



## **Lighthouse Computer Services announces Cisco Partnership to enable clients with Choice, Flexibility and Fast IT.**

On September 1<sup>st</sup>, 2016, Lighthouse Computer Services announced a new partnership with Cisco Systems. General Manager Greg Berard remarks, "CEO, Tom Mrva began this company 21 years ago with the promise to his customers that Lighthouse would continue to grow and evolve to constantly meet the needs of its clients. The announcement of this partnership confirms the continued efforts of Lighthouse to do just that. Lighthouse prides itself in having the most skilled technical expertise around compelling technology solutions in the market".

### **Key Benefits of the Lighthouse & Cisco Partnership:**

- Simplified datacenter architecture
- Reduce the number of devices to purchase, deploy and maintain
- Improve speed and agility

What is "Fast IT" – a new IT model that transforms your data center infrastructure into an environment that is fast, agile, smart and secure.

Lower Total Cost of Ownership (TCO) – According to an IDG research study for Delphix, 76 percent of Chief Information Officers (CIOs) report difficulty in staying on schedule and within budget due to the complexity of traditional IT infrastructure deployment.

More Choice and Flexibility – Clients today have tremendous need to comprehend and deliver on an integrated infrastructure. Reliance on a consultative technology partner who understands Enterprise Storage, Converged Infrastructure and Enterprise Software Vendors, as well as Systems Management is imperative to running a successful business.

"These needs and the needs of our clients are real and it's what keeps them up at night. Based on the skills and experience in the technology market that Lighthouse already holds, this Cisco partnership was a sensible strategic move. We look forward to this expansion of breadth in the Lighthouse portfolio and the successes we can share with our clients going forward" Steve Cianci, Infrastructure Solutions Architect, Lighthouse Computer Services.

### **About Cisco Systems**

Cisco Systems, Inc. is an American multi-national corporation technology company headquartered in San Jose, California, that designs, manufactures and sells networking equipment worldwide. It is the largest networking company in the world. <http://www.cisco.com/c/en/us/index.html>

### **About Lighthouse Computer Services**

Lighthouse is a distinguished IT solutions and services provider specializing in 6 core practices: Analytics, Security, Middleware, Collaboration, Infrastructure, and Storage & Backup. Our focus is refined to the Northeastern U.S., allowing us to deeply cultivate our technical talent and develop lasting partnerships with our clients. [www.lighthousecs.com](http://www.lighthousecs.com)