



Jefferies Industrials Conference

August 10, 2016

CECO
ENVIRONMENTAL

Diversified global provider of leading engineered technologies to the energy, environmental,
and industrial markets

Notes to Investors

Forward-Looking Statements and Non-GAAP Information

Any statements contained in this presentation other than statements of historical fact, including statements about management's beliefs and expectations, are forward-looking statements and should be evaluated as such. These statements are made on the basis of management's views and assumptions regarding future events and business performance. Words such as "estimate," "believe," "anticipate," "expect," "intend," "plan," "target," "project," "should," "may," "will" and similar expressions are intended to identify forward-looking statements. Forward-looking statements (including oral representations) involve risks and uncertainties that may cause actual results to differ materially from any future results, performance or achievements expressed or implied by such statements. These risks and uncertainties include, but are not limited to: our ability to successfully integrate acquired businesses and realize the synergies from acquisitions, as well as a number of factors related to our business including economic and financial market conditions generally and economic conditions in CECO's service areas; dependence on fixed price contracts and the risks associated therewith, including actual costs exceeding estimates and method of accounting for contract revenue; fluctuations in operating results from period to period due to seasonality of the business; the effect of growth on CECO's infrastructure, resources, and existing sales; the ability to expand operations in both new and existing markets; the potential for contract delay or cancellation; changes in or developments with respect to any litigation or investigation; the potential for fluctuations in prices for manufactured components and raw materials; the substantial amount of debt incurred in connection with our recent acquisitions and our ability to repay or refinance it or incur additional debt in the future; the impact of federal, state or local government regulations; economic and political conditions generally; and the effect of competition in the product recovery, air pollution control and fluid handling and filtration industries. These and other risks and uncertainties are discussed in more detail in CECO's filings with the Securities and Exchange Commission, including our reports on Form 10-K and Form 10-Q. Many of these risks are beyond management's ability to control or predict. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may vary in material aspects from those currently anticipated. Investors are cautioned not to place undue reliance on such forward-looking statements as they speak only to our views as of the date the statement is made. All forward-looking statements attributable to CECO or persons acting on behalf of CECO are expressly qualified in their entirety by the cautionary statements and risk factors contained in this presentation and CECO's respective filings with the Securities and Exchange Commission. Furthermore, forward-looking statements speak only as of the date they are made. Except as required under the federal securities laws or the rules and regulations of the Securities and Exchange Commission, CECO undertakes no obligation to update or review any forward-looking statements, whether as a result of new information, future events or otherwise.

While CECO reports its results in accordance with generally accepted accounting principles in the U.S. (GAAP), comments made during this conference call and these materials will include the following "non-GAAP" measures: Non-GAAP gross margin, non-GAAP operating income, non-GAAP net income, adjusted EBITDA, non-GAAP gross profit margin, non-GAAP operating margin, non-GAAP earnings per basic and diluted share, and selected measures expressed on a constant currency basis. These measures are included to provide additional useful information regarding CECO's financial results and are not a substitute for their comparable GAAP measures. Explanations of these non-GAAP measures and reconciliations of these non-GAAP measures to their directly comparable GAAP measures are included in the accompanying "Supplementary Non-GAAP Materials." Descriptions of many of these non-GAAP measures are also included in CECO's SEC reports.

CECO at a Glance

- **Market Leader with Clear Competitive Advantage**

- Critical integrated technology solutions to diverse global industrial manufacturing, natural gas power & midstream gas pipeline markets
- Industry-leading technologies & respected brands
- Long history of performance, reliability, flawless execution & timely delivery

- **Broad end market exposure**

- Including natural gas turbine power, refineries & petrochemical plants & midstream gas pipelines

- **Diversified product base**

- Engineered solutions & technologies (~73%) and aftermarket services & parts (~27%)

- **Strategically balanced global footprint**

- ~60% of sales in U.S. & ~40% outside the U.S.

- **Well positioned to capitalize on:**

- \$5BN global installed base driving aftermarket revenues at favorable margins
- increasing global demand for natural gas power generation
- increasing regulations & demand for cleaner, environmentally friendly power generation
- increases in industrial capital spending & growth in Asia

- **Attractive asset-light business model**

CECO's World-Class Technologies



Exchange: Nasdaq

Ticker: CECE

Share Price : \$9.30

Market Cap : \$320M

Dividend Yield: 2.8%



Investment Highlights

Well Positioned in Large, Growing Markets

- **Top 3 market position in most niche markets served**
- Total available market served ~\$8BN/year
- Solid long-term growth potential

Highly Experienced Management Team

- **Strong track record of acquisition integration & margin expansion**
- Performance-driven leadership team with deep industrial manufacturing experience
- High priority to talent development, retention, & attraction

Strong Value Proposition

- **Optimize total cost of ownership, while providing long term performance, premium quality & highly reliable solutions**
- Unique & competitively differentiated insight on clients' mission critical priorities
- Demonstrate value at every stage of customers' lifecycle

Multiple Avenues for Growth

- **Strong Portfolio Positioned to Grow with Macro Trends**
- Innovative products and solutions drive growth in attractive end markets
- Expand globally, localize in fast growth regions
- Increased aftermarket & service offerings

Compelling Financial Model

- **High Operating Leverage & Recurring Revenue Model**
- Asset-light lean business model; Low CapEx; Solid balance sheet
- Focus on debt reduction, cash flow management & working capital excellence
- Attractive FCF & dividend yield

Business Segments: Three Core Strategic Segments

Environmental Technologies



Air pollution control solutions & product recovery, primarily for industrial applications

Energy Technologies



Customized solutions for the power & petrochemical industry

Fluid Handling/ Filtration Technologies



High quality pump, filtration & fume exhaust solutions

Primary Solutions

- High efficiency cyclone systems
- Scrubbers
- Regenerative thermal & catalytic oxidizers
- Dust collection Filtration Technology
- Standard & engineered industrial ducting
- Collection, ventilation & exhaust systems for emissions & contaminants
- Process cooling systems for steel in rolling mills

Primary Solutions

- Gas turbine exhaust systems
- Dampers & diverters
- Gas & liquid separation & filtration equipment
- Acoustical components & silencers
- SCR & SNCR systems
- Secondary separators (nuclear plant reactor vessels)
- Expansion joints

Primary Solutions

- Centrifugal pumps
- Filters, filter systems, filter housings & media
- Precious metal recovery systems
- Carbonate precipitators
- Mist eliminator systems
- Custom fan & laboratory exhaust systems

CECO Strategies – Strong Long-Term Growth Potential



Energy Technologies Segment

- Provide integrated emission management systems (OneCECO) downstream of natural gas turbines as preferred supplier of world's largest turbine manufacturers & end-users
- Provide quality compression & separation solutions as preferred supplier to midstream gas pipelines
- Est. TAMS: \$2.8 B
- Est. 5-year Market CAGR: 5%
- CECO Est. Market Share: 7%
- Significant upside potential



Environmental Technologies Segment

- Help customers meet or exceed total air pollution control requirements by integrating the most efficient technology solutions (OneCECO) that operate reliably throughout an asset's lifecycle
- Est. TAMS: \$3.7 B
- Est. 5-year Market CAGR: 4.5%
- CECO Est. Market Share: 5%
- Significant upside potential



