

## Smarter energy for a better world

E&C is a boutique energy consultancy with an international team of true energy entrepreneurs that offer a unique blend of global capabilities and local expertise. We advise industrial clients at the highest standard of independence on how to buy energy by applying a set of highly specialized services.

Our offices in Europe, the US and Australia serve more than 300 clients from South-Africa to Norway and Peru to Australia that have an annual spend between 1.5 million and 1.5 billion dollar.

**Focus on what's important: taking decisions.**  
**Let us handle the rest.**

### ENERGY CONTRACTING

Our team combines its experience and the right approach to get the best out of the supplier's arsenal of contractual options. You can be sure that you'll sign an energy contract that is best suited to your needs without any unpleasant surprises afterwards.

### ENERGY RISK MANAGEMENT

Don't predict the market but eliminate the risk of volatile energy markets. Let us help you with the practicalities of fixing or unfixing so that you can focus on moving forward with your price fixing decisions based on a tailor-made energy procurement strategy.

### ENERGY MARKETS

Market analysis helps you to understand what the price is doing now and allows you to identify the opportunity. E&C's market analysis is unbiased, global and distinguishes the real drivers of supply and demand from the less important variables.

### ENERGY CONTROLLING

Have you been caught by surprise when an unexpected increase occurred? Let us help you take control of your energy spend by collecting invoices, extracting data from invoices to give you insights, spend versus budget checks, preparing the budget, follow-up of consumption factors, bill validation, support on the administrative process of obtaining exemptions, ... And above all, by summarizing it in comprehensive reports. By the way, do you keep track of energy market deregulation?

### ENERGY DATA MANAGEMENT

Are your decisions based on sound energy data management? The amount of data you need to collect, store and interpret for buying energy is enormous. Make sure you have a good system to keep track. E&C developed ePoint, the most flexible and transparent energy data management solution in the market.

### SUSTAINABLE ENERGY MANAGEMENT

E&C can help you integrate your sustainability efforts into your energy procurement activities by setting up a sustainability strategy, identifying the most appropriate sustainable energy technologies, negotiating self-generation contracts, trading green commodities, buying green energy and monitoring your carbon emissions.



# WHY E&C?

1

## TAILOR-MADE RISK MANAGEMENT

Energy procurement solutions that fit the specific financial needs of your company.

6

## CLIENT PROXIMITY

Each consultant is assigned a limited number of clients, ensuring their availability when needed.

2

## PROFOUND STRATEGIC ANALYSIS

We make sure we understand your business before we help you buy energy.

7

## EFFICIENT CONSULTANCY PROCESS

With a focus on what you pay us for: adding value to your business.

3

## PRO-ACTIVE ADVICE

You can be sure we'll call you when action is required.

8

## FLEXIBILITY OF EPOINT

A tailor-made portal for you to view the information that matters most.

4

## HIGHEST INDEPENDENCE

Our supplier code of conduct guarantees better negotiation results.

9

## GLOBAL MARKET ANALYSIS

Because energy markets don't stop at borders.

5

## OBJECTIVE MARKET ANALYSIS

We acknowledge the unpredictability of the market and focus on fundamental trends.

10

## INTEGRATED INTERNATIONAL APPROACH

Creating the global context for successful local action. Global perspective – local presence.

E&C guides you through the ever-changing world of international energy purchasing. We share the knowledge, unique insights and inspiration you need to procure energy in a smart and risk-mitigating way.

Subscribe to our blog at [www.eecc.eu/blog](http://www.eecc.eu/blog)

