

Adding value to nutrition industries



Four reasons to choose Adifo

- We are familiar with your specific business processes and challenges.
- We arrive quickly at the most appropriate software solution, containing many sector-specific functions.
- We follow closely the latest developments, trends and legislation.
- We incorporate proactively all of this sector knowledge into our software.

So you're always one step ahead.



Your challenges Our drive

Launching new products, exploring niche markets, reducing costs, optimizing resource efficiency and handling the loss of essential business knowledge. These are just a few of the challenges companies in nutrition have to face in an ever changing and increasingly competitive market.

Adifo knows how important it is to anticipate such challenges. So we help you respond accordingly by developing and servicing software tools that automate your business processes and information flows. We have translated our extensive expertise in the international nutrition industry into sector-specific software tools. Tools that directly contribute to your business goals by implementing best practices. This is our way of adding value to your company.



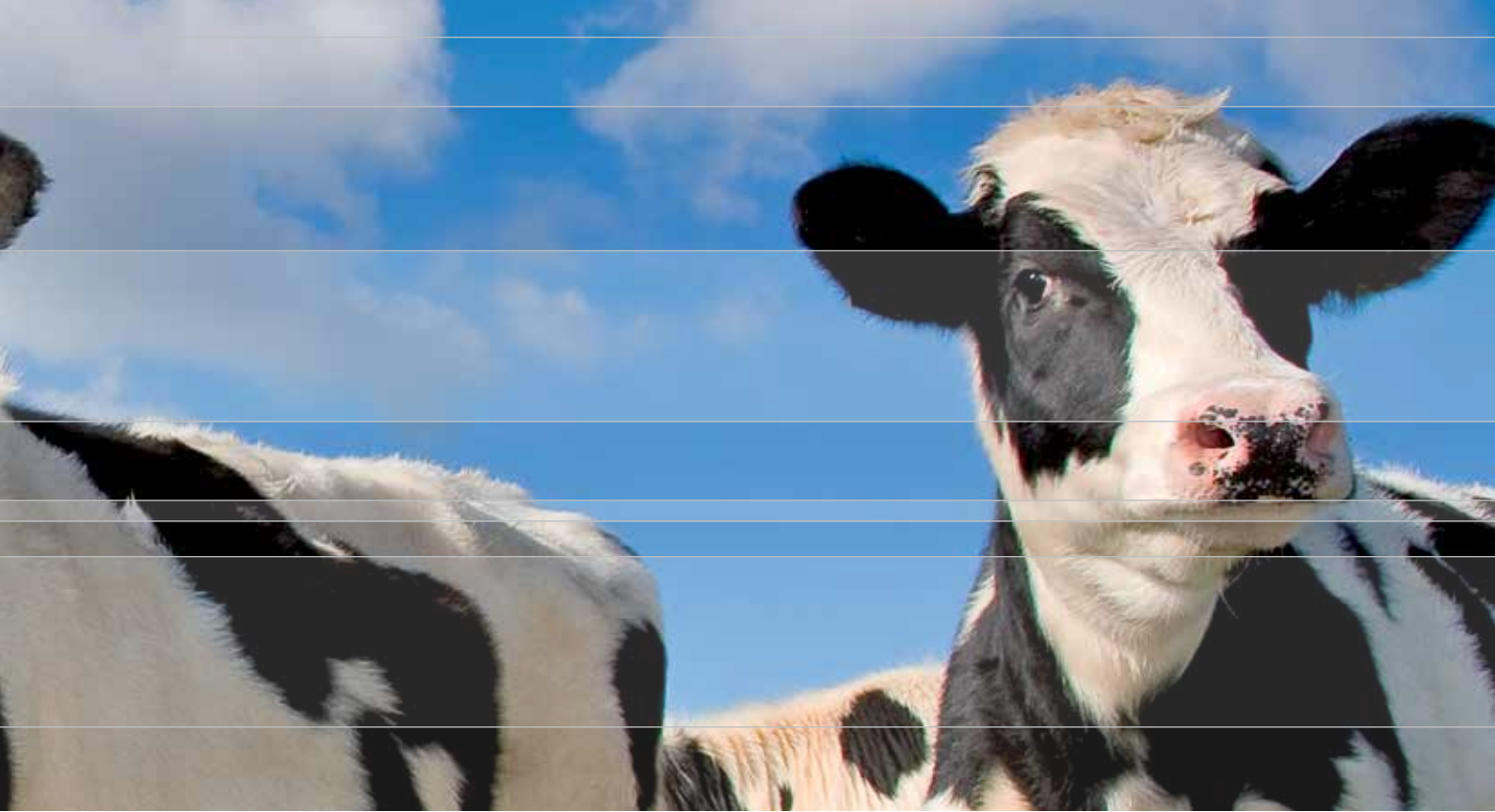
// The feed industry in Europe is being challenged continuously by new market developments and consolidation. Resource efficiency is a key success factor to keep ahead of the increasingly competitive market. It's my personal experience that Adifo knows how to respond successfully to this business challenge. **//**

Vanden Avenne-Ooigem

Patrick Vanden Avenne , CEO

President of FEFAC, European Feed Manufacturers' Federation





Helping you achieve your business goals That's our purpose

Adifo helps you gain maximum control over your core processes and guarantees the protection of critical business knowledge.