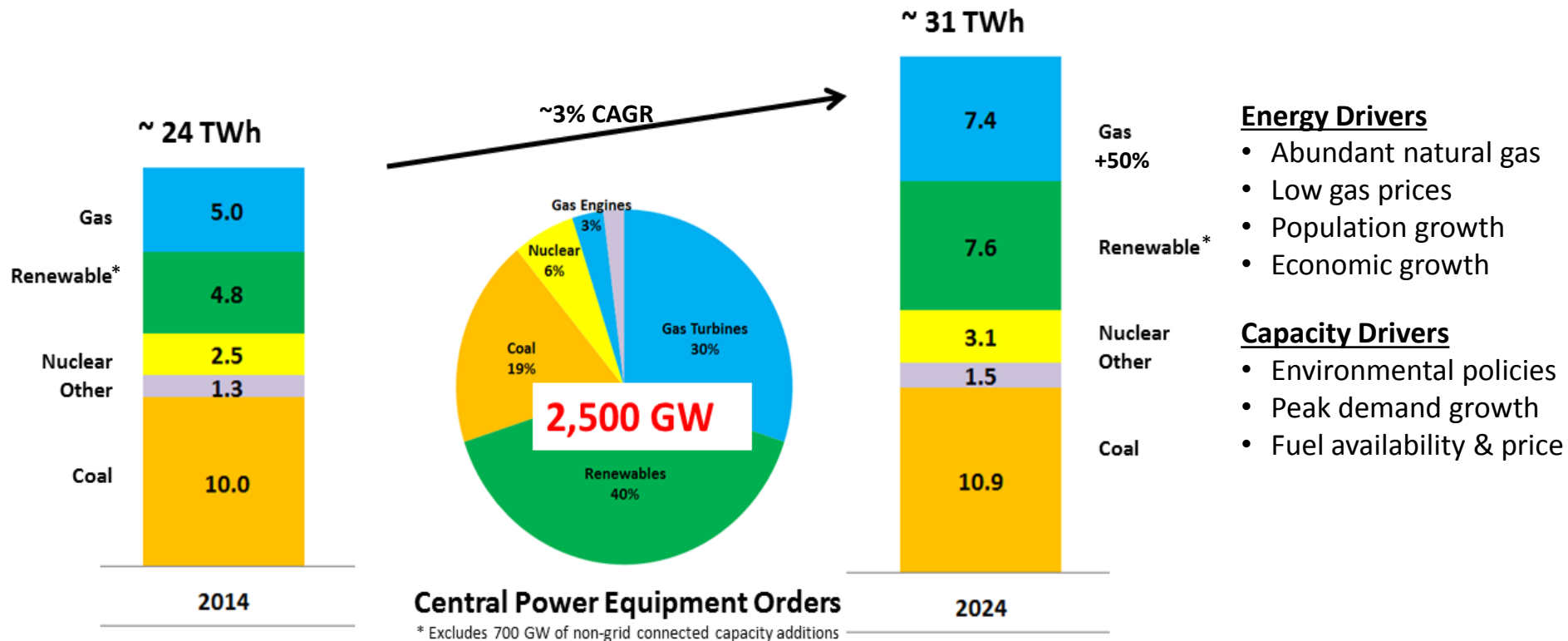
Fluid Handling & Filtration Technologies Segment

- Offer unique mix of premium, mission critical fluid handling & filtration technologies to diverse industrial markets, including chemical, commercial & process industries
- Solutions include centrifugal pumps for corrosive, abrasive & high-temperature liquids; industrial filtration; & laboratory fume exhaust systems
- Est. TAMS: \$1.6 B
- Est. 5-year Market CAGR: 3.5%
- CECO Est. Market Share: 4.5%
- Significant upside potential

TAMS= Total Available Market Served

Data Sources: BCC Research, McIlvaine Company, European Industrial Forecasting Ltd., IBISWorld, International Energy Agency, Pipeline and Gas Journal, and internal studies

Natural Gas Energy Trends



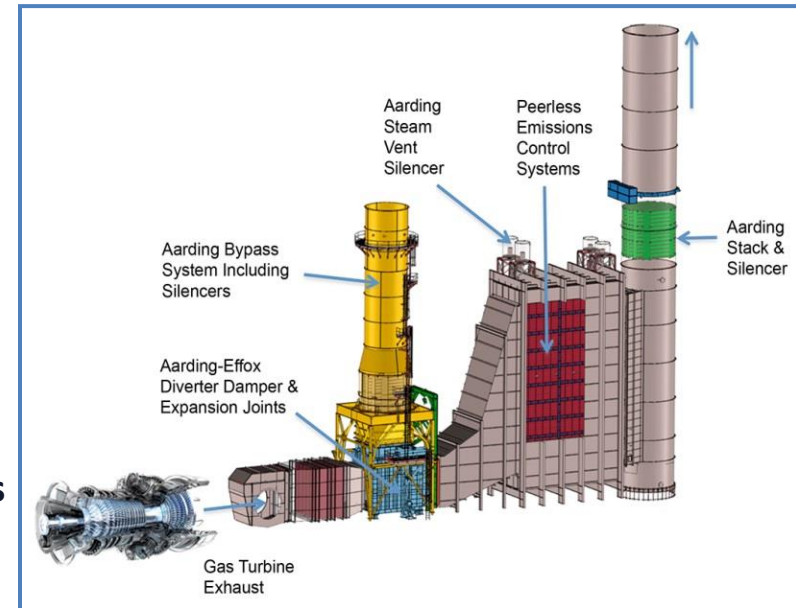
Sources: GE Marketing, World Bank, IEA, HIS, EIA, EPRI, Navigant, Brattle

