

# **IT'S ABOUT TIME**

Accelerating Home Health Visits with Digital Wound Care Management

SWIFT SKIN AND WOUND 🧭



What if you could reduce the total time your home health nurses and wound care specialists spend on wound care management by as much as 54% or 4,428 nurse hours a month?

It's possible with Swift Skin and Wound, a digital wound care management solution already in use in over 1,000 healthcare organizations.

We interviewed large home health agency nurses and administrators to get a detailed breakdown of their work. Based on these conversations, we learned how much time it typically takes to do each task and how digital wound care management can make a difference.



### Let's start with a large agency:

**1,000** 

36% wound care patients

18 nurse visits per patient per month Has an electronic medical records system but still uses pen and paper at the point of care.

#### UP TO 29 MINUTES SAVED PER NURSE VISIT

Swift Skin and Wound shortens each wound care visit (without OASIS assessment) from 61 minutes to 32 minutes. That's 29 minutes saved each visit. For a 1,000-census agency that's a time savings of 3,132 hours a month.

### AVERAGE TIME SPENT ON A TYPICAL HOME VISIT VS. USING SWIFT SKIN AND WOUND



For a 1,000-census agency this can translate to 3,132 nurse hours a month saved on wound care.

#### Here's where some of these savings come from:

- Pre-visit retrieval and review of client files and treatment orders reduced from 10 minutes to two minutes.
- Wound measurement, assessment and charting of wound data cut from seven minutes to four minutes per visit.
- Time to update change orders with physician's office down from 10 minutes to two minutes.
- Medical supply order paperwork cut from 10 minutes to zero minutes.
- For visits that include an OASIS aseessment, the assessment time is cut from 15 minutes to three minutes.

(For a full time savings breakdown see page 7)

# 50% LESS VISITS BY WOUND CARE SPECIALISTS

Swift Skin and Wound puts the power of digital wound care in the hands of wound care nurses. With Swift Skin and Wound:

• A wound care nurse can review wound evaluations remotely to determine if a wound specialist visit is required. Wound care guidelines in the Swift App also enable generalist home health nurses to follow best practices on their own, optimizing the time of the wound care nurse. Based on our in-depth interviews, this reduces the number of visits by at least half.



#### NURSE VISITS PER MONTH

- For 1,000-census agencies with access to more than one wound care nurse, these specialized appointments would be reduced from 360 visits a month to just 180.
- As with RNs, wound care nurse visit durations are also shortened by 29 minutes.

#### WOUND-RELATED MANAGEMENT AND OFFICE HOURS CUT BY 153 HOURS A MONTH

For administrators, digital wound care is even more transformative.

- Director of nursing's time spent retrieving charts, creating reports and monitoring wound care trends cut drastically from over 130 hours to just 13 hours a month.
- Time to receive and file physicians' change orders reduced by 36 hours a month.

### WOUND-RELATED MANAGEMENT AND OFFICE HOURS OVER ONE MONTH

130<sub>Hours</sub>

13 Hours

These time savings do not even take into account monthly quality assurance programs, where Swift Skin and Wound achieves further efficiencies through automated data retrieval and analyses of information such as wound trends and gaps in personnel training. Nurse visits shortened by up to



Number of wound care specialist appointments cut by

50%

Total hours spent by director of nursing reduced by

90%

#### TRANSLATING THESE TIME SAVINGS TO A BETTER BOTTOM LINE



Improved quality of care

Twenty-nine minutes saved from each home health or wound care nurse visit with a wound patient adds up to 3,132 hours a month. That's a lot of additional hours your nurses can spend explaining wound care and treatment plans to patients and ensuring they're fully engaged in their care. This helps lead to better patient care, higher star ratings and reduced risk for audits and lawsuits.



## Greater competitive edge in your wound care market

Demonstrated efficiencies and better patient care from digital wound care management make it easier for home health agencies to establish themselves as wound care experts – a market position that can bring better supply pricing through preferred status with vendors as well as more opportunities for partnerships with wound doctors. The latter, in turn, can reduce the number of rehospitalized cases.



#### Savings on wound care nurse fees

With shorter wound care visits, home health agencies can save on hourly fees – including travel time – for nurses. And because the Swift App provides best-practice tools and resources needed to measure, document and care for wounds, agencies can optimize the use of their wound care-certified nurses.



## Optimized use of wound specialists' time

Less travel time for wound care specialists means more client charts can be reviewed remotely, ensuring more optimal use of the wound care nurse's time. Swift Skin and Wound also improves the quality of remote wound care visits by providing instant access to the latest wound care images and data.



# Potential for significantly higher revenue and profits

With average wound care visit duration now at 32 minutes, your agency has more flexibility to grow your business, through more visits and new patients, without having to significantly expand your nursing team.



## Thousands more in bottom-line benefits

By digitizing and automating wound care management, Swift Skin and Wound improves efficiencies across the entire clinical and administrative workflow. Say goodbye to double documentation and lost or incomplete files -oversights that can result in misdiagnosis, improper treatment and rejected reimbursements. With Swift Skin and Wound. home health agencies have comprehensive records that can help demonstrate compliance to wound care plans during audits or even litigation.

#### HOW MUCH WILL YOU SAVE?

Get a customized time and cost savings analysis for your home health agency.

Contact Swiftsales@swiftmedical.com1.800.484.2975partnerships@swiftmedical.com

#### **APPENDIX: HOME HEALTH NURSE TIME SAVINGS**

ACTIVITY (in minutes per visit)		Without Swift Skin and Wound		With Swift Skin and Wound	
Pre-visit: Retrieve and review client files and obtain any supplies required in treatment plan.	15			7	
In the client's home, gather necessary materials and prepare to clean, measure and address the wound(s) as per the physician's orders.	2			2	
Remove wound dressing and clean the wound.	2			2	
Measure and assess wound and record wound data.	7			4	
Apply treatment and new wound dressing.	7			7	
As needed, notify physician's office of required changes to treatment order and update client record to reflect new orders.	10			2	
Order supplies from vendor or office.	3			3	
File and distribute change orders to appropriate parties, including physician and supply clerk.	10			0	
Review and file wound information, including wound stage, for OASIS assessment	15			3	
Patient counselling to explain wound and wound progress	5			5	
TOTAL MINUTES PER VISIT	61			32	
TOTAL MINUTES INCLUDING OASIS ASSESSMENT	76			35	

Reduction per visit time

Reduction per visit time including OASIS assessment 54%