

<u>Function</u>	<u>Future</u> <u>State</u>	Current State	<u>Gap</u> Analysis	<u>Priority</u>	S.M.A.R.T Goals
Sales					
Sales Comp					
Marketing					
Channel Sales					
Theater					
Finance					
Accounting					
Tax Accounting					
Revenue Recognition					
MS Service Delivery					
Professional Services					
Support Services					
Client Service Mgmt.					
Exec Mgmt.					
Legal					
Engineering					