

A war on keywords: IP infringements & keyword cycles

Brand protection evasion techniques and how technology can monitor, predict and tackle them.



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Daniel Shapiro

7 years of experience in Brand Protection a

Red Points & eBay





Daniel Shapiro Strategic Partnership Director at Red Points

After working at Macy's and eBay, Daniel joined Red Points to lead the company's strategic partnership with ecommerce platforms, websites, IP firms and other stakeholders. Daniel was a Senior Manager of Brand Protection at eBay, where he lead international teams in the disruption of counterfeits worldwide.

Red Points is trusted by:

HEARST magazines UK







FOREO



Gordon McConnell

Data Journalist & Content Manager at Red Points

Gordon is the leading editor of Red Points' market reports, that focus counterfeits, piracy and other types of brand abuse. He is the author of the technical report _Brand Protection Evasion Techniques_, which is based in some of Red Points' real experience in anti-counterfeiting protection.



THE SMART SOLUTION FOR **ONLINE BRAND PROTECTION**

KEYWORD MONITORING & IMAGE RECOGNITION

If it's online, we can find it. We identify all your assets online and detect infringements in seconds.

MACHINE LEARNING FEATURES

Red Points learns from your account history and suggests detection rules and keyword opportunities.

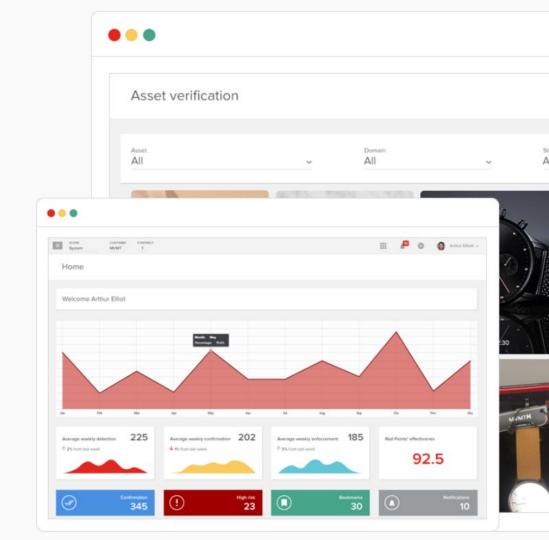
SMART UX & ALERTS

Our solution is easy to use and sends you push notifications when it's time to take action.

ACTIONABLE INTELLIGENCE

Filter reports by date, assets, sellers and more. Get market insights on the strategies used by abusers.





TRUSTED BY

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HAWKERS

CONDÉ NAST

And **300** other companies

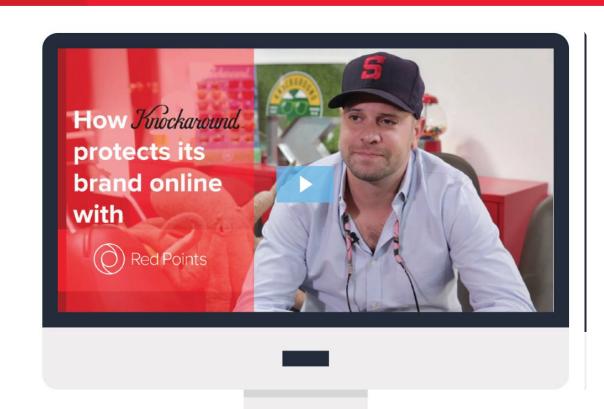
WHAT OUR CLIENTS SAY ABOUT US

"Red Points is helping us meet our long-term goals because **they're saving us money and time**"

"It's one less worry for us and I'm super grateful that we have them"

ADAM MOYER

CEO of Knockaround

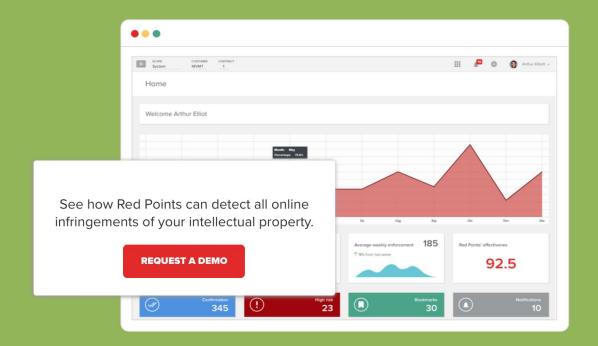




All-In-One Online Brand Protection Software

Automate the detection, validation and enforcement of your intellectual property.

