



milassoftware

The ERP solution for the nutrition industry
Designed and implemented by sector specialists
Powered by Microsoft Dynamics



adifosoftware

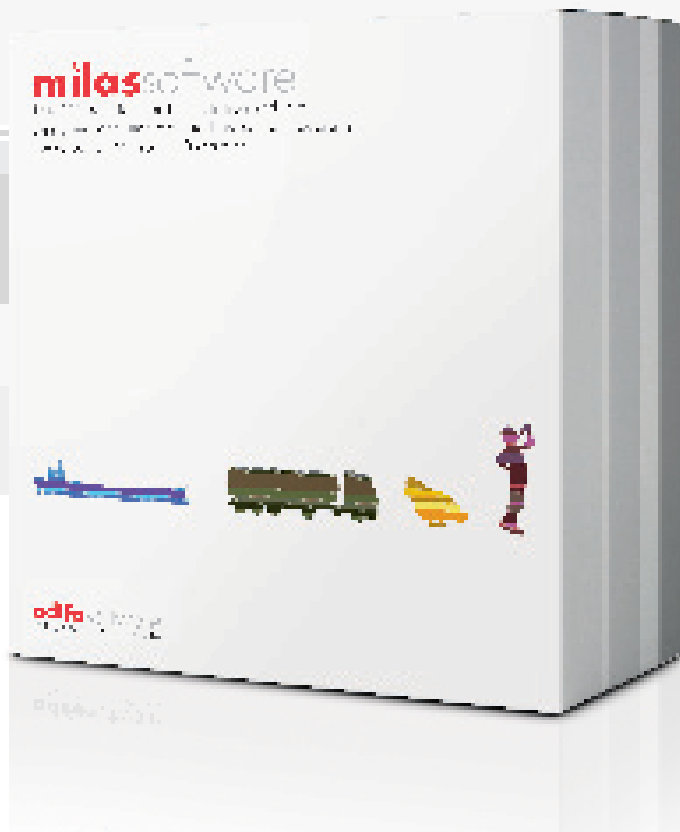


The unique dynamics of feed and food

Tight margin control and accurate price calculations are crucial to any business. However, it is a particularly challenging process in the nutrition industry. Prices of ingredients are extremely volatile and ingredients actually used may vary due to quality and availability constraints.

Flawless delivery control is equally important to avoid customers making claims when they don't get the right products at the right time.

It is no surprise that standard ERP solutions are ill-equipped to cope with these unique dynamics.



The food and feed ERP

MILAS® is an ERP solution tailored to meet **the specific needs of feed and food businesses**. In addition to providing standard ERP functionality, MILAS® supports the follow-up of procurement decisions made in a dynamic market. It includes recipe-based product definitions to cope with variations in ingredient quality. And it supports the integration of weighbridges, process control systems and bulk loading systems.

MILAS® is **designed and implemented by sector specialists**. Our developers and consultants live your business and speak your language.

MILAS® is powered by Microsoft Dynamics AX and comes either as **a complete ERP solution** or as **a nutrition industry add-on** for other ERP solutions such as SAP® and Oracle®.

MILAS® key benefits include:

- **Significant savings** thanks to integration with fast and accurate least cost formulation
- **Risk reduction** due to powerful purchase management and market analyses
- **Improved business management** based on precise facts and figures
- **Increased agility and efficiency** through flexible and effective business process support
- **Low total cost of ownership**



// We manage our entire logistical purchase flow with MILAS®, from international contract to factory reception, including the complete barge administration. We chose Adifo as a partner for their in-depth knowledge of our business and their professional consultancy. **//**

Max van der Kwaak, Chief Financial Officer at Royal De Heus.



// We chose Adifo's ERP solution for their experience in the nutrition industry and the belief that their solution is future-proof. **//**

Patriek Catrysse, CFO Group Depré

Better decision making with fewer risks

Your ideal ERP solution would allow the fast and precise follow-up of commodity prices, the integration of farmers' administration systems and the fulfilment of many other sector-specific needs. The system would give you a much better understanding of what's happening in your company and out there in the market. And it would let you minimize risks drastically. Well, that's exactly what MILAS® does.

Precise price calculations to control margins

MILAS® logs every one of your purchase decisions. It monitors prices continuously against international markets, taking into account current exchange rates. It also keeps track of all the costs generated by your products, including the purchase price of ingredients and associated logistic costs. This gives you an accurate cost price calculation at any time, giving you insight into your margins and risk positions. The result is a more flexible and controlled purchase strategy.



Controlled deliveries and reduced claims

MILAS® has a complete logistics planning module, which includes tracking all transshipment activities and associated documents. It also keeps constant track of estimated times of arrival, enabling you to take control of your delivery planning.

What's more, you can integrate MILAS® with a part of your customers' administration and quality control systems. You could, for example, keep track of a farmer's flock and animal cycles, enabling you to optimize your delivery planning. The system also ensures compliancy with local regulations concerning permitted feed and food ingredients and any supplements. This means you can be certain your product meets customer quality expectations, reducing the risk of claims.

Sector-specific demands met

MILAS® supports your processes in full compliance with sector-specific practices. It supports bulk stock management, self-billing, balanced invoicing, and price corrections due to quality considerations.

It also supports the structured treatment of claims and complaints, according to the GMP+ Feed Safety Assurance scheme. This may include taking measures in your production process, in accordance with the Hazard Analysis and Critical Control Points (HACCP) method.



// Part of the implementation of MILAS® in Agruniek Rijnvallei is the Automatic Central Order Entry system. The result is greater efficiency and better quality of the delivery and invoicing process. **//**

Adri Spelt, Controller at Agruniek Rijnvallei.