Optimizing your business processes

We help improve all your core processes: formulation, global recipe management, labelling, declarations, purchasing, sales, finances, logistics and administration. Whatever your objectives, we help you achieve them in the most efficient and cost-effective way.

Letting you respond faster to market demands and changes in legislation.

Safeguarding essential knowledge

We make sure all essential company knowledge and information is systematically gathered and safely stored for the future. Our software solutions are fully integrated and cover all of your company's processes throughout the supply chain.

Because know-how and knowledge are vital competitive advantages.



// Our company has seen several mergers and acquisitions, so we are grateful Adifo's software has helped us handle such considerable growth. It enables us to accurately manage our formulation and recipes at all times, even though we have almost 100 recipes and our production is spread over 11 facilities in 5 countries. **//**

Lotus Bakeries
Els Van Parys, R&D manager





Expert in nutrition We share your focus

Our software is especially designed for nutrition-related industries. That's the basis for your success and ours.

Nutrition holds no secrets for us

Adifo works closely with all nutrition-related industries. We have vast knowledge of the specific requirements and practices of each sector: animal feed, premix, aqua feed, pet food, food, ingredient and raw material trading companies, etc. We proactively incorporate this knowledge into our software.

Global orientation, worldwide coverage

Our clients - both medium-sized and large companies - are located around the world. We apply a global working method without compromising local requirements, sensitivities and legislation. This approach enables our international clients to standardize their processes.



// Adifo facilitated us to comply with the new European REACH legislation by developing a new software module within BESTMIX®. Their REACH module reduces our administrative burden considerably and enables us to formulate efficiently while always keeping within the legal bounds. **//**

Provimi
Kees Geerse, Global Formulation Specialist





Dedicated software Unlocking the potential of your data

Need better products? Striving for reduced costs, improved workflows or more efficient labelling? We help you achieve all this and more by developing and servicing software solutions that automate your processes and information flows.

Managing all your core processes

We have designed a family of software that helps you control your core processes and manage all of your process data. Our software makes access to essential process information easier and enables you to get much more out of your data.

Streamlining your workflow

We aim to increase your efficiency. That's why we have developed user-friendly software with a familiar interface, relying on a uniform and reliable database. Result? A more streamlined workflow, fewer errors and recalls, and happy users.

Ensuring compatibility and stability

Our software integrates seamlessly with all common software applications. You can enter external data or export

data to other formats easily, for instance your company website. We maintain the same standards and test procedures to guarantee maximum software stability.

bestmixsoftware

- Profit-driven feed formulation
- Clever recipe management
- Balanced ration calculation
- Smart lab data management
- Based on Microsoft standard technology
- Compliant with EU regulations

milassoftware

- Intelligent Enterprise Resource Planning
- Specially designed for the nutrition industry
- Procurement management
- Tracking & tracing, food safety
- Logistic and financial management
- Link with the weighbridge
- ...
- Based on  Microsoft Dynamics AX

The integration between Bestmix® and Milas® software manages your entire process flow, from recipe to end product.



// Adifo implemented our ERP package in just 8 months thanks to careful planning and preparation and their standard implementation methodology. It was a great achievement. **//**

Twilmij
René Slagmolen, Director





Building partnerships Our commitment

We help you get the most out of your software so you can deal with your business challenges promptly and effectively.

Long-term partnerships

Adifo believes in long-term and future-oriented partnerships. Our commitment does not end once the software has been implemented. We continue supporting you and your business for as long as you need us.

Training

Generating maximum results and getting the most out of your software is a goal that both you and Adifo pursue. That's why we not only train users into operating your software correctly, but also guide them towards unlocking the software's full potential.

Consultancy

Whenever you face a new challenge or your business needs change, you need to know your software can adapt with you.

Our consultants are on hand to advise you and, if necessary, remodel your workflow. They keep close tabs on the market and follow trends and changes in the nutrition industry.