* Renewable includes hydro, wind & solar

Natural gas power leads energy for capacity growth

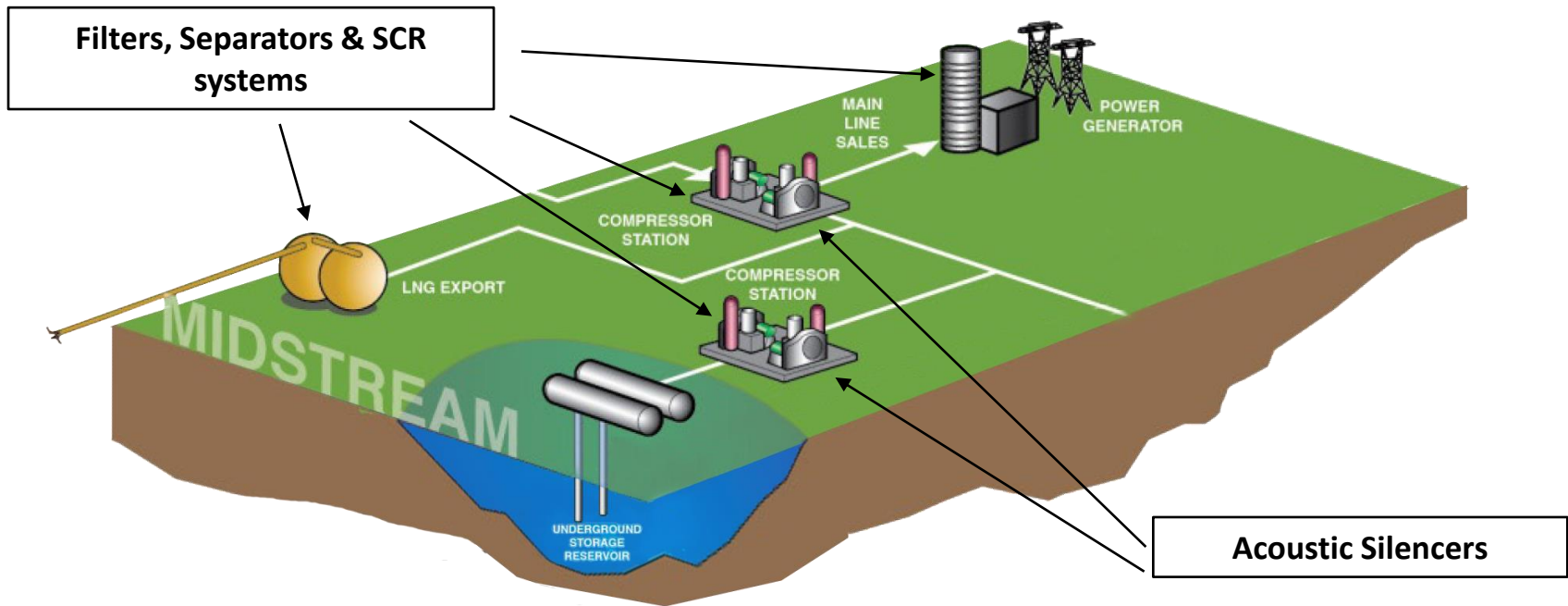
Peerless Strengthens CECO's Energy Segment

- Acquisition closed Sept. 3, 2015
- Added critical SCR technologies, creating leader in comprehensive solutions for natural gas turbine power market
- Enhanced global footprint, particularly in China and the Middle East
- Increased installed base of equipment from \$3B to \$5B, providing cross selling & aftermarket sales opportunities
- Integration complete, one year ahead of schedule
- Achieved \$18M operational efficiencies on full-year basis, exceeding target expectations
- Delivered \$8.2M non-GAAP operating income in 1H 2016 vs. (\$6M) non-GAAP operating loss in 1H 2015
- On track to deliver \$20M EBITDA in 2017, ahead of previous timing



Peerless performance exceeding expectations

Midstream Natural Gas Pipeline Distribution



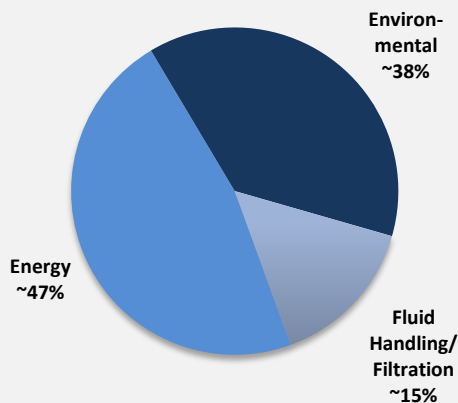
- **Midstream pipeline energy sector expanding**
- **Strong market opportunities in US & Canada over next 3 years**
 - Est. \$80M/year for separators, filters & silencers
 - Est. \$15M/year for SCR & emission control systems
- **One natural gas compressor station built every ~75 miles of pipeline = ~ \$350K-\$1M rev/station**
 - US& Canada: 6,000 miles planned pipeline construction* = ~80 compressor stations
 - Middle East, Asia & Europe: 15,000 miles planned pipeline construction* = **Near-term global opportunities**

* Source: Oil & Gas Journal; Feb. 2015. Pipeline construction discounted by 20% to be conservative.

Revenue Diversification

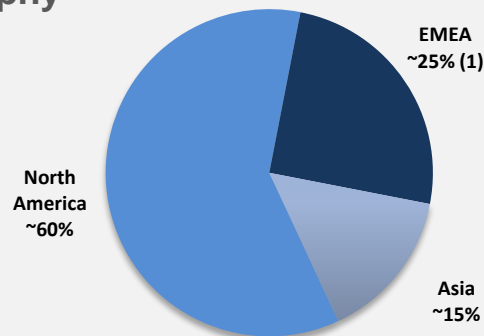
Segment

(YTD 2016)



Geography

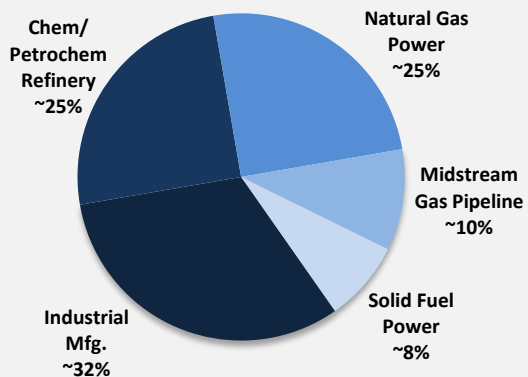
(YTD 2016)



(1) Europe, Middle East and Africa

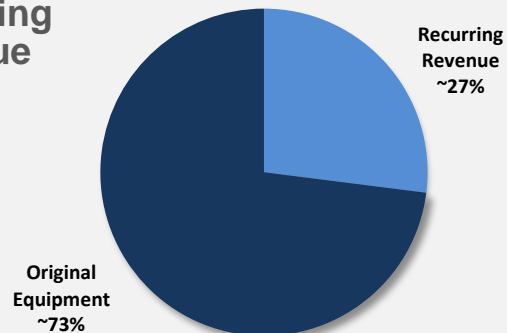
End Markets

(Fiscal 2015)



Recurring Revenue

(YTD 2016)



Strategic foundation to drive profitable growth through various cycles

Industry Leaders Choose CECO

Leverage to Large Blue-Chip Companies



Well Diversified Cross Section of End Markets

No Customer, Year Over Year, Represents More Than 5% of Sales on Average

Expanding Globally with Localized Sales & Production Capabilities

North America

- Strong market presence
- Shale revolution creating opportunities in nat. gas

Asia

- High growth emerging market supported by strong APC regulation initiatives (China)