// Adifo's consultants have an excellent understanding of our feed industry; it's probably in their genes. They have a down-to-earth approach and showed great effort and dedication in managing our ERP project. **//**

Joris Kaanen, Managing Director at Havens Feed NV.

Our specialist knowledge makes you stronger

Most consultants of standard ERP solutions have little or no experience in the nutrition industry. Adifo developers and consultants of MILAS® are sector specialists. They know your business and can quickly understand your needs. They implement solutions accurately and give you the tools that make you stronger.

Fast analysis and no misunderstandings

Our key consultants have a long track record in the nutrition industry. This means they know the ins and outs of your business and quickly come to understand your ERP issues. You don't have to explain to them what you do; you just tell them how you do it. This makes for a shorter analysis phase. And since we speak the same language as you, there are no misunderstandings between consultants and process owners.



More time for advice and training

Consultants and process owners jointly outline the processes to be improved and accelerated. Since most nutrition industry practices are pre-defined in MILAS®, few adaptations have to be made to the software. As a result, our consultants can spend more time with you and your people, teaching you how to take full advantage of the software.

Stay up to date with sector trends

Adifo is a member of various international feed and food sector organisations. Our designers, developers and consultants monitor sector trends and realities continuously. New practices and/or regulations are implemented pro-actively into the standard software. This keeps you up to date - always.



// The MILAS® ERP solution integrates fully the administration, manufacturing, formulation and quality assurance of our six production factories (using control systems) and more than ten external warehouses. //

Ulrich von Glahn, CEO at H. Bröring GmbH & Co KG.



// We manage our entire agricultural trade flow, from procurement to sales, with MILAS® – in more than 20 countries around the world. //

Jos Janssen, CEO at Hunland Trade Kft.

Empowering your entire company

MILAS® combines the power of a complete ERP system with the ease of a standard Office package. Powered by Microsoft Dynamics AX, it makes every process in your entire company more efficient.

Easy and efficient

Every aspect of the software has been designed with the end user in mind. We take full advantage of Microsoft's technology and look-and-feel to offer users an environment they quickly understand. In addition, we provide input screens and protocols that match daily work routines closely, like our finely-tuned order entry screens. MILAS® is where efficiency and accuracy meet.



Sharing information across the company

Since MILAS® neatly matches your business, users can find the information they need effortlessly. Information entered is shared automatically with the rest of your organisation, and even with different plants. At the same time, confidential information is secured against unauthorized use.

In line with your ERP strategy

MILAS® is powered by Microsoft Dynamics AX and takes full advantage of Microsoft's proven technology and its well-known user friendliness and flexibility.

The software is available as either:

- a complete ERP solution, or
- a nutrition industry add-on to other ERP solutions such as SAP and Oracle

The advantages of MILAS® are available to every business, whatever their ERP strategy.

From recipe to end product

Manage your entire process flow – from formulation or recipe to end product – by supplementing MILAS® with BESTMIX®, the profit-driven feed formulation and recipe management software. Like all Adifo software, it integrates smoothly with common business applications, letting you import and export data with ease.

bestmixsoftware
Balanced ration calculation

Least cost ration calculation

Use different models

Complement recipe ►

bestmixsoftware
Feed Formulation

Formulation and optimization software

BESTMIX® Feed Formulation allows you to least-cost your products, taking into account all the quality requirements, factory specifications, health and safety requirements, and environmental and legal aspects of your business. The resulting optimum recipe is directly translated into a practical product and is synchronized with labelling data and safety data sheets when needed.

BESTMIX® Feed Formulation enables you to easily manage nutritional values, production parameters, recipe specifications, available ingredient stocks, purchasing positions, material cost prices and other conditions. This means you can guarantee to deliver the best product for your customers, at the lowest cost, under any condition – and at any time.

Standard ERP functions, Finance, FA,
Sales, Purchase, Inventory, Quality,
HR, Projects, Services, CRM,

Contract management,
financial and logistical

Trading management

Risk management

Sales price calculations

Traceability management

Production
Bill of Material management

◀ Prices of raw materials
and recipe ▶

◀ Future recipes
Optimum production
recipes & Labels

Quality ►
requirement

◀ Release intake/
production/delivery

Raw material purchase decision

Raw material allocation

Least cost formulation

Production parameters

Label management

bestmixlims
Smart lab data management

Quality control

Certification

Lab results

Call-off raw materials
Production planning
Sales orders

Real weights
Real consumption and production intake
Real delivered weights

Production - Bulk loading - Weighbridge

bestmixsoftware Clever recipe management

From idea to product specifications

BESTMIX® Recipe Management is an agile software package that supports you from first concept to final specifications. It allows you to fine-tune each phase in the process to quality requirements and company interests.

The single-user basic package and the centralized database (Microsoft SQL) means you can manage your data of ingredients, recipes and product specifications in a secure, structured way. The sector-specific modules enable you to expand gradually your capabilities to whatever your particular business requires – nothing more, nothing less.

The BESTMIX® software solutions have been major players in formulation and recipe management solutions for nutrition industries for more than thirty years. We invest continually and significantly in R&D to develop, with our clients, the most useful solutions and services that make it easy not only to comply with emerging regulatory requirements and future market trends but also to stay ahead of the competition.

Microsoft Partner

Gold Independent Software Vendor (ISV)
Silver Enterprise Resource Planning



Microsoft Dynamics AX

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Four reasons to choose Adifo

- We are familiar with your specific business processes and challenges.
- We arrive quickly at the most appropriate software solution, containing many sector-specific functions
- We follow closely the latest developments, trends and legislation.
- We incorporate proactively all of this sector knowledge into our software.

So you're always one step ahead.

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adifosoftware
Adding value to nutrition industries