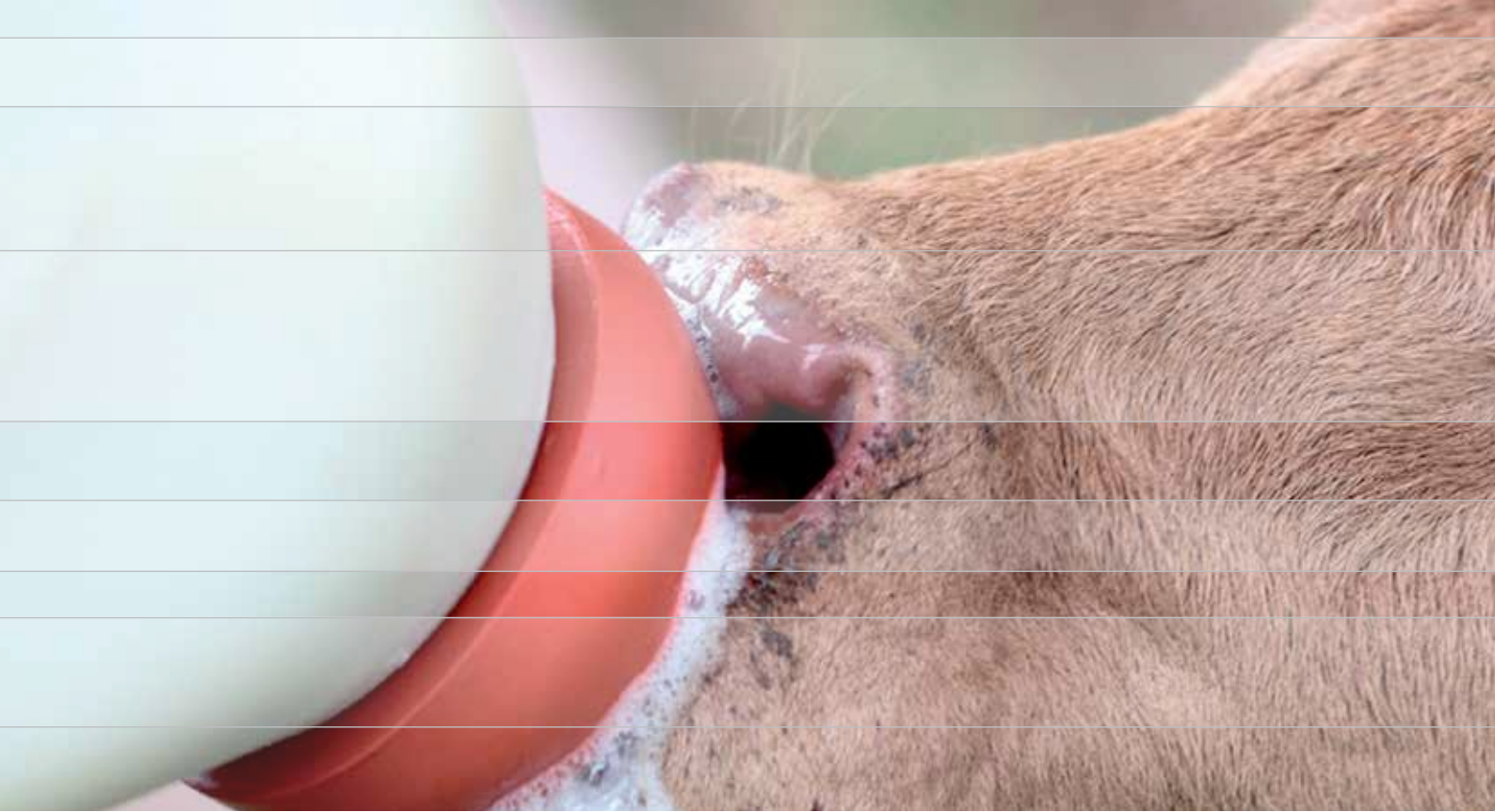
Maintenance

Continue working with peace of mind, knowing we are responsible for the ultimate functioning of your software. We upgrade and test your system regularly.

Remote helpdesk

If there's a problem, you need a solution quickly. We're there to support you and come up with the answers.





// Adifo's formulation software integrates seamlessly with our own SAP system. The ability to share accurate and up-to-date information has improved efficiency and resulted in closer co-operation between our R&D, production, logistics and purchasing departments. **//**

FrieslandCampina - Nutrifeed
Johan Lemmen, Manager R&D





You manage your business We run the project

Working with Adifo grants you peace of mind. We run your project so that you can focus on your business.

Experienced project team

Our team contains a strong mix of experienced project leaders and consultants. Many of them have worked in the nutrition industry. All of them aim to implement best practice scenarios. Their expertise is available to you on- and off-site.

Standardized methods

We apply a standardized method of working, but we don't neglect local regulations or customs. It's the perfect match for an increasingly globalized industry.

