



Lighthouse Computer Services Wins 2016 IBM Choice Award for – North America Top Strategic Business Partner

Lincoln, Rhode Island– February 17, 2016 – [Lighthouse Computer Services](#), a distinguished provider of IT solutions in analytics, cloud, infrastructure, middleware, and security, today announced it was named winner of an IBM Choice Award for Top Strategic Business Partner in North America.

Announced at the IBM PartnerWorld Leadership Conference in Orlando, Florida, United States, IBM's Choice Awards recognize a select number of IBM Business Partners who have demonstrated business excellence in delivering IBM-based solutions that help bring clients into the cognitive era – resulting in exceptional client experience and business growth.

IBM Business Partners who win a Choice Award exhibit IBM values in all client interactions and achieve common business goals, resulting in superior customer satisfaction and mutually significant business impact. Choice Award winners are selected annually by IBM leadership in each geography and are given to Business Partners across a range of categories, recognizing their working relationships with clients and demonstrated skills in selling IBM solutions.

"The IBM Choice Awards recognize Business Partners around the world for their commitment to IBM values and client satisfaction, as we help clients navigate the new cognitive era," said Marc Dupaquier, general manager, IBM Global Business Partners. "Lighthouse Computer Services has consistently served as a trusted advisor in readying clients for the transformation that cognitive technologies will bring."

"We at Lighthouse are pleased to receive this award, and would like to expressly thank IBM," said Greg Berard, General Manager at Lighthouse. "It acknowledges our alignment with IBM's portfolio of solutions and our substantial investment in Big Data, Cloud, and Security—fashioning our expertise to the latest IT movements and trends. From our acquisition of Creative Computing, our new branch in analytics, to the hiring of additional technical talent across the Northeast, we poised Lighthouse to broaden our value to clients. The best solutions are born when innovation and customer-dedication converge. Our mission has always been to leverage this synergy, delivering solutions that transcend the traditional barriers of IT."

For more information about all of the 2016 IBM Choice Awards winners, please visit https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/pw_com_prb_beacon

To learn more about IBM PartnerWorld, a comprehensive program that offers marketing and sales resources, training, certifications, and technical support to help create new revenue and market opportunities for IBM Business Partners, visit <http://www.ibm.com/partnerworld>.