Latin America

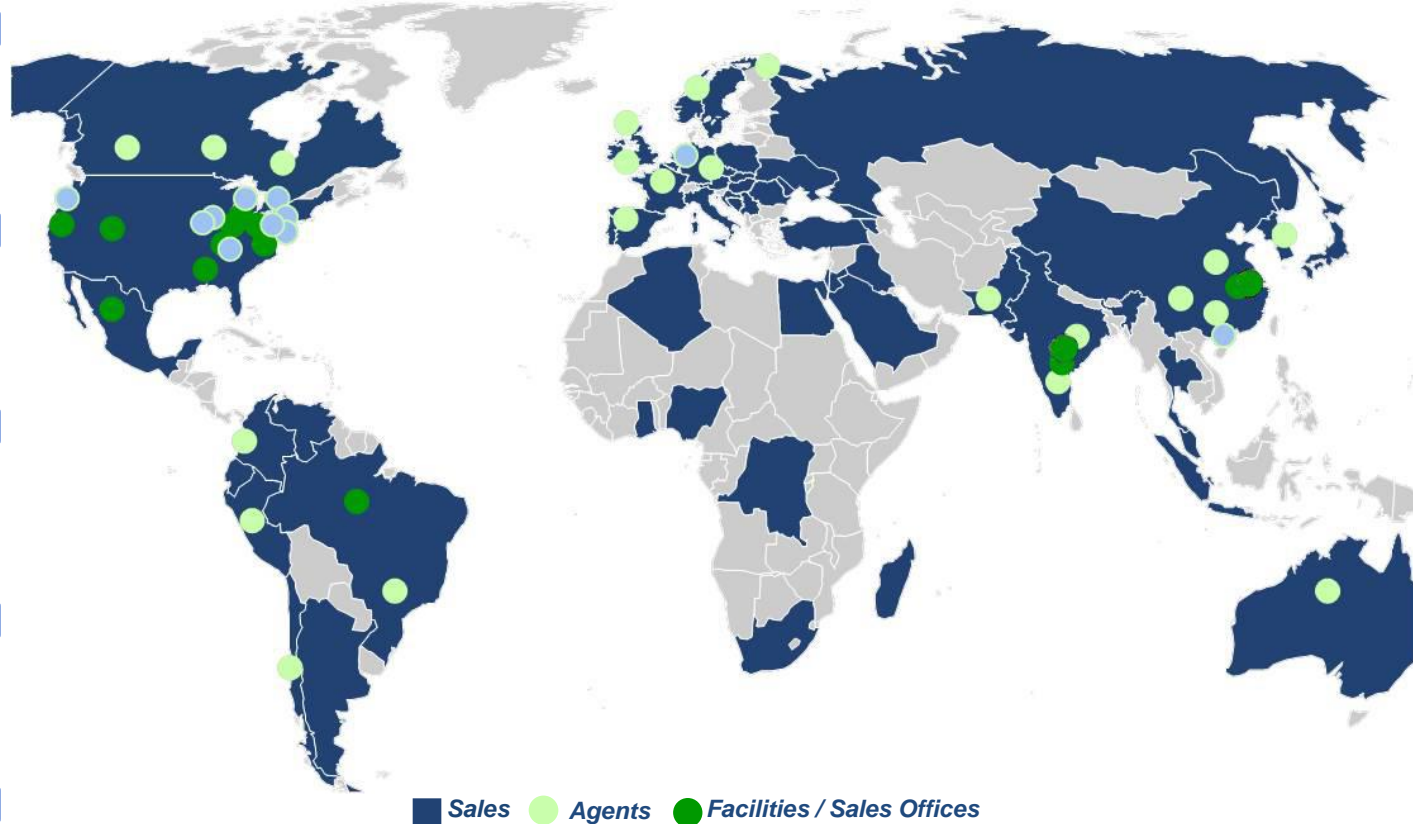
- Established presence & pursuing expansion
- Emerging market

Europe

- Limited sales presence represents market opportunity

Middle East & Africa

- Sales presence
- High growth emerging market (refining / petrochem)



- 10 internal manufacturing plants
- 70% of fabrication met through external manufacturers.

Asset-light business model ➡ **Increased focus on sales vs. manufacturing**



Focused on Increasing Shareholder Value

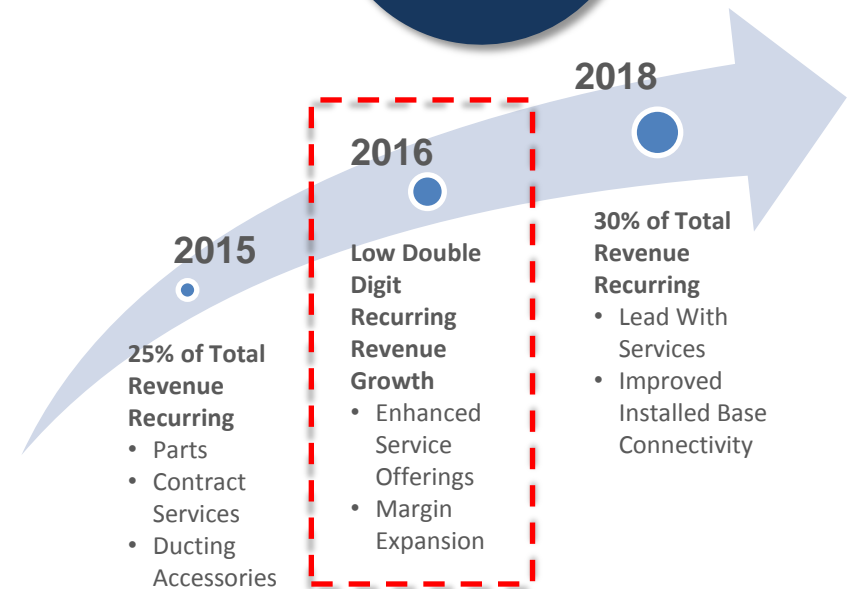
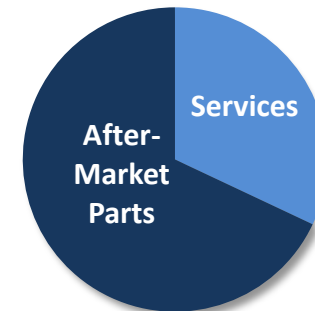
- Grow market share and recurring revenue ✓
- Pay down debt and reduce leverage ratio ✓
- Margin expansion ✓
- Improve free cash flow and working capital ✓
- Monetize non-core assets ✓
- Expand external strategic fabrication ✓

Delivering on our commitments to drive shareholder value through top-line growth, margin expansion, free cash flow generation and debt pay down

Recurring Revenue

- Q2 Bookings on track for double digit year-over-year growth target
- Q2 Aftermarket quotation pipeline grew ~20% sequentially
- Significant upside growth due to low connectivity (<15%) on large installed base (300,000 units/\$5B)
- Continued investment in dedicated aftermarket employees
 - Represents ~10% of total employees
- Strategic target of gross margin expansion
- Recurring revenue represents ~27% of total revenue; On track to meet 30% goal by 2018

Recurring Revenue Mix



Grow Recurring Revenues 2 to 2.5x Engineered Equipment Growth



Attractive Financial Model

- Extremely low CapEx (less than 1% of revenue) via asset light model
- Proven ability to improve cost structure
- Solid balance sheet and leverage management
- Focus on debt reduction, cash flow management and working capital excellence
- Lean business poised for accelerating growth
- Strategically outsourcing production to subassembly partners
- Focused leadership on aftermarket growth to drive higher margin revenues
- **OneCECO** sales initiative to focus on organic growth

Well positioned to drive long-term growth and increase shareholder value

Sharp Focus on Debt Reduction

(\$ in millions)

	12/31/14	9/30/15	12/31/15	3/31/16	6/30/16
Debt	\$ 111.9	\$ 194.3	\$ 177.3	\$ 170.6	\$ 152.5
Cash	\$ 18.2	\$ 30.8	\$ 34.2	\$ 33.4	\$ 56.6
Net Debt	\$ 93.7	\$ 163.5	\$ 143.1	\$ 137.2	\$ 95.9
TTM Adjusted EBITDA	\$ 38.7	\$ 45.1	\$ 48.4	\$ 52.5	\$ 54.5
Net Debt/Adjusted EBITDA	2.4x	3.6x	3.0x	2.6x	1.8x

