



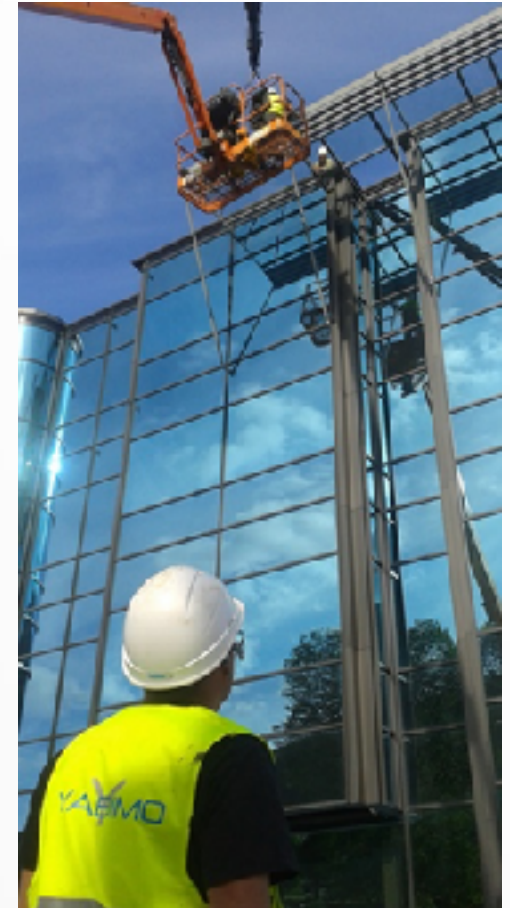
YABIMO Corporate Profile

YabimoTech v7.9 2017.UK



Agenda

- Introduction to Yabimo
- Quality standards
- What we do
- Projects
- Business Models
- Ethics
- How can we be at service?
- Summary
- Contact



Introduction to Yabimo (1)

- International engineering company with broad experience and global operations:

Norway, South Korea, Denmark, Sweden, Poland, Iceland, The Shetland Islands, England, Germany, Poland.

- Dynamically growing and expanding company (healthy annual revenue growth)
- Strongly motivated team of experienced professionals in the offices and projects.



Introduction to Yabimo (2)

- 53 engineers and access to 12.000 engineers' database
- 4 technical universities at hand
- Over 500 professionals currently on projects
- 40 coordinators and office personnel
- In-house engineering services in the offices in Kraków Poland
- Skilled and certified personnel.



Introduction to Yabimo (3)

- Great experience on the Scandinavian market.

Signature projects:

- Snohvit LNG Plant,
- FPSO Petrojarl Knarr,
- Nyhamna Expansion Project LNG

Key clients

- Dong Energy,
- ConocoPhillips,
- Promecon,
- STS,
- Beerenberg,
- Technip
- Kvaerner.

Quality standards

- HSE Policy, HSE KPI Monitoring
- ISO 9001:2008, EN 1090-1:2009, EN 1090-2:2009, EN-ISO 3834-2
- TUV Rheinland
- Achilles, Startbank and NHO in the Oil&Gas and Constructions
- Continous implementation of new standards in accordance with the local market demands.



Custom IT project management (1)

- Yabimo has developed its own tailored made online system for managing personnel.
- Controlable internal document verification
- Instant multichannel communication
- Skills management.

Custom IT project management (2)

Users listing [300 / 388]

No group selected

300 users per page

1 2

Select all Unselect all

document message



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Russian (5, 5, 5, 5) Norwegian (3, 3, 3, 3) English (5, 5, 5, 5)
Polish (3, 3, 1, 1)

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Details Skills Experience Certificates Education

+ Elektryk przemysłowy

+ Biologia warszawskiej

+ Ciężka obrabianie

+ Izolacja przemysłowa

Min experience In years

Podatki

Pytania / Kryteria

Montaż izolacji


Izolacja Armaturek

Izolacja Włosa

Custom IT project management (3)

Krzysztof Bąk [#6873]

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- Skills
- Experience
- Certificates
- Education
- Opinions
- Sent documents
- Received documents
- Contact logs
- Reimbursements
- Communication
- Projects

Industrial insulation

Bondal	Yes
Perogel / Gryogel	Yes
Fitting of insulation	5
Amoflex	5
Isolacja Kieflin	Yes
Isolacja Foamingless	5
Isolacja Litra	Yes
Isolacja Systema piankowy	Yes
Bachmanic	5
Isolacja BOX-ów	5
Znajomość i czytanie rysunku technicznego	5
Wiedza teoretyczna	5
Znajomość / przestrzeganie przepisów BHP	5

What we do (1)

