# sage Inventory Advisor

Reduce excess inventory Release working capital Minimise stock-outs

Sage Inventory Advisor is an affordable cloud application that helps companies reduce excess inventory and free up working capital while minimising stock outs and increasing revenue.

It is designed to integrate with Sage ERPs to provide visibility of inventory levels and investment, produce quality forecasts and optimal replenishment recommendations.

Visual dashboards display overall inventory performance and provide early warning of items needing attention.

Sage Inventory Advisor is easy to use, quick to adopt and can be accessed anytime, anywhere via web browser or mobile device.

## **Benefits**

- Reduce inventory by 10%-25%, reduce working capital and improve cash flow
- Improve fill rates by 2%-10%, minimise stockouts and increase sales
- **Significantly reduce the time spent** on planning, forecasting and ordering
- Better inventory visibility, including early warning of items needing attention
- The right inventory in the right place at the right time, helping you to grow your business

"In the first six months, we saw a 14% increase in inventory availability combined with a 38% increase in sales. Sage Inventory Advisor is a highly valued solution that gives our business a competitive edge."

Steven Cumper, Director and Co-Founder – Medshop Australia (Medical Supplies)



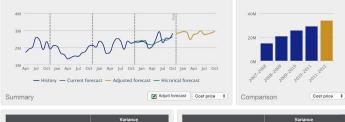
Stock holding		Actual 27.8m Model 11.6m	Excess stock		
Forecast exceeds	sales	Value	Excess stock	ß	
28002	AM 🔲	290.1k	PAP007	AH	
32654		208.1k	PAP001	AH 🔳	
32333		177.3k	32653	AM 🔳	
20100	<b>A</b>	152.6k	32651	AM	
23006		109.7k	28000	AM B	
Top 5 total 937.84		937.8k	Top 5 total		
		Achieved			
		92.94% Target			
Fill rate		Stocked out			

k		341	Surplus orde	61	
	Ľ	Value	Surplus orders	ß	Value
AH		1.2m	PAP003	BM -	314.7k
АН		487.1k	PAP005	AH 🔲	206.4k
AM		444.8k	PAP008	BM 🔲	158.0k
AM		421.0k	PAP009	BM 🔳	144.3k
AM		300.6k	32602	M •	103.4k
		2.9m	Top 5 total		926.7k
		Lost sales 664.0k Items 302	Potential sto	ick outs	Pot. lost sales 410.2k Items 28
	Ø	Value	Potential lost sa	les 🗹	Valu <sub>3</sub>
AH		235.4k	28002	AM	187.8k
AM		109.2k	20100	AM 8	47.0k

1.7m

8.3m

Track performance and identify problem items through interactive dashboards with drill down features





Utilises the latest forecast technology to generate item forecasts while facilitating manual overrides

#### **Fast to Implement and Cost-Effective**

Sage Inventory Advisor can be implemented in days and is accessible anytime, anywhere.

- A cloud application, with no additional hardware or software to purchase
- No licence fees, no yearly maintenance fees and no cost to upgrade
- A once-off cost to implement and monthly subscription pricing with no minimum term

#### **Built to work with your Sage ERP**

Sage Inventory Advisor has been designed to integrate with your Sage ERP solution, to extract added value from the numbers already being generated across your organisation.

- Automatically connects to inventory data for analysis, forecasting and replenishment
- Complements existing Inventory Management and Inventory Control modules
- Provides dynamic forecasting and planning capabilities

### Features and functionality

#### **User Interface**

Easy-to-use web and mobile interface with contextual information display for clarity.

#### Dashboard

Tracks and displays inventory KPI for stock value, excess and potential excess; availability, stock-outs and potential stock-outs. Allows drilldown to item details.

#### Forecasting

Sophisticated forecast engine generates item forecasts incorporating seasonality and trends, with graphical user interface for refinement.

#### **Inventory Monitoring**

Provides early warning of stock-outs, potential stock-outs, surplus orders and poorly performing forecasts.

#### **Interactive Reports**

Provides critical and detailed information to optimise inventory.

#### **Ordering Schedule**

Shows what items to order and when to order them to ensure an optimal inventory level.

#### **Classification Matrix**

A unique classification matrix that highlights your most important items, so you can focus on the items that make a significant difference in your business.

#### Order Management

Visibility of existing orders. Exceptions lists that highlight where there is currently too much on order or not enough on order.

#### **Supplier Performance**

Monitors and displays actual supplier delivery performance.

#### Item Data

Provides a single view of all item information, in one place.

#### About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit www.sage.com.