Note: See supplemental slide for adjusted EBITDA reconciliation and important disclosures regarding CECO's use of adjusted EBITDA

- Debt pay down of \$18.3M in 2Q16 and \$25.4M YTD
- Improved TTM adjusted EBITDA by ~\$9M & reduced debt by ~\$42M since Peerless acquisition close
- 1.8x net leverage ratio, down from 2.6x at 1Q16
- Goal to pay down at least \$7M per quarter in 2016
- On track to achieve 2.0x gross debt TTM leverage ratio before end of 2017, as committed



Strong Free Cash Flow Generation

(\$ in millions)

	FY 2014	FY 2015	1Q16	2Q16	1H 2016
Gross free cash flow	\$ 29.2	\$ 22.4	\$12.1	\$ 37.3	\$ 49.4
Cash paid for Interest & income taxes	<u>\$(11.5)</u>	<u>\$ (9.8)</u>	<u>\$(2.7)</u>	<u>\$ (2.6)</u>	<u>\$ (5.3)</u>
Cash provided by operating activities	\$ 17.7	\$ 12.6	\$ 9.4	\$ 34.7	\$ 44.1
Capital expenditures	\$ (1.2)	\$ (0.8)	\$(0.2)	\$ (0.4)	\$ (0.6)
Proceeds from sale of property & equip.*	\$ 7.7	\$ 3.2	\$ 0.3	\$ 11.0	\$ 11.3
Dividends	\$ (5.9)	\$ (8.0)	\$(2.2)	\$ (2.3)	\$ (4.5)
Earn-out payments	\$ (1.4)	\$ (2.5)	\$(1.1)	\$ (1.2)	\$ (2.3)
Net free cash flow	\$ 16.9	\$ 4.5	\$ 6.2	\$ 41.8	\$ 48.0

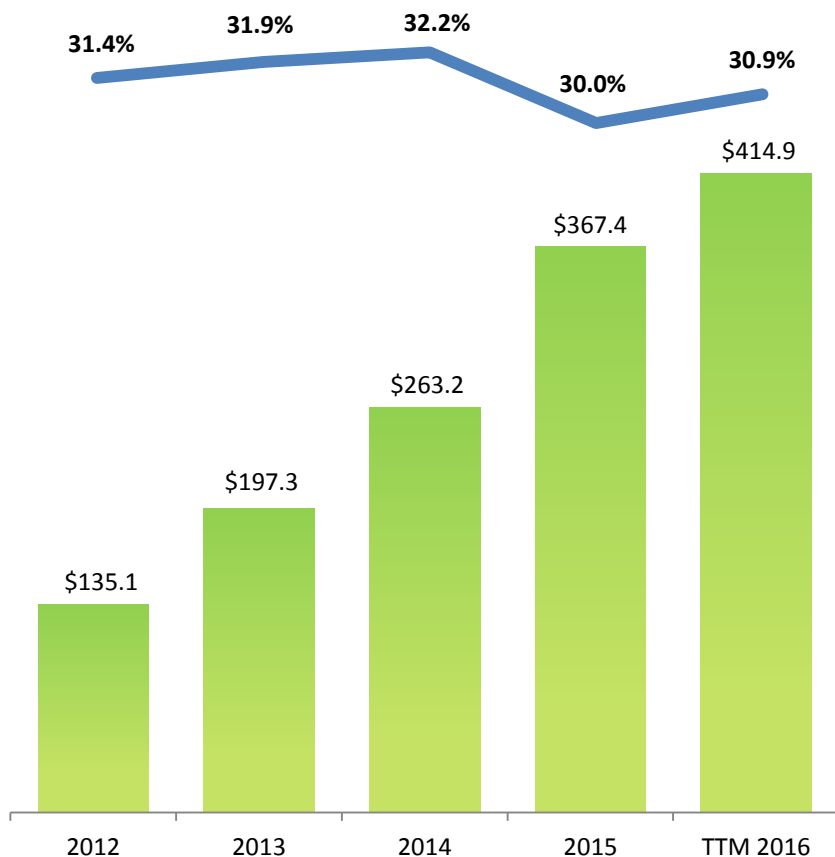
*2Q16 proceeds of \$11M from sale-leaseback of 2 facilities

CECO has an attractive free cash flow business model with working capital excellence

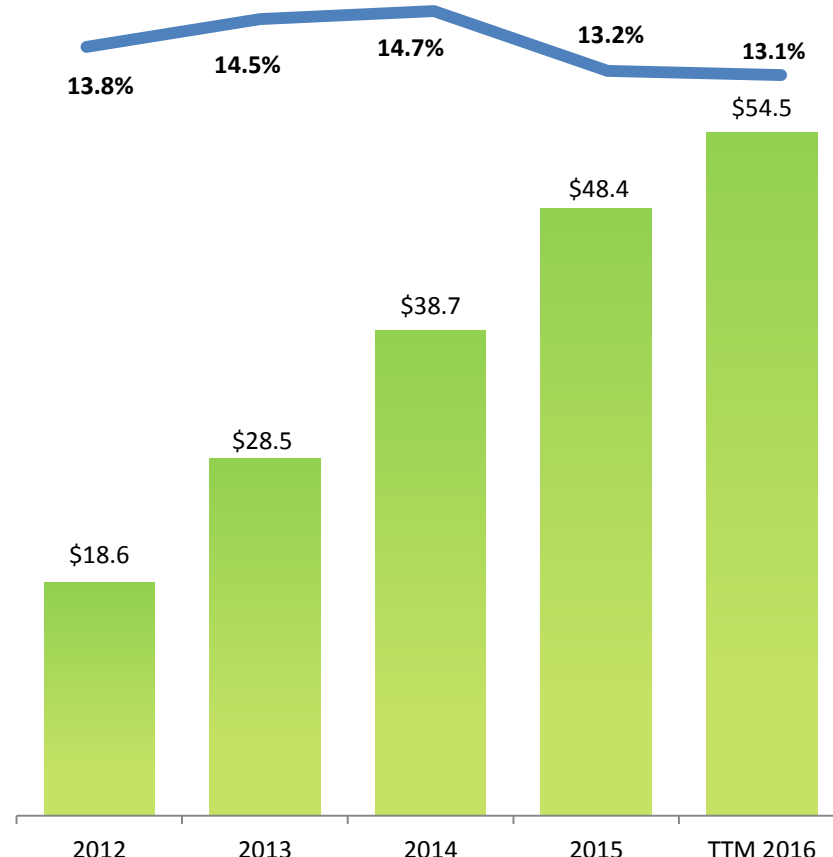
Margin Trends

(\$ millions)

