



# **DISCOVER**

Typically you start by doing research online or by following a sign to a community you like. You may want to visit the Sales Center to find out more details, or register online to keep up to date on a community's progress.



#### MEET

At an Empire Sales Center, you'll meet our sales representatives who will walk you through the community vision and amenities, the local area's features, home features and finishes, pricing and key benefits.



### **EXPLORE**

You can often tour a model home to give you an idea of how your future home will look. This will provide an in depth overview of the home's features and finishes and will allow you to get a feel for the layout.



# **DETAILS**

Our Sales Representatives are with you every step of the way and can provide details on financing, insurance and the finer points of buying a new home.



#### **SHARE**

Often times you may opt to come back a few times with family, a friend and/or a real estate agent before you make your final decision.



### **SIGN**

When you're ready to buy, Empire prepares a legal contract called an Earnest Money Contract (EMC) with all the relevant information associated with your new home.



## **REVIEW**

You can review all the details in your EMC including the key dates, important terms, financing and deposit structure.



## **PURCHASE**

Once the contract is signed and you've made a deposit, our customer care team takes over and keeps you informed of key milestones and significant dates.