Industries of Yabimo

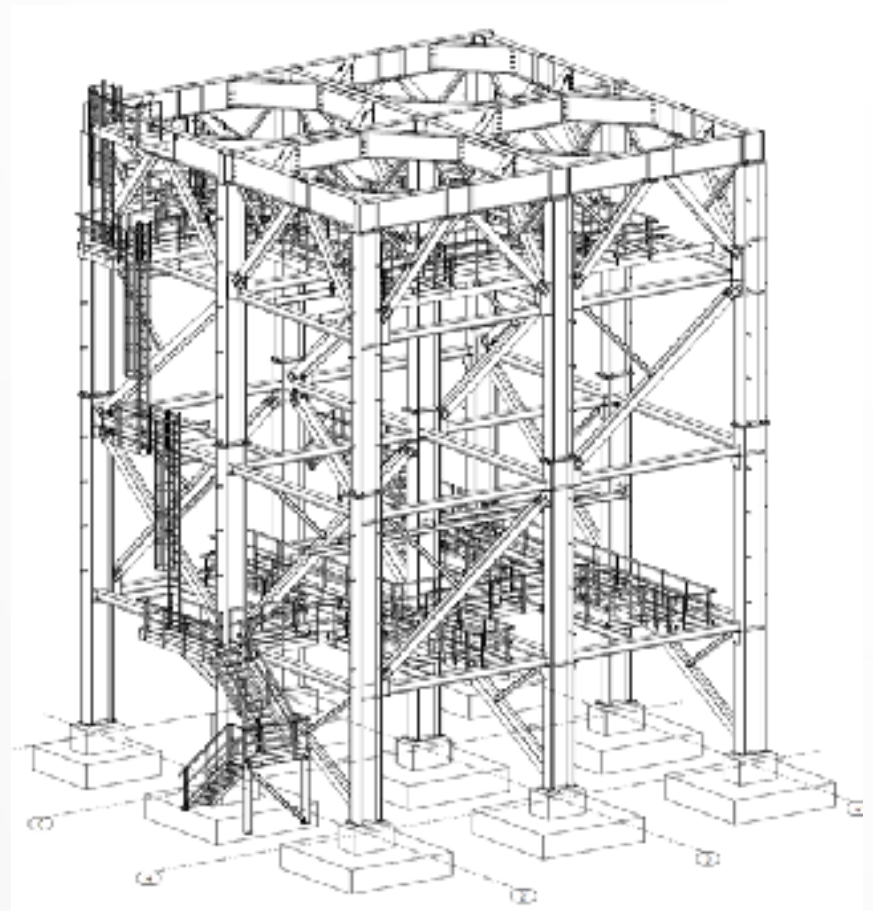
- Oil&Gas
- Renewable Energy
- Shipbuilding
- Automotive
- Construction



What we do (2)

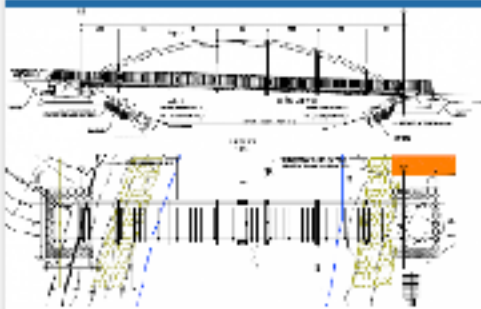
Engineering

- Mechanical
- Electrical
- Welding, IWE, IWI
- HVAC, piping
- Civil&Structural
- Road&Rail
- Drilling, Subsea
- Safety HSE



What we do (3)

Engineering leasing & Engineering design

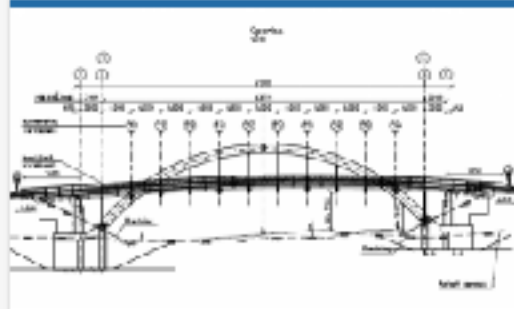


Våla bridge

Project no.: YABIMO/2015/0115

Production and delivery of steel elements:

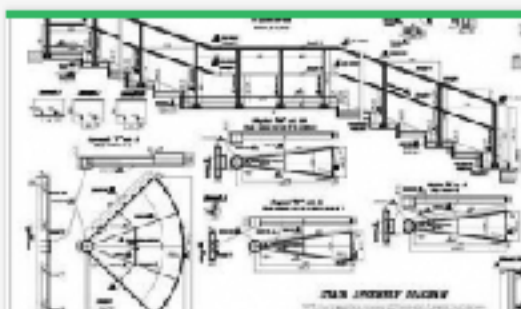
- Steel type S355N.
- Weight: 16 tones.
- Sharp edges chamfered phase 1 mm.
- Steel Surface treatment: sandblasting to grade Sa 2.5



Vinsnes bridge

Project no.: YABIMO/2015/011

Yabimo executed another innovative construction of the bridge in Vinsnes. The contract covered the production of bridge elements, beams, bearings and plates.