Revenue & Non-GAAP Gross Margin



Adjusted EBITDA & EBITDA Margin ⁽¹⁾

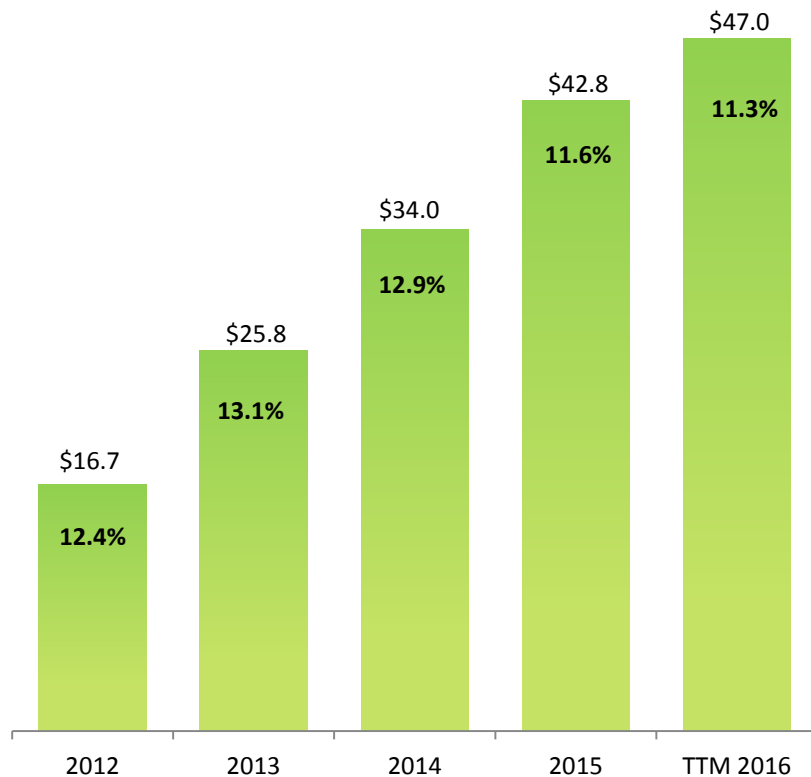


(1) See supplemental slide for adjusted EBITDA reconciliation and important disclosures regarding CECO's use of this non-GAAP financial measure.

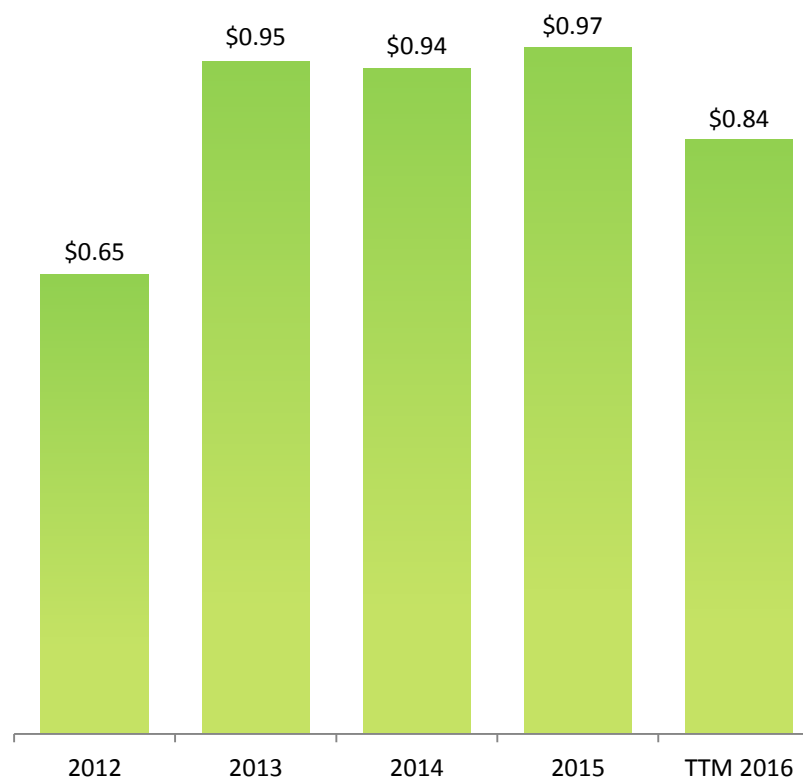
Consolidated Results

(\$ millions except per share data)

Non-GAAP Operating Income (1)



Non-GAAP Earnings Per Share (1)



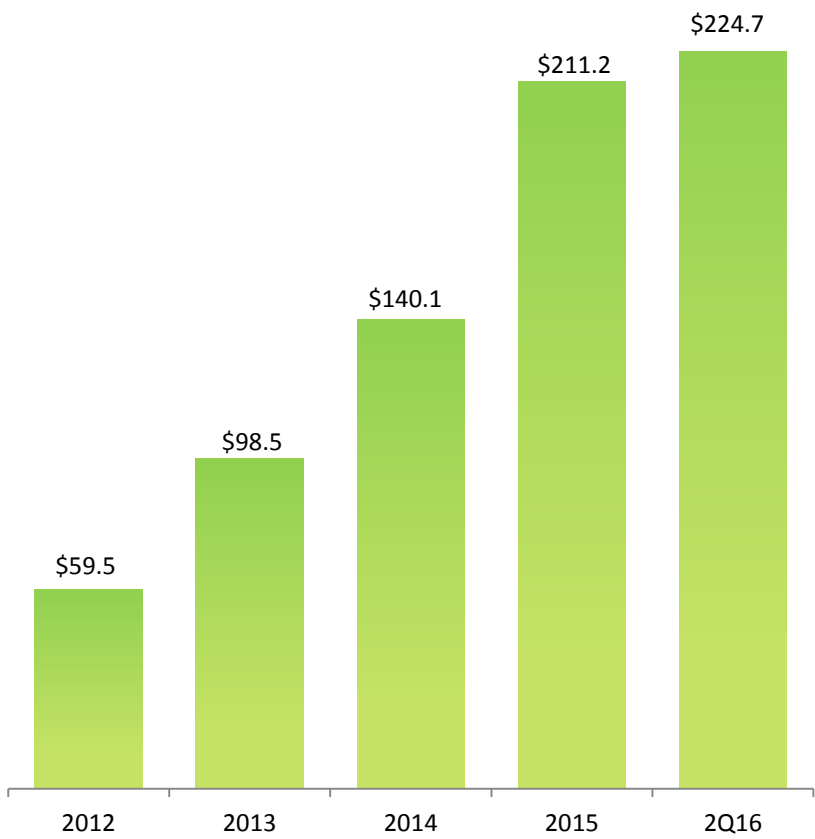
(1) See supplemental slide for adjusted operating income and earnings per share reconciliation and important disclosures regarding CECO's use of these non-GAAP financial measures.