Turn IP infringement on its head by gathering data and insights that will help your business.





www.redpoints.com



Keywords Cycles

Brand protection evasion techniques



Protecting the brand name

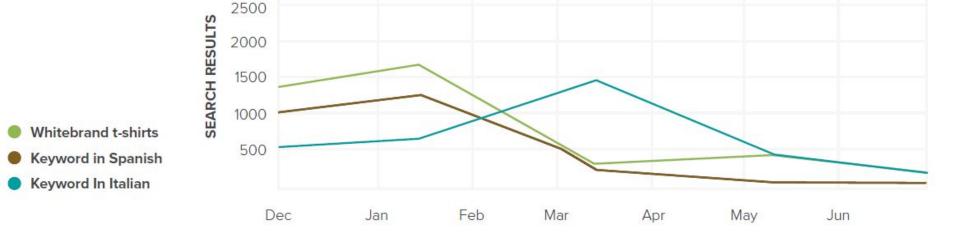
Brand name + product





Changing the language

Expanding to new markets

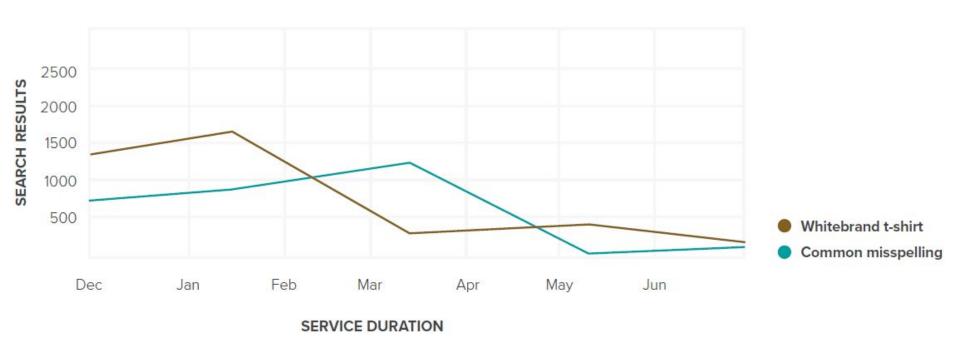


SERVICE DURATION



Using alternative keywords

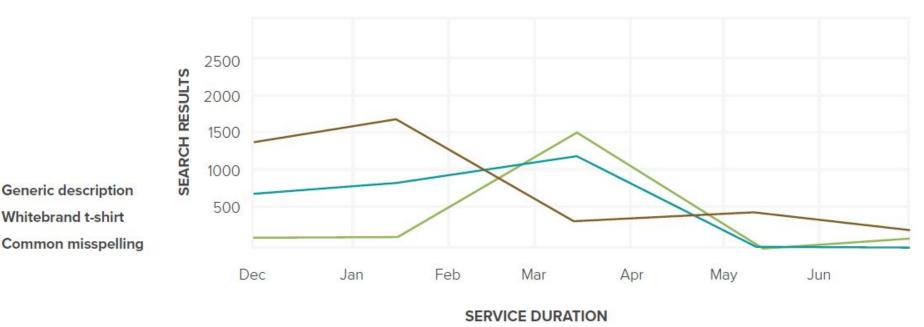
Misspellings, typos and two-word alternatives





Generic descriptions

Describing the product without referring to the brand





Cover brands

Creating the appearance of a genuine brand

