

# KiZAN Manufacturing Industry Solutions

Contact Us Today



sales@kizan.com



(877) 775-7159

## Manufacturing Solutions

- ▶ Technology strategy development & review (e.g., long-range roadmaps)
- ▶ Health checks and risk assessments
- ▶ Business case development and review/rationalization
- ▶ CRM and sales optimization
- ▶ Data management, insight, and analytics
- ▶ Mobile device management
- ▶ Custom application development
- ▶ ISO compliant quality management solutions
- ▶ Shop Floor integration (i.e. process control devices, enterprise applications)
- ▶ Monitoring technologies
- ▶ Project and portfolio management

## Your partner in success

- ▶ Served as a Trusted Advisor while our customer pursued a new and strategic management compliance solution. KiZAN developed the project charter and business case, managed internal stakeholders and the vendor selection process, and ensured the solution satisfied identified requirements. – *Humana*
- ▶ Improved security with architecture, design, and implementation of a solution for central device management of desktops, software, and hardware. – *Brown Forman*
- ▶ Reduced licensing costs through server migration and consolidation. – *Alltech*
- ▶ Produced a comprehensive roadmap which defined requirements and long-range opportunities. Our deliverable included extensive process analysis and documentation. – *Neace Lukens*
- ▶ Improved sales and communication by integrating CRM and enterprise applications. – *Caldwell Tanks*
- ▶ Improved quality control web application by developing process planning applications, systems, and workflows. – *Grote Industries*
- ▶ Increased selling time and opportunities by customizing the CRM and automating manual processes. KiZAN ensured compliance with stringent regulatory requirements and deployed the application to mobile devices across the enterprise. – *US World Meds*
- ▶ Automated manufacturing processes by developing a customized workflow application that synthesized 150 data inputs from ten locations. – *Constellium UACJ ABS, LLC*
- ▶ Improved efficiencies by developing new processes that enabled users to access enterprise resources and upload/download necessary data. – *Synergy Sports Tech*
- ▶ Improved inventory control, performance analysis, and lot traceability by integrating a diverse portfolio of technologies into a new and cohesive set of applications. – *Advanced Production Systems*
- ▶ Improved oversight and project governance by using agile methodologies to develop a comprehensive project tracking and management system for the cabinet's various maintenance projects. – *Kentucky Transportation Cabinet*
- ▶ Provided unprecedented insights into sales and marketing activities by extending the customer's CRM with a new data warehousing solution that combined data from internal and third-party sources. – *US World Meds*



ASHLAND



BROWN-FORMAN

Alltech®



TOYOTA

P&G

- ▶ Abrasive Technology
- ▶ Belden Corp
- ▶ MetoKote Corporation
- ▶ Lincoln Electric
- ▶ GKN Aerospace
- ▶ Electro-Matic Products
- ▶ HoMedics
- ▶ Safran Power USA
- ▶ IntegraConnect
- ▶ Zeon Chemicals
- ▶ MTD Products
- ▶ Samtec Inc
- ▶ Draper Inc
- ▶ Milliken and Company
- ▶ Grote Industries
- ▶ Caldwell Tanks
- ▶ Kirby Risk
- ▶ Florida Tile
- ▶ Nashville Wire Products
- ▶ OTP Industrial Solutions
- ▶ Zoeller Company
- ▶ American Showa
- ▶ Century Aluminum
- ▶ Metal Sales
- ▶ Shiroki North America
- ▶ Perfetti Van Melle
- ▶ Huff Corporation
- ▶ Toyota Tsusho America
- ▶ Shepherd Color Company
- ▶ Sumitomo Electric Wiring
- ▶ Steel Technologies
- ▶ Hobart Food Equipment
- ▶ Sugar Creek Packing



KiZAN Technologies  
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# Manufacturing Industry Solutions

## Strategic Solutions for Your Technology Roadmap

KiZAN's strategic lifecycle services for manufacturing address the foundational needs of your organization. Our unparalleled experience with fabricators, wholesale goods producers, and machine shops provides direction to leverage and optimize your technology investments and provide a competitive advantage.

Our commitment to your success extends beyond the initial service. Together we will architect a secure long-term strategy for your infrastructure and applications, and guide the creation of processes and a framework that ensures the health of your organization. As an experienced technology partner for manufacturers, KiZAN will provide the service and expertise your organization needs to improve quality control, processes, and systems integration.

Maximize your long-term success by partnering with KiZAN's lifecycle services today.

*As your preferred technology partner, KiZAN is ready to stand with you over the long term to ensure that you are getting the most out of your technology investment.*

### Professional Managed Services

**Managed Services and Support**  
Managed Essentials  
Managed Essentials Plus  
Managed Essentials Complete  
Support Essentials

**Utilization Reporting**  
Service Utilization Reporting  
Service Health Reporting  
Adoption Review  
Health Checks  
Business Adoption Planning

### Strategic IT Consulting

**Roadmapping**  
Executive Roadmap  
IT Strategy Roadmap  
Technology Roadmap  
Newsletter and Updates

**Assessments and Optimization**  
License and Cost Optimization  
Operations Assessment  
Readiness Assessment

### Value Based Licensing and Training

**Training and Staff Development**  
Targeted User Training  
IT Staff Training  
User Adoption Training  
IT Knowledge Transfer

**Value Based Licensing**  
Licensing One-Stop Invoicing

### Professional Project Design and Delivery

**Project Design and Delivery**  
Process Automation  
Technology Remediation  
Pilot Deployments  
Data Migration  
Office 365 Experiences  
Architecture Design Session  
Proof of Concept

**KiZAN is proud to have 3 P-CSAs and over 20 P-sellers on staff to collaborate and deliver exceptional Manufacturing Industry Solutions.**

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## KiZAN Practice Areas of Excellence

### Unified Communications

Exchange Online  
Exchange On Premises  
Cloud PBX  
Integrated Voice

### Microsoft Gold Certifications

- ★ Communications
- ★ Enterprise Mobility Management
- ★ Messaging

### Managed Services

Level 1 Help Desk  
Level 2 Premier Support  
Licensing and Administration

### Modern Datacenter

Service Management  
Virtualization  
Systems Management  
Process and Automation  
Cloud Infrastructure  
Business Continuity, Backup

### Microsoft Gold Certifications

- ★ Cloud Platform
- ★ Datacenter

### KiZAN Ventures

eBlu  
Customer Partner Development

### Business Productivity

Document Management  
Project Server  
Microsoft Sharepoint  
Microsoft Dynamics CRM

### Microsoft Gold Certifications

- ★ Cloud Productivity
- ★ Collaboration and Content
- ★ Windows and Devices
- ★ Project and Portfolio Management

### App Development

Website Development  
BI and Analytics  
Data Platforms  
Industry Solutions  
Mobile Applications  
Machine Learning

### Microsoft Gold Certifications

- ★ DevOps
- ★ Data Analytics
- ★ Data Platform
- ★ Application Development

**GOLD**  
**Microsoft**  
**Partner**

★ Microsoft Gold Certifications



Visit [www.kizan.com](http://www.kizan.com) to learn more.



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