



WATERFORD RESEARCH INSTITUTE

TEXAS CATALOG / PRICE LIST

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**Waterford
Reading Academy**

**Waterford Early
Learning**

Curriculet

WACS

**Waterford
UPSTART**

**Waterford
Mentor**

**Waterford
SmartStart**

**Professional
Development**

2020

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WATERFORD READING ACADEMY

Waterford Reading Academy aligns the efforts of the teacher, child, and parents while guiding students from “Learning to Read” to “Reading to Learn.”

“Learning to Read” to “Reading to Learn”

Waterford Reading Academy includes:

- Waterford Reading Academy Reading Sequence (PreK-2)
- Waterford Reading Academy Math & Science Sequence (PreK-2)
- Waterford SmartStart Sequence (PreK)
- Classroom Advantage
- Curriculet (3-6)
- Waterford Assessment of Core Skills (WACS)
- Waterford Mentor (PreK-6)

Waterford Reading Academy Reading Sequence. Waterford Reading Academy Reading Sequence is an evidence-based, adaptive, PreK-2 program designed to provide the literacy foundation needed to prepare students for reading fluency. With alignment to the TEKS, the rigorous supplemental and intervention content provides a highly personalized learning experience. Phonics, phonological awareness, comprehension, fluency, vocabulary, language concepts, and writing are included. Students receive engaging instruction presented in multiple ways with interactive activities that build and reinforce concepts and applications. Integrated assessments provide teachers with ongoing data and reports to inform instruction and intervention.

Waterford Reading Academy Math & Science Sequence. Waterford Reading Academy Math & Science Sequence is an evidence-based, adaptive, PreK-2 program designed to provide the mathematical foundations needed to prepare students for academic success. With alignment to the TEKS, the rigorous supplemental and intervention content provides a highly personalized learning experience. Numbers, operations, algebraic thinking, measurement, data, geometry, and integrated science are included. Students receive engaging instruction presented in multiple ways with interactive activities that build and reinforce concepts and applications. Integrated assessments and innovative resources provide teachers with ongoing data and reports to inform their classroom instruction.

Waterford SmartStart Sequence. SmartStart is a comprehensive PreK solution. Building upon evidence-based instruction, the software and offline materials combine to teach early reading, math, science, and social studies concepts as well as executive function, creative arts, and health and physical development.

Based on the latest scientific early brain development research and learning strategies, the curriculum and materials integrate instruction across developmental domains and early learning disciplines. The comprehensive program correlates to the Texas Prekindergarten Guidelines.

Classroom Advantage. Classroom Advantage gives teachers easy access to thousands of Waterford’s evidence-based digital learning activities, including games, songs, and interactive books. This easy to use teacher tool is ideal for interactive whiteboards and projectors. Most importantly, it enables teachers to leverage TEKS aligned, evidence-based learning technology to engage students, tailor content to student and classroom needs, and offer diverse learning modalities and varied delivery methods.

Curriculet. Curriculet is an independent reading program for grades 3-6 grades. Curriculet provides scaffolded digital lessons that promote deeper thinking, understanding, and comprehension, including the most popular student and teacher choices. Students are supported by a deep learning experience with media annotations, quizzes, and open-ended questions that encourage reflection at regular checkpoints throughout a text. Reports provide actionable data for teachers and administrators to improve literacy gains.

Waterford Assessment of Core Skills (WACS). Waterford Assessment of Core Skills is an adaptive, online early literacy assessment for PreK-2. WACS gives an accurate indication of each child’s reading readiness and competence.

Waterford Mentor. Waterford Mentor is an innovative new feature to increase parent and family engagement. Mentor enables direct messages to be sent to parents via the Mentor smartphone app. Teachers can also message parents directly through the app with announcements, direct messages, or even reminders about homework. Waterford Mentor messages include student progress information, reminders, and recommendations for parental activities, and relationship-building activities to support social and emotional learning.

Annual Single Student License

Waterford Reading Academy annual single student license (WRA01SG) includes the following:

- Reading Sequence
- Math & Science Sequence
- OR
- SmartStart Sequence
- With*
- Curriculet
- WACS
- Waterford Mentor

The license gives a single student access to the listed components. Licenses cannot be shared.

Product Description	Price per Student
Waterford Reading Academy	\$80

Discounts

Number of Licenses	Percent of Enrollment	Price per Student
1 to 199	0 to 9.99%	\$80
200 to 2,000	10 to 24.99%	\$60
2,001 to 5,000	25 to 49.99%	\$50
5,001 to 10,000	50 to 74.99%	\$40
10,001+	75+%	\$30

Classroom Advantage

Product Description	Price per Teacher
Classroom Advantage	\$250

One teacher license included at no cost with every 20 Waterford Reading Academy

Annual Site License

Waterford Reading Academy annual site license (WRA99) includes the following:

- Reading Sequence (or Waterford SmartStart)
- Math & Science Sequence (or Waterford SmartStart)
- Classroom Advantage
- Curriculet
- WACS
- Waterford Mentor

Product Descriptions	Price per Site
Extra Small Waterford Reading Academy (Up to 150 total annual student licenses in a school that has 150 or fewer total students enrolled)	\$5,775
Small Waterford Reading Academy (151–300 total annual student licenses in a school that has between 151–300 total students enrolled)	\$8,250
Medium Waterford Reading Academy (301–450 total annual student licenses in a school that has between 301–450 total students enrolled)	\$10,725
Large Waterford Reading Academy (451–600 total annual student licenses in a school that has between 451–600 total students enrolled)	\$13,200
Extra Large Waterford Reading Academy (601–1,200 total annual student licenses in a school that has 601+ total students enrolled)	\$16,500

WATERFORD EARLY LEARNING

Waterford Early Learning includes:

- Waterford Early Learning Reading Sequence (PreK-2)
- Waterford Early Learning Math & Science Sequence (PreK-2)
- Waterford SmartStart Sequence (PreK)
- Classroom Advantage

Waterford Early Learning Reading Sequence. Waterford Early Learning Reading is an evidence-based, adaptive, PreK-2 program designed to provide the literacy foundation needed to prepare students for reading fluency. With alignment to the TEKS, the rigorous supplemental and intervention content provides a highly personalized learning experience. Phonics, phonological awareness, comprehension, fluency, vocabulary, language concepts, and writing are included. Students receive engaging instruction presented in multiple ways with interactive activities that build and reinforce concepts and applications. Integrated assessments provide teachers with ongoing data and reports to inform instruction and intervention.

