

GRITIT: Keeping business safe and operational throughout the winter months.



Industry: Facilities Management
Location: Worldwide
Total area of sites serviced nationwide: 275,000m²

Solutions provided:

- Set costs
- Easy access to full audit trail
- Reliable, friendly service



Some of the GRITIT fleet



Mechanical snow clearance

The Challenge

As part of its offering, OCS provides a winter maintenance service, to selected clients where requested. This helps to ensure their sites remain both safe and operational during periods of heavy snowfall and ice.

The company has recently outsourced this work to GRITIT, providing protection for clients against the financial and physical risks of adverse weather.

The Solution

OCS has had a nationwide contract with Fujitsu, since 2007 they have looked after nearly 40 Fujitsu offices across the UK and Northern Ireland. Due to the stringent requirements and the highly sensitive nature of the sites, GRITIT needed to provide a bespoke service to Fujitsu. This would be a true partnership of all parties involved, where site management teams would liaise directly with the GRITIT management team to ensure the best possible service at all times during the winter season.

Both Fujitsu and OCS had outsourced this service to different contractors previously, but for the winter 2011-12 period, both companies agreed to trial GRITIT.

The Result

GRITIT completed in the region of 770 visits to Fujitsu sites during the winter of 2012-13, which also extended in April 2013 - due to the bad weather.

Robert Franks OCS said “There is a real commitment to offer a high quality service – and GRITIT has demonstrated complete professionalism in its approach. We are confident that we have made the right decision in terms of outsourcing this service.”

Fujitsu said “Our brief to OCS was for a winter gritting service to be provided across the Fujitsu portfolio of sites that was flexible to enable cost versus risk to be clearly balanced.

“The service provided by GRITIT absolutely meets this requirement. GRITIT appears committed to providing our bespoke service and this is further evidenced by their approach to the coming season’s service, investing time to visit all sites to ensure the surveys carried out last year remain accurate. Additionally the type of salt GRITIT uses, and the care taken whilst carrying out the service, ensures landscaped areas are not adversely affected.”

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Robert Franks
OCS National Account Manager