

Roomex: Delivering Savings and Value

The smartest way to book hotels for business travel: delivering up to €64,000 value for every €100,000 spend.

Booking hotels for business travel can be challenging and time-consuming. You want the best rates, but you also want travellers to enjoy a positive experience. You want to reduce the admin burden but you need to abide by your company's travel policies. And you want visibility over your spend by a variety of criteria for accounting and supplier management purposes.

By addressing all of these challenges, Roomex delivers up to €64 K value for every €100 K spend on hotel accommodation.

Item	Saving	Annualised Value €
Direct Savings on Hotel Rates	15%	15,000
No Fees	10%	10,000
Benchmarking (€ per booking checked)	2%	2,000
Time Saved Searching and Booking	15%	1,500
Consolidation of Hotel Spend on a Single Invoice	2%	2,000
Time Saved Contracting / Dealing with Hotels	2%	2,000
Policy Compliance Control & Measurement	2%	2,000
Control over Spend from Single Gateway	5%	5,000
Reporting and Visibility	1.5%	1,500
Duty of Care	2%	2,000
Reliability	2%	2,000
Working Capital Value	4%	4,000
Account Management / First Class Priority Support	2%	2,000
Total Value	64.5%	€64,500



Direct Savings on Hotel Rates

Roomex will get you the best rate by accessing 35 sources of supply. Or your own negotiated rate if better. Typically this delivers savings of 15% or more.

No Fees

In contrast to agencies and travel management companies, there are no fees or commissions whenever you book through Roomex. And there is no signing-on fee or contract.

Time Saved Searching and Booking

Roomex immediately finds the best offers, so you do not need to search. This typically cuts the average time to make a booking by a factor of ten (e.g. from ten minutes to one minute). Admin time that adds up over the course of a year.

Consolidation of Hotel Spend on a Single Invoice

All of your hotel spend is consolidated on a single invoice, with all necessary information including your internal cost codes, at the end of the month – saving hours spent processing individual invoices.

Time Saved Contracting / Dealing with Hotels

Roomex's expert team of negotiators deal with hotels every day to secure collective group pricing.

Policy Compliance Control

Your travel expense rules are loaded into your personalised Roomex application, thereby ensuring compliance with minimum time-consuming manual processes required.

Roomex.com

Control over Spend via Single Gateway

With your entire hotel spend going through Roomex, you have complete financial control over travel operating expenses. You can identify savings, average cost per night etc. at a glance.

Reporting and Visibility

Advanced reporting and business intelligence built into the Roomex platform allow you to analyse spend by any of your chosen criteria (projects, departments, geography etc.) without admin effort. This also lightens the burden of reporting to internal and external auditors.

Duty of Care

Roomex makes it easier to abide by your duty of care to employees – you can pinpoint their whereabouts immediately, and get in touch when necessary.

Working Capital Value

Booking through Roomex simplifies check-in and check-out for your employees. They do not need to pay for accommodation or even expenses (using the Roomex billback facility). This allows them to focus on doing business.

First Class Priority Support

Roomex employees are experienced hotel and business travel professionals. Support is available 24/7 should any of your business travellers run into difficulties.