Waterford Early Learning Math & Science Sequence. Waterford Early Learning Math & Science is an evidence-based, adaptive, PreK-2 program designed to provide the mathematical foundation needed to prepare students for academic success. With alignment to the TEKS, the rigorous content provides a highly personalized learning experience. Numbers, operations, algebraic thinking, measurement, data, geometry, and integrated science are included. Integrated assessments and innovative resources provide teachers with ongoing data and reports to inform their classroom instruction.

Waterford SmartStart Sequence. Waterford SmartStart is a comprehensive prekindergarten solution. Building upon evidence-based instruction, the software, teacher guide, and offline materials combine to teach early reading, math, science, and social studies concepts as well as executive function, creative arts, and health and physical development. Based on the latest scientific early brain development research and learning strategies, the curriculum and materials integrate instruction across developmental domains and early learning disciplines. The program correlates to the Texas Prekindergarten Guidelines.

Classroom Advantage. With Classroom Advantage, teachers can harness learning technologies in flexible small and large group settings, including tiered instructional models. Classroom Advantage gives teachers easy access to thousands of Waterford's evidence-based digital learning activities, including games, songs, and interactive books. This easy to use teacher tool is ideal for interactive whiteboards and projectors. Most importantly, it enables teachers to leverage TEKS aligned, evidence-based learning technology to engage students, tailor content to student and classroom needs, and offer diverse learning modalities and varied delivery methods.

Annual Single Student License

Waterford Early Learning annual student license includes the following:

- Waterford Early Learning: Reading Sequence
- Waterford Early Learning: Math & Science Sequence
- Waterford Early Learning: SmartStart Sequence
- Classroom Advantage

Waterford Early Learning

Product Description	Price per Student
Waterford Early Learning: Reading Sequence, Math & Science Sequence, OR SmartStart Sequence (WW01BD1)	\$80
Waterford Early Learning: Math & Science Sequence	\$60

Discounts: Waterford Early Learning: Reading Sequence, Math & Science Sequence, OR SmartStart Sequence

Number of Licenses	Percent of PreK-2 Enrollment	Price per Student
1 to 199	0 to 9.99%	\$80
200 to 2,000	10 to 24.99%	\$60
2,001 to 5,000	25 to 49.99%	\$50
5,001 to 10,000	50 to 74.99%	\$40
10,001+	75+%	\$30

Classroom Advantage

Product Description	Price per Teacher
Classroom Advantage	\$250

One teacher license included at no cost with every 20 Waterford Early Learning student licenses.

WATERFORD UPSTART



Waterford UPSTART is an at-home kindergarten readiness program. Waterford UPSTART includes award-winning reading and math software to build the foundational skills needed for school readiness. The adaptive software individualizes instruction to meet each child’s starting level and instructional progress.

Waterford UPSTART’s unique family engagement model includes an ongoing partnership with parents, providing each family with a learning coach to support the child’s progress in the home. Academic, social, emotional, and motivational strategies are provided to ensure family engagement that supports kindergarten readiness and continued academic success.



Waterford UPSTART

Product Description	Price
UPSTART includes: <ul style="list-style-type: none"> • Adaptive reading and math software • Family Education Liasion ongoing support • Other options include orientation, recruitment, graduation, hardware, and internet service for participating families 	*Price to be determined

*Waterford UPSTART is customized – price is based on options included.
 Requires 25 license minimum purchase.

PROFESSIONAL SERVICES



Waterford’s Professional Services help districts scale personalized learning for students, educators, and staff. Professional development services are customized to support teachers in implementing learning solutions in transformative ways, offering extended job-embedded supports, ongoing professional collaboration, and coaching and mentoring support.

Professional Services offerings include:

<p>Implementation Fidelity</p> <ul style="list-style-type: none"> • Implementation Planning Meeting • Leadership Workshop • Curriculum Integration • Home-School Partnerships • Newsletters • End-of-Year Implementation Evaluation 	<p>Professional Learning</p> <ul style="list-style-type: none"> • Getting Started with Classroom Advantage • Using Data to Inform Instruction • ELL Strategies • Best Literacy Practices with Digital Resources • Personalized Learning Classroom Practices
<p>Instructional Coaching</p> <ul style="list-style-type: none"> • Job-Embedded Coaching • Problem Solve Implementation Obstacles • Using Teacher Materials • Engaging Families • Inform Classroom Instruction and Interventions • Communities of Practice 	<p>Collaborative Inquiry</p> <ul style="list-style-type: none"> • Analyze Performance Data • Promote Student-Centered Learning • Guided Action Plans for Continuous Improvement • Collaboration and Feedback • Facilitate Annual Transitions

Professional Services

Product Description	Price
Onsite training	\$2,695
Virtual training	\$550
Additional Professional Services offerings include: <ul style="list-style-type: none"> • Getting Started training • Family engagement workshops • Coaching and modeling • Training packages • Training Hub (on-demand eLearning courses) 	To Be Determined