

You have successfully completed a technical degree and want to be the driving force for a European sales organization. If this describes you, let's explore whether Silex Technology would be an exciting next career opportunity!

Silex Technology is a manufacturer of innovative and reliable connectivity solutions with its parent company in Japan with other offices in the US, Germany, India and China. We are transforming our customer's products into secure, reliable wireless devices that deliver a completely connected, always-on experience - When It Absolutely Must Connect. Since 2003, Silex Technology has consistently grown in Europe. This trend is currently accelerating with the expansion of our embedded wireless business segment.

To strengthen our team at the Willich site, we are looking for a full-time

Director of Sales (f/m/d)

Our Offer:

- Working in a vibrant, international environment
- Great variety of fields of work, self-starting mentality promoted, wide range of organization design possibilities
- Attractive career options in one of the highest growth industries of the next decades
- European and international travel
- Permanent employment contract
- Spacious, air-conditioned office with easy access to the motorway infrastructure of the Rheinland region
- Flexible working times and flat hierarchies
- Compensation is negotiable but the budget is a range of 100K to 120K

Your Responsibilities:

- Exceed Revenue, Margin Contribution & New Business Acquisition Targets
- Create a Culture of Success and Ongoing Business and Goal Achievement
- Effectively Manage Sales Team Resources
- Strive for Highest Customer Level Satisfaction
- Utilize a Web-Based CRM System to Manage Customer Relationships & Opportunity Tracking
- Participate in Global Strategy Alignment and Represent Silex Europe Sales Progress and Needs to Corporate Headquarters

Your Profile:

- Proven OEM Technical Sales Success
- Fluent in German & English
- Management Experience Preferred
- Based in the Duesseldorf or Munich region Preferred
- Previous Small Company Experience Preferred
- International Business Experience Preferred
- Embedded Wireless Experience Preferred

We look forward to receiving your complete application including desired salary level and earliest possible entry date in English to:

jobs@silexeurope.com

Deadline for applications is February 28, 2019

Your contact person:

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<https://www.silextechnology.com/de/unternehmen/stellenangebote>