Four sets of stairs

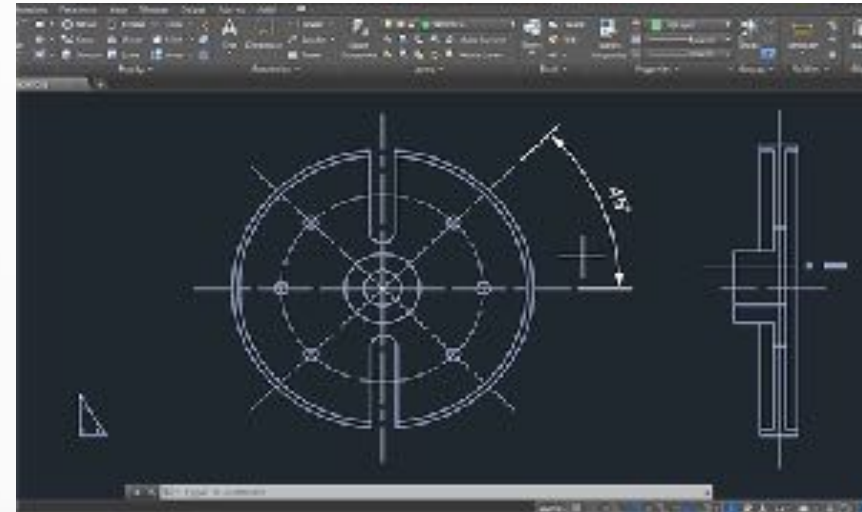
Project no.: YABIMO/2015/01113

Yabimo team received an order for four sets of stairs located in a newly built building in Norway. Corrosion protection is achieved by hot galvanizing.

What we do (4)

DESIGNING, 3D MODELING

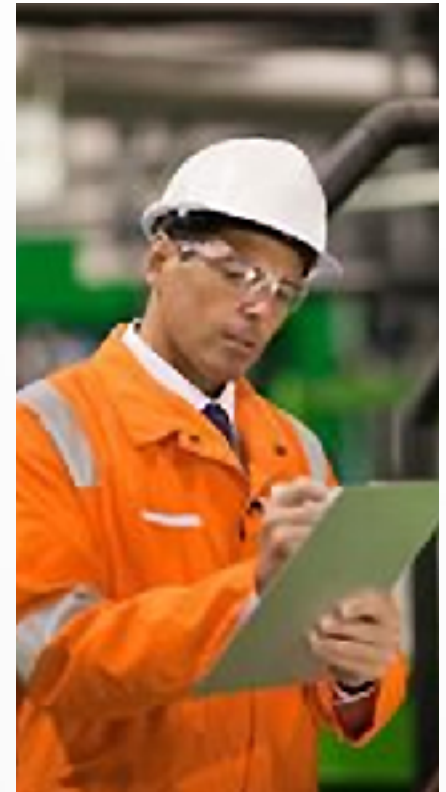
- Autocad
- Solidworks
- Revit
- Inventor
- Tekla
- Static calculation
- Robot structural analysis
- Other systems available



What we do (5)

Technical personnel on site

- Administration process (employment, wages, tax, insurance, etc.),
- Induction of employees at training facilities,
- Professional logistics to the site,
- Board and lodging.



What we do (6)

Technical personnel on site

- HSE Focus, KPI Monitoring and building HSE awareness, in-house unique IT solutions
- Project execution in accordance with local labour law
- Cooperation with well established legal and accounting offices
- Good experience in Personnel services to Scandinavian region: Iceland, Norway, Denmark, Sweden, etc.



What we do (7)

Project execution in Poland

Advantages:

- Cost effective solution,
- Fluctuation of employment,
- Instant access to engineering pool
- Flexible mob and demob
- Space for additional 100 employees



What we do (8)

- Oil & Gas



ISO 9001
B-Certification



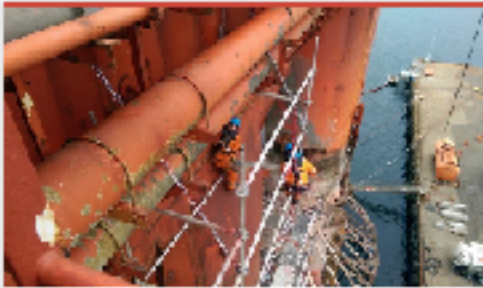
What we do (9) – industries

- Renewable Energy



What we do (10) – industries

- Shipbuilding



Personnel supply for repair works at CCB

Project no.: YABIMO/2014/7/229

Repair works at the Dldford Dolphin platform docked for the maintenance at CCB (yard located at Ågotnes).