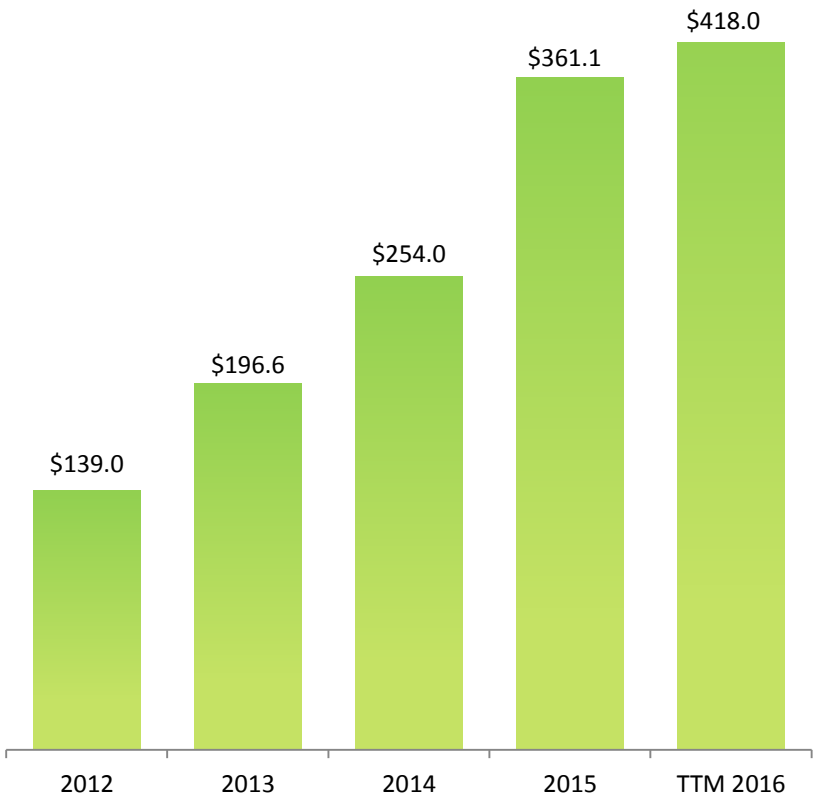
Backlog & Bookings

(\$ in millions)

Backlog



Bookings



Strengthening the Balance Sheet

(\$ in millions)

Selected Balance Sheet Information	12/31/14	12/31/15	3/31/16	6/30/16
Cash & Equivalents	\$ 18.2	\$ 34.2	\$ 33.4	\$ 56.6
Total Assets	\$ 412.1	\$ 598.8	\$ 581.9	\$ 591.7
Total Bank Debt	\$ 111.9	\$ 177.3	\$ 170.6	\$ 152.5
Shareholders' Equity	\$ 181.2	\$ 245.0	\$ 246.6	\$ 247.0

Balance Sheet Detail				
Current Assets	\$ 143.0	\$ 228.5	\$ 216.0	\$ 233.7
Current Liabilities	\$ (77.8)	\$(148.2)	\$(142.7)	\$(160.4)
Working Capital	\$ 65.2	\$ 80.3	\$ 73.3	\$ 73.3
Less Cash & Equivalents	\$ (18.2)	\$ (34.2)	\$ (33.4)	\$ (56.6)
Net Working Capital	\$ 47.0	\$ 46.1	\$ 39.9	\$ 16.7

- Net working capital streamlined significantly from Q1
- Net working capital as % of revenue was a record low
- Q2 debt repayment of \$18.3M lowered leverage ratios

Note: Balance Sheet figures presented as reported in Company filings



Supplementary Non-GAAP Materials

Notes to Investors

Non-GAAP Financial Information

CECO is providing non-GAAP historical financial measures as the Company believes these figures are helpful in allowing individuals to better assess the ongoing nature of CECO's core operations. A "non-GAAP financial measure" is a numerical measure of a company's historical financial performance that excludes amounts that are included in the most directly comparable measure calculated and presented in the GAAP statement of operations.

Non-GAAP gross profit, non-GAAP operating income, non-GAAP net income, non-GAAP gross profit margin, non-GAAP operating margin, non-GAAP earnings per basic and diluted share and adjusted EBITDA as presented in this presentation, have been adjusted to exclude the effects of expenses related to property, plant, and equipment valuation adjustments, acquisition and integration expense activities including retention, legal, accounting, banking, amortization and earn out expenses, the impact of foreign currency re-measurement and the associated tax benefit of these items. Management believes these items are not necessarily indicative of the Company's ongoing operations, other non-recurring or infrequent items, and their exclusion provides individuals with additional information to compare the Company's results over multiple periods. Additionally, management utilizes this information to evaluate its ongoing financial performance. CECO's financial statements may be affected by items similar to those excluded in the non-GAAP adjustments described above, and exclusion of these items from our non-GAAP financial measures should not be construed as an inference that all such costs are unusual or infrequent.

Non-GAAP gross profit margin, non-GAAP operating income, non-GAAP net income, non-GAAP gross profit margin, non-GAAP operating margin, and non-GAAP earnings per basic and diluted shares and adjusted EBITDA are not calculated in accordance with GAAP, and should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Non-GAAP financial measures have limitations in that they do not reflect all of the costs associated with the operations of our business as determined in accordance with GAAP. As a result, you should not consider these measures in isolation or as a substitute for analysis of CECO's results as reported under GAAP.

In accordance with the requirements of Regulation G issued by the Securities and Exchange Commission, non-GAAP gross profit margin, non-GAAP operating income, non-GAAP net income, non-GAAP gross profit margin, non-GAAP operating margin, and non-GAAP earnings per basic and diluted share and adjusted EBITDA stated in the tables above are reconciled to the most directly comparable GAAP financial measures. Free cash flow has limitations due to the fact that it does not represent the residual cash flow available for discretionary expenditures, since it does not take into account debt service requirements or other non-discretionary expenditures that are not deducted from the measure. Adjusted EBITDA and Free Cash Flow are not calculated in accordance with GAAP, and should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Additionally, CECO cautions investors that non-GAAP financial measures used by the Company may not be comparable to similarly titled measures of other companies.

Additionally, CECO presents certain measures, such as period-over-period revenue growth, on a constant currency basis, which excludes the effects of foreign currency translation. Due to the continuing strengthening of the U.S. dollar against foreign currencies and the overall variability of foreign exchange rates from period to period, management uses these measures on a constant currency basis to evaluate period-over-period operating performance. Measures presented on a constant currency basis are calculated by translating current period results at prior period monthly average exchange rates.



(\$ in millions)

Non-GAAP Gross Profit Margin

<i>(dollars in millions)</i>	Annual 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Annual 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Annual 2015	Q1 2016	Q2 2016	YTD 2016	TTM 2016
Gross profit as reported in accordance with GAAP	\$ 61.6	\$ 19.7	\$ 21.4	\$ 21.1	\$ 22.6	\$ 84.8	\$ 21.0	\$ 26.6	\$ 30.8	\$ 30.8	\$ 109.2	\$ 31.6	\$ 33.9	\$ 65.5	\$ 127.1
<i>Gross profit margin in accordance with GAAP</i>	<i>31.2%</i>	<i>34.4%</i>	<i>32.1%</i>	<i>33.3%</i>	<i>29.7%</i>	<i>32.2%</i>	<i>25.9%</i>	<i>30.6%</i>	<i>31.4%</i>	<i>30.4%</i>	<i>29.7%</i>	<i>30.6%</i>	<i>30.2%</i>	<i>30.4%</i>	<i>30.6%</i>
Inventory valuation adjustment	1.1	-	-	-	-	-	-	-	-	0.5	0.5	0.1	-	0.1	0.6
Plant, property and equipment valuation adjustment	0.2	0.2	0.1	0.2	0.1	\$ 0.6	0.2	0.1	0.2	0.1	0.6	0.2	0.1	0.3	0.6
Non-GAAP gross margin	\$ 62.9	\$ 19.9	\$ 21.5	\$ 21.3	\$ 22.7	\$ 85.4	\$ 21.2	\$ 26.7	\$ 31.0	\$ 31.4	\$ 110.3	\$ 31.9	\$ 34.0	\$ 65.9	\$ 128.3
<i>Non- GAAP Gross profit margin</i>	<i>31.9%</i>	<i>34.8%</i>	<i>32.3%</i>	<i>33.6%</i>	<i>29.8%</i>	<i>32.4%</i>	<i>26.2%</i>	<i>30.7%</i>	<i>31.6%</i>	<i>31.0%</i>	<i>30.0%</i>	<i>30.9%</i>	<i>30.3%</i>	<i>30.6%</i>	<i>30.9%</i>