Strict planning

We draw up a clear plan from the start. And we stick to it thanks to our focused project management. Since we ask the right questions from the start, we find the ultimate solution fast.

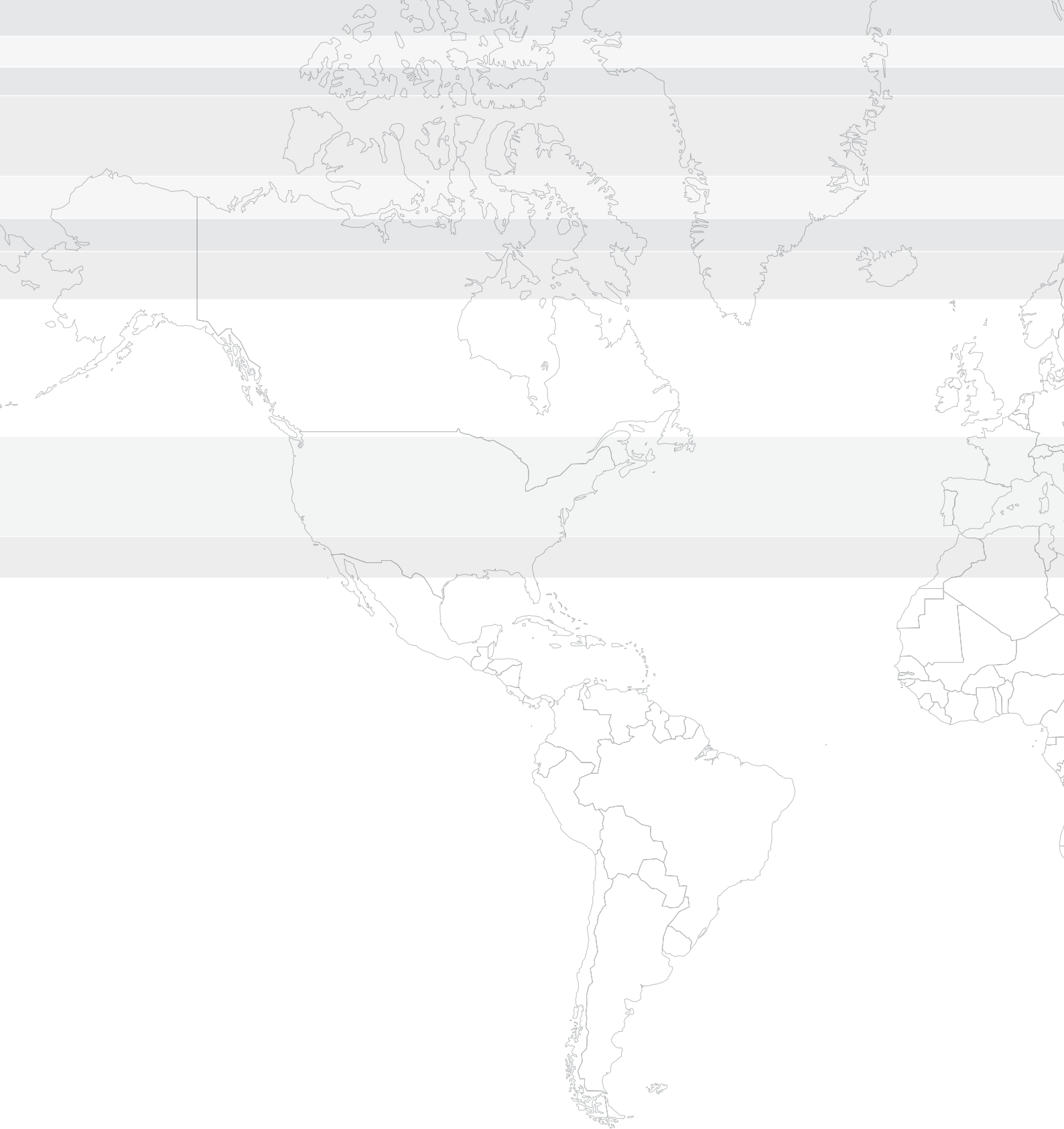
Realistic budget

When it comes to budgeting, we take a realistic approach. We use our experience in your specific sector to make our calculations and apply a price determined by the scope of the project.

Efficient implementation

We make sure implementation does not interrupt your daily workflow. So we're prepared, for example, to install the software during a week-end or coach users intensively in the first days after launch.







Ready to share our experience with you

- Headquarters located in Belgium
- Worldwide network of Adifo-trained distributors
- Highest turnover in feed formulation worldwide
- More than 35 years of experience
- Customers in more than 50 countries
- 70 highly skilled employees (2011)
- Privately-owned company
- Continuous investments in R&D
- Cutting edge developments
- Microsoft Gold Certified Partner since 2003

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