Consultancy services in South Korea and Norway

Project no.: YABIMO/2011/2/209

In April 2014 Yabimo was asked by a Norwegian client to deliver personnel to South Korea for a challenging task at PFSO vessel – Petrojarl Knarr:



Personnel: welders at our subsea client in the area of Mongstad

Project no.: YABIMO/2011/2/207

Welding works near Mongstad: our professionals with good experience in welding of duplex steel / stainless steel and offshore standards.

What we do (11) – industries

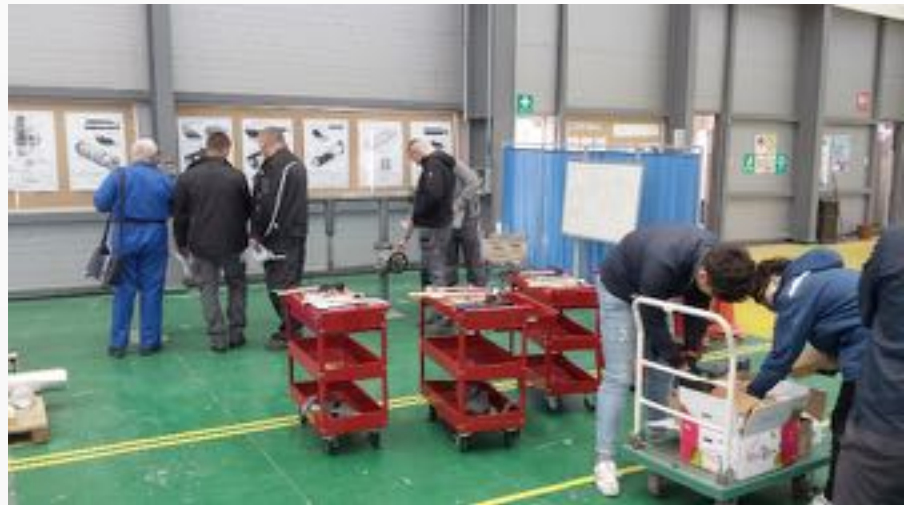
- Civil Engineering



Projects (1)

Survey works at Hyundai Shipyard

- Survey engineers for a Norwegian platform in South Korea



Projects (2)

Aasta Hansteen - South Korea

- Prefabrication personnel
- Measurement personnel



Cooperation possibilities

- Engineering services (on site or in house)
- Technical personnel delivery (on site)



Cooperation possibilities

- Engineering resources of Yabimo
- Technical specialists from Yabimo
- Project management from the client
- Optimized administration costs by Yabimo



Business Ethics

- Price and value - service and compensation
- Ethical treatment to workforce
- Internal auditing and procedures



How can we be at your services?

- Ensuring that employees follow the guiding and instructions given by the client.
- Deducting of the income taxes of the employees employed by YABIMO for the client's projects.
- Assuring that employees meet all rules relevant in accordance with the law.
- Conducting of the occupational risk assessment and informing employee about the potential risk;
- Meeting of the requirements of health and safety rules applicable to the relevant position;
- Organizing and performing of the interviews with the potential candidates;
- Preselecting of the candidates;
- Responsibility for salary accounting, insurance handling, holiday calculations;
- Organizing of the Health, Safety and Environment trainings for selected employees;
- Medical check of the candidates and approval for work on the territory of the contract execution.
- Mobilizing and demobilizing of the employees;
- Daily administration and employee's management;
- Providing with the working conditions according to the obligatory HSE, office space, internet;
- Working hours' administration of the employees, overtime calculations.
- Time keeping and time sheets preparation according to regulations;
- Reporting of employees to the Tax and Social Security authorities;
- Maintaining personal records of selected employees according to the regulations;
- Maintaining of the holiday, sick leave, reports in house;
- Calculating and settlement of the business travels of employees;
- Health monitoring of the employees and periodical health checks;
- Translation of CVS, and initial documents required for personal forms;
- Creating of the CVS according the Client needs and uploading to the Client IT system.

Summary

- Yabimo is a capability center delivering skills and technical expertise.
- We are an Extra Mile Company in ethics.
- We enable our clients to sustain market leader position by delivering economical engineering solutions



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