Non-GAAP Operating Margin

<i>(dollars in millions)</i>	Annual 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Annual 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Annual 2015	Q1 2016	Q2 2016	YTD 2016	TTM 2016
Operating income as reported in accordance with GAAP	\$ 7.0	\$ 5.5	\$ 7.2	\$ 5.2	\$ 3.8	\$ 21.7	\$ 3.0	\$ 4.5	\$ (2.2)	\$ (0.3)	\$ 4.9	\$ 5.8	\$ 8.6	\$ 14.4	\$ 11.9
<i>Operating margin in accordance with GAAP</i>	3.5%	9.6%	10.8%	8.2%	5.0%	8.2%	3.7%	5.2%	-2.2%	-0.3%	1.3%	5.6%	7.7%	6.7%	2.9%
Inventory valuation adjustment	1.1	-	-	-	-	-	-	-	-	0.5	0.5	0.1	-	0.1	0.6
Plant, property and equipment valuation adjustment	0.2	0.2	0.1	0.2	0.1	0.6	0.2	0.1	0.2	0.1	0.6	0.2	0.1	0.3	0.6
Gain on insurance settlement	-	-	-	-	-	-	-	-	-	-	-	-	(1.0)	(1.0)	(1.0)
Acquisition and integration expenses	7.2	0.1	0.2	0.1	0.9	1.3	0.3	1.0	5.7	0.9	7.9	-	0.4	0.4	7.0
Amortization and earn-out expenses	6.8	2.5	2.4	2.4	2.8	10.1	4.0	6.7	9.3	5.6	25.6	4.8	4.9	9.7	24.6
Intangible asset impairment	-	-	-	-	-	-	-	-	-	3.3	3.3	-	-	-	3.3
Legal reserves	3.5	-	-	0.3	-	0.3	-	-	-	-	-	-	-	-	-
Non-GAAP operating income	\$ 25.8	\$ 8.3	\$ 9.9	\$ 8.2	\$ 7.6	\$ 34.0	\$ 7.5	\$ 12.3	\$ 13.0	\$ 10.1	\$ 42.8	\$ 10.9	\$ 13.0	\$ 23.9	\$ 47.0
<i>Non-GAAP Operating margin</i>	13.1%	14.5%	14.9%	12.9%	10.0%	12.9%	9.3%	14.2%	13.2%	10.0%	11.6%	10.6%	11.6%	11.1%	11.3%

Non-GAAP Net Income and Adjusted EBITDA

<i>(dollars in millions)</i>	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Annual 2015	Q1 2016	Q2 2016	YTD 2016	TTM 2016
Net income as reported in accordance with GAAP	\$ 0.2	\$ 2.1	\$ (4.8)	\$ (3.1)	\$ (5.6)	\$ 3.1	\$ 4.0	\$ 7.1	\$ (0.8)
Inventory valuation adjustment	-	-	-	0.5	0.5	0.1	-	0.1	0.6
Plant, property and equipment valuation adjustment	0.2	0.1	0.2	0.1	0.6	0.2	0.1	0.3	0.6
Gain on insurance settlement	-	-	-	-	-	-	(1.0)	(1.0)	(1.0)
Acquisition and integration expenses	0.3	1.0	5.7	0.9	7.9	-	0.4	0.4	7.0
Amortization and earn-out expenses	4.0	6.7	9.3	5.6	25.6	4.8	4.9	9.7	24.6
Intangible asset impairment	-	-	-	3.3	3.3	-	-	-	3.3
Legal reserves	-	-	-	-	-	-	-	-	-
Deferred financing fee adjustment	-	-	0.3	-	0.3	-	-	-	0.3
Foreign currency remeasurement	2.7	(0.6)	(0.3)	0.7	2.5	(0.9)	0.5	(0.4)	-
Tax benefit of expenses	(1.7)	(0.8)	(2.6)	(2.0)	(7.1)	(1.2)	(1.6)	(2.8)	(7.4)
Non-GAAP net income	\$ 5.7	\$ 8.5	\$ 7.8	\$ 6.0	\$ 28.0	\$ 6.1	\$ 7.3	\$ 13.4	\$ 27.2
Depreciation	0.7	0.6	0.7	1.5	3.5	1.2	1.0	2.2	4.4
Non-cash stock compensation	0.4	0.5	0.4	0.6	1.9	0.6	0.5	1.1	2.1
Other (income)/expense	(1.0)	0.1	0.6	(0.1)	(0.4)	0.1	(0.1)	-	0.5
Gain on insurance settlement	-	-	-	-	-	-	1.0	1.0	1.0
Interest expense	1.0	1.2	1.4	2.1	5.7	2.1	2.0	4.1	7.6
Income tax expense	1.8	2.6	3.2	2.1	9.7	2.6	3.8	6.4	11.7
Adjusted EBITDA	\$ 8.6	\$ 13.5	\$ 14.1	\$ 12.2	\$ 48.4	\$ 12.7	\$ 15.5	\$ 28.2	\$ 54.5
Basic Shares Outstanding	26,271,316	26,283,529	28,617,589	33,912,163	28,791,662	33,928,052	33,946,117	33,937,128	32,600,980
Diluted Shares Outstanding	26,598,799	26,627,051	28,617,589	33,912,163	28,791,662	34,116,534	34,161,543	34,139,087	32,701,957
Earnings (loss) per share:									
Basic	\$ 0.01	\$ 0.08	\$ (0.17)	\$ (0.09)	\$ (0.19)	\$ 0.09	\$ 0.12	\$ 0.21	\$ (0.05)
Diluted	\$ 0.01	\$ 0.08	\$ (0.17)	\$ (0.09)	\$ (0.19)	\$ 0.09	\$ 0.12	\$ 0.21	\$ (0.05)
Non-GAAP earnings per share:									
Basic	\$ 0.22	\$ 0.32	\$ 0.27	\$ 0.18	\$ 0.97	\$ 0.18	\$ 0.22	\$ 0.39	\$ 0.84
Diluted	\$ 0.21	\$ 0.32	\$ 0.27	\$ 0.18	\$ 0.97	\$ 0.18	\$ 0.21	\$ 0.39	\$ 0.84



Investor Contact

Tracy Krumme
VP, Investor Relations
513.458.2610
tkrumme@cecoveniro.com