** - In this session you will learn how the Return Service Manager solution automates every step of the Return Shipment process–from the return label creation all the way through to delivery in real time to the customer.

Lunch: 11:45 AM - 12:45 PM

Session 4: 12:45 PM - 1:45 PM
- **ShipOptimizer** - Learn how this shipment containerization tool can help shippers optimize the container packing process, address changes in order profiles and full-case and split-case picking, and build rules surrounding carton and pallet build.

Session 5: 1:45 PM - 2:45 PM
- **ShipSoft-Freight Technical Overview** - This session will explore the Varsity multi-modal rating engine and shipping solution for freight shippers who ship within North America – specifically outbound shipping process for LTL and TL shipments.

Break: 2:45 PM - 3:00 PM

Session 6: 3:00 PM - 4:00 PM
- **ShipSelect Technical Overview** - This session evaluates different options within ShipSelect including user-defined weighted criteria such as cost, preference, transit time, past performance, mode selection, and service type.

Session 7: 4:00 PM - 5:00 PM
- **Roundtable** - Q&A Session / Open Discussions